PCA CASE No. 2021-26

PERMANENT COURT OF ARBITRATION

BETWEEN:

WINDSTREAM ENERGY LLC

Claimant

- vs -

THE GOVERNMENT OF CANADA

Respondent

TRANSCRIPT OF ARBITRATION PROCEEDINGS
Held at the offices of Arbitration Place
333 Bay Street, Suite 900, Toronto, Ontario
on Monday, February 5, 2024, at 9:00 a.m.

VOLUME 1
FURTHER REVISED TRANSCRIPT
CONDENSED TRANSCRIPT WITH INDEX

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Page 5 Page 6 1 Toronto, Ontario 1 Lowenstein, if you can see her, also with Torys. 2 --- Upon commencing on Monday, February 5, 2024 2 Oh, and also Natasha Williams, also with Torys. 3 at 9:00 a.m. 3 All legal counsel, all lawyers. 4 PRESIDING ARBITRATOR MILES: 4 And this is Shoshana Israel, 5 who is sitting busily chatting, working behind the 5 It's 9:00 a.m. So good morning, everybody. My 6 screen. She is also -- she is a law clerk with 6 name is Wendy Miles. 7 7 To my right, we have Beverley Torvs. So that is our counsel team. 8 8 McLachlin. To my left, John Gotanda. That is In terms of client 9 9 your Tribunal. representatives, Mr. Mars, David Mars is our party 10 10 And welcome. It's nice to see representative. Also, our clients, there is Nancy 11 vou all here. To those online, also welcome. 11 Baines and Ian Baines are both here. 12 I would like to introduce you 12 And Nancy Baines, by the way, 13 13 to José Luis Aragón who is our PCA secretary, also as you know, is a witness on the second day. So 14 to my right. 14 one of the things we just need to discuss with our 15 15 friends here is whether she can -- she has an Could we perhaps, Mr. Terry. MR. TERRY: Yes. 16 16 interest in being here for the openings and we 17 PRESIDING ARBITRATOR MILES: 17 thought, in the procedural order, that she is able 18 Introduce your counsel team and also your client 18 to stay for the opening. 19 19 representatives, just if you could make that I know our friends have a 20 20 introduction, please. different view so we are just going to have a 21 21 MR. TERRY: Certainly. Happy discussion with her to see how important it is for 22 to and good morning, everyone. 22 her to stay for the opening to see if we can 23 23 So our counsel team, I am, of resolve that one quickly. course, John Terry; Emily Sherkey, also with 24 24 Our understanding on the 25 Torys; Alex Shelley, also with Torys; Julie 25 procedural order is that the concern is her Page 7 Page 8 1 1 hearing other testimony as opposed to openings but Our clients are all sitting in we are happy to -- if our friends feel very 2 the back, so the Government of Ontario and the --2. 3 strongly about it, she can withdraw herself from 3 there is a couple of IESO representatives as well. 4 And maybe, if you'd like their names, we can call 4 the openings as well. PRESIDING ARBITRATOR MILES: 5 on Mr. Rahim Punjani to introduce everybody, or is 5 6 6 Okay. that necessary? 7 7 PRESIDING ARBITRATOR MILES: And who is the client 8 Is there a principal client representative or 8 representative for the purpose of the openings; 9 9 would that be Mr. Mars? representatives? 10 10 MR. TERRY: For the purpose of MR. NEUFELD: Yes, that's 11 11 the opening, Mr. Mars, yes. Rahim Puniani. PRESIDING ARBITRATOR MILES: I 12 12 PRESIDING ARBITRATOR MILES: 13 see. Right. Okay. Thank you. 13 Hello. Welcome. 14 Mr. Neufeld, could you please 14 All right, Mr. Neufeld, in 15 introduce your team. Thank you. 15 terms of Ms. Baines attending opening submissions, MR. NEUFELD: Good morning, 16 she is not a client representative. She is a 16 17 Madam President, members of the tribunal. 17 testifying witness. We do have sequestration 18 18 I am Rodney Neufeld. My during testimony. Do you have concerns with her 19 19 colleagues here is Heather Squires, Alex Dosman, being at the openings? 20 20 and Yu Cai Tian, who is sitting back here, are MR. NEUFELD: Yes, we do. I 21 21 think you just summed it all up there. counsel. 22 22 They are client We are assisted by Darian and 23 23 Kayla McMullen, Darian Bakelaar. Ryan Knecht is representatives for a reason. They are to be here 24 24 assisting us as well, and Christine Ayoub, all during the openings and during, you know, during 25 25 from the Canadian Trade Law Bureau. the entire proceeding. Other witnesses are to be

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Page 9 Page 10 1 1 What I could do, if you want, sequestered until their testimony. There is a 2 reason for that. We have prepared our openings 2 if we could take a moment, I could speak to 3 that way. 3 Ms. Baines and just see. I know she wanted to be 4 It would be prejudicial to us 4 here simply because she has been part of this 5 5 if that weren't the case and that weren't Project and is -- as a client. 6 6 respected. That's the case for us. It's always But she certainly may be happy 7 7 been the case for us. It's the way we proceeded. to step out to avoid needless argument over this 8 8 PRESIDING ARBITRATOR MILES: issue. 9 9 Okay. Thank you, Mr. Terry. Shall I chat with her? 10 10 Is there anything in PRESIDING ARBITRATOR MILES: 11 particular that arises here to militate in favour 11 Yes. Just before you do, this is not just 12 of us making any different decision to what's in 12 broadcast. It's also recorded; isn't it. So she the procedural order? 13 13 can watch it after she has testified. 14 MR. TERRY: Obviously, we 14 MR. TERRY: Right. Okay. 15 15 don't know what our friends intend to do in their PRESIDING ARBITRATOR MILES: 16 opening so I can't really comment on -- it won't 16 Friday night viewing. 17 surprise you to know that Ms. Baines is aware of 17 All right, have a quick word, 18 18 if you don't mind, Mr. Neufeld. what our opening is going to be. We have a 19 19 PowerPoint. There would be no surprise on that. MR. NEUFELD: Not at all. 20 20 But if there's, if there's Thanks. 21 21 something of concern in his opening with respect MR. TERRY: As you can see, 22 to testimony or something he doesn't want her to 22 President Miles, Ms. Baines is content to just 23 23 be aware of, I certainly don't want to cause withdraw for the day. 24 issues and have any procedural issues arise at any 24 PRESIDING ARBITRATOR MILES: 25 25 Excellent. We will all meet her properly, particular time there. Page 11 Page 12 1 the confidentiality. 1 tomorrow. 2 2 Just to check, this is So we need you, please, to 3 3 available on the internet. All of the witnesses signal, then pause, and then Alonso, I believe, 4 4 from both sides are under clear instructions not will let us know, in the voiceover, when you may 5 proceed. 5 to be watching online as well as not in the room; 6 6 So I will ask you all to help correct? 7 7 MR. NEUFELD: That's correct, me to make sure that we follow their protocol. 8 8 Okay. yes. 9 9 And I think that's all I had MR. TERRY: That's correct. 10 10 That's our understanding. from housekeeping. 11 PRESIDING ARBITRATOR MILES: 11 So two hours and 30 minutes 12 12 Very good. Thank you. each, with appropriate breaks. You all have been 13 And while we are on that 13 here a long time. You know we have Lisa here 14 topic. Confidentiality. There are some 14 taking down your every word, so keep the pace 15 15 confidential subject matters, some confidential feasible for her to do that. documents still in these proceedings. 16 16 Mr. Terry, off you go, please. 17 17 The protocol is that counsel MR. TERRY: Just one more 18 18 are to forewarn us, one another and tech if you're housekeeping matter. 19 19 approaching confidential material in your openings My friend and I are -- my 20 20 friends and I had discussed the idea of, for our or in any cross-examination, or in any responses 21 21 to Tribunal questions, which is where it might get closing arguments on Friday, the procedural order 22 22 trickier. allocates two hours each, and we had asked our 23 23 What the secretariat has asked friends whether they would be willing to do two 24 24 and a half hours and they said yes, they were me to do is signal that tech will need time to put 25 25 up the banner on the live stream feed to protect willing do it and Mr. Neufeld can confirm.

Page 13 Page 14 1 1 referring to oral questions in the closing and, if So we wanted to -- no need to 2 2 make a decision on that right now, if you wish to that's your understanding of that, yes. 3 discuss it later on. 3 PRESIDING ARBITRATOR MILES: But our preference would be to 4 Okay. Let's talk about it on Wednesday -- that's 5 5 allow two and a half hours for closings, just to fine in terms of time. We can accommodate that. 6 6 make sure that we can comprehensively deal with We are here for you. 7 7 the issues and Tribunal questions arising. In terms of how we make sure 8 8 And that obviously means five there's plenty of time for you to interact with 9 9 hours of hearing time, so we are hopeful that can us, let's have a conversation about that on 10 10 still be accommodated. We are happy to make Wednesday evening, perhaps, and see where we are. changes in start time or anything like that, if 11 Okay. Thanks. 11 12 that would be helpful to the Tribunal. 12 MR. TERRY: Okay. 13 13 PRESIDING ARBITRATOR MILES: OPENING STATEMENT BY MR. TERRY: 14 So, just so I understand, two and a half hours to 14 MR. TERRY: Tribunal members, 15 15 deal comprehensively with the issues and Tribunal we have an opening PowerPoint slide. As we 16 16 questions? mentioned, it should be appearing on your screens. 17 And I was assuming two hours 17 CO-ARBITRATOR MCLACHLIN: Do 18 18 you have paper copies? that you were preparing to speak and then our 19 19 questions on top of that. MR. TERRY: Yes. 20 20 Does this two and a half CO-ARBITRATOR MCLACHLIN: 21 21 include our questions? That's very helpful. I like to make notes on 22 22 MR. TERRY: Yes. That's what them. 23 23 we have in mind. MR. TERRY: I am actually 24 24 MR. NEUFELD: Yeah, we just going to be fairly brief in introducing. Much of 25 25 the work of the opening will be done by my would like a clarification as to whether you're Page 15 Page 16 1 1 colleagues Ms. Sherkey and Ms. Shelley. contract would be frozen and allowed to be 2 2 And our plan, by the way, the developed once the moratorium was complete. 3 3 five questions the Tribunal put to us, we plan to Then we have NAFTA 1, the 4 4 answer those through the opening in the place that first or Windstream I, the first NAFTA case which 5 5 makes most sense, if and when the topic is coming was decided in 2016. 6 6 up in the opening. Canada had been arguing 7 7 The first slide that we have a throughout that proceeding that the Project was 8 8 timeline of key events slide, is really designed frozen and would be able to proceed once the 9 9 to have a snapshot of -- to show a snapshot of moratorium was done. And that if Windstream 10 10 the -- is it up on the screens? wasn't able to finish it and agree with the OPA on 11 11 Okay, all right. Well, you a new agreement, that was Windstream's fault but 12 can use a paper copy for now. 12 the contract was frozen. 13 This shows the history of this 13 The Tribunal, consistent with 14 particular litigation starting with an investment 14 that, said there was no expropriation, the FIT 15 made in 2010. That's when the FIT Contract is 15 contract was still in force. But did find, under 16 16 first entered into by the Government of Ontario the FET, fair and equitable treatment, that there 17 17 with Windstream. was a breach and awarded damages with respect to 18 18 Followed by the moratorium in the breach damages for -- that arose out of that. 19 19 February 2011, 14 years ago. Ontario imposed a But they did say, very 20 20 moratorium on offshore wind -- just on offshore clearly, they weren't awarding compensation for 21 wind, not onshore wind -- but made the promise to 21 the entire value of the FIT Contract and it was 22 22 Windstream, at the time, to freeze the Windstream possible for -- if the government and Windstream 23 23 Project, all the other offshore wind projects that were -- could renegotiate and reactivate the 24 were in progress would be cancelled but the 24 contract to find additional value. 25 Windstream Project because it was -- it had a FIT 25 So that was the finding the

Page 17 Page 18 1 Tribunal made with a \$30 million Award. 1 and could, in theory, be still revived and 2 2 PRESIDING ARBITRATOR MILES: renegotiated if the parties so agree. 3 3 Could you take me to where in the Award the And then the brackets at the 4 Tribunal found that it could be renegotiated --4 bottom of that paragraph is another manner that 5 5 renegotiated and reactivated to find additional the parties can create such a value by 6 6 value? reactivating and renegotiating the FIT Contract 7 7 MR. TERRY: Yeah. We are after the Award which option is still open to 8 8 going to be coming to that specifically in the them. 9 opening, and that might be the better place to And there's one other 10 10 take you through that. statement, but those are the statements that I am It's, in particular -- I can 11 11 referring to in the Award. 12 12 PRESIDING ARBITRATOR MILES: turn to the page. 13 13 This is -- and you can make a Okay. So I am aware of that final sentence in 14 note because I will get to this later on when I 14 483; that the proposition you make in opening, 15 come back after Ms. Sherkey's made certain 15 that's what you're relying on, that final 16 16 submissions. sentence, primarily? 17 17 MR. TERRY: Yes. There's But, starting at page 25 of 18 our opening materials, if you have, if you have 18 another reference, which I can take you to when I 19 19 the hard copy in front of you. We deal with the go through that, but that's primarily the 20 20 very sections of the Award there. reference I am relying on. 21 21 And, in that particular PRESIDING ARBITRATOR MILES: 22 22 section, if you look at page 32, in particular, All right. Thanks. that's one of the, that's one of the references. 23 23 MR. TERRY: Where the Tribunal 24 In paragraph 483 of the Award 24 recognizing that could be done. 25 there, they say the FIT Contract is still in force 25 And then, going back to the Page 19 Page 20 1 slide that we started with, we have a period after 1 termination. that where we have talked about -- we have said 2 2. So Windstream is coming before 3 progress, at least from our client's perspective. 3 you, and my friends suggest that Windstream is 4 trying to relitigate what was already decided by 4 In light of that finding and 5 government representations -- and Ms. Sherkey will the Tribunal and trying to get a bigger damages 5 be taking you in detail through all the various 6 6 Award. 7 7 government statements at the time that our clients Our position, and if we turn 8 8 rely on -- Windstream made various attempts to to the next slide, summed up here is, in my view, 9 9 it's very clear that that's not an accurate move the Project forward. 10 10 And we know they weren't reading of what Windstream is trying to, trying to 11 11 successful because the Project, then, is achieve by bringing this litigation. 12 12 terminated in 2020. First of all, all of the 13 13 And Tribunal members, it measures at issue in this arbitration post date 14 obviously goes without saying that it takes 14 the Windstream I Award. 15 15 significant resources and time for any Claimant, Windstream is not trying to go including our clients, Windstream, to proceed to 16 back and ask the Tribunal to reach a different 16 17 an NAFTA proceeding, not just one in this case but 17 decision on anything the Tribunal considered --18 18 the Windstream I Tribunal considered in its first two NAFTA proceedings. 19 19 And Windstream has pursued Award. 20 20 these remedies as a last resort and there is an Secondly, Windstream I 21 21 extensive record which, again, Ms. Sherkey will be Tribunal expressly compensated Windstream only for 22 22 taking you through attempts by Windstream to work damage to the investment, and not the full value. 23 23 with the government to move the Project forward to Third, the Windstream I Tribunal made clear that the parties still had the 24 try to settle the matter. And all those efforts, 24 25 25 unfortunately, have still resulted in the option to create additional value by renegotiating

Page 21 Page 22 1 the FIT Contract to adjust its terms to the 1 being made by the government to Windstream and 2 2 moratorium. the, the participants in this call, as you can 3 Three, there's nothing in the 3 see, are, first of all, Mr. Baines, Mr. Mars, and 4 Award that relieved Ontario of its continuing 4 Chris Benedetti, who was government relations 5 5 obligation to freeze Windstream from the impacts advisor for Windstream. 6 6 of the moratorium. And then various government 7 7 political staff: Craig MacLennan, chief of staff And, contrary to that 8 8 obligation, Ontario refused to negotiate with to the Minister of Energy; Brenda Lucas, who is 9 9 Windstream after the Award or uphold its promise the senior policy advisor to the Minister of the 10 Environment: Andrew Mitchell, also senior policy 10 to freeze, allowing the Project to be terminated 11 11 in 2020 and its full value at that time lost. advisor; and, Richard Linley, who is with Ministry 12 12 of Natural Resources, also senior policy advisor. Our argument is simply since 13 And then listening in also is 13 that loss did not occur until 2020, this requires Perry Cecchini who is with the OPA. 14 a valuation of the loss of the value of the FIT 14 15 15 contract as of 2020, reduced, of course, by the I am going to stop now so we 16 16 damages that were previously awarded by the can listen to that promise and sort of understand, 17 Tribunal. 17 really, the core of Windstream's concerns, and the 18 18 core, core of Windstream's case before. The core Now, I have emphasized and 19 19 Windstream has always emphasized a promise to of Windstream's case now remains the promise. The 20 20 promise that continues not to be fulfilled. freeze. 21 21 So if you could play that, If we go to the next slide, 22 22 please, what we have here and what will play, it please. 23 23 will take about ten minutes, is the audio --- Audio recording played from 9:21 a.m. to 24 24 recording. It is part of the transcript of the 9:33 a.m. 25 25 MS. SHERKEY: We are going to first hearing. In which you hear the promise Page 23 Page 24 1 1 move now into --MR. TERRY: It was my -- and I 2 2 PRESIDING ARBITRATOR MILES: want to be very careful about this, but I 3 3 understand it was taped by our client at the time Just before you do, could I have Mr. Terry back 4 4 and there's -- in terms of Canadian law -- and, for a moment, please. 5 5 MS. SHERKEY: Of course. again, I want to be careful in saying this. 6 6 PRESIDING ARBITRATOR MILES: But, in terms of Canadian law, 7 7 there is no restriction on doing anything like Just two process questions. 8 8 The first we have the that. 9 9 transcript of the 11 February call in the record MR. NEUFELD: Can we object on 10 10 but it finished at 1:54 p.m., and that transcript that, please. 11 PRESIDING ARBITRATOR MILES: 11 you just played went beyond what the written 12 Sorry, just my question was did the parties 12 transcript is. 13 Is there a reason for that? 13 consent? I wasn't asking about Canadian law. 14 MR. TERRY: I'd have to check 14 MR. TERRY: Sorry. There was 15 15 no -- I don't believe that the government with my team on that. I think the idea was to try 16 16 to recreate what was in the transcript previously representatives were aware that the recording was 17 what was played. 17 being made. So there was no, there was no 18 18 So, if there's a discrepancy, consent, either before or after, that I am aware 19 19 I am not aware of it. of. 20 20 PRESIDING ARBITRATOR MILES: PRESIDING ARBITRATOR MILES: 21 21 Okav. Okay. 22 22 And I did look on the file for Mr. Neufeld, you can come to 23 23 it in your opening. I could not see anything this and I wasn't able to find an answer. 24 24 about this in the Windstream I Award or, in fact, Had the parties all consented 25 25 to this conversation being tape recorded? the Windstream I proceeding.

Page 25 Page 26 1 1 And this evidence was relied on in the Windstream So I don't want to raise an 2 2 issue that has been let lie between the parties I proceedings. 3 but I did want to know if they were aware. 3 MR. TERRY: Correct. 4 MR. TERRY: Sure. There was 4 PRESIDING ARBITRATOR MILES: 5 5 no objection ever raised in previous proceedings. Including for the claim that the moratorium itself PRESIDING ARBITRATOR MILES: 6 6 was in breach of NAFTA. 7 7 No. I could see that -- well. I couldn't see one MR. TERRY: Yes. 8 8 on the earlier proceedings. PRESIDING ARBITRATOR MILES: 9 9 Thank you. And the Tribunal in Windstream I found that the 10 10 My more substantive question moratorium itself was not in breach of NAFTA. 11 was, before you played the recording, you said we 11 MR. TERRY: Right. Correct. 12 are going to listen to understand the core of 12 PRESIDING ARBITRATOR MILES: 13 13 Windstream's concern and the core, core of But the conduct immediately following -- not necessarily immediately but following the 14 Windstream's case, the core of Windstream's case 14 15 15 moratorium was in breach of 1105. now. 16 16 This was the 11th of MR. TERRY: Yeah, they 17 February 2011? 17 described the legal and contractual limbo because 18 18 the government neither made clear, through MR. TERRY: Yes, correct. PRESIDING ARBITRATOR MILES: 19 19 regulations, that offshore wind was not going to 20 20 Which was prior to the Windstream I arbitration. be developed, nor took the steps to ensure that 21 the -- and I don't have the words right in front 21 MR. TERRY: Correct. 22 22 PRESIDING ARBITRATOR MILES: of me but ensure that the Project was frozen. 23 23 PRESIDING ARBITRATOR MILES: And prior to the Windstream I Award. 24 24 MR. TERRY: Correct. That's okay. I have them in front of me so that's 25 25 PRESIDING ARBITRATOR MILES: all good. Page 27 Page 28 1 1 So my question to you is this: to exist. The facts, the facts, as they were 2 If you were here with us, Windstream II, talking 2 found by the Tribunal, confirming that these 3 about conduct only after the Windstream I Award, 3 statements were made did not cease to exist after 4 4 which is September 2016, what's the relevance and the Award. how is a 2011 meeting conversation, which was the 5 So those facts can still be 5 6 relied on by this Tribunal, just as many of the 6 core of your first case, now the core of this 7 7 other facts are relied on that were found by case? 8 8 Windstream I can be relied on by this Tribunal in MR. TERRY: It becomes and we considering this particular issue. 9 9 will deal with this later on, but you can see it 10 10 partly as a continued breach scenario. The facts themselves remain 11 Even though the Tribunal, I 11 part of the fundamental context of the particular 12 Award. The events that we are talking about in 12 recognize, found that the breach was legal and 13 13 contractual limbo, it's also -- I mean, that these awards are all things that have occurred 14 14 particular obligation, even though it arose out of after, after the NAFTA 2016 Award. But that 15 15 particular conduct, that particular promise conduct prior to the Award, it was reiterated in 16 remains afterwards. 16 statements that were made -- and Ms. Sherkey will 17 take you through that -- about -- they were made 17 I mean, that particular 18 18 by the government about the Project. promise has never been expressly revoked by the 19 19 government. That particular promise, which we say It was going to be developed 20 20 or the research was still being carried out so gave rise to the obligation, remains as a fact. 21 21 that, that promise that we made earlier was being CO-ARBITRATOR MCLACHLIN: What 22 22 was the promise and what words in the conversation reiterated then. 23 23 we just heard specifically zero in on that But, fundamentally, we rely on 24 24 the fact that that was an obligation that had been promise? Can you articulate it in five or ten 25 25 made in 2011 that remained in effect. It ceased words, what that promise was, as you see it?

Page 29 Page 30 1 MR. TERRY: Yeah. 1 my friend Ms. Sherkey was going to come to this. 2 2 The promise was the moratorium CO-ARBITRATOR MCLACHLIN: 3 was going to prevent all the other projects, all 3 Okay. 4 the other offshore wind projects that were 4 MR. TERRY: But the -- and 5 5 proceeding. That was going to stop them from perhaps it might make sense for her to get up. 6 6 proceeding. The exception was going to be the But, Slide 21 of our slides, 7 7 Windstream Project. we actually excerpt in writing exactly what the 8 8 That Project was going to be promise was. 9 9 frozen, deferred, and then, once the moratorium CO-ARBITRATOR MCLACHLIN: 10 10 was lifted, that Project would be able to proceed. Thank you. OPENING STATEMENT BY MS. SHERKEY: 11 CO-ARBITRATOR MCLACHLIN: I 11 12 12 didn't hear the last part. PRESIDING ARBITRATOR MILES: 13 13 MR. TERRY: Once the Ms. Sherkey, welcome back and sorry about that. 14 moratorium was lifted, that Project would be able 14 When you come to your Slide 15 15 to proceed. That's the nature of the promise. 21, could you please be absolutely clear, if 16 CO-ARBITRATOR MCLACHLIN: I 16 you're relying on the transcript, to whom are you 17 understand, but I didn't hear the part about it 17 referring. I think the cites you might have are 18 18 would be able to -- that there was any Mr. Benedetti's statements, so I just, when you 19 get there, just be clear. 19 proceeding -- or that the moratorium would be 20 20 lifted or I didn't hear that. I heard they were MS. SHERKEY: Sure. 21 21 going to keep it open or frozen but --And, to answer your question, 22 MR. TERRY: They were going to 22 I believe the full transcript is at C-484. And 23 23 that should include the entire phone call which keep it -- yeah, keep it frozen, ensure that the 24 Windstream Project was kept whole. 24 has the statement you heard at the end, how long 25 25 And there is a reference in -will this take. The answer, years. It should be Page 31 Page 32 1 at C-484. 1 If you go through to Slide 6, 2 2 we have split the facts into three parts. I am If it is not, we will -- it is 3 3 going to take you through the facts through in the record, we will find it. But my 4 4 Windstream I, as found by the Tribunal, to give understanding, it is C-484. 5 5 PRESIDING ARBITRATOR MILES: you the relevant background and context to what 6 6 Are there two copies of the transcript, one they found and also what gives rise to now the incomplete and one complete. 7 7 measures before you. 8 8 MS. SHERKEY: It seems like Mr. Terry will then get back 9 9 maybe that is the case. I will have to explore up to go through the findings of the Windstream I 10 10 Tribunal. that on break. 11 11 PRESIDING ARBITRATOR MILES: And then you will hear a lot 12 12 All right. Thanks. more from me to go through the events that 13 MS. SHERKEY: So if we go --13 happened post 2016 and the measures that give rise 14 14 we are looking now at Slide 4. to this arbitration. 15 15 Our plan is to spend most of So, for right now, I am going the morning with you on key facts. We will get to 16 16 to take you through the background facts leading 17 17 to Windstream I. the NAFTA breaches, damages, and then 18 18 jurisdictional challenges. And the first point, if we 19 19 We are going to stay fairly move over to Slide 8, is the context I want to 20 20 light on breaches and jurisdiction in terms of the bring to you in going through this happens to do 21 21 legal issues. Our plan is to come more on to the with something Canada has raised in its materials 22 22 law in closing but really focus today on the facts before you in this arbitration where they 23 23 and the evidence before you, just so you re-raised, we say, this argument of regulatory 24 understand the framework we have set up. 24 uncertainty. 25 25 So focusing on facts. And what I want to highlight,

references here on this slide.

for offshore wind.

as we go through the Tribunal's findings, was how

extensively argued this was before the Windstream

So this was very extensively

argued and Canada raised the identical arguments

regulations weren't in place and we weren't ready

you through now in three parts are three findings,

regulatory framework; and, three, it found it was

only after Windstream made its investment, after

the FIT Contract was signed that it then grew more

key findings, we say, by the Tribunal that, one,

it found offshore wind was included in the

ambiguous to offshore wind due to political

So starting with the

concerns, and we are going to go through those

Tribunal's findings on the regulatory framework.

And what I am going to take

Ontario promoted investment in offshore wind; two,

I Tribunal. Significant expert evidence, fact

evidence, pages and pages of submissions, the

Tribunal noted this as a disputed issue and set

out the parties' positions. We have given the

it raises in its materials here, which is

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findings.

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On Slide 9, the Tribunal begins its analysis of the factual background at paragraph 86 with the heading "the regulatory framework governing renewable energy in Ontario".

5 So what did it find was the 6 regulatory framework? What we say is it made two 7

key initial findings.

So, first, between 2006 and 2008, there was a deferral -- there was a prior moratorium, a prior deferral on offshore wind that the government lifted in January 2008.

And what it did was the Tribunal's first finding was it updated its regulations, it updated wind policy 4.10.04 to include offshore wind.

So what is this policy? I am just going to review it briefly because it also provides helpful context for you.

All subject to one non-relevant exception.

In Ontario, all lake beds are

on Crown land. So a proponent needs permission from the Ontario government to access that land for wind testing and then Project construction and operation.

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Page 36

And the process to go through that access to Crown land is called the site release process.

And so you're going to hear, through this week, something called AOR status or applicant of record status, and that's what is being referred to. This process to get on to Crown land, into the lake to build the Project.

And so, in March 2004, the Ontario government had issued this policy 4.10.04 to establish a standardized set of rules for going through that process.

And then, in 2008, when it lifted the deferral, the government, as found by the Tribunal, specifically updated its regulatory framework and updated this policy to include offshore wind.

The second point the Tribunal found is that the government then promoted offshore wind, an investment in offshore wind. It quotes from the Minister of Natural Resources as saying Ontario was open for business when it comes to offshore wind and ensuring timely approval of these applications.

And so the Tribunal then turns

to the establishment of the FIT program.

In 2009, Ontario announced a proposal to enact the Green Energy Act, which was described as sweeping new legislation to attract new investment. And it was specifically promoted to include offshore wind.

And, at paragraphs 94 and 95, we have excerpted here some findings that the Tribunal highlighted from Minister Smitherman, who was also a witness before the Tribunal in Windstream I, who expressly went out to talk about how attractive this program was going to be for offshore wind, wonderful opportunities for offshore wind. We will make sure to move those proposals along.

A few months later, if we turn over the page, in May 2009, the Green Energy Act becomes law. It introduces the FIT program and it also creates the renewable energy approval which you will hear about this week. We call it the REA.

And that basically took all of the various provincial environmental approvals you needed for renewable energy Project and it streamlined it into one process.

Page 37 Page 38 1 Again, as the Tribunal found, 1 PRESIDING ARBITRATOR MILES: 2 2 when the FIT program was launched in If I heard you correctly, you said that the 3 September 2009, it was accompanied by press 3 Tribunal found that the new regulations were to release statements about promoting a stable 4 provide a stable investment environment. 5 investment environment where companies know what 5 When I look at paragraph 7 of 6 the rules are. the Award, the Tribunal is simply quoting a press 7 That was what was being set release. 8 out to Ontarians to give them confidence to invest MS. SHERKEY: That's what I 9 9 had thought I said. That there was a press here. 10 10 release promoting that. If I said otherwise, I And the REA regulation was 11 apologize. 11 also promoted to ensure a streamlined approach, 12 12 providing a six-month service guarantee. And, as we have put on the 13 13 So what was the regulatory slide, it was accompanied by a press release 14 framework in place for offshore wind? The 14 stating that the -- Ontario was promoting there 15 was a stable investment environment. 15 Tribunal goes on to make these findings. 16 16 PRESIDING ARBITRATOR MILES: It sets out that, under the 17 17 Okay. So then maybe elsewhere in the Award but I Green Energy Act, an offshore wind proponent had 18 don't see it in paragraph 97. 18 to meet four requirements. 19 19 Is it your submission that the PRESIDING ARBITRATOR MILES: 20 Windstream I Award Tribunal found, as a finding of 20 Can I just check. 21 fact, that Ontario was promoting a stable 21 With the Award, because we are 22 environment or that it put out this press release 22 in a second proceedings, I think it's really, 23 23 that said this? really careful to be precise about what the Award 24 24 MS. SHERKEY: Yes. We would said. 25 say, as a finding of fact, it set out that this 25 MS. SHERKEY: Yes. Page 39 Page 40 1 1 including offshore wind, which it defined as a press release was issued stating this to the 2 2 class five wind facility. public. 3 3 PRESIDING ARBITRATOR MILES: And the REA regulations 4 specify that offshore wind projects had to submit 4 Okay. That's good. Thank you. MS. SHERKEY: So the Tribunal 5 an offshore wind facility report. 5 6 6 then goes on to say what does an offshore wind And the second document tied 7 7 proponent have to meet? And it sets out these with that is what's called the APRD, the approval 8 8 four requirements that we have excerpted on the and permitting requirements document, which 9 9 specified the requirements for what that offshore slide. 10 10 wind facility report needed to include under the So the requirements are set 11 11 REA regulation. out. 12 12 And then the Tribunal further Further guidelines were to 13 13 goes through, in terms of Number 2, the access to come, which we will speak about momentarily. But 14 Crown land, what we talked about before, policy 14 the rules, the requirements under the REA 15 Rule 4.10.04 and the three-step process under that 15 regulation are set out here. 16 16 policy for AOR status site release. And then just highlighting on 17 17 the next slide further findings by the Tribunal And then the Tribunal also 18 about what happened here in terms of statements 18 finds, if you flip over to the next slide, what 19 19 two key regulatory documents were in place. given by the Minister of natural energy. Again, 20 20 we say promoting offshore wind, speaking at a And it says there were two key 21 21 regulatory documents. conference promoting that one of the most 22 22 First, you have the REA important factors for investors is certainty and 23 23 regulation. And, as the Tribunal finds, the REA knowing what the rules are. 24 24 regulation established the environmental approval So now looking to just the 25 25 requirements for these renewable energy projects, Windstream Project in particular.

Page 41 Page 42 1 We have given a summary here 1 perspective, that these were experienced business 2 2 of the Project. Offshore wind, off the coast -people and investors who have experience 3 off the lake -- off Kingston, Wolfe Island, 3 developing wind energy Project and in the energy 4 planned 300 megawatt capacity. 4 environment. 5 Over on the next slide, this So, next, I want to talk about 6 6 is a summary of Windstream and its investors. I the history of how Windstream made its investment 7 7 am not going to go through this in detail. in the Project. 8 I will highlight here first And there's a lot more detail 9 9 just the structure for you. in the Award. What I will highlight through the 10 Windstream is a US company. 10 slide is just a few key points of timeline and It owns the subsidiary. We refer to it as WWIS, 11 11 chronology. 12 12 Windstream Wolfe Island Shoals, which is an In 2008, Windstream began to 13 13 Ontario company, which, in turn, owns the Project invest in resource evaluation engineering. In 14 directly and is the counterparty to the FIT 14 February 2008, it applies for AOR status for the 15 15 Project. contract. 16 16 And at the site where it And, as I am sure you have 17 17 applies for AOR status, shortly after the OPA had read in the materials, the contract is between 18 commissioned a study to look at 64 or 65 sites for 18 WWIS and the OPA but the OPA becomes the IESO. 19 19 offshore wind development, and the location of the So you will hear us go back 20 Project was identified as one of nine as being the 20 and forth between OPA and the IESO, depending on 21 most favourable sites for offshore wind 21 the time frame. 22 22 development. We have set out here some 23 23 In September 2009, the FIT background on the management team and investor 24 24 program is launched and the Ministry of Natural group. There are further details in the 25 Resources writes a letter to Windstream and says, 25 materials. The key point being, from our Page 43 Page 44 1 1 it's going to be proposing or it might be and we quote it here, in order to maintain 2 priority position in the site release process, 2 proposing a 5 kilometre set back from the shore 3 guidelines to update the regulatory framework to 3 Windstream must submit an application to the FIT 4 impose this 5 kilometre set back. 4 program. 5 5 So Windstream does in So, through these months, 6 Windstream is meeting with the OPA and Minister of 6 November. It posts the \$3 million letter of 7 Energy and government representatives to talk 7 credit needed. 8 about this. And it was confident that it could 8 In May 2010, the OPA offers 9 9 reconfigure its Project and swap the grid cells in Windstream a FIT Contract. And, ultimately, in 10 10 August, Windstream signs that FIT Contract and its applications to meet that 5 kilometre set 11 back. 11 posts the full \$6 million of credit. 12 12 And, in the Award, at And so it was speaking to the 13 paragraphs 126 to 137, the Tribunal goes through 13 government about doing that and about adding one 14 the history of what happened between May and 14 year to the FIT Contract. The FIT Contract 15 provides four years to get to commercial 15 August between the offering of the FIT Contract 16 operation, and Windstream was asking for five 16 and the signing. 17 17 years, which it ultimately got. And just to highlight the key 18 And, as found by the Tribunal 18 takeaway points -- and I raise this, again, 19 in these paragraphs, Windstream was receiving 19 because of something my friends has in their 20 20 materials, which I will come to on the next slide. reassurances from the Tribunal, their statements. 21 21 But just to highlight. When you read through the facts the Tribunal made 22 22 about these meetings, it notes that one of the Windstream gets offered the 23 23 Ministries told Windstream its Project was contract in May. It doesn't sign it back right 24 24 special. It had these meetings. It received away. 25 25 reassurances. It signed the FIT Contract. It got The government announces that

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	Page 45		Page 46
1	the extra year.	1	In what clause? There's a whole security
2	And, if we turn to the next	2	provision, but I couldn't see, specifically, the
3	slide.	3	requirement for a \$3 million letter of credit.
4	In the first arbitration,	4	MS. SHERKEY: The 3 million
5	Canada argued and I think we have to sorry,	5	was with the application. So that probably was
6	don't flip forward. Just confidentiality mode.	6	not in the FIT Contract itself because it came at
7	There is just a confidential line on the Award on	7	the application stage. And then 6 million had to
8	the next slide.	8	come with the FIT Contract.
9	CONFIDENTIAL TRANSCRIPT COMMENCES AT 9:57 a.m.	9	PRESIDING ARBITRATOR MILES:
10	PRESIDING ARBITRATOR MILES:	10	So 3 million more, 6 million total.
11	Alonso, we are waiting for you to give us the go	11	MS. SHERKEY: Yes, 6 million
12	ahead, please.	12	total. 3 million at the application and then
13	MR. HAUSER: One second.	13	another 3 million for a total of 6 million, if and
14	Please, Madam President.	14	when, if you got the FIT Contract.
15	PRESIDING ARBITRATOR MILES: I	15	I can, on a break, and I can
16	have a question while we are waiting.	16	ask my colleagues to pull it up in the meantime,
17	MS. SHERKEY: Sure.	17	get you the specific cites for that.
18	PRESIDING ARBITRATOR MILES:	18	PRESIDING ARBITRATOR MILES:
19	Is there a specific clause in the FIT that relates	19	That would be helpful. Thank you.
20	to the letter of credit? Or were they entirely	20	MR. HAUSER: We are now
21	separate instruments?	21	confidential, Madam President.
22	MS. SHERKEY: Yes. The FIT	22	PRESIDING ARBITRATOR MILES:
23	contract required the posting of the letter of	23	Thank you, Alonso.
24	credit.	24	MS. SHERKEY: This is
25	PRESIDING ARBITRATOR MILES:	25	unfortunately going to be a short one because it's
	Page 47		Page 48
1	just the one slide.	1	CONFIDENTIAL TRANSCRIPT ENDS AT 10:01 a.m.
2	So, if we turn over the slide,	2	MR. HAUSER: The stream has
3	it is just one of the confidential paragraphs of	3	now resumed. Thank you, Madam President.
4	the Award, the government had designated a line in	4	PRESIDING ARBITRATOR MILES:
5	here as confidential.	5	Thank you very much.
6	And so the point being, Canada	6	Ms. Sherkey, just to my
7	had argued that there was delay in signing the FIT	7	question earlier on the FIT Contract. You may be
8	contract due to regulatory risk that the Claimant	8	able to confirm it's clause 5.1. It might be. It
9	perceived.	9	just was a bit ambiguous to me.
10	And what I want to note is	10	So if that is the clause that
11	what the Tribunal found that I have excerpted here	11	provides for the letter of credit amount, half
12	at paragraph 366, which the Tribunal finds that it	12	pre, half post, just if you could confirm that.
13	was following the signing of the FIT Contract in	13	MS. SHERKEY: We will get that
14	August 2010, that the position of the Government	14	for you. Absolutely.
15	of Ontario grew gradually more ambiguous towards	15	PRESIDING ARBITRATOR MILES:
	of Official of grew gradually more amorguous towards		
16	the development of offshore wind.	16	Thank you.
	the development of offshore wind.	16 17	Thank you. In fact, if you could also
16 17 18			· ·
16 17 18 19	the development of offshore wind. And it says at the highlighted portion a few lines down: "Its position started	17	In fact, if you could also
16 17 18 19 20	the development of offshore wind. And it says at the highlighted portion a few lines down:	17 18	In fact, if you could also agree that with the government, that would be even
16 17 18 19 20 21	the development of offshore wind. And it says at the highlighted portion a few lines down: "Its position started	17 18 19	In fact, if you could also agree that with the government, that would be even better. Thank you. MS. SHERKEY: Yes. I expect
16 17 18 19 20 21 22	the development of offshore wind. And it says at the highlighted portion a few lines down: "Its position started changing in the fall of	17 18 19 20	In fact, if you could also agree that with the government, that would be even better. Thank you.
16 17 18 19 20 21	the development of offshore wind. And it says at the highlighted portion a few lines down: "Its position started changing in the fall of 2010."[as read]	17 18 19 20 21	In fact, if you could also agree that with the government, that would be even better. Thank you. MS. SHERKEY: Yes. I expect that is something we will reach agreement about.
16 17 18 19 20 21 22	the development of offshore wind. And it says at the highlighted portion a few lines down: "Its position started changing in the fall of 2010."[as read] So we can come back out of	17 18 19 20 21 22	In fact, if you could also agree that with the government, that would be even better. Thank you. MS. SHERKEY: Yes. I expect that is something we will reach agreement about. Just a summary of some key
16 17 18 19 20 21 22 23	the development of offshore wind. And it says at the highlighted portion a few lines down: "Its position started changing in the fall of 2010."[as read] So we can come back out of confidentiality mode and go to the next slide.	17 18 19 20 21 22 23	In fact, if you could also agree that with the government, that would be even better. Thank you. MS. SHERKEY: Yes. I expect that is something we will reach agreement about. Just a summary of some key provisions.

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Page 49 Page 50 1 premium rate for a 20-year term subject to 1 without penalty. 2 2 inflation if the Project reached commercial So that's where we get, and 3 operation and the revenues would have been in the 3 you will hear a lot today about the May 4th, 2017, 4 billions of dollars. 4 termination date. And that's Section 10.1(g). 5 And so, just moving forward in So WWIS was required under the 6 the timeline, Windstream does a whole bunch of 6 contract to bring the Project into commercial 7 work to move the Project ahead. We have 7 operation by May 4th, 2015, which was five years 8 8 after the offer date of the contract and it was summarized it on the slide. I am not going to 9 9 on -- it had to post the \$6 million credit, as we take you through the details of it. I have given 10 you excerpts to the materials. 10 were talking about, security which would be 11 forfeited if the contractual timelines weren't But, to do even more work than 11 12 12 it had done, it needed access to the Crown land. met. 13 13 And the last point, because And that wasn't happening, even though Windstream it's so key to this arbitration, I just will says it was given reassurances about this moving 14 14 highlight, is force majeure. 15 forward. It didn't happen. 15 16 16 So Windstream could invoke So, by December 2010, 17 force majeure if there were circumstances beyond 17 Windstream declares force majeure. That's 18 the parties' control, and that would delay 18 effective as of November 22nd, 2010. 19 19 commercial operation. It would push out the And then the moratorium is 20 20 commercial operation date by that time of force announced. 21 21 majeure, but subject to a limit. And the Tribunal's findings on 22 22 If there was more than the moratorium are set out at paragraphs 368 to 23 23 24 months of force majeure, if commercial 369 of the Award. A couple just key points. 24 operation was put off by more than 24 months, then 24 The Tribunal found that in 25 either party could terminate the FIT Contract 25 January 2011, I believe it's January 6, 2011, Page 51 Page 52 1 1 Ontario officials met to consider a number of the Environment based on the precautionary 2 2 options about how to proceed with offshore wind. principle. 3 3 One was the moratorium. Other options were being So what I would encourage for 4 4 this Tribunal is to look at the findings at considered. 5 paragraph 369 and what we have excerpted here 5 Ultimately, the Tribunal finds 6 6 that the decision to impose the moratorium was where the Tribunal finds: 7 7 made on January 24th, at an interministerial "The government's 8 8 decision was driven in meeting. 9 9 And I highlight that because part by that policy 10 10 the Tribunal, in so finding -- and this is at concern."[as read] 11 11 paragraph 369 of the Award -- didn't accept the But we are on to 12 12 evidence of Minister Wilkinson that he made the paragraph 367, it also says the evidence before 13 decision on the spot on January 7th because of 13 the Tribunal suggests the decision to impose the 14 drinking water concerns. 14 moratorium was not only driven by the lack of 15 15 science and goes on to note the political And I highlight that because, 16 16 on the next slide, Canada repeats, in this concerns. 17 arbitration, the arguments it made before 17 CO-ARBITRATOR MCLACHLIN: Just 18 18 Windstream I -for the record, the numbers I have are 377. 19 19 PRESIDING ARBITRATOR MILES: PRESIDING ARBITRATOR MILES: 20 20 Is this confidential, the highlighted bit? 377, you said 367. 21 21 MS. SHERKEY: No. MS. SHERKEY: 369 is their 22 22 PRESIDING ARBITRATOR MILES: finding on the evidence of Minister Wilkinson, and 23 23 376 and 377 are their findings here on the actual Okay. 24 24 MS. SHERKEY: That the moratorium. 25 25 moratorium decision was made by the Minister of Over on the next slide, the

Page 53 Page 54 1 1 PRESIDING ARBITRATOR MILES: promise to freeze. 2 2 So we have highlighted here Sorry, Ms. Sherkey. Can we just come back, and it 3 what the Tribunal found on the promise to freeze 3 goes to. 4 4 MS. SHERKEY: Oh, yes. in the transcript. 5 5 PRESIDING ARBITRATOR MILES: To your question, Madam 6 6 President, the first bullet is the Project would The earlier question as well. 7 7 be deferred frozen and on hold. You have said, you took us to 8 8 Mr. Benedetti gave a recap. Slide 371, and we have highlighted here what the 9 9 He said, to recap, this is my understanding and he Tribunal found on their promise to freeze. And 10 10 said those words. And I believe it was then I think we interrupted you on the paragraph 11 Mr. MacLennan, but we will confirm, from the 11 numbers. 12 12 Ministry of Energy who responds yes. Could you please just point me So it's Mr. Benedetti's words 13 13 precisely, where in the Award, what the Tribunal 14 saying I have this understanding and 14 found on the promise to freeze? 15 15 Mr. MacLennan says yes. MS. SHERKEY: Yes. That's 16 16 PRESIDING ARBITRATOR MILES: what we have excerpted here, which was, during the 17 It is Mr. MacLennan in the transcript. 17 call, the government officials confirmed that the 18 18 Project was not terminated and that it would go MS. SHERKEY: And then the 19 19 final point before I am about to sit down -- and forward once the science studies had been 20 20 you will hear from Mr. Terry on the Tribunal's completed. 21 21 findings -- is that we've heard again, from my And then the Tribunal excerpts 22 friends in this arbitration, that Windstream's 22 from the transcript. 23 23 negotiations with the OPA that followed this did PRESIDING ARBITRATOR MILES: 24 24 not result in a resolution because Windstream So the Tribunal -- where's the Tribunal finding of 25 abandoned these discussions. 25 a promise to freeze? Does the Tribunal use the Page 55 Page 56 1 word "promise to freeze"? MS. SHERKEY: What I would 1 2 2 MS. SHERKEY: It quotes from encourage is the full reading of the statement at 3 3 the first arrow here which, when Mr. Benedetti the transcript so we would say it made findings of 4 4 fact as to the content of the transcript was said says this is my understanding, the Project will be 5 deferred, frozen, put on hold until such time as 5 and made. And its summary of it is what we have 6 the province can establish a regulation under the 6 highlighted here, that it was not terminated and 7 7 it would go forward once the science studies had REA pertaining to offshore wind and Mr. MacLennan 8 8 been completed. than responds yes. 9 Q Which, in my submission, is And you will hear from 10 10 the equivalent of a freeze. A freeze is a Mr. Terry as to what Canada said before the 11 11 characterization but what does it mean? It means Windstream I Tribunal which we would say is 12 12 that the Project would go forward once the science consistent with this. studies had been completed. 13 13 And so frozen, I agree, 14 CO-ARBÎTRATOR MCLACHLIN: 14 Justice McLachlin, could have multiple meanings. 15 15 But there was more context around what was said on There is some question about -- I was puzzling, as 16 16 I prepared for this, what freeze really means. the call than just that one word. 17 17 I would say it's a pithy word It can mean -- this may go 18 that's picked up but you actually have to look at 18 more to the law part rather than the facts. 19 19 But freeze can mean that it the full context of what was said. 20 20 will be -- that whatever is frozen will be CO-ARBITRATOR MCLACHLIN: 21 21 jettisoned once it's unfrozen or it can mean that Thank you. 22 22 it's picked up and thawed out. PRESIDING ARBITRATOR MILES: 23 23 Is Mr. Terry going to come back in detail to the There are different meanings 24 here so I imagine, perhaps this will be for your 24 representations that you rely on here in Canada's 25 25 friend, but we will have to tease this out. counter-memorial in Windstream I about the use of

	Page 57		Page 58
1	the word "frozen".	1	first NAFTA arbitration.
2	MS. SHERKEY: Yes.	2	PRESIDING ARBITRATOR MILES:
3	PRESIDING ARBITRATOR MILES:	3	Very good. Thank you.
4	Are you going to come back specifically to that?	4	OPENING STATEMENT BY MR. TERRY (cont'd):
5	So.	5	MR. TERRY: If we could turn,
6	MS. SHERKEY: In just a	6	please, to Slide 25.
7	moment, in about two slides.	7	The two things I want to do
8	PRESIDING ARBITRATOR MILES:	8	before I pass the baton back to Ms. Sherkey.
9	All right. I will wait then.	9	The first is, as Ms. Sherkey
10	MS. SHERKEY: And my final	10	was indicating, President Miles, talk about what
11 12	point is a quick one, which is just, in terms of	11 12	Canada said in its counter-memorial on Windstream
13	what happened with the negotiations with the OPA,	13	I and also at the hearing, as reflected in the
14	we don't accept my friend's characterization raised again in this arbitration. We have	14	Tribunal Award about the Project being frozen.
15	highlighted the history here, encourage you to	15	And then, secondly, zero in on the Tribunal's findings with respect to the
16	read these paragraphs of the Award.	16	breaches and value.
17	But, in short, the OPA was	17	So it's Slide 25, and you'll
18	only offering a maximum five year extension and	18	know in the memorials there is a lot of other
19	nothing more. Windstream offered alternatives	19	detail that we include about what Canada said at
20	which were all rejected and the OPA always	20	the time at the Project
21	maintained its position that, at most, it would	21	PRESIDING ARBITRATOR MILES:
22	give a five-year extension regardless of the	22	Can I ask you what my question was going to be and
23	length of the moratorium.	23	then perhaps you can answer that.
24	And that's what was happened	24	MR. TERRY: Yes, certainly.
25	that ultimately leads to Windstream bringing the	25	PRESIDING ARBITRATOR MILES:
	Page 59		Page 60
1	In the Canada's submission, including at 487, also	1	C1 in the Day in the control of the
			(Jaimant's Project was
2			Claimant's Project was merely frozen and can
2 3	21, 260, the other paragraphs you rely on in your	2 3	merely frozen and can
	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold	2	merely frozen and can continue to be developed
3	21, 260, the other paragraphs you rely on in your	2 3	merely frozen and can continue to be developed once the necessary
3 4	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold until regulatory rules and requirements are	2 3 4	merely frozen and can continue to be developed once the necessary science, rules and
3 4 5	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold until regulatory rules and requirements are developed. Whereas, the Tribunal's	2 3 4 5	merely frozen and can continue to be developed once the necessary
3 4 5 6 7 8	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold until regulatory rules and requirements are developed.	2 3 4 5 6 7 8	merely frozen and can continue to be developed once the necessary science, rules and policies for offshore wind are in place."[as read]
3 4 5 6 7 8 9	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold until regulatory rules and requirements are developed. Whereas, the Tribunal's finding was, during the call, government officials confirmed the Project was not terminated and it would go forward once the science studies had been	2 3 4 5 6 7 8 9	merely frozen and can continue to be developed once the necessary science, rules and policies for offshore wind are in place."[as read] So, there in response to your
3 4 5 6 7 8 9	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold until regulatory rules and requirements are developed. Whereas, the Tribunal's finding was, during the call, government officials confirmed the Project was not terminated and it would go forward once the science studies had been completed.	2 3 4 5 6 7 8 9	merely frozen and can continue to be developed once the necessary science, rules and policies for offshore wind are in place."[as read] So, there in response to your question, the comprehensive science, rules and
3 4 5 6 7 8 9 10 11	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold until regulatory rules and requirements are developed. Whereas, the Tribunal's finding was, during the call, government officials confirmed the Project was not terminated and it would go forward once the science studies had been completed. So when you are dealing with	2 3 4 5 6 7 8 9 10	merely frozen and can continue to be developed once the necessary science, rules and policies for offshore wind are in place."[as read] So, there in response to your question, the comprehensive science, rules and policies are in place.
3 4 5 6 7 8 9 10 11 12	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold until regulatory rules and requirements are developed. Whereas, the Tribunal's finding was, during the call, government officials confirmed the Project was not terminated and it would go forward once the science studies had been completed. So when you are dealing with what Canada submitted in the first proceedings and	2 3 4 5 6 7 8 9 10 11	merely frozen and can continue to be developed once the necessary science, rules and policies for offshore wind are in place."[as read] So, there in response to your question, the comprehensive science, rules and policies are in place. And in the next page, page 26,
3 4 5 6 7 8 9 10 11 12 13	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold until regulatory rules and requirements are developed. Whereas, the Tribunal's finding was, during the call, government officials confirmed the Project was not terminated and it would go forward once the science studies had been completed. So when you are dealing with what Canada submitted in the first proceedings and what the Tribunal found, could you please be clear	2 3 4 5 6 7 8 9 10 11 12 13	merely frozen and can continue to be developed once the necessary science, rules and policies for offshore wind are in place."[as read] So, there in response to your question, the comprehensive science, rules and policies are in place. And in the next page, page 26, we have the Tribunal's findings or the
3 4 5 6 7 8 9 10 11 12 13 14	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold until regulatory rules and requirements are developed. Whereas, the Tribunal's finding was, during the call, government officials confirmed the Project was not terminated and it would go forward once the science studies had been completed. So when you are dealing with what Canada submitted in the first proceedings and what the Tribunal found, could you please be clear and consistent with how you have pleaded your own	2 3 4 5 6 7 8 9 10 11 12 13 14	merely frozen and can continue to be developed once the necessary science, rules and policies for offshore wind are in place."[as read] So, there in response to your question, the comprehensive science, rules and policies are in place. And in the next page, page 26, we have the Tribunal's findings or the Tribunal's statement as to what it is that the
3 4 5 6 7 8 9 10 11 12 13 14 15	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold until regulatory rules and requirements are developed. Whereas, the Tribunal's finding was, during the call, government officials confirmed the Project was not terminated and it would go forward once the science studies had been completed. So when you are dealing with what Canada submitted in the first proceedings and what the Tribunal found, could you please be clear and consistent with how you have pleaded your own case here, be clear to distinguish between the	2 3 4 5 6 7 8 9 10 11 12 13 14 15	merely frozen and can continue to be developed once the necessary science, rules and policies for offshore wind are in place."[as read] So, there in response to your question, the comprehensive science, rules and policies are in place. And in the next page, page 26, we have the Tribunal's findings or the Tribunal's statement as to what it is that the Respondent is saying.
3 4 5 6 7 8 9 10 11 12 13 14 15 16	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold until regulatory rules and requirements are developed. Whereas, the Tribunal's finding was, during the call, government officials confirmed the Project was not terminated and it would go forward once the science studies had been completed. So when you are dealing with what Canada submitted in the first proceedings and what the Tribunal found, could you please be clear and consistent with how you have pleaded your own case here, be clear to distinguish between the findings, which are what matter to us.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	merely frozen and can continue to be developed once the necessary science, rules and policies for offshore wind are in place."[as read] So, there in response to your question, the comprehensive science, rules and policies are in place. And in the next page, page 26, we have the Tribunal's findings or the Tribunal's statement as to what it is that the Respondent is saying. The Respondent states that the
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3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold until regulatory rules and requirements are developed. Whereas, the Tribunal's finding was, during the call, government officials confirmed the Project was not terminated and it would go forward once the science studies had been completed. So when you are dealing with what Canada submitted in the first proceedings and what the Tribunal found, could you please be clear and consistent with how you have pleaded your own case here, be clear to distinguish between the findings, which are what matter to us. MR. TERRY: Yes. The and we have included, just in the slides, here two references, which go to the core of what was said here. This, first of all, is from the counter-memorial, Canada's counter-memorial in	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	merely frozen and can continue to be developed once the necessary science, rules and policies for offshore wind are in place."[as read] So, there in response to your question, the comprehensive science, rules and policies are in place. And in the next page, page 26, we have the Tribunal's findings or the Tribunal's statement as to what it is that the Respondent is saying. The Respondent states that the current legal status of the contract is that it is in force majeure. And the next line: "Given the Claimant's unique position as the only FIT Contract holder
3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold until regulatory rules and requirements are developed. Whereas, the Tribunal's finding was, during the call, government officials confirmed the Project was not terminated and it would go forward once the science studies had been completed. So when you are dealing with what Canada submitted in the first proceedings and what the Tribunal found, could you please be clear and consistent with how you have pleaded your own case here, be clear to distinguish between the findings, which are what matter to us. MR. TERRY: Yes. The and we have included, just in the slides, here two references, which go to the core of what was said here. This, first of all, is from the counter-memorial, Canada's counter-memorial in Windstream I, where they state, and we have	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	merely frozen and can continue to be developed once the necessary science, rules and policies for offshore wind are in place."[as read] So, there in response to your question, the comprehensive science, rules and policies are in place. And in the next page, page 26, we have the Tribunal's findings or the Tribunal's statement as to what it is that the Respondent is saying. The Respondent states that the current legal status of the contract is that it is in force majeure. And the next line: "Given the Claimant's unique position as the only FIT Contract holder for offshore wind, its
3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	21, 260, the other paragraphs you rely on in your proceedings, it seems to me they refer to on hold until regulatory rules and requirements are developed. Whereas, the Tribunal's finding was, during the call, government officials confirmed the Project was not terminated and it would go forward once the science studies had been completed. So when you are dealing with what Canada submitted in the first proceedings and what the Tribunal found, could you please be clear and consistent with how you have pleaded your own case here, be clear to distinguish between the findings, which are what matter to us. MR. TERRY: Yes. The and we have included, just in the slides, here two references, which go to the core of what was said here. This, first of all, is from the counter-memorial, Canada's counter-memorial in	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	merely frozen and can continue to be developed once the necessary science, rules and policies for offshore wind are in place."[as read] So, there in response to your question, the comprehensive science, rules and policies are in place. And in the next page, page 26, we have the Tribunal's findings or the Tribunal's statement as to what it is that the Respondent is saying. The Respondent states that the current legal status of the contract is that it is in force majeure. And the next line: "Given the Claimant's unique position as the only FIT Contract holder

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1	could be finalized."[as	1	informed framework for
2	read]	2	offshore wind projects in
3	The words there "regulatory	3	Ontario.
4	framework could be finalized".	4	When the decision to
5	And then there's explanation	5	implement the deferral
6	as to, as to:	6	was made, this task was
7	"The Respondent	7	expected to take
8	attributes this	8	approximately three to
9	arrangement to the fact	9	five years.
10	that the OPA was willing	10	The Respondent further
11	to preserve the	11	contends that the
12	Claimant's opportunity to	12	Claimant has been
13	pursue a contract and	13	repeatedly informed that
14	didn't want the	14	its Project is put on
15	Claimant's Project to	15	hold until the regulatory
16	fail because of	16	rules and requirements
17	government's lack of	17	for offshore wind
18	readiness to approve it.	18	projects are developed.
19	According to the	19	According to the
20	Respondent, the deferral	20	Respondent, the Project
21	is intended to last only	21	is, therefore, merely
22	as long as necessary to	22	frozen and still kept
23	conduct scientific	23	alive. That is, it has
24	research and develop and	24	not been terminated by
25	implement an adequately	25	the OPA. In addition,
	Page 63		Page 6
1	the Respondent points out	1	not been unilaterally
2	the legal status of other	2	terminated by the
3	assets of the Project	3	Government of Ontario.
4	remain unaffected."[as	4	Consequently, while the
5	read]	5	Tribunal agrees with the
6	So that is the Tribunal's	6	Claimant that the Project
7	statements with respect to what it understood the	7	can no longer be
8	Respondent to be arguing about the Project being	8	completed by the MCOD, 4
9	frozen.	9	May 2017, it continues to
10	And then if we turn to the	10	remain open for the
11	next slide.	11	parties to reactivate
12	We get to the Tribunal's	12	and, as appropriate,
13	findings with respect to the breaches.	13	renegotiate the FIT
14	And, Ms. Miles, if you have	14	contract to adjust its
15	any other questions arising?	15	terms to the
16	PRESIDING ARBITRATOR MILES:	16	moratorium."[as read]
17	With respect to expropriation; correct?	17	So the first finding or the
18	MR. TERRY: Yes. Yes. So we	18	first set of the first reason it articulates as
19	are starting with expropriation and then FET.	19	to why there has been no expropriation.
20	And you can see here that the	20	The second, they say:
21	Tribunal, picking up with what Canada said about	21	"Second, and more
	frozen:	22	importantly, in the
22			
22 23	"The Claimant's FIT	23	context of the Claimant's
22		23 24 25	context of the Claimant's expropriation claim, the Claimant's Canadian 6

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And just to, for efficiency here, if we go to the next page 28. You can see the part we have highlighted: The value of the asset is still available to the Claimant as it has not been taken. The security deposit is substantial, in particular, when compared to the overall value of the investment. In the circumstances, the And Ms. Sherkey took us, be the FIT Contract and 9.2(d) the FIT Contract and 9.2(d) the FIT Contract to the FIT Contract to that, pursuant to the terms of the terms of the fermination in the government could have the event of termination in the terms of the FIT Contract and 9.2(d) The FIT Contract and 9.2(d) the FIT Cont	the Tribunal finds in, that it is still to overall value of the here's no substantial ropriation claim. RBITRATOR MILES: briefly, to the terms of o(1), in particular. understand of the FIT Contract, taken the 6 million in certain circumstances? been forfeited under ct; is that right? That is my
is still in place and has not been taken or rendered otherwise rendered otherwise worthless as a result of any action taken by the Government of Ontario."[as read] And just to, for efficiency here, if we go to the next page 28. You can see the part we have highlighted: "The value of the asset is still available to the Claimant as it has not been taken. The security deposit is substantial, in particular, when compared to the verall value of the investment. In the circumstances, the So the reason th no expropriation is because that, based on the \$6 million substantial compared to the investment and, therefore, to deprivation to make an expression and the substantial compared to the investment and, therefore, to deprivation to make an expression and the substantial to the FIT Contract and 9.2(d) the FIT Contract and 9.2(d) the FIT Contract to the government could have the event of termination in the government could have the terms of the FIT Contract in particular, when The if we governed The	the Tribunal finds in, that it is still to overall value of the here's no substantial ropriation claim. RBITRATOR MILES: briefly, to the terms of o(1), in particular. understand of the FIT Contract, taken the 6 million in certain circumstances? been forfeited under ct; is that right? That is my
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any action taken by the Government of Geprivation to make an exprication of Government of Geprivation to make an exprication of Government and, therefore, to Government and 9.2(d) In the part we have highlighted: In the FIT Contract and 9.2(d) In the event of termination in the government could have the event of termination in the government and for the event of termination in the government of the event of termination in	here's no substantial ropriation claim. RBITRATOR MILES: oriefly, to the terms of o(1), in particular. understand of the FIT Contract, taken the 6 million in certain circumstances? been forfeited under ct; is that right?
Government of Go	ropriation claim. RBITRATOR MILES: priefly, to the terms of o(1), in particular. understand of the FIT Contract, taken the 6 million in certain circumstances? been forfeited under ct; is that right? That is my
Ontario."[as read] And just to, for efficiency here, if we go to the next page 28. You can see the FIT Contract and 9.2(d) the part we have highlighted: "The value of the asset is still available to the Claimant as it has not been taken. The security deposit is substantial, n particular, when compared to the overall value of the investment. In the circumstances, the PRESIDING A And Ms. Sherkey took us, be the FIT Contract and 9.2(d) the FIT Contract to that, pursuant to the terms of the government could have the event of termination in the event of termination in the event of the FIT Contract the terms of the FIT Contract understanding; yes, that's contract the terms of the FIT Contract the terms of t	RBITRATOR MILES: priefly, to the terms of p(1), in particular. understand of the FIT Contract, taken the 6 million in certain circumstances? been forfeited under ct; is that right?
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the part we have highlighted: 11	understand of the FIT Contract, taken the 6 million in certain circumstances? been forfeited under ct; is that right? That is my
"The value of the asset 12 that, pursuant to the terms of the government could have 13 the government could have 14 Claimant as it has not 15 been taken. The security 16 deposit is substantial, 17 in particular, when 18 compared to the overall 19 value of the investment. 20 In the circumstances, the 12 that, pursuant to the terms of the terms of the terms of termination in or the event of terminatio	of the FIT Contract, taken the 6 million in certain circumstances? been forfeited under ct; is that right? That is my
is still available to the Claimant as it has not been taken. The security deposit is substantial, in particular, when compared to the overall value of the investment. In the circumstances, the 13 the government could have the event of termination in or the event of the eve	taken the 6 million in certain circumstances? been forfeited under ct; is that right? That is my
Claimant as it has not been taken. The security deposit is substantial, in particular, when compared to the overall value of the investment. In the event of termination in the event of the event of termination in the event of	certain circumstances? been forfeited under ct; is that right? That is my
been taken. The security deposit is substantial, in particular, when compared to the overall value of the investment. In the circumstances, the 15 So the 6 million could have the terms of the FIT Contra the terms of the FIT	been forfeited under ct; is that right? That is my
deposit is substantial, 16 the terms of the FIT Contraction 17 in particular, when 18 compared to the overall 19 value of the investment. 20 In the circumstances, the 16 the terms of the FIT Contraction 17 MR. TERRY: 18 understanding; yes, that's contraction 19 The if we go to page, 29.	ct; is that right? That is my
in particular, when 17 MR. TERRY: 7 18 compared to the overall 18 understanding; yes, that's converged to the investment. 19 The if we go a page, 29.	That is my
compared to the overall 18 understanding; yes, that's converge value of the investment. 19 The if we go to the circumstances, the 20 page, 29.	
value of the investment. 19 value of the investment. 20 In the circumstances, the 19 page, 29. 19 page, 29.	
20 In the circumstances, the 20 page, 29.	
	to the next
	C
Tribunal is unable to 21 The Tribunal m	
22 conclude that the 22 expropriation to FET and ta 23 Claimant has been 23 that, most importantly, the s	
than, mest impertantly, the g	
25 the value of its 25 Windstream found itself aft	er the imposition of
Page 67	Page 68
1 the moratorium. 1 program).	
2 "While the regulatory 2 As a result, to	the
3 framework continued to 3 negotiations	between OPA
	dstream failed
5 of offshore wind, 5 to produce r	
	the Project had
	oint at which
8 offshore wind 8 it was no lor	nger
9 specifically were never 9 financeable.	
developed. Government 10 Nonetheless	
let the OPA conduct the 11 government	
12 negotiation with 12 clarify the si	
	y of promptly
decision on the 14 completing to	
moratorium had been 15 scientific res	
undertaken by the 16 establishing	
government and not by the 17 appropriate in 18	
OPA, and without 18 framework f	
providing any direction 19 wind and real 19 wind and real 20 wind and real	
20 to the OPA for the 20 Windstream	
21 negotiations although it 21 contract."[as	-
had the authority to do 22 So either by do 23 under the GEGEA (a power 23 would say, in accordance w	
25 introducing the FIT 25 as to exclude offshore wind	anogeniei as a source

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	Page 69		Page 70
1	of renewable energy terminating Windstream's FIT	1	take the necessary
2	contract in accordance with the applicable law.	2	measures, including when
3	And I pause to say, and as you	3	necessary, by way of
4	will hear from Ms. Sherkey, the government has	4	directing the OPA within
5	never as of this day, the regulations have	5	a reasonable period of
6	never been regulated as the Tribunal suggests the	6	time after the imposition
7	government might have done to remove offshore	7	of the moratorium to
8	wind, it still is identified in the regulations	8	bring clarity to the
9	as, as a, as a source of power with respect to	9	regulatory uncertainty
10	those regulations.	10	constitutes a breach of
11	"For these reasons, the	11	1105 and the regulatory
12	Tribunal finds that the	12	contractual limbo in
13	government's conduct	13	which the Claimant found
14	vis-à-vis Windstream	14	itself in the years
15	during the period	15	following the imposition
16	following the imposition	16	of the moratorium was a
17	of the moratorium was	17	result of acts and
18	unfair and	18	omissions of the
19	inequitable."[as read]	19	Government of Ontario
20	So they make that finding of	20	and, as such, is
21	the FET breach.	21	attributable to the
22	Then if you go to page 30:	22	Respondent."[as read]
23	"The Tribunal concludes	23	And, if we go to the next
24	that the failure of the	24 25	slide, we talk about the damage. The Tribunal
25	Government of Ontario to	23	notes that the compensation to make the Claimant
	Page 71		Page 72
1	whole.	1	investment as a result of
2	"Keeping in mind the	2	expropriation, which is
3	Tribunal's determination	3	not the case here."[as
4	that the Claimant has not	4	read]
5	lost the entire value of	5	And then the next page has
6	its investment as the FIT	6	paragraph 483 which we talked about earlier:
7	contract is still	7	"While the Tribunal
8	formally in force. And,	8	considers that this is a
9	accordingly, as the 6	9	proper valuation of the
10	million letter of credit	10	Project, it should be
11	is still available to the	11	kept in mind that, as
12	Claimant and has not been	12	determined above, the
13	lost or taken by the	13	Claimant is not entitled
14	government. The	14	to compensation for the
15	compensation to be	15	full value of its
	awarded to the Claimant	16	investment. The Claimant
16		17	has not lost the letter
16 17	must, therefore, reflect		
16 17 18	must, therefore, reflect the Claimant's loss	18	of credit which is still
16 17 18 19	must, therefore, reflect the Claimant's loss (damage to the	19	in place and the FIT
16 17 18 19 20	must, therefore, reflect the Claimant's loss (damage to the investment) rather than	19 20	in place and the FIT contract is still in
16 17 18 19 20 21	must, therefore, reflect the Claimant's loss (damage to the investment) rather than the full value of the	19 20 21	in place and the FIT contract is still in force and could, in
16 17 18 19 20 21 22	must, therefore, reflect the Claimant's loss (damage to the investment) rather than the full value of the investment. The latter	19 20 21 22	in place and the FIT contract is still in force and could, in theory, be revived and
16 17 18 19 20 21 22 23	must, therefore, reflect the Claimant's loss (damage to the investment) rather than the full value of the investment. The latter would be relevant only if	19 20 21 22 23	in place and the FIT contract is still in force and could, in theory, be revived and renegotiated if the
16 17 18 19 20 21 22	must, therefore, reflect the Claimant's loss (damage to the investment) rather than the full value of the investment. The latter	19 20 21 22	in place and the FIT contract is still in force and could, in theory, be revived and

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1	And the Tribunal notes that,	1	reactivating and
2	as we have highlighted here:	2	renegotiating the FIT
3	"Although the FIT	3	contract after the Award
4	contract could have been	4	which option is still
5	reactivated and	5	open to them."[as read]
6	renegotiated by the	6	PRESIDING ARBITRATOR MILES:
7	parties at any time	7	What, if anything, do you make of the preparatory
8	during the period from 11	8	words "it is another matter" and the fact that
9	February 2011 until the	9	that sentence is in brackets?
10	date of this Award, as a	10	MR. TERRY: Our submission is
11	matter of fact, this has	11	that, if you look at the Tribunal's Award,
12	not happened, and	12	certainly the Tribunal didn't have to say anything
13	consequently, as of the	13	with respect to that issue at all. They went out
14	date of this Award, the	14	of their way, in parenthesis, to say that to,
15	FIT Contract cannot be	15	well, I again, I hesitate to put too much of a
16	considered to have any	16	gloss in terms of what they are saying.
17	value."[as read]	17	But they wanted to make the
18	So, and we acknowledge Canada	18	point, I would say, that the parties could create
19	makes the point they made the finding the FIT	19	such value by reactivating and renegotiating the
20	contract cannot be considered to have any value as	20	FIT Contract and they made clear, at the end of
21	of that date.	21 22	that sentence, which option is still open to them.
22 23	And then:	22 23	CO-ARBITRATOR MCLACHLIN:
23 24	"It is another matter	23	Sorry to interrupt.
25	that the parties can create such value by	25	But, just to be clear, is what you're saying is that, in this case, Windstream
	create such value by	23	you're saying is that, in this case, whitestream
	Page 75		D 76
	1 460 /3		Page 76
1	II, you're arguing that this value was created	1	You are arguing that you tried
2	II, you're arguing that this value was created after the Award in Windstream I. There is a new	2	You are arguing that you tried to get a new value created but the government did
2 3	II, you're arguing that this value was created after the Award in Windstream I. There is a new value that's been created. It was worth nothing	2 3	You are arguing that you tried to get a new value created but the government did not cooperate; is that the correct view of the
2 3 4	II, you're arguing that this value was created after the Award in Windstream I. There is a new value that's been created. It was worth nothing at the time of the Award, but you have, is your	2 3 4	You are arguing that you tried to get a new value created but the government did not cooperate; is that the correct view of the position you take?
2 3 4 5	II, you're arguing that this value was created after the Award in Windstream I. There is a new value that's been created. It was worth nothing at the time of the Award, but you have, is your argument that you have done these steps, they have	2 3 4 5	You are arguing that you tried to get a new value created but the government did not cooperate; is that the correct view of the position you take? MR. TERRY: Our position is
2 3 4 5 6	II, you're arguing that this value was created after the Award in Windstream I. There is a new value that's been created. It was worth nothing at the time of the Award, but you have, is your argument that you have done these steps, they have happened, renegotiation, et cetera, and a new	2 3 4 5 6	You are arguing that you tried to get a new value created but the government did not cooperate; is that the correct view of the position you take? MR. TERRY: Our position is that, and you will hear from the witnesses, we
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	II, you're arguing that this value was created after the Award in Windstream I. There is a new value that's been created. It was worth nothing at the time of the Award, but you have, is your argument that you have done these steps, they have happened, renegotiation, et cetera, and a new value has been created? MR. TERRY: Our argument is that Windstream, our clients, have taken all the steps they possibly could to create value. And you will hear evidence about value being created. But their goal would be to create the full value of the FIT Contract. They have been because the government has not engaged, a lot of that value that could have been made has been blocked. And our argument is that, as a matter of fair and equitable treatment, this is where we rely on the continuing obligation, we would say, the government has in terms of the promise to freeze that arose earlier. CO-ARBITRATOR MCLACHLIN: If I have your argument, tell me if I am wrong, you are not arguing here that a new value has been	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	You are arguing that you tried to get a new value created but the government did not cooperate; is that the correct view of the position you take? MR. TERRY: Our position is that, and you will hear from the witnesses, we would say that additional value, some additional value has been created from the work that Windstream has been able to do without government involvement. If the government had taken steps to reactivate, there would be more value created. And we also say that, if you look at the valuation date, the Project has simply become more valuable with the passage of time. So I those three responses is what I would say, just to be very clear on that, in response. CO-ARBITRATOR MCLACHLIN: Well, in due course, you will show us what this additional value is that has been created. MR. TERRY: Yes. CO-ARBITRATOR MCLACHLIN: I
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Page 77 Page 78 1 the supposition that's in brackets in the Award 1 this respect at all. And then you said they went 2 2 has come to place and a new value has been created out of their way, in parenthesis, to say and you 3 because there was nothing then. Now you have 3 hesitated to put too much gloss on it. 4 created a new value; that's your position? 4 But your submission is they MR. TERRY: Yeah, yeah. This 5 wanted to make the point that the parties could 6 6 is, this is -- I mean, the provision in the create value by reactivating and renegotiating and 7 7 parenthesis talked about the parties, plural. that the option is still open to them. 8 creating such value. 8 Coming back again, and I know 9 9 I would say that one of the we are trying to read the minds of the Tribunal 10 10 parties, Windstream, through the efforts they have but I want to understand your submission. 11 done, have created some additional value. 11 What, if anything, do you make 12 12. of the fact that the Tribunal did those things in But, just to be clear, the 13 parties themselves, together, have not reactivated 13 parenthesis and, with that prefatory language, "it 14 the FIT Contract to create additional value. We 14 is another matter", do you read anything into the manner in which they dealt with this point that 15 15 are not arguing that in any way. 16 CO-ARBITRATOR MCLACHLIN: 16 you say they didn't need to deal with at all? 17 17 MR. TERRY: I would like to Thank you. 18 18 MR. TERRY: So I also -discuss the issue a little further and come back 19 19 PRESIDING ARBITRATOR MILES: with -- discuss with the team and come back on 20 20 Can I just come back to -- I had asked you what, this point. 21 21 if anything, do you make of the prefatory words, At this point, the only thing 22 it's another matter, and the fact that the entire 22 I would add to what I said before is of course 23 23 sentence is in brackets. they do make the point, if you go to the top of paragraph 483, the FIT Contract is still in force 24 24 And you came back and noted 25 25 that the Tribunal didn't have to say anything in and could, in theory, be still revived and Page 79 Page 80 1 1 renegotiated if the parties so agreed. a FIT Contract that our clients had. They no 2 It's not -- so the part that's 2 longer have that FIT Contract. And that's not 3 in parenthesis isn't the only reference that they 3 something that existed in 2016. 4 4 are making to this point. So, in terms of valuing that, 5 5 I mean, that's the only point the worth of that particular contract, it's 6 6 I would make right now and, if you'd allow me, we important to look at, you know, from a basic 7 7 will just discuss this and maybe come back to you damages principle, if you value that at 2020, 8 8 later on to see if we have anything additional to versus 2016, what is the difference in that? 9 9 add about the words "it is another matter". Now you have to deal, in that 10 10 PRESIDING ARBITRATOR MILES: case, with the Tribunal's statement that, at the 11 11 time of the Award, the FIT Contract can't be When you do that also, the fact that this is in 12 12 the context of the damages valuation section only considered to have any value. 13 as well 13 And it may be that if, if the 14 14 CO-ARBITRATOR GOTANDA: Does Tribunal were inclined to agree with us, that the 15 15 it matter that additional value was created for promise to freeze is still -- it's an ongoing 16 16 the expropriation claim? obligation. It didn't disappear at the time of 17 17 In other words, if the parties the previous agreement. It may be it may fit 18 18 didn't create much additional value but the better the FET assessment to see that, as a 19 19 expropriation claim, which was never decided by promise that wasn't fulfilled and the government 20 20 the Tribunal, the value just changes because of having an obligation to work with Windstream and 21 21 the market. I can see it affecting the FET claim achieve value. It may fit better within an FET 22 22 possibly, but the expropriation claim, does that model than expropriation of value. I acknowledge 23 23 matter? 24 24 MR. TERRY: From the But, but the fact is that we 25 25 perspective of the expropriation claim, there was had a contract. We no longer have that contract.

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Page 81 Page 82 1 The Tribunal said what it did previously about, 1 Do you want to take a break 2 about this analysis. The fact is that the 2 now? Do you want to take a break at quarter to? 3 government held on to the \$6 million throughout 3 What would you like. 4 this period as well. You know, that was 4 MR. TERRY: It would be fine 5 5 mentioned. to take a break now if that works for others. As PRESIDING ARBITRATOR MILES: 6 6 you say, there have been a lot of questions so we 7 7 And just to make sure the transcript is clear, the can talk about looking at the slides going forward 8 8 Tribunal did of course decide the expropriation and how we can best organize it to finish. 9 9 claim but decided against the Claimant in the PRESIDING ARBITRATOR MILES: 10 10 We will work on the basis of broadly 90 minutes first arbitration. MR. TERRY: Yes. 11 11 breaks. Breaks for 15. So breaks for 15 every 12 12 90, apart from the lunch break. And within PRESIDING ARBITRATOR MILES: 13 13 So it wasn't undecided. reason. If someone is in full swing on something, 14 CO-ARBITRATOR GOTANDA: That's 14 we can get a bit of wiggle room. 15 15 And if perhaps the counsel right. 16 16 MR. TERRY: Yes, yes. teams can get somebody to prepare a schedule that 17 PRESIDING ARBITRATOR MILES: 17 works along those lines for the rest of the week, 18 Can I just take one moment with the good lady, 18 then we all know where we stand a bit better. 19 19 Ms. Lisa. Yes, okay. 20 20 --- Off-the-record discussion re breaks. MR. TERRY: Okay. 21 21 PRESIDING ARBITRATOR MILES: PRESIDING ARBITRATOR MILES: 22 When is a good time to take breaks? We have a lot 22 All right. Perfect. We will come back at quarter 23 of time today. If we go on schedule, we finish at 23 to. Thank you. 24 24 3 o'clock or something, so we can put in sensible --- Upon recess at 10:34 a.m. 25 breaks. We have asked you a lot of questions. 25 --- Upon resuming at 10:49 a.m. Page 83 Page 84 1 PRESIDING ARBITRATOR MILES: 1 MS. SHERKEY: No. 2 2 Welcome back. Mr. Killeavy gave evidence in 3 3 the Ontario application. OPENING STATEMENT BY MS. SHERKEY (cont'd): 4 4 MS. SHERKEY: So now I am So we have broken this into 5 5 going to cover the post 2016 time frame. three parts. I am going to start just to help 6 6 A lot of slides and not so kind of create flow and navigate us as we go 7 much time so I will be moving quickly through some 7 through to keep structure. 8 8 issues, higher level on some, more detailed on We are going to start with 9 9 others and letting you know as I do that. Windstream's expectations coming out of the NAFTA 10 10 So going into the next slide. 1 Award. 11 11 Here, we have just given a So, if we start at Slide 38, I 12 have given a summary here of Ms. Baines' evidence 12 summary of the evidence that's before you. I am 13 not going to walk through this in detail, but just 13 in her witness statement as to where Windstream's 14 to summarize that we have provided evidence from 14 optimism that the Project could proceed originated 15 15 seven fact witnesses and two experts on the from. 16 16 liability issues. Ms. Shelley will deal with the The first two, Mr. Terry 17 already spoke about, which was these findings he 17 damages evidence. 18 reviewed by the Windstream I Tribunal about the 18 And you will hear from two of 19 contract still being in force and able to be 19 them tomorrow, Ms. Baines and Mr. Killeavy. 20 renegotiated and the statements by Canada in the 20 So I have broken, if we go 21 proceedings. 21 over to the next slide --22 22 And then what I am going to PRESIDING ARBITRATOR MILES: 23 focus on now is after the Award, what happened. 23 And neither of those gave evidence in the earlier 24 Government statements that wind research would be 24 arbitration; did they? Ms. Baines and 25 25 Mr. Killeavy? finalized, the Project could be built, and the

Page 85 Page 86 1 government holding on to the \$6 million letter of 1 parties received the confidential version of the 2 2 credit. Award stating this was an approved response. And, 3 And I have highlighted here 3 in the highlighted portion, where they're talking 4 Ms. Baines' statement about their expectation 4 about what the Tribunal found, these are 5 5 being that the Ontario government would speak to representatives from the Ministry of Energy 6 6 them in good faith about the FIT Contract and stated: about what could be done to proceed, about what 7 7 "The Tribunal did not 8 8 could be done to fulfil the promise that the consider the value of the 9 9 Project would be frozen from the effects of the contract, only the 10 10 specific damages to moratorium. 11 11 Windstream's Project that And I highlight on the next 12 slide that Ms. Baines gives this evidence and it's 12 company incurred as a 13 13 represented in contemporaneous documents. result of the moratorium. 14 We have highlighted two on 14 They determined that the 15 15 this slide from Mr. Baines, sending emails after Claimant hasn't lost the 16 the Award talking about the contract remaining 16 entire value of its 17 valid and in force and their intention to move the 17 investment (i.e. its 18 18 Project) as there was no Project forward. 19 19 And there's a number more expropriation: The 20 20 highlighted in Ms. Baines -- or cited in contract is still in 21 force. The Tribunal 21 Ms. Baines' witness statement. 22 22 And this understanding, we noted that the purpose of 23 23 damages is to make the say, was shared by the Ontario government. 24 24 If you go over to the next Claimant whole, keeping 25 page, this is an email dated one month after the 25 in mind that the contract Page 87 Page 88 1 1 is still in force."[as was the legal and contractual limbo was because of 2 2 the moratorium. So the moratorium is the impetus readl 3 3 that ultimately leads to the limbo. But, And if you go on to the next 4 4 slide, here are some further -ultimately, what the Tribunal finds is the harm 5 5 PRESIDING ARBITRATOR MILES: arises from the limbo itself. 6 6 Who is Erin Thompson? So we would say the damage 7 7 MS. SHERKEY: We can take a from the Project arose from the contractual and 8 8 look -- I don't have the role of Erin Thompson at legal limbo that was put in place. That's the 9 breach of 1105. I would just say it's nuanced 9 my fingertips but we can see if, in the documents, 10 10 it's reflected as to what her role was at Energy. because that all originates with the moratorium. 11 11 What I understand in terms of CO-ARBITRATOR MCLACHLIN: It 12 12 this saying "please see ADM and LSB approved sounds like one package to me. 13 response" is that would be associate deputy 13 MS. SHERKEY: That's my 14 ministry and legal services branch, but I am not 14 understanding too. 15 100 percent. That's what we could ascertain from 15 And so over on the next slide. 16 16 the documents. These are some further internal government 17 17 documents setting out that, following the PRESIDING ARBITRATOR MILES: 18 18 Windstream I Award, the status of the contract Okay. 19 19 with the IESO -- oh, back a slide. And just in terms of not the 20 20 part you're focusing on, but the first sentence of The status of the Project 21 21 the paragraph you've highlighted, is it correct, didn't change. The contract remained in force 22 22 in your submission, that the Tribunal considered majeure. It remained in force. And, consistent 23 23 with that, the government never returned the damages to Windstream's Project as a result of the 24 moratorium? 24 \$6 million letter of credit to Windstream, which 25 25 MS. SHERKEY: The reason there is one of the sources of Windstream's expectations

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Page 89 Page 90 1 1 about the Project proceeding. And if there is a worthless 2 2 I want to pause on that for a FIT Contract and Windstream should have never 3 3 believed that there was a path forward, then there moment. We say that holding on to the 4 was no purpose further for the IESO holding the \$6 million letter of credit was meaningful. It's 5 5 security. 6 a significant amount of money, and just for the And so we say this is a fact 7 7 Tribunal to understand, this is a cash that supports the reasonableness and was a basis 8 collateralized letter of credit. So Windstream on which Windstream relied as to coming out of the 9 9 Award and saying we have a path to move forward, had to put the money into a bank and hold it 10 10 we want to work with you, government, to do so. there. So it's actual equity being held in a 11 The holding of this money was meaningful. 11 bank. It's money that couldn't be invested or 12 PRESIDING ARBITRATOR MILES: 12 used for another four years. There was interest 13 13 amounts paid on it. That's really helpful. 14 And while it was held in that 14 Two quick questions. 15 You said interest was payable. 15 account as, Madam President, you noted, Windstream 16 16 Interest was payable to the Claimant? remained on the hook for the obligations under the 17 17 MS. SHERKEY: Interest was FIT Contract. Yes, it was in force majeure, but 18 paid by the Claimant. 18 there was still termination rights at play where 19 19 PRESIDING ARBITRATOR MILES: they could see the loss of that money. 20 Interest was paid by the Claimant. 20 And if the FIT Contract was 21 MS. SHERKEY: Yes. 21 worthless, if no reasonable person could believe PRESIDING ARBITRATOR MILES: 22 22 the Project had a future, as my friend suggests in 23 23 Okay. this arbitration, then there was no need for the 24 24 So who received the interest? IESO to keep this money. The money was to secure 25 25 MS. SHERKEY: I'd have to -obligations under the FIT Contract. Page 91 Page 92 1 we will come to this on the slide. 1 Okay. 2 PRESIDING ARBITRATOR MILES: 2 And my -- thank you. 3 3 Because the letter of credit was a loan so there My second question was, was 4 there provision under the FIT Contract for return 4 was interest paid on the --5 5 MS. SHERKEY: It was paid in of the 6 million other than upon the event of 6 6 two parts, as I understand it. termination? 7 7 When the Award was paid You see my question. Your back -- when the Award was paid by Canada to the 8 8 very helpful explanation earlier that the letter 9 9 client, there was a payout to the investors and of credit had stayed, remained extant, but could 10 10 that came at a rate of return to the investors it do anything else until or unless the FIT was 11 with I think something like 12.5 percent -- or 11 terminated by one or the other party? 12 12 there was some amount to BMO which was the bank MS. SHERKEY: I don't believe 13 with it and we have an excerpt on costs here that 13 so. I will double-check that. 14 I will take you to. 14 Of course the parties could 15 15 And an amount to investors and negotiate some ultimate resolution if there was no 16 16 then a new amount of money had to be accrued and path forward for the Project and the FIT Contract 17 then put back in. And that has been held at a 17 was being terminated because, if Windstream was 18 18 rate of 8 percent that I believe I'd have to fully compensated, if there was nothing further 19 19 double-check with my client as to if it's been for the Project, then we would say -- then what 20 20 paid out or just accrued. was -- we don't fully understand our friend's 21 21 But there was another rate of position as to what the risk would be to terminate 22 22 return to the investors at, I believe, 8 percent if you are terminating something that no longer 23 23 over those years that the letter of credit was has value. 24 24 PRESIDING ARBITRATOR MILES: held. 25 25 PRESIDING ARBITRATOR MILES: Yeah, were the Claimants able to -- this goes to

Page 93 Page 94 1 my earlier question that I was thinking in respect 1 court direction for early termination so as to 2 2 of the government. release the letter of credit. 3 But was the Claimant able to 3 MS. SHERKEY: Yes, that wasn't 4 terminate during that force majeure period to give 4 raised. It was to enjoin termination. 5 5 rise to the release of the --PRESIDING ARBITRATOR MILES: 6 6 MS. SHERKEY: I am just going Okay. All right. Very good. 7 7 to make notes because I want to be very accurate Thank you. Sorry to 8 8 to you. I don't want to guess. interrupt. 9 9 PRESIDING ARBITRATOR MILES: MS. SHERKEY: So then moving 10 10 Sure. to the next slide. 11 11 MS. SHERKEY: My understanding So in the October 2016, after 12 12 is their termination right arose after the force the Award comes out, both the Premier of Ontario 13 13 majeure period. It was a mutual right under and Minister of Energy makes statements about the 14 10.1(g) but we will just double-check to see if 14 research and the moratorium. And they talk about 15 15 there was another termination provision. Ontario taking a cautious and responsible approach 16 16 PRESIDING ARBITRATOR MILES: to offshore wind. That's why there was the 17 17 moratorium in the first place. They affirm they Okay. 18 18 believe the moratorium was the right decision. And, relatedly, it will be 19 19 interesting to know if this was raised at all in And then they say the Minister 20 20 the Ontario court proceedings, because I had of the Environment is finalizing research on the 21 21 understood those proceedings were to injunct issue and note a couple studies being done. And 22 22 both of them use that language, "finalizing termination. 23 23 MS. SHERKEY: Yes. research". 24 24 PRESIDING ARBITRATOR MILES: And we emphasize that. 25 25 Because what the Ontario government didn't say So to extend termination rather than to ask any Page 95 Page 96 1 1 publicly was more research is being done. They findings. And, following that, later in December, 2 didn't say we aren't doing more research. They 2 two studies on offshore wind were released by the 3 3 didn't say this research may take years and never government. get done. They said research is being finalized. 4 4 So now I am going to move to 5 5 I would say that is a very the second part of my submissions, which is 6 6 specific word. Windstream's efforts to move the Project forward. 7 7 And the first thing I am going And, over on the next page, 8 8 there was an article just shortly after this in to do is address the third question in the list of 9 9 December 2016 where it was reported that the questions you provided us last week about what 10 10 Minister said a government appeal of the work was done, the cost of that work, and the 11 11 Windstream decision could happen, asked if the value that added to the Project. 12 12 government could just let the wind farm be built. So this is a summary on Slide 13 He just said simply, yes. 13 45 of Windstream's efforts to move the Project 14 And, again, the Minister, when 14 forward after the NAFTA 1 Award. 15 15 asked if the Project could be built, didn't say, And I am not going to go 16 16 no. He didn't say no, Windstream has been fully through each one, just out of time, in detail. I 17 will spend a bit more time on 1, 2 and 4 over the 17 compensated. He didn't say no, we are not going 18 18 to deal with them. He didn't say, no, no one next few slides and I am just going to walk 19 19 should have such an expectation. He was asked if through these at a high level in terms of the 20 20 the Project could be built and he said yes. steps made. 21 And Ms. Baines, in her witness 21 And of course, as we just 22 22 statement, explains the significance to them that talked about the \$6 million security, that was 23 23 she was very reassured by this quote that the still with the government. It was still on the 24 24 Project could be built, that it showed a shared hook. Windstream was taking all steps it could to 25 25 try to move its Project forward to ensure it was understanding of the impact of the Windstream I's

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Page 97 Page 98 1 meeting its obligations under the FIT Contract. 1 Windstream retained government 2 2 And so it took steps to try to relations and public relations firms. It did 3 further develop the Project. It took steps to try 3 media relation works. It attempted to negotiate 4 to preserve its rights. And it took steps to try 4 the government. Again, all steps it took to 5 to find other opportunities for the Project and 5 Project development. that's kind of three key things you see in these 6 6 It made an application to the 7 7 ERRP in January 2018. It ultimately didn't get seven steps. 8 8 So Windstream submitted an REA that funding but I just highlight again these are 9 9 submission. It prepared a First Nation internal and external resources Windstream spends 10 10 consultation report. We will spend a little bit to try to find opportunities and development for more time on that. Windstream undertook further 11 the Project in this time period. 11 12 studies. There were two studies in 2017 noted 12 And it also launched the 13 13 Ontario application which we will talk about to 14 And there was also updated 14 try to preserve its rights and preserve the value 15 15 engineering throughout that you will see also it saw in its Project. 16 reflected in the updated expert reports before 16 And, over on the next page, 17 you. Project layout was refined. There were new 17 you had asked about the Project-related costs post 18 technologies. The industry moved, costs came 18 2016. This is set out in Secretariat's expert 19 19 down, technologies were upgraded. And so you see report. 20 those updates in the expert reports which further 20 Paragraph 6.81 of their 21 21 continued to develop the Project on the path to report, they highlight that they reviewed 22 22 development. financial documents, including the ledger of 23 23 Windstream, to quantify historical costs and they Windstream retained KeyBanc give this summary. More detail of this is set out 24 24 and did a third party process. We will talk about 25 25 in Schedule 3 to the Secretariat report. that. Page 99 Page 100 1 And the total cost Windstream 1 Windstream submitted the REA submission. That 2 2 spent on these various aspects, and this includes took these expert reports done and moved it one the letter of credit, bank fees and interest paid 3 step further. It's now a Project with a submitted 3 4 that I had mentioned. It's all in the schedule. REA. Windstream continued to update its 4 There's a total of 9.48 million spent in the post 5 5 engineering. 6 6 2016 period. You can't always isolate out 7 7 And, Justice McLaughlin, this these aspects to say this is the exact impact on goes to your question to Mr. Terry. This is the 8 value. Secretariat considered these 8 9 9 aspect we would say in terms of value creation. Project-related costs in its valuation. 10 10 There are additional costs spent to move the But you're talking about all 11 11 the steps an investor is taking to move it along Project along. 12 12 and, ultimately, to make a Project more valuable. CO-ARBITRATOR MCLACHLIN: Do 13 costs translate directly into value? Sometimes 13 there were discussions with third party investors, 14 14 one invests and there's no added value. I think as we are going to talk about. 15 we have all had similar, that kind of experience. So, now, if the moratorium was 15 16 MS. SHERKEY: We would say it 16 lifted, if the Project was on hold, those 17 does. Because these are steps that take 17 discussions are already further along. There is 18 18 development of the Project forward. already a First Nation plan developed. It all 19 19 Windstream had spent millions, moves things along the continuum. 20 20 CO-ARBITRATOR MCLACHLIN: That up to this date in time, developing the Project. 21 21 It had done extensive engineering work and argument would not pertain, I assume, to the 6 22 studies. And all of that, as the Project moves 22 million. That didn't add to the value, the cost 23 23 further along, gets more valuable as the industry of the letter of credit.

24

25

but.

28

Anyway, that's a minor point

develops as well that increases in value.

And so, for example,

24

	Page 101		Page 102
1	MS. SHERKEY: Sorry, I just	1	MS. SHERKEY: I am trying to
2	didn't understand.	2	keep track. I didn't stop one time so I am a
3	CO-ARBITRATOR MCLACHLIN:	3	little off. But I am trying not to leave my
4	Well, in this list of 9.48 million is expense for	4	colleagues with no time.
5	the letter of credit.	5	PRESIDING ARBITRATOR MILES:
6	MS. SHERKEY: Yes.	6	No, you're fine. José Luis will be keeping very
7	CO-ARBITRATOR MCLACHLIN: So.	7	careful track.
8	MS. SHERKEY: It was all work	8	On the interest page, net
9 10	undertaken to maintain the Project and its value.	9 10	interest, the fifth item down, is there only the
11	CO-ARBITRATOR MCLACHLIN: And	11	letter of credit interest or is there other Project loans broader interest amounts?
12	you maintain that that created some value because there was no value as at the time of the Award.	12	MS. SHERKEY: I will
13	So you say holding that letter	13	double-check the schedule. My understanding is
14	of credit in place created value?	14	this is only letter of credit.
15	MS. SHERKEY: Also by ensuring	15	PRESIDING ARBITRATOR MILES:
16	the Project remained in place.	16	Okay.
17	If they didn't keep the letter	17	And, in the costs after NAFTA
18	of credit, they would have no more Project and all	18	1, is I am not sure if there's evidence on this
19	the other work and everything that could then move	19	or not.
20	forward would be gone.	20	But of the 28 million that was
21	CO-ARBITRATOR MCLACHLIN:	21	paid out, that did not go toward the letter of
22	Okay. Thank you.	22	credit financing so as to alleviate any interest
23	PRESIDING ARBITRATOR MILES:	23	costs on this?
24	Our questions come off your time so don't panic.	24	MS. SHERKEY: So this is not
25	You are stopping every time.	25	in evidence. I spoke to my client about this in
	Page 103		Page 104
			E
1	response to your question. So I ask for an	1	_
1 2	response to your question. So I ask for an indulgence to explain that and our client is here	1 2	And if, between us, we decide this is material
	response to your question. So I ask for an indulgence to explain that and our client is here in the room if this is	2 3	_
2	indulgence to explain that and our client is here	2	And if, between us, we decide this is material enough that we would like evidence on it, then we
2 3 4 5	indulgence to explain that and our client is here in the room if this is PRESIDING ARBITRATOR MILES: Is Ms. Baines able to give evidence on this or is	2 3 4 5	And if, between us, we decide this is material enough that we would like evidence on it, then we will put in place a process to get that evidence
2 3 4 5 6	indulgence to explain that and our client is here in the room if this is PRESIDING ARBITRATOR MILES: Is Ms. Baines able to give evidence on this or is this not in her wheelhouse?	2 3 4 5 6	And if, between us, we decide this is material enough that we would like evidence on it, then we will put in place a process to get that evidence from the correct person, not somebody telling somebody else. But let's see the explanation
2 3 4 5 6 7	indulgence to explain that and our client is here in the room if this is PRESIDING ARBITRATOR MILES: Is Ms. Baines able to give evidence on this or is this not in her wheelhouse? MS. SHERKEY: It's Mr. Mars	2 3 4 5 6 7	And if, between us, we decide this is material enough that we would like evidence on it, then we will put in place a process to get that evidence from the correct person, not somebody telling somebody else. But let's see the explanation first. Thanks.
2 3 4 5 6 7 8	indulgence to explain that and our client is here in the room if this is PRESIDING ARBITRATOR MILES: Is Ms. Baines able to give evidence on this or is this not in her wheelhouse? MS. SHERKEY: It's Mr. Mars who has this knowledge.	2 3 4 5 6 7 8	And if, between us, we decide this is material enough that we would like evidence on it, then we will put in place a process to get that evidence from the correct person, not somebody telling somebody else. But let's see the explanation first. Thanks. MS. SHERKEY: It would be
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Page 105 Page 106 1 1 The other consideration that 12.5 percent. 2 2 we were just discussing here is how this would They then had to basically --3 constitute exceptional circumstances under the 3 the 6 million had been reimbursed so Windstream 4 procedural order under paragraph 9, is it? 9.8. 4 had to get \$6 million and put it back in, 5 5 Given that the Claimant had ample opportunity to essentially, to refund the letter of credit, which 6 6 do this before. it did. 7 7 But those are the two things And that the rate of return to 8 8 playing on my mind at the moment. investors from that point of time of putting the 9 9 I suppose, out of an abundance money up was 8 percent. 10 10 of caution, Mr. Mars should leave the room and The 6 million was ultimately then we can deal with the rest after. 11 returned in March 2020 is when they got it back 11 12 12 PRESIDING ARBITRATOR MILES: from the bank. 13 13 Okay. Let's do that just to keep it all My understanding is there was 14 correctly -- procedurally correct. 14 some payment -- there was then a payment to 15 15 Mr. Mars, could you just leave investors in May 2020 at the 8 percent. I don't 16 16 for a moment. We will let you know when to come know the exact mechanics. That's where I am more 17 back in. It will probably be three and a half 17 fuzzy on the exact mechanics of what was paid. 18 18 minutes. But that's my understanding of 19 19 the general framework of the interest paid. --- Whereupon Mr. Mars exits the hearing room. 20 20 PRESIDING ARBITRATOR MILES: MS. SHERKEY: There was an 21 21 interest rate of 12.5 percent paid. The Award was Okay. I think you answered my question implicitly 22 paid by Canada in March 2017. 22 but not expressly. 23 23 My understanding is a payout If there is finance raised to 24 happened to investors in May and that was at --24 put up the letter of credit in the amount of 6 25 there was a rate of interest there or return of 25 million that's giving rise to 12.5 percent Page 107 Page 108 1 1 interest, which seems about right on these rates But this might be a little bit 2 up to the date of the Award and after the date of 2 of the problem of the phone tag of explaining 3 3 the Award, was any part of the 28 million paid out 4 4 on the Windstream Award in March 2017 then put PRESIDING ARBITRATOR MILES: 5 5 against that 6 million so as no longer to give Okay. All right. 6 6 rise to any interest? MS. SHERKEY: I think Mr. Mars 7 will give a clearer explanation. It's not an 7 MS. SHERKEY: Let me just 8 8 double-check with Ms. Shelley. issue I confess that I have detailed knowledge of. 9 9 PRESIDING ARBITRATOR MILES: PRESIDING ARBITRATOR MILES: Because it seemed your answer to me was the 10 10 Okay. Thank you. 11 11 interest dropped, so perhaps it was refinanced but I think we will leave it 12 12 maybe the 8 percent you talked about something there. I will have another look at the 13 different. I am not sure. 13 Secretariat report in the break because that might 14 14 provide clarity to the point that's concerning me. MS. SHERKEY: Our 15 15 I, for one, don't need understanding is that part of the Award settlement 16 16 is that they took \$6 million off the Award when it anything from Mr. Mars right now. 17 17 was paid out to put it into the bank account to But, Mr. Neufeld, that ball hold the 6 million. That was the note we took. 18 18 will be in your court on response if you identify 19 19 PRESIDING ARBITRATOR MILES: any other particular gaps for us that are 20 20 important and, indeed, the Claimants as well. We Okay. Well, that's interesting. So what's the 3.92 million 21 21 can talk about that. All right. 22 22 But where my mind is right now interest in relation to, then? 23 23 is I am struggling to reconcile if, between the MS. SHERKEY: My understanding 24 24 date of the Award, the 28th of -- or the 27th of of that is the 8 percent had to do with the rate 25 25 of return to investors of holding the money there. September 2016, and the payout in March 2017 at

Page 109 Page 110 1 12.5 percent interest, that's a lot less than 1 commented earlier today, Ontario never amended the 2 2 3.92. regulatory framework after the Award to implement 3 And then, if it's 8 percent 3 the moratorium. It's something the Tribunal had 4 interest thereafter, what is the 8 percent 4 found as part of the limbo and that continued. 5 5 And we had put forward an interest against? Is it on the basis that the 6 6 investors put the 6 million in so, therefore, we expert report from Ms. Powell in 2022, she 7 7 are giving them an 8 percent effective interest on explains there were other amendments to the REA in 8 8 a loan from the investors? this time frame, post 2016, but it was never 9 9 amended to address offshore wind. But that doesn't necessarily 10 10 make sense to me either because the Award was paid And Mr. Baines explains, in 11 to the company and the company puts up the letter 11 his witness statement, that, given that they had 12 12 of credit so why couldn't the company pass that the FIT contracts in force and they were trying to money straight through? 13 13 do everything they could to move the Project MS. SHERKEY: Okay. 14 14 forward, they made this submission under the REA. 15 15 They wanted to ensure they fully complied with all PRESIDING ARBITRATOR MILES: 16 16 Do you understand the point? Okay. All right. requirements in place. 17 Thanks. 17 And so this wasn't an 18 18 insignificant amount of work, as set out in MS. SHERKEY: So looking at 19 19 just a few of these post Award events in more Ms. Baines' witness statements and in the 20 20 detail, we are going to talk about the REA documents attached. 21 21 submission and the third party process. They re-retained Ortech who 22 22 Oh, and can we get David. had been Project manager, a specialized 23 23 PRESIDING ARBITRATOR MILES: engineering firm, in October. Ortech worked on 24 24 Oh, yes. this over a matter of months, between October and 25 25 February, to make the submission which included MS. SHERKEY: As Mr. Terry Page 111 Page 112 1 2017 studies. 1 two reports, a Project description report and a 2 2 status report. These all predate the Award 3 3 and my friends say, in their materials, is that And over on the next page, 4 4 this is just a summary of the cover letter where this is just a repackaging of the Windstream I 5 expert reports. It's not new studies. They are 5 it explained that it was making the submission, 6 6 that it explained that Windstream had employed not proper studies. They are expert reports. 7 7 numerous experts and several million dollars to And Mr. Baines addresses this 8 8 meet the required technical studies and it was in his witness statement. And what he explains is 9 9 making the submission. that Windstream retained world class engineering 10 And, over on the next page, 10 and environmental firms who conducted the very 11 11 this work was highlighted in this report. Ortech technical studies that are part of the REA 12 12 details, in its reports, more than 45 process. These are studies on issues like wind 13 environmental and technical studies undertaken by 13 resource measurement, grid connection, geophysical 14 internationally renowned experts which reached the 14 condition, coastal processes, waves, ice, 15 15 conclusion there was no adverse environmental navigation, noise, drinking water, birds, bats. 16 16 impacts from the Project. It goes on. 17 --- Whereupon Mr. Mars re-enters hearing room. 17 And these studies were done 18 18 PRESIDING ARBITRATOR MILES: and then packaged as expert reports in the 19 19 Welcome back, Mr. Mars. arbitration. But it doesn't change the nature of 20 20 In this table on Slide 49, the work done and so they were packaged here to 21 21 these all predate the first Award; correct? put forward to the government as part of the REA 22 22 submission showing that the studies were done and MS. SHERKEY: They all predate 23 23 the Project met the requirements. the first Award, yes. 24 24 And then there were two -- on PRESIDING ARBITRATOR MILES: 25 25 a couple slides back, I had noted there were two So what was new, post Award, was the repackaging

Page 113 Page 114 1 1 steps that were in its power while it was trying and the REA submission? 2 2 MS. SHERKEY: It was the to engage the government so that nothing was left 3 making of a REA submission to the government to 3 at the feet of Windstream for not moving the 4 move the Project into that stream which still 4 Project ahead and that it was continuing to 5 5 develop it, particularly as the regulations and contemplated offshore wind. 6 the Tribunal found, the regulations continued to 6 PRESIDING ARBITRATOR MILES: 7 envisage offshore wind. They wanted to ensure 7 And did the FIT Contract or any other operational 8 8 regulatory requirement require or mandate they complied with all requirements in place. 9 9 Windstream to make the REA submission at that Under the REA regulation, 10 10 after the proponent provides a draft Project time? 11 description report, the next step is to get a list 11 MS. SHERKEY: I am just 12 12 thinking about your question. of Aboriginal communities who may be impacted by 13 13 So, under the FIT Contract, the Project. they were obligated to get their permits and 14 14 It took Windstream six months. 15 approvals. There were timelines -- there was the 15 It sent numerous follow-ups from the government to 16 16 ultimate timeline of reaching MCOD. They were in get a response. And, ultimately, when the 17 force majeure. 17 Ministry of the Environment responds in 18 18 August 2017, it gives the Aboriginal consultation So it wasn't under the FIT 19 19 contract other than Windstream still had its list to Windstream. 20 20 commitments and the \$6 million letter of credit So it didn't take the position 21 21 this list should not be provided because there's was being held. So it wanted to take every step 22 no future for this Project. It didn't take the 22 within its power. 23 23 position these communities shouldn't be contacted I do not understand there to 24 24 be any timing requirements that were imposed other or consulted because there's no Project. They 25 25 than Windstream trying to say and take all the provided the list. Page 115 Page 116 1 Ultimately, at this point of 1 PRESIDING ARBITRATOR MILES: 2 2 time, in August 2017, Windstream is engaged in the Excellent. A star, Alonso. Thank you very much. 3 Ontario application and, as Ms. Baines sets out in 3 MS. SHERKEY: This is just the 4 4 her witness statement, it didn't feel it was names. This is Windstream's confidential info. 5 respectful, at that point, to go out and engage 5 We have kept the names of these parties out of the with these communities so it didn't do so. 6 public record. 6 7 7 But Windstream did do work to And so Windstream retained 8 8 advance its plans on consultation with First KeyBanc in 2017 and Windstream and KeyBanc engaged 9 9 Nation and it prepared a detailed plan of with meeting with several of the leading offshore 10 10 consultation efforts that set out its planned wind developers. We have identified a number of 11 approach, the principles that would apply, risk 11 them here who were interested in investing in the 12 and mitigation strategy and various things. And 12 Project. They showed a shared understanding of that's at C-2149 of the record. 13 13 Windstream's view that the potential of the 14 So while consultation process 14 Project. 15 15 was ultimately not carried out, Windstream did And so there were meeting, 16 make efforts after 2016 to move along its 16 through 2016, 2017, these companies ultimately 17 17 consultation plans for when the Project got negotiated and signed NDAs, a large data room was 18 18 launched. And that's kind of the steps of the restarted. 19 19 process that took place before Mr. Mars The next point is the third 20 20 party process. Windstream -- and we should go discontinued the process in the fall of 2017. 21 21 into confidential mode. So the full details of that --- CONFIDENTIAL TRANSCRIPT COMMENCES AT 22 22 are set out in Mr. Mars' witness statement. I 23 23 11:25 a.m. would just like to respond to two points raised by 24 MR. HAUSER: We are in 24 Canada in its materials about this process. 25 25 confidential now, Madam President. Over on the next slide, Canada

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suggests this process was one sided, that it was Windstream soliciting these companies and that these potential investors only showed interest in response to Windstream's press release but not the public version of the Award that came out after December.

Mr. Mars responds, in his witness statement, to explain why that's not true.

That, yes, engagement started in the fall before the Award was publicly released but it was carried out through 2017 after the Award was publicly released.

Windstream was proactively approached by many of these companies, including, throughout 2017, they expressed their genuine interest in the Project and it was for that reason that Mr. Mars engaged KeyBanc in the spring of 2017.

And we have highlighted on the slide here just two emails from one of these companies in 2017 after the public release of the Award expressing their extreme interest in the Project and asking what it would take to get the deal off the street.

And then, lastly, on the next

1 slide, my friend also describes this process as 2 "half hearted inquiries and meeting invites". But 3 Mr. Mars also explains, in his witness statement, 4 why that's not true. 5

A couple key points.

First, Windstream and KeyBanc spent substantial time and resources to a process that took place over the better part of a year, numerous meetings with third parties, NDAs were signed, a large data room was launched. The data room, I believe, looking at the schedule from Secretariat cost, you know, \$40,000. It wasn't a small undertaking. A lot of time and resources were spent.

KeyBanc, a leading financial firm, was being paid on contingency.

And so it would not be commercially reasonable for a financial advisory firm to participate in a not genuine or half hearted process if it didn't actually believe it was. There was a possibility of a transaction.

22 Firms don't waste their time. 23

And these third party developers also invested time. They invested time to look at the Project, to meet with Mr. Mars.

Page 119

Page 120

They conducted due diligence.

so we say they

wouldn't have invested their time in what Canada describes as a half-hearted process.

PRESIDING ARBITRATOR MILES: While we are still confidential, can I just ask a couple of questions about this process.

There were no terms put on the table for an investment deal at this time.

MS. SHERKEY: No. and that's explained in this excerpted paragraph at 14. It didn't reach that stage.

Mr. Mars explains, early in the discussions, he told them we would expect to see an investment in hundreds of millions of dollars so that no one was wasting time as to what the expectations were and potential partners continued to be interested after that. But it didn't advance, in terms of deal terms beyond

PRESIDING ARBITRATOR MILES:

And is there any evidence in the record as to the nature of any investment? For example, would it have been a purchase of a Project at financial completion or would it have been partnership or

1 was there any -- is there any evidence of the 2 nature of the investment? Was Windstream to stay 3 involved or not? 4

If there's no evidence, then that's the answer. I don't want you to give evidence on that.

MS. SHERKEY: Let me double-check. I think a lot of it speak about partnership. I don't want to say that to the exclusion that there was never a talk of a purchase, but the documents do speak a lot of a partnership. So I just would like to go back to Mr. Mars' witness statement and see if there is a more specific answer to that.

PRESIDING ARBITRATOR MILES:

Okay.

And was there any evidence in the earlier arbitration about negotiations with third parties prior to the 2016 Award? MS. SHERKEY: I don't believe

so.

PRESIDING ARBITRATOR MILES:

23 Okay. So this only came up for the first time 24 post the first Award. 2.5

MS. SHERKEY: And Bill

Page 121 Page 122 1 Ziegler, one of the primary investors, gave a 1 generally undisputed and we can come out of 2 2 witness statement in this arbitration where he confidentiality if we move the slide over. 3 3 says Windstream was fully committed to moving this --- CONFIDENTIAL TRANSCRIPT ENDS AT 11:32 4 along but, when they were getting outreach from 4 MS. SHERKEY: So moving to the 5 other people who were interested, they were open 5 next slide. Just moving quickly through this 6 6 to hearing the terms and hearing what they had to chronology. 7 7 say. But it wasn't something they were going out PRESIDING ARBITRATOR MILES: 8 8 of their way looking for. They were more Just making sure, Alonso, the banner can come off. 9 9 responding to the interest they were getting. Thanks. 10 10 PRESIDING ARBITRATOR MILES: MR. HAUSER: We are back. 11 In the original investment Windstream planned to 11 thank you, Madam President. 12 12 operate. MS. SHERKEY: The Award is 13 MS. SHERKEY: Yes. 13 released confidentially to the parties at the end 14 PRESIDING ARBITRATOR MILES: 14 of September. 15 Okay. 15 Immediately after Windstream 16 MS. SHERKEY: I think the key 16 attempts to engage the Ministry of Energy in 17 point being this arose after Windstream I. This 17 discussions, their government relations 18 was a full process that's completely new and 18 representative, Mr. Benedetti, explains the 19 something that postdates the Windstream I Award. 19 meetings he had in October and November with MEI's 20 This brings me to the last 20 chief of staff and one with Minister of Energy 21 section which I will have to move through quickly 21 where he was told we are not going to meet with 22 but, fortunately, we actually don't disagree with 22 you, is the gist of it. 23 my friends on many of the key facts. We are quite 23 And so over on the next page, 24 aligned on the facts. We take different 24 Windstream follows up in November, asks for a 25 implications out of them but the chronology is 25 meeting. December 6th, MEI responds and says, no. Page 123 Page 124 1 We don't discuss individual contract matters. We 1 We didn't ignore -- MEI didn't ignore Windstream. 2 2 They said go to the contractual counterparty which are also still reviewing the Award. 3 3 Over on the next page, is consistent with the Ministry's practice of not 4 4 Windstream sends a follow-up letter that says we involving itself in contractual matters. 5 think it's very important you meet with us and 5 And we say two things to that. 6 6 they note that the ongoing moratorium is not in First, we say that's not the 7 7 the sphere of the IESO's power to resolve so they Ministry's practice. That there are many examples 8 8 don't believe meeting with the IESO alone is going of it involving itself in individual contract 9 9 matters, and we will come to that in a little bit. to achieve a result, which is why we wrote to your 10 10 office. So they are saying it's not going to be And, second, we don't agree 11 11 productive to meet with the IESO. We want to meet that this represents a meaningful or respectful 12 12 with you. response to Windstream. 13 And the response they get is 13 The Ministry -- Windstream had 14 two months later, on February 27th, saying, no, we 14 already pointed out to the Ministry what good 15 15 are not going to meet with you. And now, on the would it do for us to meet with the IESO when it this February 21st response, we are outside the 16 16 can't implement any of the promises made by 17 time frame of the set aside. There has been many 17 Ontario, the moratorium, the government decision, 18 18 months to absorb the Award. Windstream is the promise to freeze was made by the government, 19 19 continuing to ask to meet and MEI says, no, we are what can the IESO do in a meeting with us. 20 20 not your contractual counterparty. Go to the And it just simply never got a 21 21 IESO. response. It never got a without prejudice 22 22 And pausing here. So it was meeting, a with prejudice meeting. It never got 23 23 we don't disagree on those facts. an explanation. And this was a company that had

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Canada's response in this

arbitration is this was all perfectly reasonable.

followed all the rules, done everything it could,

had always tried to be respectful with the

	Page 125		Page 126
1	government and was essentially caught in the cross	1	government.
2	fires of political decisions made around it and	2	PRESIDING ARBITRATOR MILES:
3	then was just being dismissed.	3	Okay.
4	So that's our position on why	4	MS. SHERKEY: And so this
5	that wasn't a meaningful response.	5	decision to not meet with Windstream and not
6	PRESIDING ARBITRATOR MILES:	6	engage is also reflected in the internal emails of
7	And, in terms of the chronology, so I have got it	7	the government.
8	right, the letters in November 6th and	8	This was an email sent by the
9	December 2016 from Windstream sorry. Yeah.	9	Ministry's chief of staff, who you will hear from
10	And then, 15 December,	10	tomorrow, on October 5th. So just days after the
11	Windstream follow-up. The REA the Project's	11	Windstream I Award came out.
12	description report under the REA, your Slide 48.	12	And what I just want to
13	MS. SHERKEY: Yeah,	13	highlight from it is he sends to this to multiple
14	February 15th.	14	government ministries. So this isn't an internal
15	PRESIDING ARBITRATOR MILES:	15	Energy email. It's done across all the
16	Is submitted February 15th. So six days before	16	Ministries.
17	the MEI response.	17	And he says, in the second
18	MS. SHERKEY: Yes.	18	paragraph, he gives a summary that he met with
19	PRESIDING ARBITRATOR MILES:	19	it doesn't say Mr. Benedetti but he talks about
20	But you'd already had a response on the 6th of	20	Windstream's consultant. It's Mr. Benedetti. And
21	December.	21	he says:
22	MS. SHERKEY: Yes.	22	"I told him not to expect
23	And Windstream was taking	23	political government
24	every step it could to try to move the Project	24	intervention at this
25	forward as it was attempting to engage the	25	point."[as read]
	1 8 8 8		
	D 127		D 120
	Page 127		Page 128
1	He goes on to say to them:	1	-
1 2	_	2	Mr. Teliszewsky's response is: "We will not today, not
	He goes on to say to them:	I	Mr. Teliszewsky's response is:
2	He goes on to say to them: "Given the bulk of the	2 3 4	Mr. Teliszewsky's response is: "We will not today, not
2 3	He goes on to say to them: "Given the bulk of the NAFTA proceeding	2 3 4 5	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with
2 3 4	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of	2 3 4 5 6	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read]
2 3 4 5	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention	2 3 4 5 6 7	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with
2 3 4 5 6	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests	2 3 4 5 6 7 8	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter
2 3 4 5 6 7 8 9	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship,	2 3 4 5 6 7 8 9	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides.
2 3 4 5 6 7 8 9	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests	2 3 4 5 6 7 8	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says:
2 3 4 5 6 7 8 9	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political	2 3 4 5 6 7 8 9	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone
2 3 4 5 6 7 8 9	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political government	2 3 4 5 6 7 8 9	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone with the IESO and they say the contract is in
2 3 4 5 6 7 8 9 10	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political government representatives engage in	2 3 4 5 6 7 8 9 10	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone with the IESO and they say the contract is in force majeure because of
2 3 4 5 6 7 8 9 10 11	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political government representatives engage in dialogue with Windstream	2 3 4 5 6 7 8 9 10 11	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone with the IESO and they say the contract is in
2 3 4 5 6 7 8 9 10 11 12 13	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political government representatives engage in dialogue with Windstream or their	2 3 4 5 6 7 8 9 10 11 12 13	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone with the IESO and they say the contract is in force majeure because of the government's moratorium and there's
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political government representatives engage in dialogue with Windstream or their consultant/lobbyists at	2 3 4 5 6 7 8 9 10 11 12 13 14	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone with the IESO and they say the contract is in force majeure because of the government's
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political government representatives engage in dialogue with Windstream or their consultant/lobbyists at this time."[as read]	2 3 4 5 6 7 8 9 10 11 12 13 14 15	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone with the IESO and they say the contract is in force majeure because of the government's moratorium and there's not much they can do. If
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political government representatives engage in dialogue with Windstream or their consultant/lobbyists at this time."[as read] So this was a decision we say	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone with the IESO and they say the contract is in force majeure because of the government's moratorium and there's not much they can do. If Windstream wants to renegotiate the terms of
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political government representatives engage in dialogue with Windstream or their consultant/lobbyists at this time."[as read] So this was a decision we say made right away, communicated right away. It was	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone with the IESO and they say the contract is in force majeure because of the government's moratorium and there's not much they can do. If Windstream wants to
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political government representatives engage in dialogue with Windstream or their consultant/lobbyists at this time."[as read] So this was a decision we say made right away, communicated right away. It was communicated to Windstream right away. It was	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone with the IESO and they say the contract is in force majeure because of the government's moratorium and there's not much they can do. If Windstream wants to renegotiate the terms of the contract, they can
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political government representatives engage in dialogue with Windstream or their consultant/lobbyists at this time."[as read] So this was a decision we say made right away, communicated right away. It was communicated to Windstream right away. It was communicated internally. There was just to be no	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone with the IESO and they say the contract is in force majeure because of the government's moratorium and there's not much they can do. If Windstream wants to renegotiate the terms of the contract, they can talk to the IESO. But,
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political government representatives engage in dialogue with Windstream or their consultant/lobbyists at this time."[as read] So this was a decision we say made right away, communicated right away. It was communicated to Windstream right away. It was communicated internally. There was just to be no dealing with Windstream.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone with the IESO and they say the contract is in force majeure because of the government's moratorium and there's not much they can do. If Windstream wants to renegotiate the terms of the contract, they can talk to the IESO. But, if they want guidance on
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political government representatives engage in dialogue with Windstream or their consultant/lobbyists at this time."[as read] So this was a decision we say made right away, communicated right away. It was communicated to Windstream right away. It was communicated internally. There was just to be no dealing with Windstream. And not only now, we see that	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone with the IESO and they say the contract is in force majeure because of the government's moratorium and there's not much they can do. If Windstream wants to renegotiate the terms of the contract, they can talk to the IESO. But, if they want guidance on moving forward with the
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political government representatives engage in dialogue with Windstream or their consultant/lobbyists at this time."[as read] So this was a decision we say made right away, communicated right away. It was communicated to Windstream right away. It was communicated internally. There was just to be no dealing with Windstream. And not only now, we see that now here, in October 2016, but going forward.	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone with the IESO and they say the contract is in force majeure because of the government's moratorium and there's not much they can do. If Windstream wants to renegotiate the terms of the contract, they can talk to the IESO. But, if they want guidance on moving forward with the contract, that's an issue
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	He goes on to say to them: "Given the bulk of the NAFTA proceeding surrounded allegations of political intervention impacting on the contractual relationship, Energy strongly suggests that no political government representatives engage in dialogue with Windstream or their consultant/lobbyists at this time."[as read] So this was a decision we say made right away, communicated right away. It was communicated to Windstream right away. It was communicated internally. There was just to be no dealing with Windstream. And not only now, we see that now here, in October 2016, but going forward. Which is reflected on the next slide in	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23	Mr. Teliszewsky's response is: "We will not today, not ever be sitting down with them."[as read] And the problem we say with this approach is reflected on the next two Slides. There was another reporter question where the reporter says: "I just got off the phone with the IESO and they say the contract is in force majeure because of the government's moratorium and there's not much they can do. If Windstream wants to renegotiate the terms of the contract, they can talk to the IESO. But, if they want guidance on moving forward with the contract, that's an issue for the Ministry."[as

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Page 129 Page 130 1 can't fix these political decisions that are 1 class-wide that -- but it only affects us. 2 2 impacting the contract. And so Mr. Killeavy, who, at 3 And if you go over to the next 3 that time, was the IESO's director of contract 4 slide, we say it's like the two parties pointing 4 management, agreed to consider what was discussed 5 their fingers at each other. MEI is the saying go 5 at the meeting. to the IESO. They are your contractual 6 6 The other point is that 7 7 counterparty. But, as Windstream pointed out back Windstream's legal counsel, Ms. Helbronner -- this 8 8 in December, there's not a productive meeting with is at the bottom of the slide on the left -- asks 9 the IESO who is not responsible for the political 9 the IESO directly what happens on May 5th, 2017, decisions impacting the Project's way forward. 10 10 when that termination rate arises. And so this brings us to the 11 So the question was put point 11 12 second point, which is the IESO's decision to 12 blank to the IESO and the IESO says "we don't 13 13 terminate the contract. know. No termination decision has been made. We 14 So in -- Windstream does reach 14 don't know". 15 15 out to the IESO. It reaches out to the Ministry This is then confirmed in 16 16 who says go to the IESO. Windstream does. And it writing. Windstream receives this response over 17 meets with the IESO in January. 17 on the next slide on February 9th where the IESO 18 And the two key points about 18 confirms it's not willing to renegotiate the 19 19 this meeting is the IESO confirms, at this stage, contract. 20 20 they are not going to amend the contract rights. And it also confirms we 21 21 Windstream speaks to them about an appetite to haven't made a decision of whether to terminate. 22 consider a class-wide amendment saying, okay, you 22 So where does this leave 23 23 don't want to give an amendment specifically to Windstream? 24 By February 2017, the IESO's 24 Windstream but we are the only offshore Project 25 with a FIT Contract, you could issue something 25 not agreeing to renegotiate. It's not agreeing to Page 131 Page 132 1 information Windstream has. 1 engage on a discussion of changing the terms of 2 the FIT Contract to adjust it to the terms of the 2 And, as Ms. Baines explains, 3 3 Windstream was taking steps to preserve its moratorium. 4 4

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MEI has refused now, on a few

occasions, to meet with them saying go to the IESO. And the IESO's termination right is coming up on May 5th. They are two or three months out.

So that leads Windstream, over on the next slide, to commence the Ontario application.

And my friends' position, in their counter-memorial, is this exposes the Claimant's true expectations that it shows and the support goes towards supporting their limitation period argument. This goes to showing that the Claimant was well aware of the status of the Project and what they say is the real and tangible likelihood that the IESO would exercise its termination right.

And what I note, going on to the next slide, is looking at the facts as they are before you, in both January and February, Windstream was told that it had not made -- that the IESO had not made a decision on whether to terminate the FIT Contract. So that's the

rights. It knew it was a possibility that the FIT contract could be terminated after May 4th. It didn't know if it would be but it couldn't wait until after that was done to then seek injunctive relief. It would be too late. So it had to act before.

But it doesn't change the actual knowledge and facts that Windstream had at that time.

PRESIDING ARBITRATOR MILES: If the FIT Contract was not amended to provide an extension to the milestone date for commercial operation or the date that would be an event of default, could the contract have been performed?

MS. SHERKEY: No. Because at this -- I mean right now we are in February 2017 and the termination right arose in May. They couldn't get the Project developed to commercial operation in three months.

PRESIDING ARBITRATOR MILES: Right. Whether it was terminated or not?

MS. SHERKEY: So, if it wasn't

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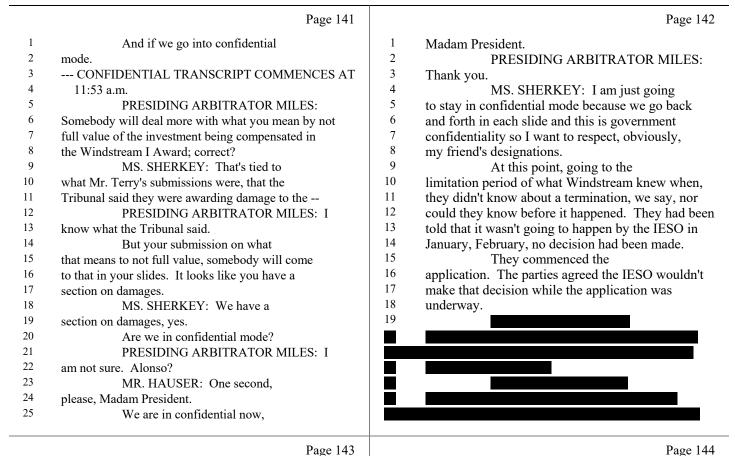
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Page 133 Page 134 1 terminated, they could go ahead. But you couldn't 1 made to be put on hold, as I understand it, you've 2 2 spend money and get financing and go ahead with a not given us any evidence of promises made to be 3 termination right looming that, at any day, could 3 put on hold that post date 27 September 2016; 4 be exercised. 4 correct? 5 5 So that's the key point. MS. SHERKEY: They do not post 6 6 That's the key problem. That unless the only way date. It's the February 11th, 2011, discussion, to implement the promises made to be put on hold 7 which we say continues through. It wasn't 7 8 8 deferred to the moratorium is to move and amend exhausted by the Windstream I Tribunal. It was 9 9 that milestone date of commercial operation, such found there was a breach and there was damage. 10 10 that Windstream had the time it was -- it The investments were harmed. But they weren't lost because the contract could still be 11 originally had under the contract to build its 11 12 12 Project and bring it into commercial operation renegotiated or implemented -- renegotiated to 13 13 before that termination right arose. implement the terms of the moratorium is the And we should go into 14 14 wording the Tribunal uses. 15 15 confidential mode. And so we say, following that, 16 16 PRESIDING ARBITRATOR MILES: that renegotiation and that's where we get to 17 Just before we do, Alonso. It's coming right back 17 talking about a continuing breach on the legal 18 in a full circle but let me ask it here. 18 liabilities, flows from the promise to freeze. 19 19 I know you have still got post That there was additional value that could be 20 20 Award, more events. created and the only reason it wasn't was because 21 21 But, to the point you just Ontario continued to block the way for Windstream 22 22 made, the only way to implement the promises made to do it and that Windstream, as a result, lost 23 23 to be put on hold deferred to the moratorium is to its full value. move and amend that milestone. 24 24 PRESIDING ARBITRATOR MILES: 25 When you talk about promises 25 So you've said this a few times now you and Page 135 Page 136 1 1 Mr. Terry, so just so I am absolutely clear. the contract was still in force and you've pointed 2 Your continuing breach case 2 to a lot of evidence to that effect, but I am relies on breach from 2011 up and to including 27 3 worried about the promise, which is what you rely 3 4 4 September 2016? on here. You don't rely on the contract. 5 5 You're saying this promise, in MS. SHERKEY: Yeah. There was a breach found as of that date for the harm done 6 6 2011, was leftover, was left intact after 7 7 to that time and the damage found. And then we everything that happened in and leading up to the 8 8 say that conduct continued post Award that then Windstream I Award. 9 9 It strikes me -- I'd like to caused further harm. 10 10 PRESIDING ARBITRATOR MILES: see evidence reaffirming that promise after. 11 Okay. But are you relying on breach events prior 11 Because everything seems to have changed or could 12 12 to 27 September 2016? be argued to have changed with that Award except 13 MS. SHERKEY: No, no. The 13 that the contract was ongoing. 14 measures we rely on, we say, all post date the 14 MS. SHERKEY: We would say, 15 Award. It's tied to facts that predate the Award. 15 though, that's tied to what the findings in the 16 The promise predated the Award. It is a fact. It 16 Award are. 17 is not a measure. It's what gives rise to the 17 Windstream argued in 18 18 measures. Windstream I that there was nothing left. We were 19 19 expropriated. Our FIT Contract might not have CO-ARBITRATOR MCLACHLIN: Can 20 20 been terminated, but it de facto was. Those were I just ask you this: The Award happened in 2016. 21 21 Didn't that change the gestalt, the whole context; the words used in Windstream I. There was an 22 22 doesn't that make it difficult to assert that a effective, a de facto taking. 23 23 promise made in 2011 litigated at great length And, if that was the finding, 24 24 would still be in force? we would say then that is at an end. If it was 25 25 I know you say that part -found that the Project was over, there was a de

Page 137 Page 138 1 facto taking and there was an expropriation and 1 into 2016. 2 2 full compensation was paid, then that would have It doesn't exhaust the promise 3 been what happened. 3 to freeze because we say that obligation was But that's not what happened. 4 ongoing, tied into the Windstream I Tribunal's 5 We say the promise was made. 5 findings that there was an opportunity to It wasn't implemented. There was a de facto 6 6 renegotiate the Project to implement that promise. taking. Canada disagreed. It argued this was in 7 7 And, because it didn't happen, value was taken. 8 8 arguing against an expropriation. It said this CO-ARBITRATOR MCLACHLIN: 9 9 was a temporary deferral, a temporary measure. Thank you. 10 10 Mr. Terry took you through the Respondent's CO-ARBITRATOR GOTANDA: But 11 position on the status of the Project. 11 how, then, following that line, you get around the 12 Flowing from that, the 12 jurisdiction argument that's raised by the 13 13 Tribunal finds there is no expropriation. The FIT Respondent on NAFTA? 14 contract is in force. We are awarding damage to 14 In other words, that you're 15 the investment, not full value. Recognizing that 15 basically -- your claim arose more than three 16 16 if the FIT Contract is renegotiated to implement years because you are relying on a 2011 promise. 17 the promise to freeze -- they don't use those 17 How do you get around that? 18 words -- but renegotiated to adjust it to the 18 MS. SHERKEY: At a high level. 19 19 terms of the moratorium, there could be additional and we obviously are going to deal towards the end 20 value created. 20 of the presentation with that and more in closing. 21 21 And we say that finding, the A limitation period arises 22 22 context of all of that is what leads to the future based on the measures as of an alleged breach. So 23 23 for the Project and something that was further the three-year limitation period arises from when 24 24 taken from Windstream, something that was not the Claimant should have first known of the 25 awarded by the NAFTA Tribunal that then continues 25 alleged breach and losses or damages from there. Page 139 Page 140 1 1 breach of fair and equitable treatment? The fact was known. The fact 2 2 MS. SHERKEY: I don't see the of the promise. The facts that the FIT Contract 3 3 could be renegotiated going forward, that's all distinction because the conduct and the measures 4 4 known. are the same. 5 5 But that's not the alleged It's, ultimately, what's 6 6 unfair is the conduct, the circumstances that lead breach. 7 7 The alleged breach relates to to that termination. 8 8 the termination of the FIT Contract. That the And, before that, the IESO may 9 9 conduct of Ontario gave rise to the circumstances have decided never to terminate. All that happens 10 10 that terminated the contract. And it's at the after May 4th is they have the right and the 11 11 termination of the contract that all that value is possibility and all Windstream could do is 12 12 lost and everything is taken. speculate it may be terminated. 13 And so there isn't a breach 13 But, until that termination is 14 before then because, in 2016, they are still 14 actually made, it doesn't have a claim for 15 15 trying to renegotiate. They know it's a wrongful conduct because it hasn't lost anything possibility after May 4th, 2017, that the Project 16 16 yet. There is just a possibility of it. 17 might not be. But the IESO is saying we still 17 CO-ARBITRATOR GOTANDA: You 18 18 haven't made a decision. would have a claim, wouldn't you, under fair and 19 19 equitable treatment without the termination? Or And it's not until 20 20 February 2018 when the termination decision is only on the termination? 21 21 communicated to them that you actually have the MS. SHERKEY: We say only on 22 22 alleged breach of the NAFTA first known. the termination. 23 23 CO-ARBITRATOR GOTANDA: Okav. CO-ARBITRATOR GOTANDA: I am 24 24 MS. SHERKEY: That's when we following you with respect to expropriation. It's 25 25 a harder argument, isn't it, with respect to a say the breach occurs.



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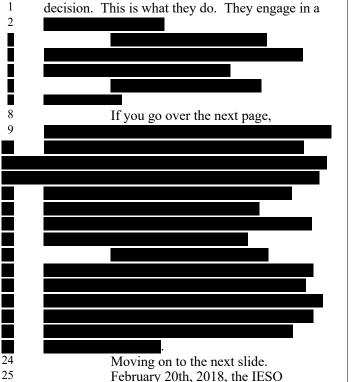
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tells it we have made the decision to terminate. So we say this is the first time Windstream learns of this decision.

And that's not disputed. This is the first time they have learned the decision was made.

And then the parties agree that the decision doesn't take effect while the Ontario application is pending. The Ontario application is resumed. Steps are taken through 2018.

In November 2019, Windstream writes to the Ministry again requesting it get involved, that it direct the IESO. It gives notice of a potential NAFTA claim. MEI responds December 2019. Ontario has decided not to intervene in this matter, so that's what they are told.

And we just note, in this context, that, at the same time the government is saying we are not intervening, you should go to

	Page 145		Page 146
1	the IESO, Ontario is making settlement payments	1	knowledge IESO, i.e. the government, is going to
2	and negotiation arrangements with other Project	2	terminate, given the jurisprudence that the
3	proponents for their FIT contracts.	3	knowledge doesn't have to be complete and the de
4	In November 2019, it's	4	facto event doesn't have to occur. You know all
5	reported they paid out 231 million to terminated	5	the case law on that.
6	FIT 2, 3, 4 and 5 contracts and that they also	6	So my question is why isn't
7	paid White Pines upwards of \$100 million of its	7	the termination date February 20th, 2018?
8	FIT 1 contract. Windstream also has a FIT 1	8	MS. SHERKEY: From a
9	contract.	9	limitation period standpoint, it doesn't matter
10	And we just note here that the	10	because we are in time if it runs from
11	tribunal here ordered production of documents	11	February 2018.
12	related to these settlement payments and we didn't	12	So, from a limitations
13	receive any in the productions made.	13	standpoint, in terms of there could be arguments
14	CO-ARBITRATOR MCLACHLIN: I	14	as to it hasn't crystallized yet and there's cases
15	would just like to ask about this because it was	15	to that effect, we don't need to go there. We are
16	it's been bothering me or I just seemed to be a	16	in time from the February 2018.
17	little unclear in preparing this.	17	We say this does matter from
18	We have this February 20th,	18	the damages standpoint. The breach the
19	2018, notification that IESO has decided to	19	valuation date runs from February 2020 because
20	terminate the contract.	20	that's when the termination date actually takes
21	MS. SHERKEY: Yes.	21	effect. That's when the loss occurred. And
22	CO-ARBITRATOR MCLACHLIN: And	22	Ms. Shelley can correct me if I am wrong, but I
23	then we have a 2020 actual termination.	23	believe both parties have used a February 2020
24	So my question is: Why isn't	24	valuation date.
25	this notice in February 2018 knowledge that	25	CO-ARBITRATOR MCLACHLIN:
	Page 147		Page 148
1	Okay. That helps me understand the significance	1	termination for convenience clause so it could
2	of those dates. Thank you.	2	terminate pre notice to proceed, a termination
3	PRESIDING ARBITRATOR MILES:	3	
3 4	PRESIDING ARBITRATOR MILES: Can I just ask a question about this 231 million.	3 4	right that doesn't exist in Windstream were the
	Can I just ask a question about this 231 million.		right that doesn't exist in Windstream were the FIT 1 contracts that was waived in 2011, which
4		4 5 6	right that doesn't exist in Windstream were the
4 5 6 7	Can I just ask a question about this 231 million. The 231 million to pay for the terminated FIT 2, 3 and 5 contracts, am I correct that there were 758 contracts in total?	4 5 6 7	right that doesn't exist in Windstream were the FIT 1 contracts that was waived in 2011, which impacts the value as well to be paid to these
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Page 149 1 mid construction for a much smaller, as we have 2 noted here, contract with nine turbines for 8.45 3 megawatts -- 18.45. PRESIDING ARBITRATOR MILES: So well past development stage, past financial 5 6 close, midway through construction. 7 MS. SHERKEY: Midway through 8 construction. 9 PRESIDING ARBITRATOR MILES: 10 But not yet grid connection or operational. MS. SHERKEY: I am not sure 11 12 about the grid connection --13 PRESIDING ARBITRATOR MILES: 14 It can't have been connected if it wasn't fully 15 constructed. 16 MS. SHERKEY: Yes. But they 17 would have had the grid connection approval like 18 Windstream did. 19 PRESIDING ARBITRATOR MILES: I 20 understand. Thanks. 21 MS. SHERKEY: And so I am 22 going to move quickly. I am getting short on time 23 and I want to make sure I don't eat up all of my 24 colleagues' time. 25 So I am going to move quickly

through the next part. But just to note that it was after this Windstream abandons the application, and commences the termination decision takes effect in February 2020. And we say Ontario is responsible for the events giving rise to the termination.

The termination right only arose because of the conduct of Ontario. It continued to apply the moratorium to the Project. It did no research, despite statements to the contrary that it was finalizing research and that the pretense of the moratorium was for research. It took no steps to lift it.

So Windstream was maintained in a state of force majeure so that the termination right could arise and MEI refused -we saw that November 2019 letter. Ontario made a decision to not intervene. It refused to get involved. It refused to direct the IESO. It refused to take any steps.

And so, because of those two things, we say it is because of the conduct of the Ontario government that the IESO's termination right arose and it was exercised.

And that's also, on this

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slide, we have highlighted that when you look through the IESO's termination reasons,

And we have

that in more detail in our written submissions. I am going to pass over that for now.

And I am just going to highlight quickly here.

MR. NEUFELD: Sorry, can I just interrupt. We are still in confidential?

MS. SHERKEY: Yes.

13 MR. NEUFELD: And you mean to 14

be. 15

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MS. SHERKEY: Yes.

MR. NEUFELD: Because none of

17 this is confidential.

MS. SHERKEY: This slide was

19 confidential. 20

MR. NEUFELD: Sorry.

PRESIDING ARBITRATOR MILES:

22 We were going in and out so we decided to stay in. 23

MS. SHERKEY: This slide is

24 confidential.

And now when we talk about

control over the IESO, Canada has designated our evidence from Mr. Killeavy and Mr. Smitherman as confidential so we have going to stay in confidential mode.

And so just highlighting, over on the next slide, that there really is no dispute here that the IESO does control the -- the Ontario government controls the IESO and could have directed it. It chose not to.

We have put forward unchallenged evidence on this. I highlight here the expert report of Sarah Powell who says this power exists, goes into detail of the times it has been used in relation to specific contracts and reaches her conclusion directing the IESO to amend Windstream's contract would not have been exceptional.

Mr. Smitherman, who is also not being cross-examined, provided his evidence on this issue, as former Minister of Energy and the times he directed the IESO in relation to specific contractual matters.

And Mr. Killeavy, who you will hear from tomorrow, was former director of contract management at the IESO and he also

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explains his experience with the directive powers

So my friend, if you go over

We say we have put extensive

We highlight a few examples,

And so my last point, and just

at the IESO and sets out a number of specific

examples where Ontario has exercised it in

on the next slide, says Ontario did have this

relation to specific contractual matters.

have it. But they say we didn't have an

obligation to exercise it and our practice,

Ontario's practice was to defer to the IESO.

has had established patterns of intervening

Over on to the next three

which I am not going to have time to go through,

but they are there and they are in the record as

directly into contractual affairs.

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slides.

well.

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1 contract because, by September 2016, Ontario had 2 its supply of energy. We were good. We didn't 3 need this contract. We were moving away from 4 long-term contracts and so we also didn't need to 5 do the research.

6 7 power. This is why I say it's not disputed they 8 9

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I note two things.

circumstances.

First is there is no evidence before you on why Ontario is not conducting research and tying it to this issue. There is just no evidence whatsoever as to why it is not doing any further research to lift what was supposed to be a temporary deferral.

evidence in this record of all the times the IESO

And, lastly, we note that this policy in 2016, that came out in the 2017 Ontario Long-Term Energy Plan was short lived. That before the contract termination was actually implemented, Ontario has identified that it needs the energy, it's facing serious energy needs and it's reverted to long-term contracts, like Windstream's, to procure this energy and it has still refused to engage Windstream even in those

to conclude this, is just talking about Ontario's counter-memorial, well, there was no need to redirect -- to direct the IESO to renegotiate this

So just highlighting this over the next few slides, Mr. Chee-Aloy gave an expert report in the Ontario application in 2018 saying

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this move away from long-term contracts to market-based approaches isn't going to last. Ontario is going to need the energy.

need for energy and Canada asserts, in its

That's confirmed as you look on the slide on 84 by IESO's planning outlook that came out in 2021. The IESO has identified it is going to be facing energy shortfalls after 2026, increasing sharply in 2029.

Mr. Chee-Aloy, Power Advisory, is given another report to you in this arbitration that's unchallenged saying, because of this, Ontario has moved away from its market-based approaches. And this happened before the termination decision took effect in 2019. And it's reverted back to long-term contracts.

And this is confirmed itself by Ontario over the next slide.

Recently, in July 2023, it's announced its powering Ontario's growth plan to deal with the energy shortfall that it's going to be experiencing by going to procuring long-term contracts, including wind, as well as other energy sources.

So Windstream has attempted to engage the government again as it's procuring projects for wind energy for other renewable energy sources -- and this is over on the next slide -- to say let's meet with us, let's talk about our Project, we think we can -- it will address your energy needs and there has just been a complete refusal to meet or engage about the Project.

So those complete our summary of the factual circumstances and we are going to shift now to breaches.

PRESIDING ARBITRATOR MILES: Just in terms of the market mechanism. I understand your submission on the use of market-based contracts versus long-term contracts.

But is not another market-based mechanism the level of tariff in the long-term contract?

MS. SHERKEY: I don't know if that would be considered a market-based approach, but there would be, in there, procurement of long-term contracts at different tariff rates than what was set out previously in the FIT program.

PRESIDING ARBITRATOR MILES:

Right. It's an economic factor --MS. SHERKEY: Yes --

Arbitration Place (416) 861-8720 (613) 564-2727

	Page 157		Page 158
1	PRESIDING ARBITRATOR MILES:	1	PRESIDING ARBITRATOR MILES:
2	that the government would take into account in	2	Thank you very much, Ms. Sherkey.
3	considering its energy needs.	3	Just a quick time check.
4	MS. SHERKEY: And Windstream	4	Mr. Terry or Ms. Sherkey, how
5	has given proposals to meet with them and there	5	much longer in your total outline is there to go
6	has been no engagement whatsoever to discuss	6	just so I can manage the morning and manage Lisa's
7	updates to the Project in terms of something like	7	kind hands.
8	that. Those meetings haven't happened.	8	MR. TERRY: I think
9	PRESIDING ARBITRATOR MILES:	9	Ms. Sherkey has been checking time for our
10	Is there any evidence in the record and I don't	10	presentation.
11	want you to give evidence from the bar.	11	MS. SHERKEY: Fifty minutes,
12	Is there any evidence in the	12	assuming we are on time, which my stopwatch put me
13	record that Windstream approached the government	13	relatively on time but we can check.
14	about the tariff terms?	14	MR. ARAGÓN CARDIEL: By my
15	MS. SHERKEY: There was	15	count, you have used one hour and 35 minutes.
16	evidence in the Ontario application and it's	16	PRESIDING ARBITRATOR MILES:
17	identified in Mr. Chee-Aloy's 2018 report through	17	And you have until an hour, fifty-five. There you
18	Mr. Mars that Windstream was open to discussing	18	go, bonus.
19	price with the government and so that was evidence	19	MS. SHERKEY: I was talking
20	in the Ontario application which is in the record	20	fast for a reason.
21	here.	21	PRESIDING ARBITRATOR MILES:
22	PRESIDING ARBITRATOR MILES:	22	We did come out of confidential?
23	Okay. All right.	23	MS. SHERKEY: Not yet. We can
24	So you're done.	24	come out now but we should move the slide.
25	MS. SHERKEY: Yes.	25	CONFIDENTIAL TRANSCRIPT ENDS AT 12:00 p.m.
		_	
	Page 159		Page 160
1	Page 159 PRESIDING ARBITRATOR MILES:	1	
1 2	PRESIDING ARBITRATOR MILES:	1 2	Page 160 Mr. Terry. We will proceed and Mr. Neufeld needs to check his watch. Okay.
	•	2 3	Mr. Terry. We will proceed and Mr. Neufeld needs
2	PRESIDING ARBITRATOR MILES: All right. So 55 minutes we have been going for	2	Mr. Terry. We will proceed and Mr. Neufeld needs to check his watch. Okay.
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2 3 4 5	PRESIDING ARBITRATOR MILES: All right. So 55 minutes we have been going for an hour 20. How do you feel about a micro break of five minutes so Lisa can just wiggle her fingers. MS. SHERKEY: I am eight	2 3 4 5 6 7	Mr. Terry. We will proceed and Mr. Neufeld needs to check his watch. Okay. MS. SQUIRES: Yes. PRESIDING ARBITRATOR MILES: Is that okay?
2 3 4 5 6	PRESIDING ARBITRATOR MILES: All right. So 55 minutes we have been going for an hour 20. How do you feel about a micro break of five minutes so Lisa can just wiggle her fingers. MS. SHERKEY: I am eight months pregnant. I will never complain about washroom breaks.	2 3 4 5 6 7 8	Mr. Terry. We will proceed and Mr. Neufeld needs to check his watch. Okay. MS. SQUIRES: Yes. PRESIDING ARBITRATOR MILES: Is that okay? MS. SQUIRES: Yes. OPENING STATEMENT BY MR. TERRY (cont'd): MR. TERRY: Just to give a
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Page 161 Page 162 1 1 examples or some sense as to the approach. path. 2 2 And it's important here The other, the other way we 3 because, in some of the questions, we sort of --3 say, in terms of -- the other legal argument is 4 we have attacked it from a few different angles. 4 the continuing breach framework. 5 5 But key, key in terms of your determination here So the Tribunal, in the first 6 6 is what the Tribunal said about the option to Award, said that the reason why it was, why there 7 7 renegotiate and reactivate to add value. was a breach of FET was the government had put 8 8 We say, based on fair and Windstream in a case of legal and contractual 9 9 equitable treatment, the government had an limbo and we say they continued to do that after 10 10 obligation to do that. It wasn't just an option the first NAFTA Award and that's resulted in these 11 and Canada says it was an option. We didn't have 11 damages. 12 to do it and we don't owe you anything. 12 And we say that, consistent 13 The way we come at saying it 13 with that, what the, what the government should 14 was an obligation is there are really two ways we 14 have done, and it had an obligation to do, was 15 15 argue that that arises in this case. have discussions with Windstream in order to 16 The first is based expressly 16 determine whether the Award can be reactivated 17 on the promise to freeze, which you have heard 17 renegotiated. 18 about, and we say that, in accordance with that 18 So let's start with the first 19 promise to freeze, the government had to, in 19 path of the promise to freeze. 20 accordance with what the State said about keeping 20 Now, President Miles, vou, in 21 the Project whole after the moratorium, et cetera, 21 particular, have raised questions, well, isn't 22 the government had to take steps and we have got 22 that something that predated the NAFTA Award and, 23 23 evidence that the government was able to direct therefore, we can't really be dealing with that. 24 the IESO, had to take steps to freeze the Project 24 Our answer to that is, is we 25 and, therefore, create value that way. That's one 25 are complaining about measures, all the measures Page 163 Page 164 1 1 which we say gave rise to a breach were all things alleged breaches that post dated 2016, but all of 2 2 the breaches that were -- all of the measures that that occurred after 2016. 3 3 we are alleging breached the obligation occurred The termination occurred in 4 4 2020. The government breached its obligations post 2016. 5 5 post 2016 by failing to take steps to prevent that So we distinguish between this 6 6 termination from occurring. Tribunal has to, in determining what fair and 7 7 Our argument is that the equitable treatment obligation was owed by the 8 8 promise to freeze itself is part of the context of government, the Tribunal isn't limited to just --9 9 the relationship of the parties that you have to PRESIDING ARBITRATOR MILES: 10 10 understand when you're looking at fair and You meant to say pre; didn't you --11 MR. TERRY: Sorry. 11 equitable treatment and what is the fair and 12 12 equitable treatment that was owed by the PRESIDING ARBITRATOR MILES: 13 government to Windstream in this case. 13 You said this Tribunal can't make findings with 14 14 And there's nothing -- the respect to breaches that post dated. You meant 15 15 Tribunal didn't make any findings. They didn't pre. 16 16 say, well, there was not -- there was never a MR. TERRY: Yes. Thank you 17 17 promise to freeze. They didn't do anything to -very much. I appreciate that. 18 18 that you could argue eliminated the ability for Yes, pre. 19 19 Windstream to rely on that and for us to rely on But it can, in terms of 20 20 that in terms of this proceeding in saying what determining the fair and equitable treatment 21 was the obligation owed, the fair and equitable 21 obligation, look to sets of facts that occurred 22 22 before 2016. We don't think there is a line treatment obligation. 23

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between pre and post 2016 on that.

to freeze is simple in that respect. That it

So our argument on the promise

Certainly, we can't, in this

proceeding, and this Tribunal can't make findings

with respect to breaches that post dated --

23

24

Page 165 Page 166 1 1 conditional. They were not saying you, wasn't just an option to reactivate but the 2 2 government had an obligation, in accordance with government, now have an obligation to go out. I 3 3 fair and equitable treatment, in accordance with mean, the Tribunal itself wasn't saying that. the promise to freeze, they had the obligation to 4 But the issue is squarely put 5 work with Windstream to try to renegotiate and 5 before you, as Tribunal members. There's nothing reactivate the contract. And that, and that, in 6 that they said, in my submission, that binds you 6 7 7 in this respect. They didn't say there wasn't an that way, add value to the contract. 8 8 And because they didn't do obligation going forward. They went out of their 9 9 that, we say that that's, that additional value, way, as we discussed earlier, to state that 10 10 as valued by the experts, can be taken into additional value could be created if these things 11 11 account. were to occur. 12 12 CO-ARBITRATOR MCLACHLIN: It And so the real question is 13 13 seems the Tribunal on Windstream I saw it more as before you, Tribunal members, you know, was there, if you look at fair and equitable treatment, did 14 an option that could, they used the conditional 14 15 15 that obligation -- did the promise -- I mean, do term, be explored to revive the contract or 16 16 whatever. But they never spoke of an ongoing you simply ignore the promise to freeze now? We 17 obligation to do this. 17 would say no. We think the promise to freeze is 18 18 still part of the factual matrix in deciding -- in So how do you match the 19 19 language that we looked at early in the argument applying fair and equitable treatment. 20 20 which is so conditional in brackets, et cetera, et So you then have to decide, 21 21 well, you know, was there an obligation on the cetera, with this ongoing obligation? Wouldn't 22 22 you expect the Tribunal in Windstream I to have government to do anything or could the government 23 23 said it differently if that was what they thought? simply leave it to the IESO to eventually 24 24 terminate the contract. MR. TERRY: Certainly, there 25 25 So I think the issue is really is -- I admit fully the Tribunal did not -- it was Page 167 Page 168 1 before you to determine whether or not -- I don't 1 corrects me as it is in Windstream II in terms of think that the Tribunal before didn't deal with 2 what the investment is. 2. 3 3 this issue. The Tribunal said what it said. They First of all, there is 4 Windstream Wolfe Island Shoals, the enterprise 4 acknowledged that there was additional value that 5 hadn't been awarded that could be created. But owned by Windstream that meets the definition of 5 6 investment under NAFTA. 6 they certainly didn't go further than that which 7 7 is why we are sort of before you with our And it has continued to exist 8 8 and be owned by Windstream post 2016. Nothing has argument. 9 changed in that regard. So Windstream Wolfe 9 PRESIDING ARBITRATOR MILES: I 10 10 just want to understand what the investment was Island Shoals is the enterprise that is part of 11 11 the investment. that the first Award was based on and what the 12 12 investment is that these second proceedings is Secondly, there is the Project 13 13 based on. and the Project again, as we said in the 14 14 Windstream I proceeding, it fits within the And, in that respect, in your 15 definition of investment under the NAFTA as an 15 submission, what was the investment that was 16 interest arising from the commitment of capital. 16 protected and valued in the first arbitration? 17 MR. TERRY: We have a slide 17 And we explain that it 18 includes various components: The FIT Contract 18 that deals with this in response to your first 19 itself, the WWIS -- or the Windstream Wolfe Island 19 question, which is Slide 89. 20 20 Shoals work product and data, meteorological And tell me if this isn't 21 21 getting to what you're looking for in that tower, turbine supply agreement, land leases, all 22 22 the various interests that arise from that. question. 23 23 And then the third one is the But we point to three aspects 24 24 of the investment. And, really, our submission FIT Contract itself. And we say that constitutes 25 25 was the same in Windstream I, unless my team personal property under Ontario law.

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Page 169 Page 170 1 And we have another slide that 1 Canada and applicable in Ontario. 2 2 iust expands on that because I know you had a And then, if you turn to the 3 specific question as to whether it was a vested 3 next page, we go on to explain -- and this is, 4 4 this was in a supplementary report she did again right. 5 5 And that slide is -- I am just in the first proceeding. 6 6 going to jump around a little bit. We explained that it's not a Yeah, that slide is Slide 99. 7 contingent interest and she disagrees with the 8 8 And of course the question of whether the contract statement Canada had made, not based on expert 9 9 is a vested property right is a question of evidence but the statement Canada made it was a 10 contingent interest. And she explains why the NTP 10 Ontario law. And we have expert evidence on this 11 question that came from Sarah Powell who, you may 11 prerequisites are not true conditions precedent as 12 recall, is an expert in this area -- a lawyer with 12 part of her explanation. 13 13 expertise in this area. But that's -- so, so that's 14 She had two expert reports in 14 what we put forward in terms of explaining why, 15 Windstream I that dealt with this issue and I 15 why the FIT Contract fits the requirements, the 16 definition of being an investment. And, again, 16 believe this is the only expert evidence, yeah, 17 from either side with respect to this issue. 17 the three aspects of the investment remain: We 18 So she says, and we have 18 have the enterprise, we have the Project itself. 19 19 highlighted the provisions here from her first and we have the contract. 20 20 expert report, 2014, that the FIT Contract is a valuable asset, constitutes intangible personal 21 21 PRESIDING ARBITRATOR MILES: 22 22 property which could be the subject matter of the Thank you for that. 23 23 security interest, would be transferable on So can we come back to Slide 24 bankruptcy, the trustee in bankruptcy of the 24 89. 25 contracting party under the laws of Ontario and 25 MR. TERRY: Yes, certainly. Page 171 Page 172 1 1 they say additional value could be found in the PRESIDING ARBITRATOR MILES: 2 Which of those chevrons in these proceedings has 2 reasons we have described. Secretariat valued? 3 3 That's -- and we are happy, 4 4 MR. TERRY: Just give me a obviously, to, you know, President, to look more 5 5 carefully at the wording but that's. moment here. I just want to make sure... 6 6 Yeah, they have and you will PRESIDING ARBITRATOR MILES: I 7 be hearing from Secretariat so obviously you can 7 know you say damage to the Project versus the 8 8 put the question to them. value on expropriation. And I understand that 9 9 But they, they focused on the there are temporal arguments as to valuation date value of the Project and of course, as you see, 10 10 you're making now. 11 11 the enterprise Project -- the FIT Contract was Putting those aside for a 12 12 actually part of the Project so that's what they moment -- these might be questions for 13 focussed on in terms of their valuation. 13 Ms. Shelley. 14 14 PRESIDING ARBITRATOR MILES: But putting aside the temporal 15 15 element for a moment, what measure, in your Okay. 16 16 submission, did the first Award use to quantify And which, if any, of those 17 chevrons did the Tribunal, in the first Award, 17 the damage to the Project? 18 18 value and compensate for? MR. TERRY: What damages 19 19 methodology, when you say measure? MR. TERRY: Then I will just 20 20 PRESIDING ARBITRATOR MILES: make sure that we have a consensus. 21 21 Yeah, as we read the decision, No, what measure. What measure? 22 22 they describe there being damage to the Project MR. TERRY: Sorry? 23 23 and they -- and they value the Project as of the PRESIDING ARBITRATOR MILES: 24 24 date of expropriation but then they admitted --Do you accept the measure they looked to, to 25 you know, we have gone through the statement where 25 assess the damage, was the value of the Project?

Page 173 Page 174 1 1 MR. TERRY: The -- yes, they precisely this; in which case, we can wait until 2 2 looked to the value -- they looked at comparable 3 projects and they were looking at the value of the 3 MR. TERRY: Ms. Shelley may be 4 Project as of that, as of the valuation date, yes. 4 able to add to this when she goes through the 5 5 damages in detail, but -- and as of the date after PRESIDING ARBITRATOR MILES: 6 the Tribunal made the Award, of course, the 6 And they valued the entire Project, your second 7 7 chevron, at 31 million Canadian dollars? Project, as we say, was still existing. 8 8 MR. TERRY: Yes. They valued Windstream was still existing. 9 9 the entire Project at 31.2, whatever the precise The -- and it might be helpful 10 10 number, a little less than 31.2 million as, again, if you just read back to me your specific question 11 as of the valuation date and with the caveat about 11 again to make sure I am answering it properly. 12 12 PRESIDING ARBITRATOR MILES: added value. 13 13 PRESIDING ARBITRATOR MILES: So I am looking to understand precisely what your 14 Okay. And then they compensated the entire value 14 case is on the investment that existed that hadn't 15 15 of the Project, less the 6 million letter of previously been made whole by the first Award as 16 16 credit. at the 28th of September 2016, the day after the 17 MR. TERRY: Correct. 17 Award. 18 18 PRESIDING ARBITRATOR MILES: And the reason why I am 19 19 So then my question to this Slide 89 is what is pressing it is because I get different answers 20 20 the extant or surviving investment in terms of the from your submission. 21 21 Project as at the 28th of September 2016? Sometimes, you say the 22 22 MR. TERRY: Again, I will just Project. And I am trying to understand, if it is 23 23 the Project, what is left of the Project that you discuss with the team. 24 PRESIDING ARBITRATOR MILES: 24 haven't already been made whole from. 25 25 It may be that Ms. Shelley is going to address But, sometimes, you say the Page 175 Page 176 1 1 Shoals. The Project itself includes the FIT investment, post the first Award, is the FIT 2 2 contract, as a separate asset, if you like, or contract. 3 3 The Tribunal was, in terms of investment. I think we can agree WWIS is 4 4 finding that the Project has been damaged, that 5 5 investment had been damaged, in our submission, the owner of the Project. 6 the Tribunal made Windstream whole for that damage 6 MR. TERRY: Yes. 7 7 PRESIDING ARBITRATOR MILES: that had occurred to the investment. But the 8 8 That any value to it is limited to the value of investment didn't cease to exist at that 9 9 the Project or any other asset. So that's not a particular time. 10 10 duplicative value, I don't think. The Tribunal made Windstream 11 11 But, if I am wrong, tell me whole for the damage to the investment and then 12 said there could be additional value added. 12 that. 13 13 So if the Award has made whole The value is not able to be 14 the value of the Project, but for the 6 million 14 added, the additional, you know, investment, if 15 15 letter of credit, what is the investment that is you call it the added value, because of the 16 actions, we say, of Ontario not allowing it to be 16 taken through after the Award date? 17 17 MR. TERRY: Again, it's hard, added. 18 18 it's hard to -- well, two things. And that's why, that's why we 19 19 focus on the FET obligation that the government The investment itself, I 20 20 actually had an obligation, in terms of that think, has to be -- and we are happy to address if 21 particular investment. So it's not -- that, that 21 there is any sort of inconsistency in the 22 22 submission, that the investment really has to be investment, the conditional one that would have 23 23 arisen if Ontario government had, had worked with looked at as one package here. 24 24 Windstream to reactivate and renegotiate the I mean, there is the Project 25 25 contract, that certainly didn't exist at the time owned by the enterprise Windstream Wolfe Island

Page 177 Page 178 1 of the Tribunal's finding and it has not been able 1 to unblock so that Windstream could carry out the 2 2 to come to full existence despite of the efforts work and carry out the Project. And the way it 3 of Windstream. 3 would do that, as we said, is to uphold the PRESIDING ARBITRATOR MILES: 4 promise to freeze and intervene appropriately to Okay. Thank you. 5 5 do that. 6 6 I have taken you off your So, at this point, we will 7 7 slides. You are on this very exciting diagram at turn over just to Ms. Shelley to talk about 8 95. Thank you. damages. 9 9 MR. TERRY: Yeah. PRESIDING ARBITRATOR MILES: 10 10 And, really, that, I think, Is someone going to talk about expropriation? You concludes, unless you have questions on Slide 95. 11 are running out of time. 11 12 I think I will move on to damages at this point in 12 MR. TERRY: We are running low 13 13 on time but we were going to leave that to legal 14 The only, the only thing I 14 argument at the closing argument but we could 15 15 address it further, if you wish. would say about Slide 95 is it is just a graphical 16 16 representation of what we have been saying to you PRESIDING ARBITRATOR MILES: 17 in terms of our argument. That it's not an 17 Mr. Neufeld, do you mind terribly if, because we 18 obligation to go create new value. 18 have interrupted quite a bit, I would like to hear 19 19 This was an existing Project them on expropriation. So, if they run ten 20 20 and existing value that would have been unlocked minutes over, could you give us an indulgence? 21 21 simply if Canada fulfilled its promise. MR. NEUFELD: I don't mind at 22 22 So, obviously, Ontario didn't all. 23 23 have an obligation to go and work with Windstream PRESIDING ARBITRATOR MILES: 24 to actually build the Project, et cetera. 24 Thank you. 25 It had an obligation, we say, 25 Slide 97. Page 179 Page 180 1 1 And, here, we are just talking are talking about fair and equitable treatment, 2 2 our argument, again, is the damage we are talking about the FIT; right? In terms of the 3 about, is the actual termination of the Project. 3 expropriation case, or not? 4 4 MR. TERRY: Yes. We are So, in each case, the measure 5 5 talking about the FIT for expropriation. which we are complaining about which causes the 6 6 But, of course, again, to damage is the same. 7 7 separate, needless to say, it's -- without a Now, this -- we have the same 8 8 Project itself, FIT, the contract itself wouldn't question being raised by Canada here which we 9 9 discuss in the third bullet. There's no have any value. 10 10 deprivation because the FIT Contract had no value, I think, again, to move -- we 11 11 as the Windstream Tribunal found, so there's have Slide 97, we have just set out some of the 12 12 NAFTA provisions which are well known on nothing left to lose. 13 expropriation. 13 And then we have the same 14 14 point about the Tribunal that we point out, In the next slide, we set out 15 15 the test for expropriation, de facto taking as otherwise, the Tribunal had recognized there was identified by the Tribunal. 16 additional value to be ordered, or that could be 16 17 17 And then, after this, we had renegotiated. 18 18 the question I had already took you to which are Expropriation, as I said 19 19 vested property right question. I don't know if before in response to question from Professor 20 20 you have any questions on this but we could skip Gotanda, the path is in our -- is different with 21 21 respect to expropriation than for fair and over that. 22 22 equitable treatment. So then, so in our 23 23 expropriation -- our argument on expropriation is Fair and equitable treatment, 24 similar to our FET obligation argument. 24 we can see an obligation, we say, that arises 25 25 And keep in mind that, when we under fair and equitable treatment, the promise to

Page 181 Page 182 1 1 freeze. damages here is one, quite simply, we say, where 2 2 In expropriation, a promise to you have to -- the FIT Contract was clearly not 3 freeze can't be taken into account in the same, in 3 terminated at the time of the 2016 decision. 4 the same way. You have to look at resort, in my 4 Clearly terminated at some later date. 2020 is 5 5 submission, to a simple question. The question of the date agreed upon by the parties. 6 And you do the valuation, 6 commit with an updated valuation, one that moves 7 7 then, as of 2020, keeping in mind also the -- that from a 2016 valuation to a 2020 valuation. 8 8 And we recognize, in saying the government, throughout this period, held on to 9 9 that, the Tribunal, at the time, said that the FIT the \$6 million security. 10 10 contract had no value at the time it was making So Windstream continued to be 11 its Award. But, again, recognize there could be 11 in a position where it was not able to -- the FIT 12 additional value that was added. 12 contract remained in effect. Windstream had to --13 Windstream had its own obligations to have to 13 In this particular case, the 14 reason that, as in other cases of expropriation 14 comply with the obligations under the FIT 15 that investment Tribunals deal with, the reason in 15 contract. The government treated the contract as 16 16 which that additional value has not been added, in effect. And then, in 2020, it was terminated. 17 the Project hasn't been able to proceed is because 17 So the role of the Tribunal 18 18 we say the government has blocked it or not taken here is to, is to, is to determine whether or not 19 19 the steps required to allow the Project to that contract, at the time it was expropriated, 20 20 the FIT Contract had terminated in 2020 has value, proceed. 21 21 We also point out here that in addition to what the Tribunal already awarded 22 22 there's the arguments about the police powers in 2016. 23 23 doctrine. The public purpose exception don't But we acknowledge that, in 24 24 apply to this context. doing so, you can't rely on the promise to freeze 25 25 But the path to finding in the same way as you can under the fair and Page 183 Page 184 1 equitable treatment provision. 1 government during -- while the NAFTA Tribunal was 2 2 CO-ARBITRATOR GOTANDA: How hearing from witnesses and also, after that date, 3 3 the various representations being made. does it go to the argument or could you address 4 So we would argue that, if 4 the argument that you don't have reasonable 5 investment-backed expectations? that test were going to be applied, there are 5 6 reasonable investment-backed expectations. 6 Or do you -- if I understand 7 7 We would also argue that, your reading your claims correctly, you don't 8 8 believe that that's a requirement, if I again, if the promise to freeze, for the same 9 9 reasons, we say, can be taken into account, even understand. 10 10 But, if it is, what though that promise to freeze predated 2016, that 11 11 can also be relied upon as a reasonable expectations -- do those expectations arise post 12 12 investment-backed expectation. 2016? Does it matter that those expectations do 13 or don't? 13 PRESIDING ARBITRATOR MILES: 14 MR. TERRY: Yeah, you have 14 So you took us to paras 284 and 285 of the Award 15 at Slide 98 where the Tribunal set out the test 15 seen our submissions. We don't say that test 16 16 but you didn't take us to paragraph 290 of the applies. 17 17 Award which is the Tribunal's reasoning on why an If it does apply, though, 18 18 then, yeah, we would rely on -- Ms. Sherkey took expropriation has not taken place. you through all the various expectations. You 19 19 And the Tribunal says, at 20 20 will be hearing from Ms. Baines tomorrow about the paragraph 219 --21 21 expectations Windstream had, post 2016. MR. TERRY: Sorry, I think we 22 22 And there is -- there were -have that at page 27 of our slides. 23 23 PRESIDING ARBITRATOR MILES: vou know, she will talk about the various 24 24 representations that were made, the expectations Oh, perfect. 25 25 they had arising out of what had been said by the MR. TERRY: Yes.

	Page 185		Page 186
1	PRESIDING ARBITRATOR MILES:	1	taken or rendered
2	Excellent.	2	otherwise worthless as a
3	MR. TERRY: Yes, this is the	3	result."[as read]
4	one.	4	And then, at the end, it
5	PRESIDING ARBITRATOR MILES:	5	and then the discussion that's not highlighted is
6	Exactly. You came to this in opening.	6	about the consequences of termination in respect
7	So can we just come back to	7	of that \$6 million being returned.
8	this on expropriation in particular.	8	And then the final sentence
9	MR. TERRY: Sure.	9	says:
10	PRESIDING ARBITRATOR MILES:	10	"It, therefore, cannot be
11	What I am interested is the first part that's	11	said that the Claimant
12	highlighted at the FIT. Then it says:	12	has been substantially
13	"Second and more	13	deprived of its
14	importantly."[as read]	14	investment."[as read]
15	I am just interested in those	15 16	And what I want to understand
16	words "and more importantly".	17	from you is what do you say to the construction of
17 18	So, at the sixth line in	18	paragraph 290 as being a finding that the only
19	paragraph 290:	19	thing that fell short of expropriation was the 6 million?
20	"And, more importantly, in the context of the	20	MR. TERRY: Yes, and,
21	expropriation claim in	21	President Miles, I want to be wholly fair about
22	the earlier proceeding,	22	this because I also took you to paragraph 291, the
23	the Claimant's 6 million	23	second page there, where they make the same point.
24	security is still in	24	They sort of conclude their whole statement. They
25	place and has not been	25	say the Tribunal is unable to conclude the
	r		
	Page 187		
	rage 10/		Page 188
1	Claimant has been substantially deprived.	1	slide number, the diagram.
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Page 189 Page 190 1 accordance with the promise to freeze, to go 1 We have talked a lot about 2 2 further and block investment so it can be made. value creation this morning and a portion of my 3 PRESIDING ARBITRATOR MILES: 3 submissions is intended to focus on the world 4 And we don't know, from 290, 291, if the Ontario 4 after finding a breach and what this Tribunal 5 5 Tribunal would have found expropriation if there would undertake in terms of the causation and 6 6 were not a letter of credit? If it were just the damages. 7 7 FIT with no letter of credit. And so, if there are lingering 8 8 MR. TERRY: Yes. I think questions about the value creation, I am happy to 9 9 that's fair to say. Looking at my team members as address those. But I am operating on the 10 10 well. I don't think we know what the Tribunal assumption that those have now been answered. 11 would have done in that circumstance. 11 So I will move through my 12 PRESIDING ARBITRATOR MILES: 12 section in three parts, beginning, first, with the 13 13 Okay. standard of reparation. It is agreed between the 14 And despite the "more 14 15 importantly", they do have the two items, the FIT 15 parties that the standard of compensation under 16 and letter of credit as two distinct items. 16 customary international law is reparation. We 17 MR. TERRY: Yes. 17 find that in the Chorzow Factory decision, and 18 PRESIDING ARBITRATOR MILES: 18 that's cited by both the Claimant and the 19 19 All right. Okay. Thank you. Respondent. 20 20 MR. TERRY: Yes, we will turn So what we are trying to do 21 21 to damages now. here is wipe out all the consequences of the 22 22 illegal act and reestablish the situation which PRESIDING ARBITRATOR MILES: 23 23 would, in all probability, have existed if the act Yes, thank you, Mr. Terry. 24 24 OPENING STATEMENT BY MS. SHELLEY: had not been committed. 25 25 MS. SHELLEY: Good afternoon. And this was the standard also Page 191 Page 192 1 forward as what would have happened in the but-for 1 adopted by the Tribunal in Windstream I. I don't 2 think there is any controversy on that. 2 world 3 So then we can move forward 3 So but-for the actions of the 4 4 now to our but-for counter factual to consider Government of Ontario following Windstream I, the 5 IESO would not have had the ability to terminate 5 what the world would have looked like without the 6 6 alleged acts. the FIT Contract: the moratorium would have been 7 7 The but-for scenario developed lifted; the Project would have been built and by the Claimant properly assumes that the 8 8 achieved commercial operation; and the Project 9 9 Government of Ontario adhered to its international would have generated the revenues guaranteed to it 10 10 obligations and acted in good faith; and also that under the FIT Contract. 11 11 Windstream reacted as a diligent and reasonable And moving forward to Slide 12 12 investor. 110. 13 If we can go over the page to 13 The but-for counter factual is 14 Slide 108. 14 that the Project was feasible. Technically, from 15 15 Obviously, damages are an a regulatory standpoint, from a financial approximation of the loss to the Claimant so the 16 feasibility perspective, and the Tribunal in 16 17 Tribunal will have to accept certain assumptions 17 Windstream I agreed with that. In finding that 18 18 and assess the reasonableness of the but-for the Project had value and that there had been a 19 19 breach, they also accepted that the Project was counter factual scenario. This exercise will 20 20 involve conjecture as to how the Project would feasible. And, on that basis, they awarded 21 21 have evolved but for the actual behaviour of the damages to the Claimant. 22 22 And they certainly didn't do parties. 23 23 that in a vacuum. There was an extensive And so if we can move forward. 24 24 evidentiary record before them on those issues. There we go, one slide. 25 25 Here is what the Claimant puts There were 12 combined experts between the two

Page 193 Page 194 1 parties on feasibility. There were over 2,000 1 Sarah Powell gave us that 2 2 pages on feasibility analysis. evidence. 3 So they made that with a full 3 That Windstream had the 4 4 capability to complete the Project. It would have record before them. 5 5 received the AOR status that Ms. Sherkey spoke And if we go over the page. PRESIDING ARBITRATOR MILES: 6 about this morning. There were favourable wind 6 7 7 resources at the Project site. The Project site Just so I am clear on your 110. 8 8 It's not quite right, is it. was appropriate for Project development. We heard 9 9 To the contrary, the Windstream I determined that that this morning as well. The design, strategy 10 10 and implementation plans were all feasible. There the Project had value and awarded damages of 11 11 were no material impediments on the REA 31.2 million. 12 12 application and permits and the Project was It determined it had value at 13 13 31.2 million but subtracted 6 million so awarded financeable so it was not an issue. 14 damages in the sum of 25.2 million. 14 And since 2016, the conditions 15 MS. SHELLEY: That's right. 15 for the development of the Project have actually 16 16 It had value 31.2 million, less the \$6 million improved. So all of that remains equal but now 17 letter of credit which was subtracted. 17 costs have decreased, technology has advanced. 18 18 To the extent the Project was Again, considering what was 19 19 before the Tribunal in Windstream I and what feasible in 2016, it remains feasible to date. We 20 20 Windstream's experts had concluded on feasibility, put forward additional feasibility and technical 21 21 the reasons that the Project could have been expertise in this matter, several experts and 22 brought to commercial operation, but for the FIT 22 reports, none of whom are being cross-examined. 23 23 contract deadline -- sorry, by the FIT Contract Canada has not put forward any of its own evidence 24 24 in this hearing on those issues. deadline but for the moratorium, was because the 25 25 So we are left with the Project did not face regulatory uncertainty. Page 195 Page 196 1 evidence we have. 1 operation date, the MCOD. 2 PRESIDING ARBITRATOR MILES: 2 And so we have here, instead 3 3 But in terms of the overall feasibility for the of the termination happening on February 18th, 4 2020, a Project restart. The moratorium has been 4 government, we have at least the expert opinion of 5 Mr. Guillet, don't we, that, because of the tariff 5 lifted. The studies that the research that were 6 required has been done. And, thereafter, the 6 rates, it put it potentially at greater risk. 7 7 I may be overstating, but Project engages in permitting, regulatory conditions may have improved in terms of reducing 8 8 activities, environmental studies, engineering 9 development and design. There is a very, very 9 cost and advancing technology, and greater 10 10 learning but they may have worsened because the detailed schedule put forward by the Wood Group. 11 11 government could purchase energy at a much lower That schedule sees construction completed and 12 12 price. commercial operation take place as of December 13 MS. SHELLEY: Yes. 13 20th, 2024. 14 Mr. Guillet has made some comments on financing 14 Ian Irvine, who was an expert 15 15 feasibility and on the construction schedule. I in the first hearing and has put forward another 16 16 expert report in this matter, calls that a think we will hear from him more on Wednesday 17 about that. But Mr. Guillet is sort of being put 17 worst-case scenario schedule. 18 18 forward as a damages expert. So, you know, there's lots of 19 19 So, in the but-for counter float built in, and that still sees us achieve 20 20 factual, we developed a timeline for the Project commercial operation in advance of the revised 21 21 and we had to make some reasonable assumptions to milestone completion date. That operation happens 22 22 in December. The MCOD takes place the following do so. 23 23 January, so a month and a half later. But the timeline below sets 24 24 PRESIDING ARBITRATOR MILES: out that the Project could achieve the commercial 25 25 operations in advance of the milestone commercial And are you able to tell me where, between Project

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Page 197 Page 198 1 1 restart and commercial operation date, financial What Section 8.1(d) is it 2 2 close would occur? gives the supplier, Windstream, the right to 3 MS. SHELLEY: Yes. 3 purchase additional time beyond the milestone 4 February 20th, 2023. So about three years after 4 completion date at a rate of 15 cents per 5 5 the Project restart. kilowatt, supplied by the contract capacity of 300 6 6 PRESIDING ARBITRATOR MILES: megawatts. 7 7 So, in other words, Windstream Thank you. 8 8 MS. SHELLEY: You're welcome. is entitled to the 18-month buffer but it must buy 9 9 that time at a prescribed rate. So if we could advance forward 10 10 And, if we go over the slide, to Slide 114. 11 11 you will see that that has sort of always been the This deals with the period 12 12 between the revised milestone completion date and position we understood. 13 13 the long stop date that the supplier event of Canada's previous 14 default. 14 representations during Windstream I, in both its 15 15 rejoinder and in its oral opening, indicated that And you will have seen, in the 16 parties' submissions, that there was an 18-month 16 the OPA's unilateral right to terminate arose 17 buffer there which was afforded to us under 9.1(i) 17 18 months after the milestone date had passed. 18 18 of the FIT Contract and also under Section 8.1(d). At the top of the slide, you 19 19 So 9.1(j) provides that a will see the Claimant had five years to bring the 20 20 supplier event of default occurs if commercial Project into commercial operation. If the 21 operation has not occurred on or before the date 21 Claimant failed to do so, then it would be subject 22 18 months outside of the milestone date for 22 to reduction in the term of its FIT Contract and 23 commercial operation. So, at the 18-month long 23 if that failure persisted for an additional 24 24 stop date, Ontario could unilaterally terminate 18 months, the OPA retained the unilateral right 25 25 the contract. to terminate. Page 199 Page 200

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3 If you look at Article 9 of the FIT Contract, after 18 months of the missing 4 the commercial operation date, the contract could 5 6 be unilaterally terminated by the OPA. 7 And we heard for the first 8 time in Canada's rejoinder in this dispute that it 9 now takes the position that the Claimant does not 10 have what they have described as the luxury of a 11 guaranteed additional 18 months past MCOD and we 12 understand that they take that position based on a 13 decision out of the Ontario Supreme Court from 14 2019. It's the Grasshopper solar decision. That decision did go on to the Court of Appeal and it 15 16 was upheld. 17

At the bottom of the slide.

you will see the same thing.

But that decision does not apply to the Claimant's FIT Contract. The FIT contract being interpreted in Grasshopper was a FIT 4 and our contract was a FIT 1 or a FIT 1.3, more specifically. And the relevant provisions differ materially between those contracts.

The FIT 4 contract did not include the supplier right in 8.1(d) to buy time. That was removed in FIT 2, 3 and 4.

In those provisions, it was entirely at the discretion of the OPA if they wished to extend beyond the milestone completion date. And that's simply not the case in our client's FIT Contract, whereby they have the right, -- we saw this language in 8.1(d), shall have the option so we say Grasshopper has no applicability here.

PRESIDING ARBITRATOR MILES: Just so I understand, your entire but-for premise is based on but-for the government breach in not restarting FIT Contract as at the 18th of February 2020.

MS. SHELLEY: But for the government not undertaking the work it said it was going to do and continuing to apply the moratorium to the Project and failing to direct the IESO not to terminate the contract, we would have been in the world where we would have been able to restart the Project and build it.

PRESIDING ARBITRATOR MILES: I think your but-for goes slightly further than that. It then requires the government to affirmatively restart the contract at the 18th --MS. SHELLEY: It requires the

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Page 201 Page 202 1 government to lift the moratorium so that the 1 So, in response to your 2 2 Project could proceed. question, Justice McLachlin, in the but-for 3 **CO-ARBITRATOR MCLACHLIN:** 3 scenario, we are assuming that we would have been 4 4 able to renegotiate, reactivate the contract, that Well, I have similar concern to understand. 5 5 Because your argument on the Ontario would have acted in good faith, the IESO 6 6 but-for seems to proceed not only response, would have negotiated with us and we would have 7 7 had a live contract to proceed with. negotiation, but a successful negotiation whereby 8 8 the Project moves forward. PRESIDING ARBITRATOR MILES: 9 9 So insofar as you put your So these dates are very, very specific. You must 10 10 case on the duty to listen, to come forward with be assuming an extension to the commencement date 11 negotiation positions, be open, if I can put it 11 or the running of the five-year period under the 12 that way, does it get you where you need to get 12 FIT. 13 for the but-for? 13 This 18 February 2020, it's 14 Because the but-for goes 14 not just lifting the moratorium. It's lifting the 15 beyond the negotiation and says you are going to 15 moratorium plus, is it changing -- what is it 16 get a new deal here. 16 specifically? Does it have to change the 17 17 MS. SHELLEY: If you just give commencement date of the FIT? 18 me one moment. I am going to consult with my 18 MS. SHELLEY: So the 19 19 colleagues on that. Project -- and Secretariat sets this out in 20 20 PRESIDING ARBITRATOR MILES: their -- I will find the cite for you. 21 And if you could just remind me what the date is 21 But Secretariat sets this out 22 of the original FIT. 22 in their report. They have a chart and it shows 23 MS. SHELLEY: The date of 23 that the Project resumes on February 18th, 2020. 24 execution? August 2010. It was offered in 24 The original MCOD was May 4th, 2015, so before all 25 April 2010 but not executed until August. 25 of this happened. And then we had some periods of Page 203 Page 204 1 original milestone completion date forward. 1 force majeure. 2 2 PRESIDING ARBITRATOR MILES: So we had a period from 3 3 November 22nd, 2010, to February 10th, 2011. But you'd have to amend clause 8.1 which is the 4 4 Because of issues with the AOR, we couldn't do the term. 5 5 testing we needed to do so we entered into force MS. SHELLEY: Yes. 6 6 majeure. And then, of course, we have the period PRESIDING ARBITRATOR MILES: 7 7 thereafter of the moratorium. In order to accommodate effectively what you're 8 8 So taking that time out of the arguing, the window claim. So you just want to 9 9 five-year period, we then have a second adjustment shift that window along. 10 10 and we -- Secretariat can get into this when they MS. SHELLEY: Right. We want 11 11 give the evidence so I am not up here giving the to have the five years once the moratorium has 12 12 evidence. been lifted. 13 But we then have a second 13 PRESIDING ARBITRATOR MILES: 14 period of 185 days of force majeure for REA 14 To toll the FIT. But you can't really toll an 15 15 appeal, so there is six months accounted for in FIT. You need to change the term or the effective 16 16 there. And you get to the January 1st, 2025, by date 17 adding all that time together. 17 MS. SHELLEY: Right. We are 18 18 So you take out, really, what not changing the term. We would have the same 19 19 you had at the beginning of the Project was before amount of time that we originally had. It would 20 20 force majeure began in November of 2010. I think be we were insulated from the moratorium from that 21 21 about six months of time. And then, thereafter, time, so we would restart once the moratorium was 22 22 you have the remaining term of the contract to lifted. 23 23 complete this, including an additional six months Yes, sorry, the date would 24 24 change on the term but not the timing of the term, of REA force majeure. 25 25 So we have just brought the yeah.

Page 205 Page 206 1 PRESIDING ARBITRATOR MILES: 1 forward Dr. Jérôme Guillet who was also a witness 2 2 Okay. in Windstream I and who you will also hear from on 3 MS. SHELLEY: So if we move 3 Wednesday. 4 now on to the actual damage itself and how that 4 And before we discuss the 5 5 damages in the present case, I wanted to recap has been estimated or assessed in this case. I am 6 what the Tribunal found in Windstream I. at Slide 118 now. 7 7 So, in Windstream I, the In terms of process, once 8 8 causation has been established, the Tribunal's Tribunal selected a valuation of 21 million euros. 9 9 That was based on a set of seven comparable task here will be to assess the extent of the loss 10 10 transactions. And those transactions dated from to Windstream. 11 2009 to 2013. So the decision was rendered in 11 Windstream bears the burden of 12 September of 2016 but the comparables being 12 establishing the quantum of damage that would 13 considered ranged from 2009 to 2013. 13 satisfy the full reparation standard, for which we 14 need only provide a basis for which the Tribunal 14 And then, as you can see in 15 the top excerpt on that slide, the Tribunal 15 can, with reasonable confidence, estimate the 16 16 selected the midpoint of the range so they had extent of that loss. 17 17 arrived at a range of 18 to 24 million euros. And if we go forward one 18 They selected the midpoint of 21 million euros. 18 slide. This summarizes sort of the expert reports 19 And then they went on to select a quantification 19 and witnesses from each side so, in respect of 20 date and they said that the damage had 20 damages, the Claimant and the Respondent have each 21 crystallized to Windstream as of the date of the 21 put forward two reports. 22 Award so they quantified the loss as of 22 The Claimant has put forward 23 September 2016. 23 Secretariat, assisted by Pierre-Antoine Tetard, 24 24 who you will hear from Wednesday. And, as a final step, they 25 then used a 2016 euro to Canadian exchange rate 25 And the Respondent has put Page 207 Page 208 1 1 and converted the Award from 21 million euros to derive the fair market value of the Project but, 2 2 rather, to provide comfort that they had not 31.2 million Canadian dollars. 3 3 understated or overstated the value of the In the present case, the Claimant's damages expert, Secretariat, has 4 4 Project. prepared both comparables valuation, which, as we 5 5 On the slide, you have 6 6 saw in Windstream I, and a discounted cash flow Secretariat's conclusion under each of their 7 7 valuation. And, in fact, has done -- you'll see methodologies. For the comparables valuation, the 8 8 both transaction structuring and risk adjusted valuation range is between 281.8 million, and 9 9 these are Canadian dollars, and in the -- up to approaches on the DCF. 10 10 And they have used a valuation 297.7 million Canadian dollars. 11 11 date of February 18th, 2020, which is the date of And, under the DCF model, the 12 range is between 291.4 and 333 million Canadian 12 the termination of the FIT Contract, and the 13 Respondent's expert has used the same date. 13 dollars. 14 And in addition to conducting 14 PRESIDING ARBITRATOR MILES: 15 15 a valuation of the Project under comparables and Just in terms of what's valued here, this is the under the DCF, Secretariat also carried out 16 16 Project. 17 several responsibility checks on their overall 17 MS. SHELLEY: Yes. 18 18 conclusions, such as an analysis of offshore wind PRESIDING ARBITRATOR MILES: 19 19 lease transaction, in the US and the period So there's no different valuation or value for 20 20 leading up to the valuation date; an analysis of loss as a result of breach of the fair and 21 21 onshore wind transactions in Ontario; an analysis equitable treatment versus expropriation loss. 22 22 of valuation metrics derived from share prices of MS. SHELLEY: It's a single 23 23 publicly-traded companies that hold similar assets value for both breaches on the basis that the harm 24 24 is the same. to the Project. 25 25 And these were not done to So the termination of the FIT

Page 209 Page 210 1 1 contract is what gives rise to the harm and that MS. SHELLEY: Um-hmm. 2 2 is being -- which is why the valuation date is the PRESIDING ARBITRATOR MILES: 3 date of the termination. 3 One is FET. For the FET breach, you're claiming 4 4 for the loss of the Project. And what you lost in both 5 5 MS. SHELLEY: Yes. cases is the ability to build the Project. PRESIDING ARBITRATOR MILES: 6 6 PRESIDING ARBITRATOR MILES: 7 7 So your expropriation case, as I understand from Your expropriation claim, as I understand it, is 8 8 Mr. Terry, is the expropriation of the FIT for the expropriation of the FIT Contract. 9 9 You just said, and I think contract. 10 10 MS. SHELLEY: Right. And the it's right, that the FIT Contract is a component 11 FIT Contract is a component of the Project that's 11 of the Project. 12 12 being valued. MS. SHELLEY: Um-hmm. 13 13 PRESIDING ARBITRATOR MILES: PRESIDING ARBITRATOR MILES: 14 Precisely. A component of the Project that's 14 But you only value one thing and that's the 15 15 being valued. Project. 16 16 MS. SHELLEY: Um-hmm. MS. SHELLEY: One moment to 17 PRESIDING ARBITRATOR MILES: 17 consult with Mr. Terry. 18 18 So if you're claiming damages for expropriation of My understanding, and 19 19 the FIT Contract as a component of the Project Mr. Terry apologizes if this was not communicated, 20 20 that's been valued, is that not different to a is that we do claim an expropriation of the 21 21 Project and not just the component of the FIT damages claim for the entire value of the Project? 22 MS. SHELLEY: Sorry, can I get 22 contract, which is why we have done a single 23 23 valuation for both breaches. It's all bound up that one more time? 24 24 PRESIDING ARBITRATOR MILES: together. The Project relies on the FIT Contract. 25 25 So if we want to move --Right. So you're bringing two causes of action. Page 211 Page 212 1 1 PRESIDING ARBITRATOR MILES: So they are bound up together without the FIT 2 2 contract. The Project itself can't be pursued. It might have been, in fairness to Mr. Terry, that at Slides 99 and 100, where you're talking about 3 Would you say without the FIT 3 4 4 the FIT Contract capable of being expropriated, contract, the Project can't have any value? Maybe 5 5 that was answering our question on that specific think about that. 6 6 point rather than a characterization of what your MR. TERRY: We will think 7 7 further about it. case was. 8 8 MR. TERRY: Yes. PRESIDING ARBITRATOR MILES: 9 9 And I think if you look to So you haven't distinguished valuation for 10 10 where we set out the various breaches in our expropriation and valuation from FET? 11 11 materials, that we are very clear about it. But MS. SHELLEY: We have not. It 12 12 I -- but I don't think we -- we, on our team, have is a single valuation for both. 13 ever really made a difference between the FIT 13 PRESIDING ARBITRATOR MILES: 14 contract and the Project in terms of valuation. 14 Right. But the premise of your case is that the 15 15 earlier Award did so distinguish. They really are bound up 16 16 together. Without, without the FIT Contract, the MS. SHELLEY: The premise --17 17 Project itself can't be pursued. So we have so the earlier Award found that there was still 18 18 always, we have always, in terms of our pleadings value -- sorry, not that there was still value but 19 19 and setting out exactly what we say as either that value could be created because the contract 20 20 being expropriated or what we have lost as a had not been expropriated. And that they assessed 21 21 result of the fair and equitable treatment breach, the harm to the investment under the FET breach. 22 22 And that harm, as Mr. Terry put earlier, you know, we have always treated the FIT Contract and the 23 23 was assessed as the value of the Project. Project together as one set of investments which 24 24 is -- which we've lost the value of. I am not sure if that answers 25 25 PRESIDING ARBITRATOR MILES: as your question.

Page 213 Page 214 1 PRESIDING ARBITRATOR MILES: 1 momentarily. 2 It's enough. Thanks. 2 So if we can just go over -- I 3 MS. SHELLEY: Okay, thanks. 3 am nearing the end here -- to Slide 122. This is CO-ARBITRATOR GOTANDA: I just 4 Dr. Guillet's comparables valuation. He does one 5 5 want to clarify, because I think I read this in methodology. And he assesses that there has been 6 6 your pleadings. no change in the value of the Project over sort of 7 7 But it is also your view that the nine years from February 2011. He indicates 8 the time alone could create value because of the 8 his initial report used a February 2011 valuation 9 9 market, the time period and the market shift. date and the new valuation date of February 2020. 10 10 And that's despite his own In other words, it's not just that the parties have to come together and create 11 data sort of showing that there has been changes 11 12 value. It's that the market can change between 12 in the metrics he uses over that time period. 13 13 the time, up to the date of expropriation So he had provided summary valuation, the date of valuation and, therefore, 14 14 tables assessing the value of the projects on a 15 15 that alone could create value too. weighted basis prior to 2015 and post 2015 for 16 MS. SHELLEY: So that's right. 16 both early and late stage projects and those, 17 The market changed sort of pretty significantly 17 respectively, increased 3.7 times and 3.4 times 18 between the comparables used 2009 to 2013 in the 18 but his evidence is that there has been no change 19 19 first proceeding and the 2020 valuation date. in value. 20 20 Of course the parties have to And this goes to your 21 21 come together for there to be a Project, but the question, Professor Gotanda, and we say, absent 22 value has -- without sort of any steps, the value 22 the breaches, the Project would have appreciated 23 23 of the Project increases because of the market in value in February 2020 but there are also 24 24 factors. market value drivers. 25 25 And I will take you to that So there are decreased costs Page 215 Page 216 1 1 that fell significantly and Dr. Guillet has agreed been a negotiation and that you would have 2 with that. There is more capital available. A 2 achieved success in that negotiation. larger universe of both investors and lenders and 3 3 Had you achieved success, it 4 4 Dr. Guillet agrees with that. may well have been that one condition of achieving 5 5 And the Windstream power success would be a lowering of the price, if 6 6 purchase agreement increased -- has an you're right that the price had gone up. 7 7 inflationary index in the contract so it increased MS. SHELLEY: Right. 8 8 to \$254 per megawatt hour in that time, whereas I understand that, in our 9 9 market power purchase agreement prices decreased but-for scenario, we are going with the price that 10 10 and so it's at a premium now, which Dr. Guillet is stated in the contract. We have got the time 11 11 has recognized, projects with a higher tariff can moving forward and the freeze and effects from the 12 12 sometimes command a premium. moratorium, but no suggestion that the price would 13 CO-ARBITRATOR MCLACHLIN: But 13 have been amended in the contract. 14 you don't know what you would have been able to 14 So I just want to close out 15 15 negotiate, assuming -- we already covered this. this section and then I will pass it back to 16 16 Any -- that higher premium Ms. Sherkey to take us to the very end. 17 might have fallen if you had been able to complete 17 This is to address the 18 18 a successful negotiation and the government taking Tribunal's question number 5 which was about the 19 19 appropriate method of valuation. into account falling prices would have said we 20 20 can't pay you for that bonus. And the Tribunal inquired, if Anyway, just an observation. 21 21 they find a breach, could they apply a different 22 22 MS. SHELLEY: Right. You mean methodology here for the calculation of damages 23 23 would not have -that was applied by the Tribunal in Windstream I. 24 CO-ARBITRATOR MCLACHLIN: 24 And we discussed that the 25 Well, your whole case is that there would have 25 Tribunal in Windstream I used the comparables

Page 217 Page 218 1 1 method and they assessed the damage to the particular. 2 investment as a result of a breach of 1105 for 2 What our Question 5 was 3 FET. 3 getting at was, if the Tribunal has taken the 4 And our position is this 4 Project at its stage of development, determined on 5 5 Tribunal can make its own assessment as to what the evidence, as a finding of fact, that it was 6 6 methodology is appropriate for a breach in 2020, early stage development, determined on the expert both on the FET and expropriation basis. 7 7 opinion, having weighed up both parties' experts' 8 8 You will hear expert evidence lengthy submissions, that it should value this 9 9 about the use of the two different methodologies early stage development Project on the face of 10 10 for valuation and how that plays out in today's market comparables; that that would give it the climate or in the 2020 climate, rather. 11 best fair market value. 11 12 12 And so we say it's up to the What has changed between now 13 13 Tribunal, once having heard the expert evidence, and then for us to revisit that finding? Has the 14 to make that assessment, notwithstanding that both 14 Project moved? 15 15 of the approaches developed by Secretariat yield MS. SHELLEY: No but the 16 16 similar valuation ranges for a 2020 valuation. market has changed. 17 So you'd find yourself in the 17 PRESIDING ARBITRATOR MILES: 18 same sort of range anyway. 18 But that's not the point; is it, to the choice of 19 19 PRESIDING ARBITRATOR MILES: valuation methodology? 20 The valuation methodology, in 20 But what about the issue of res judicata. 21 21 MS. SHELLEY: Ms. Sherkey is the Tribunal's earlier decision, was based on a 22 22 going to come back up in jurisdiction and deal timing factor for the stage of the development. 23 23 If the stage of the with res judicata. 24 PRESIDING ARBITRATOR MILES: 24 development hasn't changed, then what does it 25 25 But it's not a jurisdictional point on this in matter if the market's changed? Page 219 Page 220 1 1 MS. SHELLEY: I think the And the question, then, would 2 2 evidence before the Tribunal in Windstream I was, be why -- you know, why not? at the time, the way those projects were valued, 3 3 And I think there are 4 4 for an early stage, which is the language they arguments on both sides. I just wanted to hear 5 used, Project, was to use a comparables and not a 5 from your side what that would be. 6 6 DCF. MS. SHELLEY: And when you say 7 7 And I think that you may hear the specific approach, do you mean by looking at 8 8 differently from our experts as to, you know, in the four sort of milestones, the grid access and 9 9 the present day, rather, in 2020, when we are the price certainty and those; is that what you're 10 10 valuing this Project, what the process for valuing referring to? 11 11 what they have called an early stage Project is. CO-ARBITRATOR GOTANDA: 12 12 CO-ARBITRATOR GOTANDA: I know That -- along with they did not look, for example, 13 your colleague will address the collateral 13 at or take into account the US market. They 14 estoppel, but I am teeing this up for her. 14 specifically looked, if I recall correctly, and 15 This goes directly to the 15 correct -- this is where I am trying to -- correct 16 16 requirements to apply collateral estoppel, doesn't me if I am wrong here. 17 it, that the Tribunal, actually -- it was 17 They specifically looked at 18 18 addressed, decided, and, therefore, are we bound sort of European comparables in a certain time 19 19 actually by it? frame. And, to some extent, it would make no 20 20 But my question, then, for you sense for us to be bound just by those. 21 21 is are we bound not only by just the comparables But, in other ways, one could 22 22 method, but the actual way that they approached make the argument that that approach itself, we 23 23 that, and because it seems that the Tribunal took would be estopped and perhaps -- or perhaps that's 24 a specific approach to looking at certain 24 just too narrow a view of estoppel. And that's 25 25 comparables and are we bound by that? sort of what we are trying to figure out and want

Page 221 Page 222 1 1 your help. give it a framework. 2 2 MS. SHELLEY: No, I understand But maybe I can launch 3 3 directly into what you were just talking about that. I think there was no US market 4 before we switched topics which, on res judicata, 5 5 we say, firstly, the DCF approach applied. You at the time of that valuation work done in 2016. 6 6 I think the first Project launch thereafter, so I are right. The Project, at the same stage, in 7 7 think that was one consideration why it was relation to a 2016 valuation date based on 2009 to 8 8 primarily European projects. 2013 data. 9 9 You will hear now that that is So now we are valuing a 10 10 no longer the present day case. There is projects Project in 2020 where the market has changed in in Taiwan. There's projects in America. So there 11 terms of the appropriateness of DCF as a way of 11 12 are more comparables, a larger universe, so I 12 valuing earlier stage projects, as Ms. Shelley 13 13 would say you are most certainly not estopped by 14 that criteria. 14 So we say it's different 15 15 Ms. Sherkey, I pass it back to circumstances, different issues because you are 16 16 valuing a Project in 2020. you to take us home. 17 17 And the question, then, is DCF CO-ARBITRATOR MCLACHLIN: 18 18 appropriate at that stage of development on the Thank you. 19 19 evidence before you. And so that hadn't been PRESIDING ARBITRATOR MILES: 20 determined by the Tribunal before. 20 Thank you very much, Ms. Shelley. 21 PRESIDING ARBITRATOR MILES: 21 OPENING STATEMENT BY MS. SHERKEY (cont'd): 22 Okay. Can I just try one more time on this. 22 MS. SHERKEY: I am hoping I 23 23 can be relatively quick because I think the So there's three different 24 substance of much of these points has already been 24 variables or factors in your valuation approach. 25 25 One is your valuation methodology; one is your addressed through the submission and I will just Page 223 Page 224 1 1 date of valuation; and one is what information is standards, this Tribunal said, no, we use the 2 2 available at that date. market comparable. 3 What releases us from that 3 So if you have -- if we are 4 4 bound by the earlier Tribunal's Award that we must finding? 5 use the market comparables approach, that doesn't 5 MS. SHERKEY: So, firstly, we mean we can't use market comparables at 2020. 6 would say, just in terms of the Tribunal's 6 7 7 MS. SHERKEY: Yes. comfort, this is why we have given the comparables 8 8 PRESIDING ARBITRATOR MILES: methodology. As Ms. Shelley says, it's in the 9 9 same range. So, ultimately, if that's where you And Professor Gotanda says perhaps US comparables, 10 10 et cetera, may be the outliers Secretariat would land, you have that approach. We say it's in the 11 11 like us to look at, maybe not. And it also same range and that's available to you. 12 12 doesn't mean vou can't look at other factors that The change is -- and I think I 13 come into play. For example, decreasing prices. 13 am just going to repeat. It's not in terms of the 14 So all of that information can 14 finding of the early stage to late stage. You 15 be taken into account if you change the date of 15 have that finding by the Tribunal before as to valuation, which is a legal question, not a 16 where it is and how it characterized it. 16 17 damages question as to when the date of valuation 17 But they made that on the 18 18 time, on evidence before them, that DCF was not 19 19 MS. SHERKEY: Yeah. used to value projects in that stage. Whereas 20 20 PRESIDING ARBITRATOR MILES: now, you're at a valuation date of 2020 and what 21 21 But I think what concerns us is what has changed we expect you'll hear from the experts is DCF is 22 22 that would release us from a finding by the used. 23 23 earlier Tribunal that the first of those factors. So it's now a change in the 24 which is just the methodology and we have three 24 market as to what approach applies on a Project at 25 available to us under the international valuation 25 that stage.

Page 225 Page 226 1 CO-ARBITRATOR GOTANDA: But --1 by that. 2 and maybe this is too fine a splitting of hairs in 2 So which, which is it, in this 3 the end and so it actually doesn't help you. 3 case, and tell us why we are not bound under the Is there a difference in terms 4 collateral estoppel sort of principles here. It of applying collateral estoppel as opposed to res 5 5 was an issue that was before the Tribunal. It was 6 6 judicata's claim. One is issue of preclusion; one sort of decided, why aren't we bound by that? 7 7 is claim. We are talking about issue preclusion MS. SHERKEY: Just give me one 8 8 moment. I just want to speak to Mr. Terry. here. 9 9 MS. SHERKEY: Yes, issue I mean, I think my response 10 10 is, as I want to address the question, but it preclusion. 11 CO-ARBITRATOR GOTANDA: And 11 falls back to what we have already said in this 12 12 the issue preclusion requirements, though, here, sense, that this was an issue decided by the 13 if they were valuing, one way to look at it is --13 Tribunal on a 2016 valuation on the evidence and they were valuing a fair and equitable 14 14 before them as to how these projects were valued 15 15 treatment, not an expropriation. at that stage, at that time, and that has changed. 16 MS. SHERKEY: Yes. 16 And so we say, on a 2020 17 CO-ARBITRATOR GOTANDA: So, if 17 valuation, that was not determined by the 18 there's an expropriation, are we bound by that 18 Tribunal, ultimately, as to what valuation is 19 19 under collateral estoppel? appropriate in the current market circumstances 20 Another way though to look at 20 for a Project at that stage. It's a new issue. 21 21 it is that they value -- what they were trying to But and, again, if the 22 22 do was value sort of the loss to the entire Tribunal does not agree, we have the comparables 23 23 Project at that time. So the -- so perhaps approach in the same range. 24 another way to look at it is it doesn't matter. 24 And I expect to move through 25 We are doing the same thing here so we are bound 25 and, as I said, I think a lot of these submissions Page 227 Page 228 1 We say the Project, the 1 have already been addressed. 2 2 termination right only arose, the only reason the So the first is my friend's 3 3 IESO could terminate is because this continued to argument that the claims are time-barred. And I 4 apply to the Project with Ontario's refusal to 4 did address this in response to a question from Professor Gotanda, so if you look at Slide 128. 5 engage with Windstream and direct the IESO, as we 5 6 6 I have here a visualization of say it had to, to implement the promise to freeze 7 7 the submissions I already made, that the question or to renegotiate the contract to resolve the 8 8 is when Windstream acknowledged, first, should legal limbo. 9 9 have or did acquire knowledge of the alleged And that only became a breach 10 10 breach and then that it incurred loss or damage. when the Project was terminated. 11 11 And so that all occurred after And so we say that arose at 12 12 February 20th, 2018, after the cut-off date. December 22nd, 2017. 13 And, following on that -- and 13 And I emphasize -- and I 14 this goes over to the next slide in response to 14 highlight this point in Mobil II because my friend 15 15 the Tribunal question. says, well, you knew that they were -- I made this 16 point earlier in the facts. There was a real and 16 When you look at the measures 17 17 tangible likelihood of breach. That's where it -- you asked for this on a measure by measure 18 18 basis. The measures are that Ontario created the was going. That's why you were taking the steps 19 19 conditions leading to termination so it continued with the Ontario application. 20 20 And I highlight here the law to apply the moratorium and failed to do the work 21 21 necessary to lift it. that it's not -- the loss has to have occurred. 22 22 You can't speculate that it's possible to, it's We don't say that itself is a 23 23 might, that it may occur. Windstream knew it was breach; that, in 2016, applying to it the 24 moratorium or, in 2017, applying it to the Project 24 a possibility. But it had been told, as I took 25 25 you through in the record, by the IESO, again and was a breach.

Page 229 Page 230 1 again, that the termination decision had not been 1 these are, no dispute on identity of the parties. 2 2 The parties in the two proceedings are the same. 3 The IESO may have decided 3 What we say is there is no 4 never to terminate. It had to do with 4 identity of cause of action. The proceeding must 5 be based on the same cause of action, or the same 5 multifactorial analysis. Until the decision was 6 6 made, it was nothing more than a possibility and measure. It's the same legal grounds, distinct 7 7 Windstream couldn't have known more than that. between the two claims. 8 8 Particularly, as it asked the And we say here this case is 9 9 IESO directly "what will you do on May 4th?" And about the termination of the FIT Contract, which it was told directly "we don't know". 10 10 was not and could not have been before Windstream So we will spend more time on 11 I. In fact, the Tribunal determined that the FIT 11 12 the law in closing on these issues, but that's a 12 contract was in force and finding no 13 13 summary of the position. expropriation. 14 Looking at res judicata. 14 And so this question of As you noted, Professor 15 whether the termination of the FIT Contract 15 16 16 Gotanda, there are two issues of res judicata. We amounted to a breach of the NAFTA has not been actually say they are both res judicata. They are 17 17 determined. 18 just different branches of it. So one is claim 18 And, if you look at the next 19 19 estoppel and one is issue estoppel. slide -- I am going to go to the next slide and 20 20 then come back -- my friend raised a point in Claim estoppel or cause of 21 21 action estoppel is on Slide 131. And the parties their rejoinder that the breach here is not 22 agree on the principles that the triple identity 22 actually the FIT Contract. They say that we are 23 23 test must be met and it stops the entire cause of not challenging the termination of the FIT 24 24 action from being asserted. contract itself as a breach of the NAFTA. That's 25 And just looking through what 25 not the cause of action alleged and the Tribunal Page 231 Page 232 has no jurisdiction over that claim. 1 1 determined in both proceedings must be the same. 2 And I confess I don't follow 2 We acknowledge the same relief 3 the argument because, in our submission, we could 3 was argued for in both proceedings, the loss of 4 4 not have been clearer that this claim is about the the full value of investment. But, as Mr. Terry termination of the FIT Contract. The measures 5 5 already took you through, we say that is not what 6 6 challenged are the reason Ontario is responsible was awarded. 7 7 for that. And turning to issue estoppel. 8 8 The parties then agree on the And I have highlighted here on 9 9 the screen our Notice of Arbitration and that is test. Professor Gotanda, you touched on it. This 10 10 the list of measures challenged. is the three-part test that parties agreed to. 11 11 So it's the failure to direct Issue -- the issue itself was 12 12 the IESO not to terminate. It's the failure to distinctly put in issue. It was actually decided 13 direct the IESO to ensure the Project will be 13 and it wasn't obiter. It was necessary to the 14 deferred, frozen. (C) and (d) are the points I 14 claims. 15 15 made about applying and continuing the moratorium And my friend has four to create the conditions to terminate. And (e) is 16 16 arguments on what issues are estopped. 17 17 Just going through them, the the decision of the IESO to terminate. 18 18 So we say everything here, and first is that they say Windstream is barred from 19 19 it's, we say, clear through our submission is challenging the failure to lift the moratorium 20 20 about the termination. because that seeks to relitigate the question of 21 21 whether imposing the moratorium is wrongful. We And that just was not and 22 22 could not have been determined by the NAFTA 1 say that's not true. 23 23 Tribunal. We aren't challenging the 24 24 And going back to the previous imposition of the moratorium as wrongful or not. 25 slide, identity of object. The relief sought and 2.5 We aren't saying that applying it to Windstream

Page 233 Page 234 1 1 Has there been a substantial deprivation? Can it itself was a breach of the NAFTA. I am just 2 2 repeating myself from a few minutes ago. Is that seek damages? Essentially all turn on this 3 it created the circumstances to terminate the FIT 3 question of was Windstream fully compensated or 4 contract. That has not been determined. 4 not? 5 My friend says that Canada --And we have already given our 6 6 that Windstream is barred from challenging the submissions to you as to why that was not true. 7 7 Why the Tribunal recognized there was additional termination of the FIT Contract which post dates 8 8 the NAFTA 1 Award, saying that this requires value that could be created. And we say the wrong 9 reliance on the promise to freeze, which was the blocking of that. And, again, that issue 10 10 essentially is now exhausted. hasn't been determined. 11 And Mr. Terry has already 11 On abuse of process -explained to you our position that that's a 12 12 CO-ARBITRATOR GOTANDA: Before 13 background fact that was -- the Tribunal didn't 13 you turn to abuse of process, I just want to 14 find the promise didn't exist or wasn't made. It 14 clarify one thing. 15 15 found it did. It found a breach at a point of It's your position, if I 16 16 understand correctly, that res judicata is not a time. 17 17 And we say there are jurisdictional issue? 18 continuing obligations past that and whether that 18 MS. SHERKEY: It's an 19 is true, whether that breaches the NAFTA and 19 admissibility issue. 20 whether Ontario is responsible for the termination 20 CO-ARBITRATOR GOTANDA: Right. 21 of the FIT Contract as a result are new issues 21 But it doesn't go to the Tribunal's jurisdiction, 22 that have not yet been determined. 22 then. 23 And the third and fourth issue 23 MS. SHERKEY: Right. 24 touch on what we have already talked about in 24 CO-ARBITRATOR GOTANDA: Thank 25 terms of can Windstream argue it suffered a loss? 25 you. Page 235 Page 236 1 1 MS. SHERKEY: But it's requirements of res judicata are not met. 2 2 admissibility of the claim. It applies where res judicata 3 3 PRESIDING ARBITRATOR MILES: doesn't apply often because of procedural 4 4 manipulation of the Claimant. So the identity of Is that disputed? 5 5 MS. SHERKEY: I don't believe the parties isn't the same because the Claimant in 6 some way hid or obscured its position. 6 it is. 7 7 PRESIDING ARBITRATOR MILES: There is one case where the 8 8 No, I don't think it is. But we will hear from Claimant settled with the other side. So there 9 9 Mr. Neufeld. Thank you. was a settlement. There wasn't a judicial 10 10 MS. SHERKEY: I believe it's determination. Then they tried to bring the same 11 addressed in the written materials. 11 claim. 12 12 MR. NEUFELD: Excuse me. Res judicata doesn't apply 13 Before we go to a new subject, 13 because you don't have a judicial finding but 14 can we just get a read out of the time and find 14 abuse of process applies because they are trying 15 out how much further we will need today? 15 to relitigate something that was settled between MR. ARAGÓN CARDIEL: By my 16 16 the parties. 17 17 count, excluding Tribunal questions, it's an So it applies to prevent important part, the Claimant has used 2 hours and 18 18 abuses, bad faith attempts to get around it. But, 19 19 16 minutes. here, we say it just -- the Respondent's just 20 20 MR. NEUFELD: Okay. Thank raising it in circumstances where it doesn't meet 21 21 res judicata. It just has no application. you. 22 22 MS. SHERKEY: I think we will And the last point is my 23 23 come in under time. I am very close to the end. friend's claim on prima facie damages. And we 24 We say abuse of process just 24 also say there is nothing here beyond the res 25 doesn't apply. It's not a tool where the strict 25 judicata claim.

	Page 237		Page 238
1	This is a hearing on the	1	MR. NEUFELD: Yes, that's
2	merits. We are not at the jurisdictional phase.	2	fine.
3	So the standard is very low. It has to be	3	Off-record discussion re timing
4	possible that the facts alleged may constitute a	4	Upon luncheon recess at 1:56 p.m.
5	loss. We say we have proven a loss but it's	5	Upon resuming at 2:33 p.m.
6	certainly as, if you look at the Notice of	6	PRESIDING ARBITRATOR MILES:
7	Arbitration, we have alleged something that may	7	Welcome back, everybody, and thank you for taking
8	constitute a loss.	8	a shorter break.
9	And, essentially, my friend's	9	Mr. Neufeld if you could,
10	position turns on their res judicata arguments.	10	please.
11	They say Windstream is barred from asserting value	11	OPENING STATEMENT BY MR. NEUFELD:
12	beyond what's been awarded. So we just say there	12	MR. NEUFELD: Thank you very
13	is nothing substantive here beyond its res	13	much.
14	judicata claim to be resolved.	14	Good afternoon, Madam
15	And those are my submissions	15	President and members of the Tribunal.
16	on jurisdiction.	16	After growing accustomed to
17	PRESIDING ARBITRATOR MILES:	17	doing this virtually, it's a pleasure to be here
18	Thank you very much. Is that done?	18	in person and an honour to be here too. And thank
19	MS. SHERKEY: We are done.	19	you for taking the time for coming here to Toronto
20	PRESIDING ARBITRATOR MILES:	20	in February for the purpose of this NAFTA hearing.
21	Excellent. Thank you very, very much. And thank	21	Canada can be a pretty cold chilly place and
22	you for tolerating our many questions with such	22	February is not usually the time that people
23	goodwill and helpfulness.	23	choose to come to Canada.
24	Shall we come back at half	24	But you should be rest assured
25	past?	25	that Wiarton Willie, that's the Canadian cousin to
		-	
	Page 239		Page 240
1	C	1	_
1 2	Punxsutawney Phil, emerged from his hole three	1 2	moratorium.
	Punxsutawney Phil, emerged from his hole three days ago and he said it will be an early spring	1	moratorium. The same promises to keep its
2	Punxsutawney Phil, emerged from his hole three days ago and he said it will be an early spring and we will emerge from the deep freeze soon.	2	moratorium. The same promises to keep its FIT Contract frozen. The same lack of direction
2 3	Punxsutawney Phil, emerged from his hole three days ago and he said it will be an early spring and we will emerge from the deep freeze soon. CO-ARBITRATOR MCLACHLIN:	2 3	moratorium. The same promises to keep its FIT Contract frozen. The same lack of direction to the OPA, now IESO. We listened to the same
2 3 4	Punxsutawney Phil, emerged from his hole three days ago and he said it will be an early spring and we will emerge from the deep freeze soon. CO-ARBITRATOR MCLACHLIN: That's not what I heard. You shot your	2 3 4	moratorium. The same promises to keep its FIT Contract frozen. The same lack of direction to the OPA, now IESO. We listened to the same recording on the speaker. Well, most of it, as
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2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	Punxsutawney Phil, emerged from his hole three days ago and he said it will be an early spring and we will emerge from the deep freeze soon. CO-ARBITRATOR MCLACHLIN: That's not what I heard. You shot your credibility. MR. NEUFELD: I'd would also like to thank you for the questions that you provided in advance of the hearing. They certainly helped us to focus our arguments. As I will lay out in more detail shortly, Canada will be answering some of them. We will touch on others. But we also plan to revert to them in our closing arguments later. Now, as I sat listening to the Claimant's opening argument this morning, I felt a lot like Bill Murray playing the weatherman in Groundhog Day. I have a feeling we have been here before. After all, we stood in this	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20	moratorium. The same promises to keep its FIT Contract frozen. The same lack of direction to the OPA, now IESO. We listened to the same recording on the speaker. Well, most of it, as you noted, if not quite exactly the same. And that 2011 fact scenario remains, indeed, the core concern. We heard also about Canada's representations to the Windstream Tribunal this morning, Windstream I Tribunal. Now, none of this, none of these things are measures arising before sorry, the measures rising after the Windstream Award. It all happened before. So what are we doing here? Why didn't the Claimant just ask the Tribunal to read the transcript? Why did we spend so much time
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Page 241 Page 242 1 1 the return of the Claimant's \$6 million security position. 2 2 According to the Claimant, deposit. 3 that's not what the Award did at all. We heard it 3 Yet, yet the Claimant still 4 again here today. It says the Award merely 4 submits that it breached the NAFTA because Ontario 5 had an obligation to prevent the termination from 5 compensated it for the damage to its investments, not for its inability to develop the Project. 6 6 happening in the first place. 7 7 Because its FIT Contract remained in place, it And despite the Award's clear 8 8 could still be reactivated and renegotiated. determination that the Award had no value --9 9 Well, to get there, the sorry, the FIT Contract had no value, the 10 10 Claimant takes the Tribunal's comment that it Claimant's view is that it is still owed hundreds 11 of millions of dollars in compensation for the 11 remained open to the parties to reactivate, 12 renegotiate the FIT Contract and ascribes to it an 12 FIT's contract potential or unlocked value. 13 13 obligation. Well, the Claimant's position 14 And it founds its entire claim 14 is wrong. 15 15 on that. In reality, the Claimant has 16 16 As Ms. Sherkey said again this been fully compensated for the limbo created by 17 morning, the Claimant relies on the same promises, 17 the moratorium in 2011 that made it impossible, as 18 iust that they were not exhausted by the first --18 of May 2012, to develop its Project. 19 19 by the Windstream I Tribunal. It may not be satisfied with 20 20 the amount it was awarded but it has no basis to The wrongful acts, according 21 21 demand more. Its FIT Contract was and has to the Claimant, was that Ontario allowed the FIT 22 22 contract to be terminated. The termination remained valueless. 23 23 followed the payment of a \$25 million Award and As my colleagues and I will 24 was done in accordance with the terms of the 24 explain to you over the next couple of hours, 25 25 whether the claim is assessed from an contract and the applicable law, and it included Page 243 Page 244 1 1 admissibility or a jurisdictional perspective, on exception of the termination, have existed since liability or from the point of view of damages 2 2011. And although the right of the termination 2 3 owing, it has no basis in law or in logic. 3 is what rendered the Project non-financeable as of 4 May 2012, the termination did not actually occur 4 So this is how we have 5 until after. So the Claimant uses it as a hook to 5 organized our presentations. 6 6 First, I will spend about ten fish out and reargue its previous complaint from 7 7 minutes summarizing the relevant facts, which Windstream I. 8 8 start with the Windstream I Award, and focus on Afterwards, Canada will turn 9 9 the months following. to its admissibility and jurisdiction arguments. 10 It's not a long story. It 10 I will first address admissibility, both with 11 11 essentially boils down to the Claimant's refusal respect to res judicata, collateral estoppel or 12 12 to accept that the Award brought an end to the issue -- claim estoppel and issue estoppel, 13 dispute and Ontario and the IESO having to respond 13 explaining that the Claimant cannot reopen a claim 14 to that unreasonable position. 14 that it has previously brought and how the 15 15 Then I will spend some time determinations of the Windstream I Tribunal bind examining what the Claimant has presented as a 16 16 this Tribunal. 17 breach. 17 Then my colleague Mr. Tian 18 18 I will show that the Claimant will turn to the limitation period to explain that 19 19 has recycled its complaint in Windstream I by the decision to terminate the FIT Contract cannot 20 20 complaining about all the same measures, the be used to toll the strict three-year timeline. moratorium, the failure to do the science, the 21 21 Following Mr. Tian, Ms. Dosman 22 22 failure to direct the IESO. And then it's will present Canada's arguments with respect to 23 23 attached it to the decision to terminate the FIT liability. First, she will explain that there has 24 24 been no indirect expropriation. She will show you contract.

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All of the measures, with the

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how the Claimant seeks compensation for the same

Page 245 Page 246 1 investment it presented in Windstream I, including 1 And, finally, Ms. Squires, she 2 2 its \$6 million security deposit despite it being will speak to damages. She will explain that the 3 repaid, returned. 3 Claimant has founded its damages case on the wrong 4 but-for analysis and will tell you why the And then Ms. Dosman's 5 5 Claimant's damages claim fails for want of submissions will touch on your fourth question 6 6 regarding the status of the FIT Contract and will causation. 7 7 show that it did not grant WWIS an entitlement to Ms. Squires will address your 8 8 build and operate a wind farm. fifth question and explain why the Windstream I 9 Her presentation will then Tribunal's chosen valuation methodology does not 10 10 address the Tribunal's first question, and show bind this Tribunal, at least in terms of its 11 that the Claimant has failed to establish that, 11 chosen valuation methodology. 12 following the Windstream Award, it had an 12 With respect to the Claimant's 13 13 investment capable of expropriation. arguments concerning the DCF, she will also very Then Ms. Dosman will turn to 14 14 briefly show you why the established line of 15 15 jurisprudence with respect to valuation makes the Article 1105, the provision that incorporates a 16 16 customary international law minimum standard of Claimant's position untenable. 17 treatment. 17 So, as you can see, there are 18 18 many ways for you to reach a conclusion in this She will explain that there is 19 19 nothing untoward about the IESO's decision to arbitration. Unlike for Wiarton Willie, the 20 20 terminate the FIT Contract, which had been in conclusion is always the same. The Claimant has 21 always been fully compensated and it has no right 21 extended force majeure since 2010 when it could 22 22 not access its Project site, and there was no to additional damages. 23 23 obligation on Ontario to intervene in that Okay, let's turn to the facts. 24 24 decision. Or direct the reactivation The story starts with the 25 renegotiation of the FIT Contract. 25 release of the Award on September 30th, 2016, and Page 247 Page 248 largely takes place in the period of 1 1 parties to reactivate and, as appropriate, September 2016 to May 2017. Again, it's not a 2 2. renegotiate the FIT Contract to address its terms long story. It's not all that complicated. In 3 3 to the moratorium. fact, nothing really happened. 4 4 You'll recall that I mentioned This is precisely why the 5 5 in my introduction just a moment ago that the claim is built on omissions, a series of omissions 6 6 Claimant hangs its entire case on a sentence of 7 7 the Award. Well, this is it. rather than acts. 8 8 PRESIDING ARBITRATOR MILES: I According to the Claimant, 9 9 am sorry, I was waiting for the timeline to come this sentence indicates that the Tribunal declined 10 10 to Award damages based on the full value of its 11 11 investment and it created an expectation that the MR. NEUFELD: It's way over on 12 12 the side. Project had a future. 13 The Tribunal dismissed the 13 That's quite a stretch. 14 expropriation claim because the Claimant had not 14 A determination that it 15 15 been substantially deprived of its investment. remained open for the parties to act is not There are two reasons, we talked about them this 16 16 exactly a finding that Ontario had on obligation 17 17 morning already. to act. 18 18 One reason was that the Mr. Terry admitted as much 19 19 Claimant's FIT Contract was still formally in this morning. Yet, the Claimant still advances an 20 20 force and had not been unilaterally terminated. absurd interpretation of the sentence to launch 21 21 Consequently, while it agreed its entire claim. 22 22 with the Claimant that the Project could not be Such an interpretation is 23 23 able to be completed -- could not be completed by simply not available. Not on those words and not 24 the milestone date of the commercial operation of 24 on the additional context that follows which 25 25 the MCOD, it continued to remain open for the

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provides the second most important reason there

Page 249 Page 250 1 had been no substantial deprivation, which was the 1 could not be financed as of May 4th, 2012, because 2 2 Claimant's \$6 million security deposit which was no bank would risk backing a Project with the 3 still in place. It was neither rendered worthless 3 timeline to operation than ran past May 4, 2017, 4 nor had it been taken. 4 when it could have been terminated. The Tribunal held that if the 5 This was a point that 6 6 FIT Contract were to be terminated pursuant to Windstream I Tribunal specifically agreed with. 7 Holding that, by May 4th, 7 Section 10.1(g), the security deposit would be 8 8 returned to the Claimant. 2012, the ongoing force majeure had delayed 9 9 Note, it didn't so much as commercial operation for more than 24 months after 10 10 hint that termination pursuant to Section 10.1(g) the original MCOD which, in turn, triggered the would be expropriatory. Of course it wouldn't. 11 right of the OPA to unilaterally terminate the FIT 11 12 Section 10.1(g) allowed the 12 contract. 13 IESO or WWIS to terminate the FIT Contract if the 13 Consequently, in the absence 14 commercial operation of the Project was delayed by 14 of any further amendments to the FIT Contract to 15 more than 24 months past its MCOD. 15 address the suspension, as of this date, the 16 Now keep in mind what this 16 Project effectively became non-financeable. 17 meant in September 2016. 17 What are the other 18 The Claimant's FIT Contract 18 dispositions of the Award? 19 had been in force majeure since 2010 and its 19 Well, the Tribunal dismissed 20 Project was already past its MCOD. This was 20 the national treatment and most favoured nation 21 May 4th, 2017. 21 claims. 22 22 This meant that the section With respect to national 23 10.1(g) termination right would arise on May 4th, 23 treatment, it's because TransCanada was not in 24 2017. 24 like circumstances and could not have been treated 25 It also meant the Project 25 more favourably than Windstream. TransCanada had Page 251 Page 252 1 1 not applied for a FIT Contract. Its RFP contract that it should be kept in mind, as determined 2 was for a gas-fired plant. 2 above, the Claimant is not entitled to 3 3 compensation for the full value of its investment. And the Tribunal granted the 4 4 claim that Canada had breached the minimum The Claimant has not lost the letter of credit 5 5 standard of treatment. This was not due to the which is still in place and the FIT Contract is 6 6 imposition of the moratorium itself but due to its still in force and could, in theory, be revived 7 7 continued impact on the Project in 2011 to 2012 and renegotiated if the parties so agreed. 8 8 which left the Claimant in a legal and contractual This sentence is not unlike 9 9 the one that the Claimant relies upon to launch limbo. 10 10 its claim that the Tribunal declined to Award The wrongful act was Ontario's 11 11 failure within a reasonable period of time, after damages based on the full value of the 12 12 the moratorium in February 2011, to bring clarity Windstream -- of Windstream's investment. But the 13 13 to the regulatory uncertainty surrounding the Claimant doesn't rely on this sentence in the same status and the development of the Project created 14 14 way, at least not in its written submissions. 15 15 by the moratorium. This is because the Award 16 16 Now, to remedy the breach, continues that further adjustment must be made to 17 17 reflect the value of the letter of credit, Canada was ordered to pay just over \$25 million, 18 18 which was calculated by taking the full value of \$6 million, and then it provides that: 19 the Project, minus the \$6 million security deposit 19 "The Tribunal does not 20 20 because it remained available to the Claimant. consider it appropriate 21 21 This section of the Award or necessary to make any 22 22 further adjustments to includes some clarifications on that sentence I 23 23 reflect the fact that the mentioned earlier that the Claimant uses to launch 24 24 its whole case. FIT Contract is still 25 25 Here, the Tribunal reasoned formally in place;

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	Page 253		Page 254
1	although the FIT Contract	1	Award."[as read]
2	could have been	2	If you are looking for
3	renegotiated, reactivated	3	Canada's view on this, it's an obiter comment and
4	by the parties at any	4	nothing more about what the parties could do in
5	time during the period	5	the future.
6	from February 11, 2011,	6	The Claimant's interpretation
7	until the date of this	7	of the Award does not withstand scrutiny.
8	Award, as a matter of	8	The Tribunal valued its entire
9	fact, this has not	9	investment and awarded it that amount less
10	happened and,	10	\$6 million with the express intent of making the
11	consequently, the FIT	11	Claimant whole.
12	contract cannot be	12	The Claimant may not be happy
13	considered to have any	13	with what it was awarded but it has been fully
14	value."[as read]	14 15	compensated.
15 16	Now you also mentioned this	16	And it was awarded
17	morning, I believe, the in parenthesis part:	17	considerably more than its sunk costs.
18	"It is another matter	18	So that's where we were at on
19	"[as read] I will just read from the	19	September 30th. The next few months involved
20	screen, although I am going blind:	20	communications between the Claimant and Canada,
21	" that the parties can	21	between the Claimant and Ontario.
22	create such value by	22	With Canada, the Claimant took
23	reactivating and	23	up matters of confidentiality designations with
24	renegotiating the FIT	24	payment of the Award, including negotiations over
25	contract after the	25	timing of the payment and interest on it. It also
	Page 255		Page 256
1	included discussions over whether the payment	1	that Windstream had provided. But, more
2	should be made to the Claimant or the enterprise.	2	importantly, Ontario had not yet established the
3	With Ontario, the Claimant	3 4	requirements specific to offshore wind. Meaning
4 5	sought a meeting to discuss its Project. The	5	that no approval framework existed. In fact,
6	responses from Minister Thibeault and his chief of	6	still to this day, no approvals framework for offshore wind exist.
7	staff, Mr. Teliszewsky, were consistent. Take up any issue about the FIT Contract with the IESO,	7	
8	the contractual counterparty.	8	On March 14, 2017, Canada paid the Award.
9	The Claimant did meet with the	9	For Canada and Ontario, this
10	IESO. That was on January 12th, 2017. At that	10	brought an end to the dispute. After all, we
11	meeting and the follow-up letter of February 9th,	11	thoroughly litigated the moratorium and its impact
12	the IESO stated clearly that it would not provide	12	on the Project. We were ordered to pay damages
13	any extensions to the contract and that it would	13	with respect to the impact of the moratorium on
14	not waive its termination right.	14	the Project and we made good on that obligation.
15	The Claimant also wrote to the	15	And although the FIT Contract
16	Ministry of the Environment, in an effort to	16	remained formally in force, at that point, it had
17	advance its Project. We heard a little bit about	17	been in force majeure for nearly 7 years which, by
18	that this morning too.	18	the way, was caused not by the moratorium but by
19	It sent a letter that it	19	the Claimant's inability to acquire Crown land for
20	erroneously calls an updated REA submission on	20	its Project site.
21	February 15th, 2017, which was actually just a	21	Then just five weeks before
22	repackaged collection of the expert reports that	22	the right to terminate the FIT Contract arose on
23	are filed in the Windstream I arbitration.	23	May 4th, 2017, the Claimant launched a domestic
24 25	The Environment Ministry's	24 25	application to the Ontario court for an order
	response made clear it didn't endorse the studies	23	restraining the IESO from exercising its

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1	termination right.	1	impact.
2	PRESIDING ARBITRATOR MILES:	2	It's not the impact of the
3	Can I just come back and just get something clear	3	moratorium. It's the impact of the conduct that
4	and it's the same point I was discussing a couple	4	followed the moratorium.
5	of times with the Claimant counsel.	5	MR. NEUFELD: Agreed. It's
6	"After all, we thoroughly	6	leaving them in limbo, in legal and contractual
7	litigated the moratorium	7	limbo. It's not resolving the issue either way.
8	and its impact on the	8	They could have terminated the contract. They
9	Project and were ordered	9	could have allowed it to proceed. But it's this
10	to pay damages with	10	quagmire they were in, not knowing and spending
11	respect to the impact of	11	money because of it. And that was the breach, as
12	the moratorium."[as read]	12	we understand.
13	Again, and it's the same point	13	So where was I? I had
14	I raised with the Claimant counsel.	14	mentioned the domestic application and, in that
15	That's not quite right, is it,	15	application, the Claimant didn't seek damages
16	because damages were payable as a consequence of	16	because it had waived its right in the Windstream
17	the conduct following the moratorium, not the	17	I proceedings.
18	moratorium itself.	18	That waiver is here on the
19	MR. NEUFELD: I think I said	19	screen, provides that:
20	the effects of the moratorium and I agree with	20	"Windstream and WWIS
21	you. It is about the effects of the moratorium.	21	waive their rights to
22	It's the limbo oh, sorry, I think I said	22	initiate any proceedings
23	impact.	23	with respect to the
24	PRESIDING ARBITRATOR MILES:	24	measures of Canada
25	You said impact. You said the moratorium and its	25	alleged to be a breach in
	Page 259		Page 260
1	Windstream I, except for	1	Mr. Neufeld, just so I can understand this
2	proceedings for	2	properly.
3	injunctive declaratory	3	There was no obligation as a
4	and extraordinary relief	4	consequence of either the court proceeding or the
5	not involving the payment	5	FIT terms for the government to have tolled the
6	of damages before a court	6	contract pending those proceedings they agreed to
7	under the laws of	7	do that.
8	quantity."[as read]	8	MR. NEUFELD: They agreed to
9	So the Claimant sought an	9	do that. That was an agreement struck between the
10	order preventing the IESO from terminating the FIT	10	IESO and the Claimant.
11	contract because it would amount to a breach of	11	PRESIDING ARBITRATOR MILES:
12 13	good faith and Canada's NAFTA obligations, but it	12 13	Okay.
13	did not seek damages.	14	MR. NEUFELD: The Claimant
15	The Claimant pursued its	15	filed its Amended Notice of Application on
16	domestic application over the next two years. All the while, the IESO agreed not to cancel the FIT	16	April 20th, 2018. Rather than seeking a
17	contract.	17	declaration that the IESO may not make a decision to exercise its termination rights, the amended
18	The domestic application never	18	application sought a declaration preventing the
19	did produce a court decision but it did drag the	19	IESO from acting on the decision that it had now
20	IESO's decision on termination out to	20	made, it had now exercised.
21	February 20th, 2018, and the actual termination	21	When Ontario elected a new
22	further still because, after the IESO's decision,	22	government led by Conservative premier Doug Ford
23	the Claimant filed an Amended Notice of	23	on June 7, 2018, the moratorium on offshore wind
24	Application on April 20th, 2018.	24	remained in place. This was at no way at odds
25	PRESIDING ARBITRATOR MILES:	25	with the government's intentions which was elected

Page 261 Page 262 1 on a platform to reduce energy spending. 1 March 25th and here we are with its claim of 2 2. In that vein, the new December 22nd, 2020. 3 government decided to cancel one FIT 1 Project, 3 So those are the facts, short 4 the partially built White Pines wind Project, as 4 and sweet. 5 well as all FIT 2, 3, 4 and 5 projects that had 5 Now let's look at the claim. 6 6 yet to receive a notice to proceed. At paragraph 206 of the reply, 7 It also repealed the Green the Claimant identifies the following measures as 8 8 Energy Act and it restored municipal authority measures challenged in this arbitration. 9 9 over designing the Project. And it argues at paragraph 208 10 10 But the new government didn't that its complaint in this arbitration is that the need to consider the termination of the Claimant's 11 failure to lift and the continued application of 11 12 FIT Contract because the IESO had already made its 12 the moratorium to WWIS created the conditions 13 13 decision, which was tied up in litigation. necessary to allow the IESO to terminate the FIT 14 In the end, the Claimant 14 contract and that these measures and the resulting 15 15 termination of the FIT Contract violate Articles didn't see its domestic application through and we 16 never did get a court decision. It discontinued 16 1110 and 1105 of the NAFTA. 17 its domestic application on January 15th, 2020, to 17 So it's challenging a 18 pursue this claim. Indeed, just within a week of 18 composite measure that includes, and I quote: 19 19 that, the Claimant filed its Notice of Intent. "The resulting 20 20 Its discontinuance of the termination of the FIT 21 21 domestic application resulted in the IESO's contract."[as read] 22 termination of the FIT Contract a month later on 22 At paragraph 292 of the same 23 February 18, 2020, and the subsequent return of 23 submission, the Claimant makes clear that it is 24 24 the \$6 million security shortly after. Then the not alleging that the continued application of the 25 Claimant filed a supplementary Notice of Intent on 25 moratorium to the Project is itself a breach of Page 263 Page 264 1 1 NAFTA, or that the failure to do the work the moratorium and the conduct of the Ontario 2 2 necessary to lift the moratorium is itself a government, including its refusal to direct the 3 3 IESO in its negotiations with Windstream. breach of the NAFTA. 4 4 Instead, it describes those In sum, the Claimant presents 5 the termination of the FIT Contract by the IESO as 5 measures as part of the conduct that makes Ontario 6 6 liable for the resulting termination of the FIT the result, the result or the natural outcome of 7 7 the consequence or the consequence of the acts and contract. 8 8 omissions of Ontario. However, the termination of 9 9 the FIT Contract was an act undertaken by the It wasn't a breach per se. 10 IESO, not by Ontario. 10 And, yet, it lists the termination of the FIT 11 11 contract as a measure forming part of the breach. And the Claimant doesn't 12 12 challenge the IESO's decision as a breach of And you heard it took until 1:37 today but 13 contract or as unlawful. It merely challenges the 13 Ms. Sherkey said she is so confused. This case is 14 legitimacy of the decision because it relied on 14 all about the termination. 15 15 Ontario's conduct. Well make no mistake what the 16 16 Indeed, throughout its Claimant is doing here. It is sidestepping the 17 pleadings, the Claimant points only to Ontario's 17 question of whether the IESO's termination was 18 18 conduct, not the IESO's. wrongful and, instead, using the termination as a 19 19 As you heard very clearly from hook to fish out all of the old claims it made in 20 20 Ms. Sherkey again this morning, Ontario left the Windstream I: The moratorium, the failure to do 21 21 moratorium in place, Ontario did no scientific the science, the lack of direction and, as I will 22 22 research. Ontario did not direct the IESO. show later when I argue admissibility, these are 23 23 And, in its memorial, it measures that were dealt with by the Windstream I 24 24 states clearly that the IESO's ability to Tribunal. 25 2.5 terminate the FIT Contract arose only because of The Claimant is keen to revive

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all of these old claims because, without them, what does it have? It has a decision by a state

n no reversals for acts and omissions that were not even held to be wrongful by the Windstream I

Tribunal.

And then for the date of the

breach, what does it use? It uses termination of the FIT Contract. The termination is nothing but a hook to resubmit all of Ontario's past but continuing conduct.

Now that we have examined the facts and the complaints, I will turn to the law. I will turn to res judicata.

The Claimant argues -- I will start that over again.

First, I will start with the law on res judicata and then explain why this claim, as just described, is precluded.

If the Tribunal disagrees with Canada's analysis of the claim, and is of the view that there is a new cause of action that is not precluded by res judicata, I will argue that the Tribunal must still make an assessment of what is admissible

That assessment cannot permit the Claimant to use the IESO's termination of the FIT Contract as a hook to readmit all of the

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what does it have? It has a decision by a state enterprise to exercise its contractual termination right of a contract that was determined to have no value.

And even if it succeeded in

And even if it succeeded in convincing you that the termination was wrongful, where would that get it?

It would have a FIT Contract and extended force majeure and a jurisdiction that has no Crown land application process for the Claimant to gain access to a site, no approvals process to assess and permit the Project and, on top of that, a moratorium on offshore wind.

The Claimant's damages case makes its motives abundantly clear. As Ms. Squires will explain in greater detail, the Claimant quantifies its alleged damages on the basis of every measure that Ontario has ever adopted with respect to offshore wind since 2010 in reverse.

Its damages case relies on its access to Crown land having been granted, the moratorium having been lifted and approvals framework for offshore wind being in place, all

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continuing conduct of the Government of Ontario.

Finally, irrespective of what
the Tribunal determines on claim preclusion, I
will highlight a number of findings that bind this
Tribunal on the basis of issue estoppel,
collateral estoppel.

So the law is agreed that the disputing parties agree that res judicata requires the triple identity test and we agree that the first part of the test is met. We have an identity of the parties.

However, the parties disagree over whether there is cause of action. The same cause of action or legal ground, petitum, and we also disagree over whether there is an identity of object or relief, or, in Latin, the causa petendi.

I am going to do these in reverse order. I will take the object first.

The Claimant protests that its claim does not share the same identity of object as the Claimant in Windstream I. Yet, it has laid out the exact same request for relief using the exact same method of evaluation it did in Windstream I.

It calls on the Tribunal to

apply a DCF analysis and it uses the same but-for scenario as Ms. Squires will soon show.

The Claimant argues that it does not matter because the Windstream I Tribunal didn't Award the relief that it requested.

Well, the Claimant simply confuses relief awarded with relief sought.

It cannot avoid the doctrine of res judicata simply because it's unhappy with what the Windstream I Tribunal awarded.

The decision it relies on, two decisions in Mobil versus Canada is entirely misplaced.

In Mobil I, the Tribunal held that although future damages could not be assessed at the time due to level of uncertainty, it would certainly arise if the offending measure remained in place. It specifically held that the Claimants can claim compensation in a new NAFTA arbitration proceedings for losses that have accrued but are not actual in the current proceedings.

Now that sentence troubled us a lot, I can tell you, on behalf of Canada. And Ms. Squires was part of that team so you can ask her questions directly about it. Oh, she is not

Page 269 Page 270 1 1 here right now for those questions but she will And, to do that, let's just 2 2 come back. simply compare what was argued in Windstream I 3 Unlike in Mobil I, which had 3 with what was argued in Windstream II. 4 not definitively settled the Claimant's 4 In Windstream II, the 5 5 Claimant's complaint is that Ontario -entitlement to seek future losses, the Windstream I Tribunal did. They awarded damages making the 6 6 PRESIDING ARBITRATOR MILES: 7 7 Ms. Squires, coming back in. Were you looking for Claimant whole. 8 8 The Tribunal made no finding more water? of a continuing breach. 9 9 MS. SQUIRES: Yes. 10 10 Rather, it held that Ontario PRESIDING ARBITRATOR MILES: failed to resolve the regulatory uncertainty 11 We don't want you dying in a desert here. 11 12 within a reasonable period of time. 12 MR. NEUFELD: It is dry; isn't 13 13 And it made no finding that it. 14 the future damages would accrue upon termination 14 So, in this claim, the 15 of the FIT Contract. To the contrary. 15 Claimant's complaint is that Ontario failed to 16 16 It found, one, that the complete the work necessary to lift the 17 Claimant's \$6 million security would be returned 17 moratorium. Ms. Sherkey showed us that again this 18 to it. And, two, the FIT Contract had no value. 18 morning. 19 19 In sum, the claim that the In Windstream I, the Claimant 20 20 Claimant makes shares the same object with the challenged precisely the same measure and argued 21 21 that Canada breached the NAFTA by failing to claim it brought in 2013, a matter that was 22 conclusively determined by the Windstream I 22 complete the research that it planned as a 23 23 scientific rational for imposing the moratorium. Tribunal. 24 24 Second, the Claimant Okay. Let's turn to the cause 25 25 challenges Ontario's application that the of action then. Page 271 Page 272 moratorium was part of the breach. 1 1 for a minute. 2 In Windstream I, the Claimant 2 And, finally, the sixth 3 3 argued that indefinite term moratorium breached measure it complains of is that the IESO failed to 4 amend the FIT Contract to defer the Project. 4 NAFTA because it was prevented from accessing its 5 Project site, developing the Project and meeting 5 Well, here too. In Windstream the FIT Contract timelines. 6 6 I, the Claimant argued the same thing. Submitting 7 7 Third, it argues Ontario's that the OPA rejected the Claimant's proposals to 8 8 failure to direct the IESO and not to terminate amend the FIT Contract to ensure that it would not 9 be subject to termination while the moratorium 9 the FIT Contract was part of the breach. 10 10 This was also something it remained in effect. 11 So as a review of five of the 11 alleged in Windstream I when it argued that 12 12 Ontario failed to ensure that the OPA amended the six Windstream II measures shows, all of these 13 FIT Contract to ensure the Project would be frozen 13 measures currently -- all the measures currently 14 rather than cancelled. 14 challenged were previously challenged as well. 15 The only thing that has changed is the passage of 15 Fourth, the Claimant says that the breach includes Ontario's failure to direct 16 time and release of the Award. 16 17 the IESO to amend the FIT Contract and defer the 17 Using the Award, the Claimant 18 18 Project. attempts to draw an artificial line between 19 19 In Windstream I, it argued the Windstream I and Windstream II measures. Its 20 20 same thing. Submitted that the government never argument that all of the measures it challenges 21 21 directed the OPA to modify the FIT Contract to arose after the claim, yet, that's just claim 22 22 constrain the OPA's termination rights under the splitting. 23 23 FIT Contract. As one NAFTA Tribunal has 24 24 held, it's impermissible to parse two sets of Fifth, is the IESO's FIT 25 25 contract termination but let's just park that one claims in two sets of arbitrations so as to

Page 273 Page 274 1 artificially distinguish one case from the other. 1 In Apotex III, the Tribunal 2 2 But what about the termination was also faced with changed circumstances. 3 of the FIT Contract? 3 The Apotex I and II Tribunals 4 looked at whether tentatively approved drug This event didn't occur prior 5 5 to the Award. How could it be part of the same applications -- they call ANDAs -- could 6 6 cause of action? constitute investment. 7 7 Well, as I have already By the time the Apotex III 8 8 pointed out, the Claimant doesn't argue that the Tribunal was established, these applications had 9 9 IESO's decision to terminate the FIT Contract was been finally approved and the new claim was 10 10 wrongful. Rather, it presents the termination as brought on the basis of finally approved ANDAs. 11 the result of Ontario's wrongful actions. 11 The Claimant argued that these 12 But even if the Tribunal 12 weren't just applications. They were 13 13 rejects Canada's assessment, it must recognize authorizations. And it argued, not unlike what 14 that the Claimant had challenged, in Windstream I, 14 15 15 the OPA's refusal to ensure that the FIT Contract we are hearing here, that the Tribunal, Apotex I 16 16 would remain in force and not be subject to and II, could not have decided those issues. They 17 termination. 17 were only tentatively approved. They weren't 18 18 finally approved. How could it be the same cause So it had already challenged 19 19 the same course of conduct by the state of action? 20 20 enterprise, just not the result of the conduct. Well, despite those evolved 21 21 Its actual decision to terminate. circumstances, the Apotex III Tribunal held that, 22 22 if you factor in the reasons applicable to the An idea -- the idea that an 23 23 event occurring later in time should be considered factual issue that the parties put distinctively 24 24 in issue, the Tribunal had decided the matter and part of the same or an earlier cause of action is 25 25 not unheard of in the application of res judicata. that decision was equally applicable to the Page 275 Page 276 1 1 finally approved ANDAs. the IESO's termination right. 2 2 The Tribunal said that it was The IESO's termination right 3 3 was precisely what led the Windstream I Tribunal impossible to parse the two sets of claims and the 4 4 two arbitrations so as to artificially distinguish to find -- prevented the contract in the first 5 5 one case from the other. place. 6 6 Case law in the US and Canada The ultimate termination is 7 7 also provides guidance on how to apply res clearly related in time, space, origin and 8 8 judicata. In their decisions, Canadian courts motivation to Windstream's 2013 cause of action. 9 9 have emphasized whether there was already a full The substance of the actions 10 10 and fair opportunity to litigate the matter at issue is exactly the same. It's just the form. 11 foreclosing additional legal theory. 11 The actual termination that is different. 12 12 They have asked whether facts Also, the Claimant has had 13 13

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are related in time, space, origin or motivation.

They set a test for the cause of action whether the primary right and duty are the same in each case and have stressed that the court must compare the substance of the actions and not the form.

Well, as you heard this morning from the Claimant, it maintains that all of the measures it invokes arose after the Award and, therefore, not part of Windstream I. But this new legal theory is foreclosed because it had the opportunity to litigate all of this. It had the opportunity to litigate these measures, even

full and fair opportunity to arbitrate the matter and it cannot now rearbitrate it just because time has passed and a new legal theory has popped into its head.

The Claimant's complaint before and after the Award demonstrate that its complaint has remain exactly the same. Note, for example, how the Claimant presented its amended application to the Ontario courts.

Recall from my factual overview the Claimant refiled an amended application on April 20th, 2018.

That sought a declaration

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Page 277 Page 278 1 stopping the IESO from exercising the termination 1 damages from the IESO's decision to terminate the 2 2 decision. A decision that it had made by that FIT Contract. 3 point because it made it two months earlier on 3 It could ask for declaratory 4 February 20th, 2018. 4 relief but not damages because it was of the view 5 5 that the IESO's decision to terminate was related And the Claimant argued that 6 to the measures that were at issue in this 6 using the moratorium as the basis for the 7 7 termination violated the IESO's obligation to act arbitration. 8 I am using the wrong word 8 in good faith and contrary to Canada's NAFTA 9 there. I am using the word "related" but that's 9 obligations. 10 10 not what the waiver provides. Again, the Claimant didn't 11 claim for damages because, in its words, and this 11 The waiver is with respect to 12 12 the measures. I should not have said "related" is what it said to the Court: 13 13 "When Windstream brought there. 14 the arbitration, 14 The decision to terminate is 15 Windstream and WWIS had 15 with respect to the measures that were at issue in 16 waived their respective 16 the NAFTA arbitration. 17 rights to bring claims 17 PRESIDING ARBITRATOR MILES: 18 18 Just two questions. Do we have a Slide 27? for damages in Canadian 19 19 courts related to MR. NEUFELD: We had a black 20 20 screen there -- so when we were discussing -- so measures that were at 21 21 our Slide 27 was just a black screen because we issue in the NAFTA 22 22 didn't have the -- we had the Zoom set up and four arbitration."[as read] 23 23 very busy screens, and Mr. Terry and I spoke The Claimant could not have 24 24 been clearer. It was of the view that the NAFTA earlier and thought we didn't want the busy 25 25 waiver in Windstream I prevented it from seeking screen. Page 279 Page 280 1 1 And that, when that right was So our solution was to put up 2 a black screen and that's what Slide 27 was. 2 exercised, we know that the Claimant felt the same 3 way about it, as it submitted to the Court. That 3

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But, in the end, we resolved 4 the issue to have the speaker on the screen and 5 not need the black screens. 6 PRESIDING ARBITRATOR MILES: 7 All good. Understood. 8 My second question, which is 9 probably more important is, is your submission, 10 therefore, in relation to res judicata, that it 11 doesn't much matter, under international law and 12 Canadian law, if it were applicable, it doesn't 13 much matter whether or not the Claimant did 14 actually bring the claim for loss arising out of 15 termination but whether or not it could have. 16 MR. NEUFELD: So we haven't 17 specifically argued that, no, I wouldn't say. I 18 mean, I understand that's a part of res judicata 19 and that it has been presented in cases in the 20 past. 21 What we have argued is they 22 did bring a dispute with respect to the 23 termination right. Of course that right hadn't 24 been exercised yet. That right was only exercised

on February 20th, 2018.

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is what I just presented now.

I am also tripping up on a little term you said, if applicable, when it came to Canadian law. I think it's worth pausing here just to say res judicata is a general principle which is why Canadian law, US law, any law that applies res judicata is important because this is how general principles work. They are applied by nations around the world, so they are relevant in that sense.

Now note also how the Claimant has presented its claim, its current claim post termination.

The Claimant complains about, and I quote, "the very conduct that was already found to breach the NAFTA" and it submits that the government was still refusing to meet with Windstream.

According to the Claimant, the government's decision not to intervene and, again, I quote, "failed to insulate the Project and the FIT Contract from the moratorium and related

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Page 281 Page 282 1 delays and resolve the legal and contractual limbo 1 semantic technicalities, it's worth asking the 2 2 that the Tribunal in Windstream I found the simple question after reading the relevant 3 government had created". 3 packages from the Windstream I Award: How would Well, the Claimant can't have 4 that Tribunal respond to the specific claims made 5 5 it both ways. It can't complain about the same by the Claimant in this arbitration. 6 6 conduct and then, out of the other side of its That question admits of only 7 7 one answer. The Windstream I Tribunal would say mouth, argue that it amounts to a new measure. 8 8 This is true for the that it had already decided the essential issues 9 9 relating to these claims in its Award. continuation of the moratorium, not doing the 10 10 science, or not meeting with Windstream and not Now, in the alternative. 11 directing the IESO to defer the Project or keep it 11 If the Claimant -- if the 12 12 frozen. But it applies also to the termination Tribunal disagrees with Canada and finds that the 13 decision as well. 13 IESO's termination of the FIT Contract has been 14 Which is a measure related --14 presented as a breach of NAFTA -- I submit it 15 15 or, sorry, with respect to Windstream I measures hasn't been; and, second, constitutes a cause of 16 over which it has waived its right to seek 16 action separate from the cause of action in 17 17 damages. Windstream I, the Claimant still can't use it as a 18 Now, ultimately, you should 18 hook to bring back its old claims. 19 have in mind the guidance of the Apotex III 19 The termination by the IESO 20 Tribunal and provided with a fact scenario that 20 can't be used to reconsider the wrongfulness of 21 was very analogous to the one that we are dealing 21 the moratorium by Ontario or its failure to direct 22 with here. Using its words but replacing the 22 the IESO to keep the contract frozen. 23 case-specific references, the Tribunal's reasoning 23 Even if you find that the 24 applies squarely here. 24 IESO's termination of the FIT Contract was 25 The Tribunal says shorn of all 25 wrongful, damages wouldn't be assessed on the Page 283 Page 284 1 will turn to that issue estoppel after. 1 basis of the moratorium being lifted or the 2 Project being able to proceed. The result is that 2 PRESIDING ARBITRATOR MILES: I 3 only the IESO's decision to terminate would 3 do. Thank you, Mr. Neufeld. 4 4 constitute an admissible measure in this Just coming back to a point 5 you made earlier, the Claimant can't have it both 5 arbitration. 6 ways. It can't complain about the same conduct 6 Which the Claimant doesn't 7 7 directly challenge. It says it is but at the same and then, out of the other side of its mouth, 8 8 time it's not. argue that it amounts to a new measure. 9 Q Could the same not be said for Now, on top of that, it hasn't 10 10 even attempted to prove that the termination Canada's affirmative defence in the first 11 decision is attributable to Canada. The IESO made 11 arbitration to the claim for expropriation? That 12 12 the decision. The IESO is a non-share held there hasn't been an expropriation, that there 13 13 corporation with an independent legal personality. can't be an expropriation because the Feed-In 14 14 It acts independently to Tariff contract is extant at the time, which the 15 15 support the goal of ensuring adequate electricity Tribunal found to be so and found in Canada's 16 16 supply. It is not an agent of the Crown and the favour for no expropriation. 17 fact it was created by statute is not a sufficient 17 Now to argue that it was 18 18 basis for attribution of its conduct to the state. always effectively terminated or known to be 19 19 The Claimant has made no terminable always existed at the time and should 20 20 have been resolved in that Tribunal, are you not effort to show that the IESO was acting with 21 21 delegated government authority in its role as a at risk of, in your submission, doing exactly what 22 22 FIT Contract counterparty when it terminated the you are criticizing the Claimant of doing? 23 23 FIT Contract. MR. NEUFELD: I think the 24 24 difference is that -- so I -- first, I'd really So that concludes my remarks 25 25 on res judicata. If you have further questions, I like to go back to Canada's arguments on

Page 285 Page 286 1 expropriation in Windstream I. I recall the FIT 1 first of all, we are not relying on that argument 2 2 contract not being an investment, not being and don't need to, what we advance in Windstream I 3 capable of being expropriated. I recall it not 3 in any way. 4 being substantially deprived. I recall far less 4 I also, in my mind, it's tying 5 5 strenuously arguing the point you are making now, back to this discussion around freeze and what is 6 6 assuming we did. frozen and, if it ties into that, then I think it 7 7 could provide a more detailed answer. The difference there is that 8 8 there is a finding by the Tribunal as of May 4th, But I -- if it's just simply 9 9 2012, that the contract is no longer financeable. Canada argued that the contract was in effect and, 10 10 We can all agree it's a force therefore, not expropriated, I am not sure that majeure. We can all agree that the contract 11 got us anywhere in Windstream I in the first 11 12 exists, the Tribunal has no power over that 12 place. 13 13 contract. It's a NAFTA Tribunal. It's not a The finding was that it had no 14 court of law. It can't do anything about it. 14 value as of May 2012. So, on the worth of the 15 15 contract, you know, sure, it exists but what And there's no -- there's 16 16 never been a dispute that the contract was in rights exist under it is the question. 17 existence, you know, in effect. 17 PRESIDING ARBITRATOR MILES: 18 The question goes to what, 18 It may or may not have been your primary argument 19 19 what was in existence? You know, it was a but paragraph 290 of the Award suggests to me it 20 20 contract in extended force majeure, as the did get you to a successful outcome in relation to 21 21 Tribunal found, and it couldn't be financed much. expropriation: 22 much sooner than that. Much prior, you know, long 22 "The Tribunal has 23 23 carefully reviewed the before the Award was issued. 24 And that was a finding that 24 relevant evidence and 25 the Tribunal made. So I am not sure -- I mean. 25 finds that, on the facts, Page 287 Page 288 1 1 no expropriation has recall them, was the not -- there was no 2 taken place. First, the 2 substantial deprivation and the FIT Contract not 3 FIT Contract is still 3 having a value as well as the police power 4 4 formally in force and has arguments that we ran. 5 5 not been unilaterally CO-ARBITRATOR GOTANDA: So 6 6 terminated by the following up, though, on that. 7 7 government. The Tribunal then goes on and Consequently, while we 8 8 talks about the security deposit, which we have 9 9 agree that it can't be talked considerably about. 10 10 completed by the date, it The Tribunal could have -- and 11 11 continues to remain I could have -- I guess my question to you is 12 12 opened."[as read] could the Tribunal have ordered the return of the 13 And then secondly to the 13 security deposit or could they have, as we have seen in other cases. I note they probably 14 14 letter of credit. 15 15 So. couldn't have done that. MR. NEUFELD: Again, I don't 16 16 But what they probably could 17 think it was part of our arguments that we ran in 17 have done was conditioned the 31 million on the 18 18 Windstream I. I do think it was a fact recognized return of -- on the 6 million going back? 19 19 and we don't dispute it to be true and the fact In other words, you get the 31 20 20 that the Tribunal recognized it, absolutely. million but if you get the 6 million in by date X, 21 21 Ultimately, you know, time-bar then you have to return that. 22 22 would apply in the same way. You have an act that That would have ended 23 23 everything just about; wouldn't it? Why didn't well proceeds any three-year time limit which my 24 24 colleague Mr. Tian can speak to. they do that and, instead, they crafted it in this 25 25 Our main arguments, as I way so it's to leave that door open; didn't they?

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Page 289 Page 290 1 1 And so it's not unreasonable then? It would be issuing an order that is 2 2 for Claimant to walk through it, given the precise contrary to the terms of the contract? Like it 3 language or what is your view on that? 3 sort of stacked that way. MR. NEUFELD: Well, I think 4 I get why -- I mean there are 5 5 it's an unreasonable interpretation so I disagree other questions in my mind. Why didn't the 6 Tribunal wait another six months. You know, why 6 that it's reasonable for them to walk through. I 7 7 didn't, why didn't, why didn't. We can blue sky don't think it's reasonable at all. 8 8 However, I do hear you that all we want. 9 9 the Tribunal could have used different language. But what we have are those 10 10 I note that -- well, a couple words and I do think it's unreasonable to 11 interpret those words the way that the Claimant 11 things. 12 12 One, the Tribunal doesn't have has. I think it's terrible. 13 13 powers like a court has. It couldn't just annul PRESIDING ARBITRATOR MILES: You think it's, what? I just missed the last 14 the contract or, you know, do things that a court 14 15 15 can do. It's limited. sentence. 16 16 It's limited also to the MR. NEUFELD: I said I think 17 parties that are before it. The IESO is not a 17 it's unreasonable to interpret the words in 290 18 18 the way the Claimant has interpreted them. party before the Tribunal. IESO is the 19 19 contractual counterparty. PRESIDING ARBITRATOR MILES: 20 20 It's limited because the Of course it's not 290 in isolation. It's 290 21 21 termination right -- and it force majeure. Force read together. 22 majeure has clear provisions and those clear 22 MR. NEUFELD: Right, right. 23 provisions show that the right of termination 23 PRESIDING ARBITRATOR MILES: 24 24 under force majeure hadn't arisen yet. With --25 25 So what would the Tribunal do MR. NEUFELD: 484. Page 291 Page 292 1 1 PRESIDING ARBITRATOR MILES: terminated their FIT at that time. 2 2 483. MR. NEUFELD: Oh, I didn't --3 3 MR. NEUFELD: The damages did I say that? 4 4 section, yeah. PRESIDING ARBITRATOR MILES: 5 5 PRESIDING ARBITRATOR MILES: No, I did. Yes, the bracketed language. 6 6 MR. NEUFELD: Okay. 7 7 MR. NEUFELD: I do find that PRESIDING ARBITRATOR MILES: 8 8 language really clarifies things. You said the IESO -- I thought you said the IESO 9 9 You can't, you know, this came couldn't terminate at the time of the earlier 10 10 up in the office. When, when we got wind of, oh, arbitration. 11 MR. NEUFELD: Sure. 11 there's going to be another claim here and you go 12 12 immediately to the Award and you read the So the unilateral termination 13 paragraph and go, come on. You know, that's the 13 rights arrive on May 4th, 2017 -- or May 5th, I 14 14 guess. They last for 24 months after. So I reaction. 15 15 suppose that would be May 5th, 2017, at which And I -- you know, anyway. We 16 point, under the contract, either party could 16 are here. We are here. I am not going to express 17 17 unilaterally terminate the contract. That's true, my frustrations any more than that. 18 18 And I will turn to collateral as a matter of straight reading of the contract. 19 19 estoppel, if the Tribunal permits. Whether, you know, a 20 20 discussion could have taken place and an agreement PRESIDING ARBITRATOR MILES: 21 21 Just I think you said it but I just want to be could have been struck between the parties and, 22 22 absolutely clear. I have got Article 10 in front you know, those discussions did take place during 23 23 the negotiations and, you know, that's reliving of me in the FIT. 24 24 pre Award facts which I really am trying not to Unless the parties mutually 25 25 agreed, there was no way either party could have get into in any way.

Page 293 Page 294 1 1 November 10th -- oh, you know what. I am going to But it -- there's a 2 2 discretion, of course, between two contractual deflect all of this to Ms. Dosman and she is going 3 parties. You can come to an agreement on some 3 to address this. things. But the unilateral right that exists in 4 PRESIDING ARBITRATOR MILES: 5 5 Section 10.1(g) has a time limit and that is You are going to come to this. Oh, good. Because 24 months after the milestone date of operation 6 6 clearly I need --7 7 which was May 2015 and then 24 months after that MR. NEUFELD: It's the Crown 8 8 is May 2017. land application process that prevents -- there is 9 9 no process and they don't have access, they can't On that, the Tribunal, there 10 10 get access to the site to do any of the work. is a few typos in the Award that you have to be 11 careful of. I don't know if you have noticed them They can't do the wind testing. They can't do any 11 12 but describing that the 24-month period as the --12 of the permitting work. 13 13 it's things that we should have caught as well. Then they apply, the Claimant applies for force majeure on that basis. It's 14 PRESIDING ARBITRATOR MILES: 14 15 15 granted in December but back dated to November --As we have already strayed a little bit outside, 16 16 will you indulge me just a tiny bit further. December 22nd. 17 The force majeure event was 17 PRESIDING ARBITRATOR MILES: 18 18 Perhaps you will come to this as well. the moratorium. 19 19 But there was never any issue MR. NEUFELD: No. 20 20 PRESIDING ARBITRATOR MILES: between the parties as to the validity of the 21 21 force majeure event? What was the force majeure event? 22 22 MR. NEUFELD: The force MR. NEUFELD: The contractual 23 23 majeure event was the failure to get access to the parties? None. 24 24 site. PRESIDING ARBITRATOR MILES: 25 25 So, in November, I guess Thank you. Page 295 Page 296 1 MR. NEUFELD: The claim for 1 well. The test applies whether a right question 2 force majeure was submitted and then the IESO even 2 or fact was, one, distinctly put in issue in agreed to back date it to November. It was 3 Windstream I; two, decided by the Windstream I 3 4 submitted December 22nd, as I recall off the top Tribunal; and, three, that its resolution by the 4 of my head, and it was back dated. 5 Windstream I Tribunal was necessary to resolving 5 PRESIDING ARBITRATOR MILES: 6 6 the claim before it. 7 7 Who was in control of access to Crown land? I will focus first on 8 8 MR. NEUFELD: The MNR. determinations related to valuation before turning 9 9 to the promises to freeze and not terminate the PRESIDING ARBITRATOR MILES: 10 10 So there was no question at all about whether the contract. 11 11 event was -- the IESO was treated as entirely The Claimant argues, and I 12 12 separate party for this purpose. quote from paragraph 91 of its reply, that the 13 MR. NEUFELD: Absolutely. 13 Windstream I Tribunal did not agree that the full 14 PRESIDING ARBITRATOR MILES: 14 value of the FIT Contract was lost and, on that 15 15 basis, did not grant Windstream the relief it was Right. Okay. Thanks. 16 16 seeking. As already shown, it's patently false. MR. NEUFELD: Okay. Then I 17 just have a few remarks on collateral estoppel and 17 The Windstream I Tribunal, in 18 18 we will conclude on an issue of jurisdictional fact, determined that the FIT Contract was not 19 19 burden. worth anything at all. There was no determination 20 So even if the Tribunal 20 of existing unlocked value and there was no 21 21 disagrees with us on claim conclusion, res obligation on Ontario to ensure that new value was 22 22 judicata, the Claimant is still estopped from created. That's absurd. 23 23 making certain of its claims. The obligation was to pay the 24 24 The parties appear to agree on Award and make the Claimant whole. And the only 25 25 the test for the application of this issue as remaining value was in the \$6 million security

Page 297 Page 298 1 deposit which the IESO returned upon termination. 1 May 4th, 2012, when the Windstream I Tribunal held 2 2 Second, the Claimant is the Project had become non-financeable. You are 3 estopped from reopening the Tribunal's 3 bound by that finding and the assessment of 4 determination that the \$6 million security 4 damages awarded on that basis. 5 5 represented a significant portion of the And, fourth, the Claimant Claimant's overall investment. 6 6 isn't allowed to open -- reopen the use of the DCF 7 7 The Tribunal considered that method of valuation to calculate its damages. 8 8 its investment included its sunk costs which may Now, I am not going to say 9 9 not have even exceeded the \$6 million set and then anything more about that one because that relates 10 10 the value created by the Claimant by developing to your fifth question which Ms. Squires is going 11 its Project. The overall value determined was 11 to take afterwards. 12 12 \$31 million. Finally, the Claimant is 13 Again, this is a finding that 13 estopped from arguing, as it does at paragraph 236 14 binds this Tribunal. It's not open to the 14 of its reply, that Ontario promised that the FIT 15 Claimant to argue that the FIT Contract was worth 15 contract would be frozen or insulated from the 16 more because it had additional unlocked value. 16 effects of the moratorium and that the moratorium 17 You can consider whether value 17 would not mean the termination of the Project. 18 has been created after the Award. You can 18 The Claimant distinctly put 19 consider whether the \$6 million was repaid or not. 19 this matter at issue in Windstream I and it 20 But you can't open this determination. 20 argued -- when it argued that Ontario should have 21 Likewise, the Claimant is 21 carried out its promises to ensure that the 22 estopped from reopening the question of the 22 Project was frozen and not cancelled following the 23 damages it suffered due to the government's 23 moratorium. 24 moratorium. 24 Which it could have done by 25 These damages arose as of 25 removing the contractual deadlines. Page 299 Page 300 1 1 And it argued that, by not amount to a breach in the future? 2 2 May 4th, 2012, Ontario had definitively refused to MR. NEUFELD: They did not. fulfil its promise to ensure that the Project was 3 That is what I am saying. They made no finding. 3 4 PRESIDING ARBITRATOR MILES: 4 frozen and not cancelled. 5 5 Again, the Windstream I Either way. Tribunal agreed with the Claimant, holding that, 6 6 MR. NEUFELD: Either way. 7 7 as a matter of fact, the FIT Contract had not been Before turning the floor to 8 Mr. Tian, I would like to address the question of 8 reactivated or renegotiated at any time during the 9 9 period from February 11th, 2011 until the date of burden with respect to jurisdiction. Not 10 10 this Award. admissibility but jurisdiction. 11 11 And I want to be clear that And this was a necessary 12 12 premise to its determination that the FIT Contract burden rests squarely with the Claimant. 13 The requirements to meet are 13 cannot be considered to have any value and that no 14 further adjustments need to be made to reflect the 14 laid out in NAFTA Articles 116 through 1121. And, 15 FIT Contract which was still formally in place. 15 contrary to what the Claimant has argued, these Now note the Tribunal didn't 16 requirements do not represent jurisdictional 16 17 17 defences that Canada must raise. To describe the hold that the non-reactivation of the contract 18 18 amounted to a breach or would amount to a breach jurisdictional requirements in this way wholly 19 19 in the future. mischaracterizes these provisions on the basis --20 20 and the basis on which Canada consents to this These findings were necessary 21 21 to resolve the dispute and this Tribunal is arbitration. 22 22 prevented from reopening them. The burden rests with the 23 23 Claimant to meet each, each of these requirements Now, lastly --24 PRESIDING ARBITRATOR MILES: 24 and these provisions. This includes, for example, 25 25 But did they hold that the non-reactivation would the requirement to identify the alleged breach, of

Page 301 Page 302 1 1 which its alleged loss or damage arose, and the Notice of Arbitration and demonstrating that it 2 2 requirement to set out the factual basis of the has met the requirement of Article 1121 and that 3 claim. 3 this claim is not with respect to the measures it Yet, the Claimant hasn't even 4 alleged breached the NAFTA in the Windstream I 5 5 presented a coherent or logical factual basis of arbitration, in contradiction to the waiver it its claim or its alleged breach or its alleged 6 6 filed in that arbitration. 7 7 Consequently, it cannot loss. 8 8 Instead, it claims, from the continue its dispute with respect to the measures 9 9 basis of its misinterpretation of one sentence in it challenged in Windstream I, including the 10 10 the Windstream I Award, that Ontario had an moratorium, the failure to direct the IESO to obligation to renegotiate the FIT Contract. And 11 amend the FIT Contract, but also the decision to 11 12 then it uses the termination of that contract to 12 terminate the FIT Contract. 13 13 fish out Ontario's omissions previously challenged After all, as the Claimant's that were not found to be in breach of the NAFTA. 14 14 own words in its domestic application or amended 15 15 domestic application of April 20th, 2018, show, it Its cases that although those 16 16 omissions did not constitute a breach of NAFTA waived the right to seek damages for the decision 17 during the first six-and-a-half years that they 17 to terminate the FIT Contract because it's related 18 18 were applied during the contract's seven-year to the measures it challenged in Windstream I. 19 19 force majeure term, they do now. That waiver applies to actions 20 20 And its case is that, although in domestic court, but to future NAFTA claims as 21 21 the Windstream I Tribunal held that the FIT well. 22 contract had no value, Ontario had an obligation 22 In fact, the Claimant has 23 23 to create or unlock that value. failed to establish your jurisdiction on this 24 24 The Claimant's burden also basis and, as just described and as will be 25 25 described now by Mr. Tian with respect to time includes waiting six months prior to filing its Page 303 Page 304 1 1 limitation too. PRESIDING ARBITRATOR MILES: 2 2 His presentation will be a But there's two additional elements to that 3 3 little over 20 minutes, so I don't know if you knowledge that weren't known earlier. 4 want to break now or then but it would probably be 4 MR. NEUFELD: So while I am a good -- I don't know, I will leave it in your 5 5 itching to answer that question, I fear that it is 6 6 hands as to whether you would like to break now or going to steal Mr. Tian's thunder who is dealing 7 7 Mr. Tian can speak for 20 minutes or so. with the jurisdictional claim on time limitation. 8 8 PRESIDING ARBITRATOR MILES: I So I would rather turn it over to him, if that's 9 9 just have a quick question before you sit down. okay with you. 10 10 On Slide 40. PRESIDING ARBITRATOR MILES: 11 11 So the 1116 point, date on This's fine. He has got a heads-up. Very good. 12 12 which the investor first acquired or should have All right, so I was planning 13 first acquired knowledge of the alleged breach, I 13 to stop at 4. Let's just keep going because, 14 understand your point is the Claimant had 14 otherwise, we might push too late at the end of 15 15 knowledge from May 4, 2012, that the Project was the day. 16 16 non-financeable. OPENING STATEMENT BY MR. TIAN: 17 17 But is it not open to the MR. TIAN: Madam President, 18 18 Claimant, at least as a jurisdictional point, for members of the Tribunal, it is truly an honour to 19 19 the purpose of 1116, to say it was knowledge that appear before you. As Mr. Neufeld noted, my task 20 20 the FIT was non-financeable and not going to be today is to give you some context on the 21 21 negotiated and, indeed, terminated. Tribunal's jurisdiction ratione temporis or the 22 22 That was the necessary lack thereof. 23 23 knowledge for the Claimants bringing -- now you That is, after all, one of the 24 might not agree that that's a valid claim. 24 fundamental questions that must be answered for 25 2.5 MR. NEUFELD: Um-hmm, um-hmm. Canada's consent to this arbitration.

Page 305 Page 306 1 1 We see that reflected in then its case cannot stand for failure to 2 2 Articles 1116(2) and 1117(2) of the NAFTA. They establish the Tribunal's jurisdiction. 3 establish a clear and rigid three-year limitation 3 Now, the Claimant is asking 4 period for an investor to bring a claim under 4 you to believe that it only knew the alleged 5 5 breach and loss no earlier than February 2018 when Chapter 11. 6 it was informed of the termination of the FIT 6 1116(2) states that an 7 7 investor may not make a claim if more than three contract by IESO. 8 years have elapsed from the date on which the In essence, it wants the 9 investor first acquired, or should have first Tribunal to accept that the moment when its 10 10 acquired, knowledge of the alleged breach and damages materialized in the full extent, that it 11 knowledge that the investor has incurred loss or 11 -- when it was informed of the termination of the 12 12 FIT Contract. That moment triggers its knowledge damage. 13 13 And Article 1117(2) is to the of the alleged breach. 14 same effect for enterprises that investor owns or 14 Yet, this is in blunt 15 15 controls. disregard of the fact that the challenged measures 16 16 In this regard, the question took place prior to February 2018 and the Claimant 17 before this Tribunal is straightforward: Has the 17 knew them. 18 Claimant first acquired knowledge of the alleged 18 It is the measures that form 19 19 breach of Articles 1105 and 1110 and the resulting any alleged breach, not the damages. 20 20 loss or damage within the three years limitation This is why the Tribunal must 21 examine the underlying challenged measures to 21 period, that is within three years of its 22 22 submission of its claim to arbitration. determine the Claimant's knowledge of the alleged 23 23 If the answer to this question breach. 24 24 is no and the Claimant's knowledge predates the To use the words of the 25 undisputed critical date of December 22nd, 2017, 25 Infinito tribunal to which the Claimant refers, Page 307 Page 308 1 1 the first step in the analysis is to identify when MR. TIAN: Absolutely. I plan 2 a given act or omission was performed. And that, 2 to address the breach first and the knowledge in of course, refers to the measures. 3 3 the second place. 4 4 So what are the measures that CO-ARBITRATOR MCLACHLIN: 5 5 are alleged to have breached Articles 1105 and Good. I just wanted to know where you were. 6 6 1110? MR. TIAN: The legal test is 7 7 The Claimant challenges the knowledge of the breach, the alleged breach 8 certain measures taken by Ontario and IESO as 8 and the loss. 9 9 early as 2011 as breaching the NAFTA. It tries to CO-ARBITRATOR MCLACHLIN: Yes. 10 10 package all these individual measures as one MR. TIAN: So, Madam 11 single composite act. 11 President, members of the Tribunal, no matter the 12 12 CO-ARBITRATOR MCLACHLIN: Can characterization of the measures as composite. 13 I just stop you. 13 previous Tribunals, such as in Bilcon and Rusoro 14 14 have indicated the proper approach is to analyze Going back to Article 1116 and 15 15 1117, there's two parts: Breach, measures, each measure individually for time-bar purposes. 16 whatever you want, and then knowledge that the 16 From this perspective, the 17 investor has incurred loss. 17 Claimants still acquired knowledge of the alleged 18 18 And, as I understood their breach prior to the critical date. 19 19 submission, they said that they didn't know that I would like to take a minute 20 20 they were going to suffer this loss until they to break down the six challenged measures. 21 21 knew about termination. The first four are of Ontario 22 22 So I just want you to keep and I will demonstrate now that they are all 23 23 that in mind. I know you are talking about time-barred. 24 24 measures now but you're going to have to, I think, The last two are of the IESO 25 25 address that other point; aren't you? and, that, I will address in the second part to

	Page 309		Page 310
1	show that they cannot be used to toll the	1	circumstances that
2	limitation period.	2	permitted the IESO to
3	As stated by Mr. Neufeld, the	3	terminate the FIT
4	four Ontario measures form the essence of the	4	contract."[as read]
5	Claimant's complaint. The Claimant has repeatedly	5	Those measures are part of the
6	emphasized that it challenges Ontario's actions as	6	conduct that made Ontario liable for the
7	enabling the IESO to cancel the FIT Contract.	7	termination of the FIT Contract. Ontario created
8	It is strikingly noticeable	8	the circumstances that allowed the IESO to
9	that 24 percent of the Claimant's slides in the	9	terminate the FIT Contract and that is what is
10	morning contain, as heading, "Ontario-caused	10	alleged to be a breach of the NAFTA.
11	termination of the FIT Contract". This could not	11	The Claimant, therefore,
12	be clearer.	12	fundamentally challenges the circumstances that
13	The IESO's actions are,	13	Ontario created as breaching Articles 1105 and
14	therefore, presented as consequences that	14	1110 and it is these measures, A to D, that form
15	naturally flow from Ontario's measures.	15	the very circumstances the Claimant challenges.
16	To use the Claimant's own	16	Not any other measure.
17	words:	17	Of fundamental importance to
18	"In this arbitration,	18	the legal test
19	Windstream is challenging	19	PRESIDING ARBITRATOR MILES:
20	the deliberate decision	20	Can I just ask a question, please.
21	by the Ontario government	21	So you leap from 1116 and 1117
22	not to intervene on	22	reference to breach, the alleged breach. From
23	Windstream's behalf with	23	that to measures, which one measure would be the
24	the IESO and its conduct	24	constituent parts that comprise a breach, a breach
25	that created the	25	being a cause of action.
	Page 311		Page 312
1	•	1	_
1 2	You make that leap entirely on	1 2	been substantiated.
3	the basis of paragraph 236 of the Infinito Award;	3	And I will address, in later
4	is that right? Did I follow your reasoning? You tell us we have to look,	4	part of my argument, although it has been put
5	for 1116 and 1117, at the individual measures and	5	forward to you that all the six measures
6	break them down one by one rather than look at the	6	constitute a composite measure, the Claimant has failed to substantiate that argument and it makes
7	cause of action. And you rely on Infinito, I	7	no submission to the time-bar requirements that
8	think, to get us to the conclusion that breach	8	flow from that argument.
9	means measure; is that right?	9	PRESIDING ARBITRATOR MILES:
10	MR. TIAN: To answer your	10	So just so I understand what your argument is, on
	question, Madam President, I think the measure	11	
11			your Clide 18 where you have the six items and
11 12	1	1	your Slide 48, where you have the six items and
12	constitutes the core of any alleged breach because	12	you create a red box around the top four and say
12 13	constitutes the core of any alleged breach because they are what form the cause of action that are	12 13	you create a red box around the top four and say they are out of bounds.
12 13 14	constitutes the core of any alleged breach because they are what form the cause of action that are before you.	12 13 14	you create a red box around the top four and say they are out of bounds. That, I had understood you to
12 13 14 15	constitutes the core of any alleged breach because they are what form the cause of action that are before you. PRESIDING ARBITRATOR MILES:	12 13 14 15	you create a red box around the top four and say they are out of bounds. That, I had understood you to be making the argument that, if any of the
12 13 14 15 16	constitutes the core of any alleged breach because they are what form the cause of action that are before you. PRESIDING ARBITRATOR MILES: Well, you might have three measures one day and	12 13 14 15 16	you create a red box around the top four and say they are out of bounds. That, I had understood you to be making the argument that, if any of the individual components of a cause of action
12 13 14 15 16 17	constitutes the core of any alleged breach because they are what form the cause of action that are before you. PRESIDING ARBITRATOR MILES: Well, you might have three measures one day and they don't cause a cause of action. Two years	12 13 14 15 16 17	you create a red box around the top four and say they are out of bounds. That, I had understood you to be making the argument that, if any of the individual components of a cause of action happened before the three years, they are out.
12 13 14 15 16 17 18	constitutes the core of any alleged breach because they are what form the cause of action that are before you. PRESIDING ARBITRATOR MILES: Well, you might have three measures one day and they don't cause a cause of action. Two years later, you have two more measures and the five,	12 13 14 15 16 17 18	you create a red box around the top four and say they are out of bounds. That, I had understood you to be making the argument that, if any of the individual components of a cause of action happened before the three years, they are out. MR. TIAN: Yes because you
12 13 14 15 16 17 18 19	constitutes the core of any alleged breach because they are what form the cause of action that are before you. PRESIDING ARBITRATOR MILES: Well, you might have three measures one day and they don't cause a cause of action. Two years later, you have two more measures and the five, the composite five measures may form a cause of	12 13 14 15 16 17 18	you create a red box around the top four and say they are out of bounds. That, I had understood you to be making the argument that, if any of the individual components of a cause of action happened before the three years, they are out. MR. TIAN: Yes because you analyzed each measure individually for time-bar
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12 13 14 15 16 17 18 19 20 21 22	constitutes the core of any alleged breach because they are what form the cause of action that are before you. PRESIDING ARBITRATOR MILES: Well, you might have three measures one day and they don't cause a cause of action. Two years later, you have two more measures and the five, the composite five measures may form a cause of action; yes? MR. TIAN: In the hypothetical world, a composite measure could amount to a NAFTA	12 13 14 15 16 17 18 19 20 21 22	you create a red box around the top four and say they are out of bounds. That, I had understood you to be making the argument that, if any of the individual components of a cause of action happened before the three years, they are out. MR. TIAN: Yes because you analyzed each measure individually for time-bar purposes in case of a composite measure, that is PRESIDING ARBITRATOR MILES: I

Page 313 Page 314 1 action, and then two new events happened this year 1 you couldn't bring a claim because it hasn't 2 2 and, collectively, the composite of the five ripened yet, as in the case of, let's say, 3 events create a cause of action, that what we 3 expropriation, it's not terminated. The contract 4 would look to, for the purpose of Article 1116 and 4 is still in effect. 5 1117, is the composite of the five events. 5 So you can't bring the claim 6 6 I thought you agreed with me. but the events that give rise to that, the Do you not agree with me? 7 7 reasonable. I am going to follow your reasonable 8 8 MR. TIAN: For any composite investment-backed expectations, in order to build 9 9 measure, our position is that you have to break that claim, you have got to rely on a measure that 10 10 down individual measure individually for time-bar happened way earlier; that means you have a wrong purposes. That means --11 but no remedy but maybe that's just the case. 11 12 PRESIDING ARBITRATOR MILES: 12 Is that your view? 13 13 And that's on the basis of Infinito; that's where MR. TIAN: In case of a 14 you get that? 14 composite measure, if we are going to look at the 15 15 measure as a whole, the ILC articles on state MR. TIAN: That's on the basis 16 16 of Bilcon and Rusoro. responsibility make clear that the breach is dated 17 PRESIDING ARBITRATOR MILES: 17 to the first act in that series. 18 Both of my co-arbitrators are hot-buttoning. 18 So, in that case, indeed, the 19 19 MR. TIAN: In any event -breach would have to be dated to the first half. 20 20 PRESIDING ARBITRATOR MILES: CO-ARBITRATOR MCLACHLIN: 21 21 Just let the Tribunal perhaps ask what they want Well, my question isn't the breach a breach of 22 to ask. Just wait and listen to the question 22 contract and don't you have to have both a 23 23 carefully and answer the question. wrongful act and knowledge of damages? And then 24 24 CO-ARBITRATOR GOTANDA: That the first knowledge of that breach would be when 25 25 you have all those things in place? would mean, then, and maybe this is the case, that Page 315 Page 316 1 1 elements of a cause of action will expire at three That that is the way I have 2 2 years under 1116 and 1117. always thought about it. I think you are trying -- you 3 3 MR. TIAN: May I please 4 4 are telling me something different and, if you address the first question by Justice McLachlin. 5 are, I need to understand exactly what it is, 5 Our understanding is that the 6 6 whether I am wrong in what I think -- how I think Claimant's case is not a breach of contract. 7 7 about this. Otherwise, we won't be here in front of an 8 PRESIDING ARBITRATOR MILES: international Tribunal. 9 9 CO-ARBITRATOR MCLACHLIN: It's And just to help you out a little bit, I think, in 10 10 our minds, there are two separate questions for a breach of NAFTA. 11 11 you. MR. TIAN: Yes, it's a breach 12 12 The first question is do the of NAFTA. 13 individual elements of a cause of action that 13 And that knowledge can very 14 don't, in themselves, constitute a cause of action 14 well be different and, indeed, in this case, it is 15 expire at three years. Question one. 15 different than its knowledge of the breach of 16 Question two. If, 16 contract. 17 irrespective of what you submit is the answer to 17 And, in fact, the contract, on 18 question one, I understand your second point is 18 February 2018, was rightfully terminated so there 19 that doesn't arise here. You say, on these facts, 19 is no question of breach. 20 20 that's not the case. It doesn't arise because To your question, Madam 21 21 everything you knew and should have known and had President, if we are going to look at each measure 22 22 to know to bring this claim, you knew. I think individually for time-bar purposes, these measures 23 23 that's your case. that happen prior to the three-year limitation 24 24 period would indeed expire. Otherwise, the But there's a question before 25 25 that. Is it always the case that individual Claimant would always be free to point to a later

Page 317 Page 318 1 1 event in a way that would toll the limitation MR. TIAN: The meddling with 2 2 period. the gold mine. They would inform the Claimant's 3 PRESIDING ARBITRATOR MILES: I 3 knowledge of an alleged breach of NAFTA. 4 4 So, at that point, before the am sorry. I haven't got you. 5 5 If we have a gold mine and a actual taking, the Claimant would have or should government takes measures in respect of that gold 6 have knowledge that an alleged breach of NAFTA may 6 7 7 mine to interfere with its operations, turns off have happened and in that -the power, creates roadblocks, won't grant visas. 8 8 PRESIDING ARBITRATOR MILES: 9 9 And a Claimant says you have expropriated the gold So what if it's a different breach? What if my 10 10 mine and a Tribunal says no, you haven't; okay. first breach was FET and there has been no 11 And then, five years later, 11 expropriation, no expropriation is claimed? Then 12 the government says, because of all of those 12 it's taken. 13 things that happened earlier -- failure to get 13 You're saying you still can't 14 proper visas, failure to have proper access 14 use those individual events as part of your 15 permits -- we are going to terminate your 15 subsequent expropriation claim under NAFTA; is concession agreement for your gold mine and have 16 16 that how you're saying 1116 and 1117 works? 17 taken it away so the taking has occurred. 17 MR. TIAN: Can I take back 18 You say 1116, 1117 wouldn't 18 your question and consult with my colleagues? 19 permit a Tribunal to look at the whole of the 19 PRESIDING ARBITRATOR MILES: 20 conduct, only that final, final event? 20 Yes, Justice McLachlin may have a have a better 21 MR. TIAN: Well, because the 21 question so you go ahead. 22 first series of events, the not granting visa, CO-ARBITRATOR MCLACHLIN: I 22 23 the --23 will try. 24 PRESIDING ARBITRATOR MILES: 24 It seems to me you have got to 25 It doesn't matter what they are. 25 have knowledge of the breach and that you'll Page 319 Page 320 1 1 suffer loss, a breach of NAFTA, and that that will It's the first knowledge but that knowledge has to 2 2 be of a NAFTA wrong and that's going to cost you. cause you loss. So some acts might take place 3 3 So it seems to me that's before the limitation period. 4 4 But the person, the party, what's being argued here, to some extent. That, 5 whether -- I am not saying whether I think it's 5 injured party might be not sure they're injured. They think, well, this permit was not granted but 6 right or wrong. I haven't made that decision. 6 7 7 maybe they, the government, will make it up to me But they are saying there were 8 8 later. So then limitation period comes down and these acts, these, these omissions. Then the 9 9 limitation period comes down. Then we have a then, later, the government doesn't make it up to 10 10 termination, and we realize, oh my goodness, those them. 11 11 acts and omissions which we thought were not going It seems artificial that they 12 12 couldn't say, when that last thing happens, I am to amount to anything are now costing us a lot. 13 13 barred from, because one of the elements, I didn't If I am not mistaken, that's 14 know that element, the damage element, when --14 the way the argument has been put to us. 15 before the limitation period was up. 15 So it seems to me unfair, I So that would seem unfair to 16 16 won't go further than that, to say that when the 17 17 wrongful acts or omissions, before the limitation me, that you would make a -- you would say to a 18 18 party then you can't look at that wrong. It's period ripen into what is required for that 19 19 knowledge, which is after the limitation period, gone. 20 20 And surely the whole purpose you don't have complete knowledge until you have 21 21 is to see what the wrong is and the effect and that damage component. That's what's bothering 22 22 what you have to know, I think it gets back to the me 23 23 PRESIDING ARBITRATOR MILES: question of what you have to know. 24 And I agree with you it's the 24 So we are going to take the break so you can 25 25 first knowledge; right. The cases are clear. discuss, if you need to.

Page 321 Page 322 1 But coming back to the primary 1 Mr. Tian, we are ready when you are. 2 question I think all of the discussion has stemmed 2 MR. TIAN: Great. Thank you. 3 from just the very first simple question. 3 I would like to come back to Articles 1116 and 1117 reference to knowledge of 4 the last question that Justice McLachlin posed as 5 5 alleged breach. to whether it is -- whether it poses a question of 6 fairness when a Claimant does not have actual 6 Is it your argument that 7 7 knowledge of alleged breach means knowledge of any knowledge of an alleged breach of losses, and then 8 element of breach, so measure being any element of another subsequent measure future in the time will 9 9 breach, and, if so, how do you get there? give the Claimant that actual knowledge. 10 10 The only case you have in this I think the answer to your deck is the Infinito case. And I understand it's 11 question lies in the language of 1116(2) and 11 12 1117(2) which provides that not only we are 12 a wholly separate point as to whether or not those 13 13 circumstances exist on the facts in this case. concerned here about actual knowledge but also 14 But I want to understand your legal theory before 14 about constructive knowledge. 15 15 we move into this particular case. To quote: "Or should have first 16 16 All right. 17 17 acquired."[as read] So we will come back at, what 18 In that sentence, previous 18 are we, 4:04. Shall we come back at twenty past, 19 Tribunals, such as in Grand River, have held that 19 okay, just to give you time to have a think about 20 constructive knowledge does not give Claimants 20 that. 21 carte blanche to wait and to -- I am using its 21 All right. Thanks. 22 word -- willfully abstain from inquiry in order to 22 MR. TIAN: Thank you. 23 avoid actual knowledge. 23 --- Upon recess at 4:04 p.m. 24 24 From that perspective, a --- Upon resuming at 4:22 p.m. 25 reasonable and sophisticated Claimant, as is 25 PRESIDING ARBITRATOR MILES: Page 323 Page 324 1 1 Windstream in this case, exercising reasonable amount to an alleged breach, in and of themselves, 2 2 care ought to conduct further inquiries so as to and only with other measures amount to a breach 3 3 establish whether or not there is an alleged later on. 4 4 breach. In that case, those facts do 5 5 And any failure to conduct not have an impact on the limitation period those further inquiries would, of course, inform 6 6 because they are not alleged or could not be 7 7 the Claimant's constructive knowledge. individually alleged breaches. 8 8 CO-ARBITRATOR MCLACHLIN: PRESIDING ARBITRATOR MILES: 9 9 Okay. Thank you. Thank you. 10 10 MR. TIAN: So of fundamental MR. TIAN: As to your 11 11 question, Madam President, whether knowledge of importance to the legal test is the notion of the 12 12 facts that form an alleged breach prior to the first acquisition of knowledge, which must be 13 limitation period, Canada submits that one must 13 given a meaning. 14 14 enquire whether those facts could independently The Tribunal must, therefore, 15 15 amount to an alleged breach. look at the earliest moment in time where the 16 16 And, in this case, they are. Claimant has acquired actual or constructive 17 Because, as I will demonstrate, Windstream have 17 knowledge of these measures. 18 18 alleged and challenged exact same measures As the Mobil II Tribunal held, 19 19 independently in the Windstream I proceedings. an investor cannot acquire knowledge of the same 20 20 Therefore, they have the knowledge, in this case, matter on more than one occasion. And that 21 actual knowledge of those facts amounting to an 21 remains true in this case. 22 22 alleged breach. The Claimant cannot credibly 23 23 advance that it only acquired knowledge for the For the sake of argument, if 24 24 first time of the alleged breach in February 2018 we are in a hypothetical scenario where there are 25 25 facts, background facts, that do not necessarily when it is well aware of all Ontario's measures

Page 325 Page 326 1 prior to the critical date. This simply defies 1 Claimant's witness Mrs. Baines admitted that no 2 2 further scientific studies are being planned to 3 Now when did the Claimant 3 lift the moratorium. In other words, the 4 actually acquire knowledge of the alleged breach? 4 Claimants knew of the challenged measure (a). 5 5 August 25th, 2017, the And I will answer this question by demonstrating that, at various points prior to the critical 6 Ministry of Environment informed the Claimant that 6 7 7 date, the Claimant has acquired knowledge of these it could not confirm whether or when Ontario will 8 8 be revisiting the February 2011 decision on the measures. 9 9 moratorium. That also reinforces the Claimant's August 19th, 2014, the 10 10 Claimant submitted its memorial Windstream I. knowledge of the challenged measure (b). Paragraph 505 lists the four interrelated issues 11 The Claimant also challenges 11 12 12 the continuous effect of these same one-time in that case. 13 13 It specifically challenged the measures. However, through its own admission, it 14 moratorium itself and Ontario's failure to keep 14 has also precisely acquired knowledge of their 15 Windstream whole. Or, in other words, its failure 15 continuing effect before the Windstream I 16 16 to direct the OPA to freeze the FIT Contract. proceedings. 17 These are the exact same 17 For instance, in that 18 18 measures from Ontario that the Claimant knew and proceeding, it knew that the moratorium was an 19 19 challenged in Windstream I and again in the indefinite term, and that Ontario had not given 20 20 present case as measures (b), (c) and (d). any indication as to when and, indeed, whether the 21 21 moratorium might be lifted. It is clear that the Claimant 22 22 It knew that Ontario failed to knew, back in 2014, at least, that these measures 23 23 complete the necessary research in the four years formed an alleged breach. It cannot escape from 24 24 and four months since issuing the policy decision. that knowledge. 25 25 Further, it knew that Ontario October 12th, 2016. The Page 327 Page 328 1 did not direct the OPA to freeze the Project 1 transgression when they had knowledge of earlier 2 pending the moratorium through, for instance, 2 breaches and injuries. 3 removing the force majeure limitation or 3 As the Apotex II Tribunal 4 restraining the OPA's termination right for the correctly held, nothing in the text or 4 5 5 jurisprudence of NAFTA Chapter 11 suggests that a Project. 6 party can evade NAFTA's limitation period by 6 All these examples clearly 7 7 demonstrate that the Claimant first acquired asserting that a measure at issue was part of a knowledge of Ontario's measures that it now 8 8 continuous breach or part of a single continuous 9 9 challenges, as well as their continuous effect action. 10 10 well before the critical date. By pointing to the date when 11 In other words, the 11 it was informed of the FIT Contract's 12 12 circumstances that Ontario created through these cancellation, the Claimant now asks the Tribunal 13 measures existed well before the critical date and 13 to toll the limitation period into its subsequent 14 did not suddenly become wrongful in February 2018 14 knowledge of the alleged breach. 15 when the IESO indicated its termination of the FIT 15 Yet, the critical notion of 16 contract. 16 Articles 1116(2) and 1117(2) is that one of the 17 17 first acquisition of knowledge, not subsequent The fact that some of them 18 18 continued beyond the critical date and even into acquisition, not repeated acquisition, not 19 19 this day changes nothing to the Claimant's first ultimate acquisition of such knowledge. And this 20 acquisition of knowledge. 20 has been the consistent position of all three 21 21 They certainly do not reset NAFTA Parties, including in this case. 22 22 the limitation period. As the United States noted in 23 23 Investment jurisprudence has its 1128 submission, where a series of similar and 24 24 been consistent in rejecting Claimants attempts related actions by a respondent state is at issue, 25 25 to base claims on the most recent alleged an investor cannot evade the limitations period by

Page 329 Page 330 1 1 decision to cancel the FIT Contract. basing its claim on the most recent transgression 2 2 in that series. To allow an investor to do so Nevertheless, its own 3 would render the limitations period ineffective. 3 pleadings in Windstream I tell a completely Mexico similarly noted that it 4 different story. 5 5 It claimed back then that the supports Canada's position, reaffirming that once the limitation period commenced to run, neither 6 6 Project cannot be developed in time. It was no 7 7 the continuation of an alleged violation nor longer financeable. As a result, the Project has 8 8 subsequent or additional facts can reset, extend been effectively cancelled and is now 9 9 substantially worthless, as are Windstream's or interrupt it. 10 10 Indeed, the limitation period investments in WWIS and the FIT Contract. is clear and rigid once it first commences to run. 11 That date when its investment 11 became worthless occurred as of May 22nd, 2012, 12 12 And that is once the Claimant first acquires the 13 13 knowledge. according to the Claimant. The Claimant's expert, 14 Otherwise, as the Spence 14 15 Tribunal noted, it would effectively denude the 15 Deloitte, in Windstream I also supported that 16 16 limitation clause of its essential purpose, of assertion. And the Claimant had continuously 17 drawing a line and a prosecution of historic 17 referenced the moratorium as crystallizing a de 18 claims and encourage attempts at the endless 18 facto cancellation of its Project. 19 19 parsing up of a claim into either finer The Claimant's witness 20 20 subcomponents of breach at the time. Mr. Mars testified that its damages was 21 21 And let's turn to the irreparable. If Claimants reiterated this 22 22 qualification in its pleadings, stating that even Claimant's knowledge of its loss or damage. 23 23 The Claimant, again, would if the moratorium was lifted and even if 24 24 have you believe that it only knew its loss on moratorium was not permanent, sorry, Windstream's 25 February 2018 when it was informed of the IESO's 25 loss is. Page 331 Page 332 1 1 Windstream has lost the entire Previous Tribunals such as 2 2 Mobil II, Grand River, Apotex and Bilcon have all value of its Project. 3 accepted the simple knowledge that loss or damage 3 The Claimant even added that 4 there is no prospect of recovering in value even has been caused even if its extent or 4 5 if the moratorium is lifted. 5 quantification is still unclear is sufficient to 6 trigger the limitation period. 6 All these statement are from 7 7 Windstream I, well before the critical date. They And that goes to your 8 8 speak volumes of the Claimant's actual knowledge question, Justice McLachlin. 9 9 of its loss before the Windstream I proceedings. CO-ARBITRATOR MCLACHLIN: Yes, 10 10 Nothing can allow it to it does. 11 11 disavow such knowledge of its loss. Not Canada's MR. TIAN: On this point, the 12 12 Claimant has acknowledged that the Windstream I arguments to the contrary in Windstream I. Not 13 13 anything else. Once you know something, you Tribunal awarded its damages to its investment in 14 14 cannot unknow it. February 2016. 15 15 The Tribunal must ask itself Therefore, its knowledge of 16 such loss alone is sufficient to trigger the 16 how can a Claimant that believed its Project was 17 de facto cancelled and substantially worthless, as 17 limitation period prior to the critical date. 18 18 It cannot seek today to double of May 2012, now maintain that it had absolutely 19 no knowledge of any loss back then? 19 recover the exact same damage that was awarded to 20 20 At best, this should strike it by the Windstream I Tribunal. 21 21 the Tribunal as odd. PRESIDING ARBITRATOR MILES: 22 22 Just on that, coming back to a question Justice Further, as investment 23 23 jurisprudence has confirmed, the legal test is not McLachlin asked you before the break. 24 whether the Claimant has concrete knowledge of the 24 The language in Articles 1116 25 25 and 17 talk about knowledge of the alleged breach, actual amount of loss.

Page 333 Page 334 1 which is what I have been focusing on before the 1 flaws in that logic. The fact that the Windstream 2 2 day, and knowledge that its occurred loss. And, I Tribunal disagreed with its characterization of 3 your last five to ten minutes, you have been 3 the loss has no bearing on its own knowledge. 4 seeking to prove knowledge of loss. 4 That Tribunal's Award cannot 5 But was your last submission a 5 magically erase the Claimant's knowledge of its submission that it is enough for me to prove loss, 6 6 loss. I don't have to prove knowledge of breach? 7 7 Also, the Claimant's knowledge 8 8 MR. TIAN: Yes, you need both of the loss extended even beyond the Windstream I 9 elements to satisfy Article 1116. 9 proceedings. 10 10 PRESIDING ARBITRATOR MILES: CO-ARBITRATOR MCLACHLIN: Just 11 You need knowledge of breach as well as knowledge 11 a question. 12 12 of loss. We are relying on wrongs, 13 MR. TIAN: Yes. 13 alleged wrongs, omissions, failure to instruct, And I would add that that 14 14 after 2016. So doesn't the damage, loss, have to 15 15 knowledge doesn't have to be actual. It can very relate to those wrongs or omissions? 16 well be, as per the language of Article 1116(2) 16 And, if that is the case, how 17 and 1117(2), be constructive. 17 can you rely on admissions in the pleadings of 18 But, in this case, the 18 Windstream I before 2016? 19 Claimant has actual knowledge of both loss and the 19 I may have this wrong but that 20 alleged breach well before the critical date. 20 is my question. 21 The Claimant argued this 21 MR. TIAN: To answer your 22 morning that Windstream I Award changed its 22 question, Canada's position is that, in this case, 23 perception of the loss. That it only suffered a 23 we need to look at the facts that underline 24 part of that loss. 24 those -- this knowledge and this knowledge of its 25 However, there are inherent 25 loss and alleged breach. Page 335 Page 336 1 1 initiated the domestic application. So these same failure to 2 2 Otherwise, Windstream would direct, the continuation of the moratorium. 3 3 have spent money, hired counsel and launched a failure to conduct the science, they are the same 4 4 full scale application against the IESO for fact that existed well before the Windstream I 5 something they don't even know would cause them 5 Award. It hasn't changed. 6 CO-ARBITRATOR MCLACHLIN: So 6 harm. 7 7 it sounds like an echo of the Claimant's And of course Windstream can't continuous breach argument. 8 8 cannot be faulted for bringing the domestic 9 9 Okay. I think I have your application. But it also cannot use the domestic 10 10 position. Thank you. application to escape from its knowledge. 11 11 MR. TIAN: And that, in a way, Now I will turn to the second 12 12 should inform the Claimant's knowledge. set of measures, those two last measures from the 13 So the IESO's termination 13 IESO. 14 14 right arose on May 4th, 2017, thereby confirming a As to measure (f), the IESO 15 definitive end to any possibility to finance the 15 clearly confirmed to the Claimant, on Claimant's Project from May 2012. 16 February 19th, 2017, before the critical date that 16 17 And the Claimant did not only 17 it is not prepared to amend the FIT Contract to 18 18 suspect this termination right would arise on that provide an extension, nor to waive its right to 19 19 date. It knew with absolutely certainty. terminate the FIT Contract pursuant to 20 20 To use the words of the Section 10.1(g). 21 Windstream I Tribunal, according to the Claimant, 21 And that letter, by the way, 22 22 this right will inevitably arise by May 4th, 2017. is signed by Mr. Killeavy, now the Claimant's 23 23 This is why, in March 2017, witness. 24 the Claimant actively sought to prevent the IESO 24 Therefore, only the challenged 25 25 from exercising its termination right when it measure (e), the actual termination, occurred

Page 337 Page 338 1 1 As the Grand River Tribunal after the critical date, not any other. 2 2 Yet these additional factual cautioned, such a position would render the 3 details do not alter the essence of the Claimant's 3 limitations provisions in effective in any 4 case. That is Ontario's actions created the 4 situation involving a series of similar and 5 related actions by a Respondent state since a 5 circumstances, the conditions for the IESO to 6 Claimant would be free to base its claim on the 6 terminate the FIT Contract. 7 7 For time-bar purposes. most recent transgressions, even if it had 8 8 investment Tribunals have refused to look at knowledge of earlier breaches and injuries. 9 9 subsequent events that are not legally significant PRESIDING ARBITRATOR MILES: 10 or distinct. And, accordingly, the Tribunal need 10 Have any of the cases, any of the prior awards 11 not analyze the IESO's measures in this case. 11 that you rely on that have concluded that the 12 As the Spence Tribunal held, 12 event in issue, for limitation purposes, was not 13 the limitation period starts running when a 13 legally significant or distinct? Claimant is deemed to have first acquired 14 14 Have any of those cases 15 15 knowledge of the breaches that form the essence of involved an event that was the termination of the 16 their claims. 16 equivalent of a consensual agreement with the 17 This Tribunal must reject the 17 government or government entity. 18 Claimant's attempt to use these IESO measures as a 18 MR. TIAN: I can confirm that 19 hook to resubmit all of Ontario's past conduct 19 and come back to you. 20 that it knew and litigated at length in the first 20 PRESIDING ARBITRATOR MILES: 21 21 arbitration. Just as I have interrupted you, the critical date, 22 22 The Claimant has not put as you've characterized it, is not disputed. 23 forward a single authority that supports its 23 MR. TIAN: It's not disputed. 24 attempt to parse its claim into numerous pieces in 24 CO-ARBITRATOR MCLACHLIN: The 25 an attempt that resets the limitation period. 25 22nd. Page 339 Page 340 1 1 MR. TIAN: December 22nd. amalgam the five time-barred Ontario and IESOs 2 2017. 2 measures with the actual termination in an attempt 3 to circumvent the limitation period. 3 PRESIDING ARBITRATOR MILES: 4 4 It's taken us three years from the 22nd of Yet, the Claimant has not 5 5 December 2020. meaningfully explained how the measures it 6 6 MR. TIAN: Exactly. challenges form a composite breach. Just as the 7 7 So even if IESO's termination Claimant in Infinito, Windstream has failed to 8 8 occurred after the critical date, it does not properly substantiate its composite breach 9 9 impact the essence of the claim, thereby, has no argument. It makes no submissions on the effect 10 10 bearing on the Tribunal's jurisdiction ratione of a composite breach on the time-bar requirement. 11 11 Further, Canada disagrees with temporis. 12 12 That means that the IESO's the Claimant's characterization of a composite 13 action does not form the basis of a new, 13 breach. But that disagreement is ultimately 14 independent or self-standing cause of action. 14 irrelevant. 15 15 The Claimant has failed to Even if the Claimant was able allege that the IESO's termination of the FIT 16 16 to explain why we are looking at a composite 17 contract independently breaches Articles 1105 or 17 breach, any such breach would have to be assessed 18 18 with a date where the Claimant knew of the first 1110. 19 19 The Spence Tribunal similarly act in the series of measures. 20 20 noted that acquiring further knowledge of one The ILC articles on state 21 21 claim does not generate a new, independently responsibility provide guidance on how to analyze 22 22 actionable breach separable from the conduct that a composite measure. 23 23 preceded it, of which the Claimants were aware. In Article 15.2, the ILC makes 24 Instead, the Claimant relies 24 clear that the breach is dated to the first of 25 25 on the theory of composite breach. It tries to acts in the series, not the last.

Page 341 Page 342 1 1 The first act, in our case, is majeure. 2 undoubtedly prior to the critical date, as all of 2 WWIS's notice of force 3 the complaint of Ontario's measures predate the 3 majeure, under the FIT Contract, is Exhibit 4 Windstream I Award. 4 C-0408. And I have asked for it to be pulled up 5 5 Madam President, members of on the screen. 6 6 the Tribunal, as you have heard, the Claimant's Okay. So, zooming in, we can 7 7 see the date of the document is December 2010. case fundamentally rests on its challenge of 8 8 Ontario's measures that are all time-barred. The date of force majeure is November 2010. We 9 can see under a little box, "type of force 9 No matter its characterization 10 10 of the measures, it has acquired knowledge of the majeure", they have identified 11 alleged breach and loss prior to the critical 11 certificate/permitting/licensing, with further 12 12 details given in Exhibit A. date. 13 13 That means the Claimant has So let's go down to page 3 of 14 failed to meet its burden to establish the 14 the PDF. 15 15 Tribunal's jurisdiction ratione temporis. Its We have here, in these 16 case must, therefore, be dismissed. 16 paragraphs, a description of events leading to the 17 I thank you and I will give 17 force maieure. 18 the floor to my colleague Ms. Dosman who will 18 In paragraph 3, it's noted 19 19 present Canada's arguments on liability. that Windstream will be required to complete a PRESIDING ARBITRATOR MILES: 20 20 site release process. 21 21 Thank you. It's also noted that 22 OPENING STATEMENT BY MS. DOSMAN: 22 Windstream was aware, as of the date of the 23 23 Good afternoon. Before I signing of the FIT Contract, that a site release 24 proceed to submissions on liability, I would like 24 process had yet to be issued for offshore wind 25 25 to address the Tribunal's question on force projects. Page 343 Page 344 1 1 If we can scroll down to all times from 2010 through to the termination of 2 page 5, paragraph 13. In the summary, the force 2 the FIT Contract. 3 3 majeure notice states that: With that, I will turn to --4 4 "The key items that are PRESIDING ARBITRATOR MILES: being held up by the 5 5 Just before you do. 6 6 absence of a site release MS. DOSMAN: Yes, please. 7 7 process."[as read] PRESIDING ARBITRATOR MILES: 8 8 Again, that was known to WWIS It caught my eye in the paragraph. You popped up 9 quite quickly. It said "in addition". 9 prior to entering into the contract. 10 10 Are: And the discussion of 11 regulatory impediments has a para 2 beforehand 11 "(a), wind testing, and 12 12 (b), discussion of a which says a situation that has resulted in force 13 reconfiguration which is 13 majeure is unique among those entering into FITs, 14 required to define the 14 WWIS Project is subject to several regulatory 15 15 Project area and to plan processes such as REA that allow it --16 16 field studies for MS. DOSMAN: Um-hmm --17 17 engineering and the PRESIDING ARBITRATOR MILES: 18 18 REA."[as read] In addition, it requires land tenure. Just so you -- so the IESO accepted this notice of force majeure. 19 19 MS. DOSMAN: Yes. 20 20 PRESIDING ARBITRATOR MILES: 21 21 And so that you have it handy, So I understood from your answer earlier and your 22 22 the FIT Contract defines force majeure at answer just now that this was the land tenure 23 23 Section 10.3. And the relevant subjection is (i). issue was the basis for the force majeure so it's 24 24 And it is uncontested that not what this says. 25 25 this force majeure notice remained in effect at MS. DOSMAN: No, it's actually

	Page 345		Page 346
1	prior to land tenure.	1	MS. DOSMAN: Yes.
2	So land tenure was required	2	So there were several problems
3	but this process, the site release process was a	3	with Windstream's so they did put in an
4	multi-stage process with the Ministry of Natural	4	application for applicant of record status.
5	Resources whereby an applicant of record, so you	5	As a result of discussions,
6	had to go through this process that had not fully	6	the government wanted to impose or was considering
7	been established for offshore wind. You had to	7	imposing a 5 kilometre set back from the shore.
8	become an applicant of record which would allow	8	So, in their applicant of
9	you priority access for testing on the Project	9	record application, WWIS had identified a Project
10	site.	10	location on grid cells, parts of Crown land, that
11	It was not land tenure. Land	11	would have been within the 5 kilometres.
12	tenure was a separate issue whereby a lease would	12	So they were in discussions
13	have to be entered into with regard to a	13	with MNR, and this was, I believe, in the summer,
14	disposition for the Project area.	14	early fall. They wanted to change their applicant
15	PRESIDING ARBITRATOR MILES: I	15	of record application for new grid cells. And
16	understand.	16	perhaps I can get into the details tomorrow. I
17	So a site release process,	17	can bring it up a bit later.
18	proper noun, is the lack of that is the force	18	But, essentially, they needed
19	majeure event?	19	to move the location of the Project. They were
20	MS. DOSMAN: Yes. Well, the	20	okay with moving the location of the Project, but
21	lack of a process, yes.	21	they had not reached agreement on that with the
22 23	PRESIDING ARBITRATOR MILES:	22	Ministry of Natural Resources.
23 24	And what about the recent request by Windstream to	23	PRESIDING ARBITRATOR MILES:
25	allow retesting, reconfiguration of the Project	24	Okay. So the next paragraph you took us to was 13
23	area being refused?	25	and the wind testing, the discussion of
	Page 347		Page 348
1	reconfiguration, they were a consequence of the	1	PRESIDING ARBITRATOR MILES:
2	absence of the site release process.	2	No, okay. If not, it's an other.
3	MS. DOSMAN: Correct, yeah.	3	MS. DOSMAN: Yes. I think
4	PRESIDING ARBITRATOR MILES:	4	PRESIDING ARBITRATOR MILES:
5	The site release process is the event that gives	5	That's fine.
6	rise to the force majeure and a bunch of other	6	MS. DOSMAN: I think that
7	claims fall on	7	might be please don't just look at the tick box.
8	MS. DOSMAN: Exactly. They	8	Please read our submission.
9	did not have access to the site in order to even	9	PRESIDING ARBITRATOR MILES:
10	begin initial testing on the proposed site.	10	Okay.
11	PRESIDING ARBITRATOR MILES:	11	MS. DOSMAN: Okay. Moving
12	Okay.	12	on
13	And then, on the first page of	13	PRESIDING ARBITRATOR MILES:
14	that document, there were types of force majeure,	14	Sorry, and although this is Ontario header.
15	took us to the X on	15	MS. DOSMAN: So this is the
16 17	"certificate/permitting/licensing". There was	16	form, yeah.
18	also "other".	17 18	PRESIDING ARBITRATOR MILES:
	MS. DOSMAN: I believe they	19	Yeah, this is Windstream document.
19 20	mean please read all of Exhibit A. That's all	20	MS. DOSMAN: Absolutely, yes.
21	that the document tells us, in any event.	21	Yes, absolutely.
22	PRESIDING ARBITRATOR MILES: Okay. So that the site release process would be a	21 22	PRESIDING ARBITRATOR MILES: Understood.
	OKAV. SO INALINE SHE RELEASE DROCESS WOULD be a		
		1 72	All most Thomps
23	certificate/permitting/licensing issue?	23	All right. Thanks.
23 24	certificate/permitting/licensing issue? MS. DOSMAN: I wouldn't like	24	MS. DOSMAN: No problem.
23	certificate/permitting/licensing issue?	1	

Page 349 Page 350 1 First, I am going to explain 1 to determine whether an indirect expropriation has 2 2 this afternoon that the Claimant has failed to taken place. 3 establish an indirect expropriation. And then I 3 It should ask, as a threshold 4 am going to demonstrate that the Claimant has also 4 matter, whether the impugned measures interfere 5 failed to establish a breach of the minimum 5 with a property right or interest in an 6 6 standard of treatment. investment. 7 7 Turning first to the If so, it should conduct a 8 8 Claimant's allegations on expropriation. fact-specific analysis considering factors As the Windstream I Tribunal 9 including the economic impact of the measure, the 10 10 acknowledged, Article 1110 of the NAFTA sets out Claimant's reasonable investment-backed the criteria for legality of expropriation and 11 expectations and the character of the government 11 12 defines the modalities of compensation, but does 12 action. 13 13 not provide criteria for determining whether or Turning to the threshold when an expropriation has taken place. 14 14 question. We have two elements here. The 15 As a result, recourse to 15 Claimant must hold a property right or property 16 16 customary international law is required. The interest in an investment. 17 reference there is to Canada's Rejoinder at 17 Now, the Claimant acknowledges 18 18 paragraph 146. that it must have had a vested property right or 19 19 As to the content of customary interest that is capable of expropriation. And 20 20 international law on this point, the three NAFTA the reference there is to the Claimant's Reply 21 memorial at paragraph 326. 21 Parties recently set out their shared 22 22 understanding in Annex 14(b) of the Canada-United It is their burden to 23 23 States-Mexico, or CUSMA. establish. 24 The Tribunal should, 24 Now the only evidence we have 25 therefore, apply the recently reaffirmed approach 25 on the record on this point is the -- what were Page 351 Page 352 1 1 the property rights at interest here, are from the perspective. 2 first expert report of Ms. Powell. 2 Relying on Mr. Swartz, 3 3 And I'd like to call that up. Ms. Powell comes to the conclusion that the FIT 4 4 You were brought to it this morning. Let's go contract could be the subject of a security 5 5 back to it. Paragraphs 130 and 131. Apologies, interest or could be transferable in bankruptcy. 6 6 these are not in the slides. Fine. 7 7 Paragraphs 130 and 131 of the But we are not in the 8 8 Powell -bankruptcy context. 9 9 PRESIDING ARBITRATOR MILES: We know that Canadian property 10 10 Were you brought off mic? law is highly context-specific. 11 11 MS. DOSMAN: I have. Oh, We are here in the context of 12 12 dear. a claim for expropriation in violation of the NAFTA, and we must identify something of value 13 We were brought here this 13 14 morning and let's come back to it. 14 that was alleged to be expropriated. 15 15 I will come back to some These are unfortunately not in 16 16 the slides but, at paragraphs 130 and 131, this is remarks from cases on these matters. 17 the evidence we have with respect to the FIT 17 For example, the Tribunal in 18 18 contract as personal property. Merrill and Ring noted that there must be an 19 19 I will note, first of all, actual and demonstrable entitlement of the 20 20 Ms. Powell is here relying on conversations with investor to a certain benefit under an existing 21 21 her law firm partner, Jay Swartz, who is an expert contract or legal instrument. Expropriation 22 22 in insolvency matters. So this is not her direct cannot affect potential interests. 23 23 And, as the Tribunal in knowledge. 24 24 Generation Ukraine held, it is important to be I will also note that these 25 25 two paragraphs concern from a bankruptcy meticulous in identifying the rights duly held by

Page 353 Page 354 1 1 reached commercial operation, the IESO was the Claimant at the particular moment when 2 2 allegedly expropriatory acts occurred. required to buy the energy produced at a certain 3 In the context, then, of a 3 price for a certain amount of time. 4 claim involving a contract, the key is what was 4 But there was no guarantee 5 5 the Claimant entitled to under that contract. that a supplier would reach that stage. In fact, 6 6 The Emmis Tribunal noted that the FIT Contract contains a long list of 7 7 it's the asset itself, the property interest or termination rights. It also lists the many 8 8 shows an action and not its contractual source requirements necessary for the IESO to issue a 9 9 that is the subject of an expropriation claim. notice to proceed. Now the Claimant protests -- I 10 10 So I have done my best. 11 am skipping forward a little bit. 11 Perhaps I will come back more in closing on the 12 The Claimant protests that 12 Tribunal's fourth question. 13 Canada is focusing on the wrong aspect of the FIT 13 But, essentially, the Claimant 14 contract and that what matters is the contract as 14 is required to establish a vested property right. 15 a whole rather than what entitlements WWIS held 15 The only evidence we have is hearsay and from the 16 under that contract. 16 wrong context. 17 But the Claimant itself 17 PRESIDING ARBITRATOR MILES: 18 complains that, as a result of the termination of 18 Okav. 19 the FIT Contract, there is no remaining "right to 19 CO-ARBITRATOR GOTANDA: Then I 20 build and operate a wind farm". 20 am going to jump a little ahead then. 21 Canada's point here is that 21 MS. DOSMAN: Okay. 22 the FIT Contract did not entitle the supplier to a 22 CO-ARBITRATOR GOTANDA: Why 23 right for its Project to reach commercial 23 isn't a vested property right, a well recognized 24 operation. 24 property right, they have got the contract but 25 Of course, if a Project 25 they could lose it, vested, subject to Page 355 Page 356 1 1 phrasing of your question, there's good reason for defeasance. 2 2 that. For example, I am not sure what "subject to Versus a contingent right is 3 3 disfeasence" means. We should have before us they don't get the contract until they meet 4 4 certain rights. evidence --5 5 I am going to also argue that CO-ARBITRATOR GOTANDA: You 6 6 a contingent right, in and of itself, can be a can lose it. Right. It's yours but you can lose 7 7 very valuable right that's recognized under -- I it. Versus contingent means you don't have it 8 yet, right, until the condition is satisfied. 8 am sure in the Canadian law as well there is some 9 9 US law and Mexican law. The key is where is the 10 10 condition? If it's on the front-end, it's a So the fact that it's 11 11 contingent right. If it's on the back end, it's contingent doesn't mean it isn't valuable. 12 12 But why isn't this a vested defeasance. 13 right subject to defeasance and not a 13 MS. DOSMAN: So two points. 14 14 First, just to conclude on my contingent? 15 15 MS. DOSMAN: So I think -preliminary remarks which is that property law is 16 very complicated. We know that from the Saulnier 16 **CO-ARBITRATOR GOTANDA:** 17 Remember, it's the condition precedent versus a 17 case. Especially in Canada. A thing can be 18 18 property for one purpose and not for others. condition subsequent. 19 19 So the context is important MS. DOSMAN: Perhaps just a 20 20 and we don't have that context here. We don't little context for answering the question. 21 21 International law does not have evidence about what context we are in or what 22 22 property rights would attach in the relevant create property rights. And so it's undisputed, 23 23 as between both disputing parties, that a property context. 24 24 is a matter of domestic law. To your second question, 25 25 And I think even in the whether the right was contingent or subject to

	Page 357		Page 358
1	defeasance, what they didn't have was a right to	1	mention CUSMA Annex 14-B which would not have
2	build a wind farm.	2	been in force at that time. It was maybe under
3	They had a right to if they	3	negotiation. I will have to check on that.
4	got, if they got there, what the contract gave	4	PRESIDING ARBITRATOR MILES: I
5	them was a very advantageous price and term for	5	think it is August 2014
6	which to sell the energy to the IESO and the IESO	6	MS. DOSMAN: I think it did.
7	is required to take it.	7	PRESIDING ARBITRATOR MILES:
8	We are not saying this was an	8	When you say "it" did, do you mean "it" being
9	invalid contract. We are saying that the rights	9	Canada or "it" being the Tribunal?
10	granted under it did not extend as far as the	10	MS. DOSMAN: Sorry, I think we
11	Claimants suggest.	11	are talking about different things.
12	PRESIDING ARBITRATOR MILES:	12	I thought we were talking
13	Can I come back to your Slide 93. And to the	13	about the Annex in CUSMA that sets out the
14 15	agreement on interpretation for expropriation.	14 15	relevant
16	MS. DOSMAN: Yes. PRESIDING ARBITRATOR MILES: I	16	PRESIDING ARBITRATOR MILES:
17	understand the Claimants have made a series of	17	Yes, that's exactly what we are talking about.
18	arguments in response to this that they don't	18	Did Canada rely on Annex 14-B
19	apply, they don't retroactively effect NAFTA. But	19	in the first proceedings. MS. DOSMAN: We relied on
20	my question was slightly different.	20	similar annexes, for example, in the US model BIT.
21	Did you argue that they would	21	It has the same approach that was later adopted in
22	apply in the first arbitration?	22	CUSMA.
23	MS. DOSMAN: I will have to	23	PRESIDING ARBITRATOR MILES:
24	check because I wasn't here.	24	Okay.
25	I believe that they did	25	So the Tribunal did not rely
	D 450		D 260
	Page 350		
	Page 359		Page 360
1	on CUSMA for its finding as to	1	me to my final question in the chain.
2	on CUSMA for its finding as to MS. DOSMAN: Correct.	2	me to my final question in the chain. Are there any elements in the
2 3	on CUSMA for its finding as to MS. DOSMAN: Correct. PRESIDING ARBITRATOR MILES:	2 3	me to my final question in the chain. Are there any elements in the criteria that you set out based on the Annex in
2 3 4	on CUSMA for its finding as to MS. DOSMAN: Correct. PRESIDING ARBITRATOR MILES: As to what test needs to be applied.	2 3 4	me to my final question in the chain. Are there any elements in the criteria that you set out based on the Annex in your Slides 93, 94 and 95 and in both your
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Page 361 Page 362 1 MS. DOSMAN: Yes. 1 I. 2 So we are still in the 2 There were three overlapping 3 threshold question here but we have only looked at 3 elements -- and I am not sure what the slide 4 the first element whether there is a property 4 number is but we can fast forward to it. 5 right or interest. 5 There were three overlapping 6 6 I'd like to look now at the elements, as we heard from Mr. Terry: There was 7 7 WWIS, the Ontario enterprise; there was the second. 8 CO-ARBITRATOR MCLACHLIN: Can Project, which was said to comprise the FIT 9 9 I just ask you, is interest different than contract, the letter of credit, work product, 10 data, the onshore meteorological tower, et cetera; 10 property right? You have talked a lot about -- is interest different than property right? 11 and then, third, the FIT correct. 11 12 So the third component is, in 12 MS. DOSMAN: This is a 13 13 question I unfortunately have had to pose to fact, fully under the umbrella of the Project. 14 myself many times. 14 So we know that the Windstream 15 I Tribunal found Canada to be in breach. How did 15 But, no, they are used 16 16 together, right or property -- sorry, interest or it value the investment? 17 17 It did not separately value right. 18 WWIS and it did not separately value the FIT 18 So the second element of this 19 19 contract, although it made clear that, in the real threshold issue is whether the Claimant has 20 world, the contract had no value as at the date of 20 identified an investment capable of expropriation. 21 21 And we went over some of this the Award. 22 It determined the value of the 22 ground this morning. I think it's worth doing 23 investment of the value of the Project, including 23 again. 24 the FIT Contract and the security deposit. 24 I'd like to recall what the 25 On the basis, then, of a 25 alleged -- what the investment was in Windstream Page 363 Page 364 1 comparables analysis of early stage projects, the 1 Consequently, in order to 2 Tribunal found the overall value of the investment 2 quantify the damage for the breach, a further was just over \$31 million Canadian, including all 3 adjustment must be made to reflect the value of 3 4 4 of the elements there that we see on the left. the letter of credit. 5 However, of that total value, 5 On the other hand, it's not 6 million remained available to the Claimant, the 6 appropriate to make an adjustment in respect of 6 7 7 security deposit, which was still held by the the FIT because, as at the date of this Award, 8 8 IESO. it cannot be considered to have any value. 9 9 Why is that not valuing the So that amount would be 10 deducted from the damages Award, leaving an amount 10 FIT Contract and valuing the letter of credit? 11 11 of just over \$25 million. I take your point at Slide 101 12 12 This has been -that the valuation of the entirety of the Project 13 PRESIDING ARBITRATOR MILES: 13 had, as a fundamental element, and it went, 14 14 indeed, to what methodology we use as to what Yes. 15 15 elements went into that Project. So I accept all MS. DOSMAN: Yes? 16 of that. That the Tribunal considered the FIT 16 PRESIDING ARBITRATOR MILES: 17 17 element in order to value the entire enterprise. Yeah. 18 18 So is it right that the But then insofar as it then 19 19 Tribunal didn't value the FIT Contract? subcontracted the value of certain elements, is 20 20 Because it says, at that not at least a semblance of an attempt to 21 paragraph 483, this is the full value of the 21 value those elements in their subtraction? 22 22 investment. The Claimant has not lost its letter MS. DOSMAN: Yes. I mean. 23 23 of credit which is still in place, and the FIT is there's no dispute that the FIT Contract was the 24 still in force. Could, in theory, be 24 element that they would have seen compared to the 25 25 renegotiated. other elements that would have had value, I

	Page 365		Page 366
1	believe.	1	approximated some sunk costs.
2	And I think, if we go to the	2	PRESIDING ARBITRATOR MILES:
3	next slide, we will just see another kind of	3	Oh, I see.
4	nuance that helped me to understand what the first	4	MS. DOSMAN: Certainly, the
5	Tribunal meant when it was talking about the	5	FIT Contract was part of the Project in their
6	Claimant's investment.	6	valuation. I just mean they didn't give it a
7	And it wrote that:	7	particular figure.
8	"Although it accepted	8	PRESIDING ARBITRATOR MILES:
9	that the Claimant's	9	But they couldn't have and wouldn't have because
10	investment consisted not	10	they used a market comparable methodology.
11	only of the sunk costs	11	MS. DOSMAN: Right. Yes, yes.
12	and the security deposit,	12	PRESIDING ARBITRATOR MILES:
13	but also of a value	13	Had they used a sunk cost or investment cost
14	created by the Claimant	14	methodology, then they could have done that.
15	in developing the	15	MS. DOSMAN: Perhaps, yes.
16	Project. The value of	16	PRESIDING ARBITRATOR MILES:
17	the asset that is still	17	Also, if they used a DCF, subcontracting FIT from
18	available, i.e. the	18	a DCF net present value wouldn't make a lot of
19	security deposit, is	19	sense; would it?
20	substantial."[as read]	20	MS. DOSMAN: No, it would not.
21	So what I mean by they didn't	21	PRESIDING ARBITRATOR MILES:
22	separately value the FIT Contract is they didn't	22	All right.
23	put a number on how much of that value of that 25	23	CO-ARBITRATOR GOTANDA: So
24	million remaining, how much of that was	24	wouldn't it make more sense that they actually
25	development value, how much of that they	25	took the value of the FIT Contract as part of the
	Page 367		Page 368
	-	1	_
1	Project, as illustrated on your slide, because	1	something the Claimant hasn't lost yet.
2	that's the only way that they could have then used	2	MS. DOSMAN: Yes.
3	a comparable analysis.	3	And our answer to that is,
4	Because, without the FIT	4	what it hasn't lost is the \$6 million security
5	contract, you can't compare it to other in	5	deposit, as we believe it makes clear there.
6	other words, if you don't have the FIT, you don't	6	The value of the asset that is
7	have you don't have anything and you can't	7	still available to the Claimant, as it has not
8	compare it; right?	8	been taken, the security deposit is substantial,
9	MS. DOSMAN: I think that is	9	the value of the asset.
10	something that we will come back to in damages.	10	PRESIDING ARBITRATOR MILES:
11	Because that is one of the elements that makes a	11	You have got 291 up.
12 13	differentiator as to the value of a Project.	12	MS. DOSMAN: Yes.
13	Where are you in the PPA or the FIT Contract.	13	PRESIDING ARBITRATOR MILES:
15	CO-ARBITRATOR GOTANDA: So	14 15	Right, yeah. And it's the penultimate sentence of
16	wouldn't the Tribunal then saying we are looking,	16	291.
17	really, here to what's left to take out further,	17	Is it this comes back to
18	like in the future or something. Because the	18	our very first questions this morning to
19	contract's still there. So we grapple with this and	19	Mr. Terry.
20		20	MS. DOSMAN: Um-hmm, yeah,
21	the questions all morning and now are really	20	yeah.
22	focused on sort of what was the Tribunal trying to	21 22	PRESIDING ARBITRATOR MILES:
23	say was left here. MS. DOSMAN: Yeah.	23	The security deposit was a requirement under the
23 24	MS. DOSMAN: Yean. PRESIDING ARBITRATOR MILES: I	23	FIT Contract.
25		25	MS. DOSMAN: Correct. PRESIDING ARBITRATOR MILES:
23	mean, the Tribunal's clearly saying there is	23	rresiding Arbitratur Milles:

Page 369 Page 370 1 So although the Tribunal seemed to create two 1 invested 6 million. 2 2 pieces of the orange which it took out, they were MS. DOSMAN: Um-hmm. 3 really two obligations under -- maybe not two 3 CO-ARBITRATOR MCLACHLIN: It obligations but a contract and an obligation that 4 happened to be called a letter of credit. 5 5 existed under a contract. MS. DOSMAN: Um-hmm. 6 6 MS. DOSMAN: I am not sure I'd CO-ARBITRATOR MCLACHLIN: But 7 7 it was still an investment. They had come up with agree. 8 the money and so it was part of the investment for 8 PRESIDING ARBITRATOR MILES: 9 9 purposes of the analysis. Okay. 10 10 MS. DOSMAN: They were valuing MS. DOSMAN: Right. Exactly. the investment as a whole. We know that. The 11 CO-ARBITRATOR MCLACHLIN: Is 11 12 Project. 12 that right? 13 And I think the Tribunal was 13 MS. DOSMAN: Exactly. 14 concerned, both in its expropriation analysis and 14 As the Claimant had identified 15 15 for proper damages purposes, to extract the value in its list of components in the Project, the 16 of the asset that remained to them. That was the 16 letter of credit is included there. only thing that remained in the real world. 17 17 And, because it hadn't been 18 So -- and bear in mind, the 31 18 taken, it was substantial enough compared to the 19 19 million is the but-for world; right. overall value of the investment that the Tribunal 20 20 In the real world, the 6 could not determine -- you see there in the last 21 21 million existed. It was in the Royal Bank of sentence. 22 Scotland. And so that couldn't properly be 22 "The Tribunal is unable to 23 considered as something that had been lost. 23 conclude that the Claimant has been substantially 24 CO-ARBITRATOR MCLACHLIN: They 24 deprived of the value of its investment." Why? 25 25 are saying it's obvious, I think, that they had The value of the asset that is still available to Page 371 Page 372 1 it, the security deposit, is substantial compared 1 I don't want to belabour this. to the overall value of the investment. 2 It's my understanding. 3 3 CO-ARBITRATOR MCLACHLIN: Does So, when you're looking at 4 what the investment was, you would look at WWIS 4 that mean they have been deprived of, going back to Slide 102 -- we will leave the FIT Contract 5 and you say, well, that just duplicates the 5 aside because they dealt with that, but the data, 6 Project so we are not going to do anything there. 6 7 7 the meteorological tower, the turbine supply and There is no substantial deprivation there at all. 8 8 the land leases? The FIT Contract, we later 9 9 MS. DOSMAN: No. I mean, my find, it had no value. So that's not a 10 10 view is they really -- they looked at that piece substantial deprivation. 11 11 and in the context of their valuation of the The work product, the 12 12 breach for FET -- or for MST. \$6 million letter of credit is because of they had And having come to that view 13 13 to pay that out and it's not available to them and 14 that the overall value was 31 million, they didn't 14 it's being held. 15 have to go further than substantial deprivation. 15 So that is available as a They still had 6 of 31. That's not enough to 16 16 substantial deprivation. 17 constitute substantial deprivation such that an 17 But what I am wondering about 18 expropriation can have taken place. 18 is what about the work product, the data, the 19 Does that -- I want to make 19 meteorological tower, the turbines, supply 20 20 sure I am answering your question. agreement and the land leases? 21 CO-ARBITRATOR MCLACHLIN: You 21 Did the Tribunal conclude that 22 probably are. It's probably my fault. 22 the Claimant had been deprived of those or did 23 But it seems to me you would 23 they just sort of lump it into the 25 million? 24 look at all of the elements at Slide 102; wouldn't 24 And, if they lumped it into 25 million, it kind of 25 25 doesn't seem to follow the methodology that I have you?

	Page 373		Page 374
1	been trying to follow you as describing.	1	represents the value of the investment minus the
2	MS. DOSMAN: Yes. Okay, and	2	\$6 million letter of credit.
3	perhaps it's helpful to go through how they came	3	CO-ARBITRATOR MCLACHLIN:
4	to the 31 million in a very high level because	4	Yeah. Okay. Thank you.
5	Ms. Squires is the expert on this.	5	MS. DOSMAN: And just maybe
6	They conducted a comparable	6	one point.
7	transactions analysis, so they looked at other	7	They didn't quantify like sunk
8	early stage projects because they are valuing the	8 9	costs with respect to each item. Like they went
9 10	Project as a whole, all of the elements.	10	for DCF, that was rejected. So they went for
11	CO-ARBITRATOR MCLACHLIN:	11	the Tribunal adopted a comparables approach, rather than a sunk costs approach.
12	Okay. MS. DOSMAN: And they found	12	And perhaps also, on
13	comparable to other, you know, where they are at	13	expropriation more generally, Tribunals tend to
14	in their risk profile, et cetera, this whole	14	look at the value of the investment as a whole,
15	Project, we are going to say, 31 million, based on	15	rather than looking at each individual element.
16	the evidence of Dr. Guillet who you will hear from	16	CO-ARBITRATOR MCLACHLIN:
17	this week as well.	17	Okay.
18	CO-ARBITRATOR MCLACHLIN: And,	18	PRESIDING ARBITRATOR MILES:
19	in doing that, we have compensated for the work	19	They did a sunk cost reality check.
20	product, the data, the meteorological tower.	20	MS. DOSMAN: Did you?
21	MS. DOSMAN: The entire	21	PRESIDING ARBITRATOR MILES:
22	investment minus the 6.	22	No, I didn't.
23	CO-ARBITRATOR MCLACHLIN: And	23	MS. DOSMAN: I have done
24	that's what the 25-plus represents.	24	that oh, sorry.
25	MS. DOSMAN: Exactly. It	25	PRESIDING ARBITRATOR MILES: I
	Page 375		Page 376
1	didn't on this Tribunal. But that Tribunal, at	1	now, taking it one step further, though, and
_			
2	paragraph 481, talked about the sunk cost reality	2	
2 3	paragraph 481, talked about the sunk cost reality check.	2 3	following the Tribunal's logic here that says its valueless now but you have got something because
3 4	check. MS. DOSMAN: Yes. They used	3 4	following the Tribunal's logic here that says its valueless now but you have got something because it's not, it's not gone in terms of it hasn't been
3 4 5	check. MS. DOSMAN: Yes. They used it, as you say, as a check.	3 4 5	following the Tribunal's logic here that says its valueless now but you have got something because it's not, it's not gone in terms of it hasn't been actually terminated at this point.
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	Page 377		Page 378
1	period of time, that window could be valued,	1	the FIT Contract, nothing in the market could make
2 3	couldn't it, by looking at how the market changed?	2 3	it achieve commercial operation on time.
4	MS. DOSMAN: So I think it's important to look at the FIT Contract and where it	4	CO-ARBITRATOR GOTANDA: Except if the termination was wrongful?
5	was.	5	MS. DOSMAN: Well, the
6	So the termination right,	6	termination would have to be wrongful. The
7	under Section 10.1(g), was inevitable. This was a	7	moratorium would have to be reversed. The
8	question of the Tribunal. It was impossible for	8	contract would have to be amended and.
9	them to come to commercial operation in time.	9	CO-ARBITRATOR GOTANDA: Yeah.
10	We have evidence from	10	MS. DOSMAN: Yeah.
11	Ms. Powell who states that, in her view, lenders	11	CO-ARBITRATOR GOTANDA: Okay.
12	would not finance a Project unless that type of	12	Thank you.
13	right, termination right, was waived.	13	MS. DOSMAN: Yes.
14	So what they had was a	14	PRESIDING ARBITRATOR MILES:
15	contract that was going to be terminated I	15	Can I just come back to your pie.
16	mean, in a blue sky world where everything is	16	MS. DOSMAN: Yes, please.
17	rewritten, sure, fine. But, in this world, they	17	PRESIDING ARBITRATOR MILES:
18	had a contract that was where a mutual right of	18	Or orange.
19	termination would inevitably arise. And that was	19	MS. DOSMAN: I like the pie.
20 21	not financeable in any way.	20	PRESIDING ARBITRATOR MILES: I
21	So I suppose it depends on	21	am on Slide 103.
23	which factors you are taking into account. We	22 23	I understand entirely the point
24	will get, in a little bit, to what the factual circumstances, in fact, were in the market.	23	you're making with these slides and, if I may, I
25	But, from the perspective of	25	think it's a very helpful way to present it. So I understand the point
	But, from the perspective of	23	30 I understand the point
	Page 379		Page 380
	6 / /		1 agc 300
1	•	1	_
2	you're making is that the valuation approach of the Windstream I Tribunal was to value the Project	2	from the \$6 million. So you're treating the letter of credit, \$6 million, as a \$6 million
	you're making is that the valuation approach of	2 3	from the \$6 million. So you're treating the
2 3 4	you're making is that the valuation approach of the Windstream I Tribunal was to value the Project in its entirety which necessarily included the FIT contract.	2 3 4	from the \$6 million. So you're treating the letter of credit, \$6 million, as a \$6 million asset that was not part of the valuation, so was deducted.
2 3 4 5	you're making is that the valuation approach of the Windstream I Tribunal was to value the Project in its entirety which necessarily included the FIT contract. Now, parentheses, you can	2 3 4 5	from the \$6 million. So you're treating the letter of credit, \$6 million, as a \$6 million asset that was not part of the valuation, so was deducted. MS. DOSMAN: Correct.
2 3 4 5 6	you're making is that the valuation approach of the Windstream I Tribunal was to value the Project in its entirety which necessarily included the FIT contract. Now, parentheses, you can value an early stage renewables Project without an	2 3 4 5 6	from the \$6 million. So you're treating the letter of credit, \$6 million, as a \$6 million asset that was not part of the valuation, so was deducted. MS. DOSMAN: Correct. PRESIDING ARBITRATOR MILES:
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Okay.

Page 381 Page 382 1 PRESIDING ARBITRATOR MILES: 1 necessary requirement of the FIT Contract. I can 2 Which is really the crux of what this Award, the 2 put a number on that security requirement. I 3 3 potential door, as Professor Gotanda characterized can't put a number on the rest of the FIT 4 4 contract. 5 5 The letter of credit or the MS. DOSMAN: I don't need to. 6 6 security deposit didn't exist in isolation in a I am valuing this as a comparables -- comparable 7 7 vacuum. It was contingent upon the FIT Contract, early stage Project. 8 8 3 million 2 to bid for and another 3 million to PRESIDING ARBITRATOR MILES: 9 9 obtain for the FIT Contract. Well, then, the Tribunal's reasoning, it does need 10 10 So they were symbiotic, if you to, because it's taken the FIT Contract as an 11 11 asset out of the valuation. like. 12 12 In the period after the MS. DOSMAN: No, it's 13 13 Windstream I Award, not only did the Claimant including it in the Project. 14 still have an FIT Contract, but it continued, as 14 PRESIDING ARBITRATOR MILES: 15 15 And then it subtracts the value of it. has been described to us this morning, to be 16 16 required to carry the burden of the \$6 million MS. DOSMAN: It subtracts the 17 escrow or deposit or however it was held and 17 value of the collateral or the security that the 18 incurred interest costs on that. 18 Claimant had posted. 19 19 And when I look at what the PRESIDING ARBITRATOR MILES: 20 20 Tribunal said even more closely. I am not sure it Right. 21 21 does decouple the two quite as starkly as I MS. DOSMAN: Perhaps in the 22 previously thought or, indeed, as this depiction 22 timing -- so the Award was September 2016. The 23 23 right to terminate arose in May 2017. That's a would suggest. 24 24 The FIT Contract is an element short period of time it would have been required 25 of the Project. The security deposit is a 25 to still keep the security deposit. Page 383 Page 384 1 1 MS. DOSMAN: I am reminded And then we had the 2 2 termination, the domestic application and the that one of the termination rights available to 3 the Claimant, under the FIT Contract, was the pre 3 termination decision itself. 4 4 notice to proceed termination right. I believe is So, in terms of the period of 5 5 time -- I am not sure if this is what you're 2.4(b). 6 6 getting at but you'll tell me if it's not -- they Prior to the notice to proceed 7 being issued by the IESO -- and we are well prior 7 were required to keep that part of the investment 8 8 to that -- the Claimant could have terminated and going if they wanted to -- or the FIT Contract 9 9 withdrawn its -- and it would have had its coming out of the Windstream I Award still 10 10 contained that security deposit requirement. security deposit returned to it. 11 11 PRESIDING ARBITRATOR MILES: So it could have, as of 12 12 Well, they were required to keep that part of the May 4th, 2012, when it said it could no longer 13 13 investment going, period. If they wanted to obtain financing, terminated the contract and 14 anything, they couldn't unilaterally. 14 brought back whatever security it had posted. 15 MS. DOSMAN: They could have 15 CO-ARBITRATOR MCLACHLIN: So. 16 16 withdrawn. They could terminate. I mean -- oh, in a sense, the 6 million is tied to the FIT 17 17 contract in the sense that the Award in that am I -- sorry, I am wrong about that. Sorry. We 18 18 will get to the termination rights. They are very paragraph recognizes a potential, the ongoing 19 19 particular. Sorry about that. nature of the FIT Contract, and a potential for 20 20 future value. And in order -- the Claimant has a PRESIDING ARBITRATOR MILES: 21 21 choice. If they want to maintain that potential Right, right. 22 22 MS. DOSMAN: I am being waved value and maintain the FIT on foot, they have to 23 23 leave the 6 million. down, so just one moment. 24 PRESIDING ARBITRATOR MILES: 24 On the other hand, as you just

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pointed out, if they called it quits, they could

Page 385 Page 386 1 1 MS. DOSMAN: Can we please go get the 6 million back. 2 And so that explains, kind 2 to Slide 145. 3 of -- the Tribunal could have reasoned it in a 3 This is from the affidavit of 4 different way but I think is that, is my 4 an IESO representative, Mr. Cecchini, in the 5 5 understanding correct, that that's how they were domestic application. So we have taken an 6 6 thinking about it? extract. This is only a part of the many 7 7 MS. DOSMAN: I share that termination rights. 8 8 But perhaps you could zoom in understanding. 9 9 CO-ARBITRATOR MCLACHLIN: on the third row, Ryan. 10 10 In Mr. Cecchini's affidavit. Thank you. 11 PRESIDING ARBITRATOR MILES: 11 you will find a comprehensive listing of the 12 12 termination rights that were present in the FIT We might have to come back to this if it matters 13 13 but I am not reading 2.4(b) to be a termination contract and when they were able to be exercised by each party, in addition to the consequences for 14 right. 14 15 15 But maybe we will come back to the security deposit. 16 it. Maybe it won't matter. 16 PRESIDING ARBITRATOR MILES: 17 MS. DOSMAN: We will find it 17 Right. 18 18 If Windstream terminates the for you. 19 19 PRESIDING ARBITRATOR MILES: contract, IESO is entitled to retain the security 20 20 deposit. 2.4(a), the last paragraph on the But I think it is important to understand if the 21 21 parties were able to agree overnight, I think it's consequences. 22 MS. DOSMAN: Right. That 22 important for us to understand if the Claimant, if 23 23 it's accepted that the Claimant had a valid would have been forfeit. 24 termination, unilateral termination right from 24 PRESIDING ARBITRATOR MILES: 25 25 12th of May or 4th of May 2012. All right. Page 387 Page 388 1 1 So the point being I had not here but there were many more, as Mr. Cecchini 2 understood that either party were able, 2 explains. unilaterally, to terminate the FIT prior to the 3 3 And I found the Grasshopper 4 4 February 2018 date of termination. decision to be helpful in explaining the various 5 If I am wrong about that, then 5 overlapping termination rights available under the 6 6 you ought to correct me. FIT Contract. 7 7 MS. DOSMAN: You mean without PRESIDING ARBITRATOR MILES: 8 8 Okay, that's helpful. consequence. 9 9 PRESIDING ARBITRATOR MILES: And you have characterized the 10 10 Without consequences; right. termination under 10.1(g) as inevitable. It's 11 11 inevitable only if the parties hadn't renegotiated MS. DOSMAN: Yes. 12 12 PRESIDING ARBITRATOR MILES: terms: correct? 13 And the consequence for the Claimant, really, is 13 MS. DOSMAN: I was using the 14 14 words of the Claimant. They said it was the consequence we care about because that is the 15 15 way the 6 million falls. inevitable in one of their pleadings in 16 June 15th -- in June 2015. 16 MS. DOSMAN: Let us come back 17 17 to you with a very clear -- all of the termination PRESIDING ARBITRATOR MILES: 18 18 rights and all of their impacts. You are right That's their pleading in the first proceeding. 19 19 that there would have been a consequence in that MS. DOSMAN: Right. Right. 20 20 circumstance. So it was not inevitable, obviously. As the Tribunal recognized, the 21 PRESIDING ARBITRATOR MILES: 21 22 22 contracting parties could do what they wished in Okay. I actually had --23 23 the view of, you know, commercial circumstances. MS. DOSMAN: We focused so 24 24 much on Section 10.1(g) because that's the There was simply no obligation 25 25 termination provision that was, in fact, at issue imposed to renegotiate.

	Page 389		Page 390
1	It's a contractual matter.	1	proceedings the Claimants pled the 6 million as a
2	And the contract was followed with respect to the	2	separate or separate leave.
3	termination.	3	MS. DOSMAN: Yes.
4	So I think we might be able to	4	PRESIDING ARBITRATOR MILES:
5	fast forward a little bit.	5	Could you just, overnight, get us, through José
6	I wanted to make the point, of	6	Luis sorry, are you coming to it?
7	course, that we have made that the Award was paid	7	MS. DOSMAN: No. It was on
8	and the security deposit was returned.	8	the slides when we had the projects, (a) through
9	And perhaps we could flip	9	(f), those are as the Claimant pled. Those are
10	forward to the slide where we show what the	10	its exact words, and so the reference to the
11	Claimant alleges is the investment in this	11	pleading will be on the bottom of the slide.
12	arbitration.	12	PRESIDING ARBITRATOR MILES:
13	CO-ARBITRATOR MCLACHLIN:	13	Oh, all right.
14	Page.	14	MS. DOSMAN: Yeah. And you
15	MS. DOSMAN: Unfortunately, my	15	will see it again here.
16	slide numbers aren't.	16	The Claimant again seeks
17	PRESIDING ARBITRATOR MILES:	17	compensation or alleges that it has, as its
18	113 it might be before that, 112.	18	investment, FIT Contract, WWIS' work product,
19	MS. DOSMAN: Here we go.	19	the data, the onshore meteorological tower, et
20	So the Claimant has alleged,	20	cetera. It's verbatim the same alleged
21	in this proceeding, the exact same alleged	21	investment.
22	investment as it did prior.	22	But what actually happened
23	PRESIDING ARBITRATOR MILES:	23	after the Windstream I Tribunal Award that could
24	Just while I remember, a tiny bit of homework.	24	give any of this additional value?
25	You said in the earlier	25	So I'd like to now discuss the
	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		
	Page 391		Do 202
	1 4 5 5 7 1		Page 392
1	additional work that the Claimant did after the	1	_
1 2		1 2	Project description report. So a PDR, and it was mentioned
	additional work that the Claimant did after the Windstream I Tribunal Award.	1	Project description report. So a PDR, and it was mentioned
2	additional work that the Claimant did after the	2	Project description report.
2 3	additional work that the Claimant did after the Windstream I Tribunal Award. Oh, sorry, this is just fun.	2 3	Project description report. So a PDR, and it was mentioned this morning, is one of many elements that is
2 3 4	additional work that the Claimant did after the Windstream I Tribunal Award. Oh, sorry, this is just fun. So they have the same alleged	2 3 4 5 6	Project description report. So a PDR, and it was mentioned this morning, is one of many elements that is required for a renewable energy approval
2 3 4 5	additional work that the Claimant did after the Windstream I Tribunal Award. Oh, sorry, this is just fun. So they have the same alleged investment, and instead of it being valued at 30	2 3 4 5 6 7	Project description report. So a PDR, and it was mentioned this morning, is one of many elements that is required for a renewable energy approval application that would go to the Ministry of the
2 3 4 5 6	additional work that the Claimant did after the Windstream I Tribunal Award. Oh, sorry, this is just fun. So they have the same alleged investment, and instead of it being valued at 30 million, they now say that it's worth over 300	2 3 4 5 6	Project description report. So a PDR, and it was mentioned this morning, is one of many elements that is required for a renewable energy approval application that would go to the Ministry of the Environment. And it was produced here by Ortech,
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Page 393 Page 394 1 1 And the map is now in colour. What about the reprocessed 2 2 The 2017 version is also geological assessment? 3 longer. And why is that? It includes, in 3 In 2010, CSR had done some 4 Table 2, a list of studies and reports, and we saw 4 geological work. 5 5 that in the Claimant's presentation this morning, In 2018, and that's after the 6 6 IESO sent its notice of termination, they provided in fact. 7 7 As the Tribunal noted, all of an updated report. 8 Again, this rerun report is 8 these predate the Windstream I Award. The 9 information in this table was also reproduced in a based on new turbine locations that is based on a 10 10 separate Ortech document. My friend referred to reprocessed 2010 data. There's nothing new here 11 it as a status report. I believe it's called a 11 and, in our submission, certainly nothing that 12 12 summary of studies. That's C-2075. advances the Project. 13 13 Which replicates the table As Mr. Baines stated in 2012: 14 that appears here in pages 28 to 30 of the PDF. 14 "Our current endeavour is 15 15 So turning to the rerun wind suing under NAFTA to 16 recourse assessment. Here, it's the same story. 16 recover lost profits. We 17 Ortech had prepared a wind 17 won a similar case in 18 resource assessment for the Windstream I 18 2016, but unfortunately 19 19 the Project is no closer arbitration in 2015. 20 20 to being built."[as read] And, in 2017, they reran the 21 So all of this, recall, is in 21 assessment using the very same data from prior to 22 22 the Windstream I Award. our threshold question of what does the -- what 23 23 The only difference was that does the Claimant allege was taken? 24 24 they used a different turbine model and Project They are alleging that 25 25 layout. And that's it. something was taken that did not exist. Page 395 Page 396 1 anything? 1 The Claimant's case is that 2 2 the expropriation -- the case on expropriation is MS. DOSMAN: I don't believe, 3 3 that Ontario was required to create value that was and they will correct me if I am wrong, that the 4 4 then expropriated. So it's entirely circular. actual FIT Contract, the contractual document was 5 5 They have not identified any investment capable of expropriated. 6 6 What they are alleging was expropriation. 7 7 And, in our submission, the expropriated is something that they say they were 8 8 expropriation inquiry can end there. They have owed under the FIT Contract. And that's the 9 9 not passed the threshold to get into determining essential difference between the parties. 10 PRESIDING ARBITRATOR MILES: I 10 whether, on these facts, the Claimant has 11 11 established an indirect expropriation. had certainly understood, from Mr. Terry's 12 12 I can be relatively quick in submission in response to our question Number 4 as 13 finishing on expropriation and then perhaps if we 13 to whether or not the FIT Contract was capable of 14 would want to take a break, I am in your hands. 14 being expropriated, that he was indeed arguing 15 15 PRESIDING ARBITRATOR MILES: expropriation of the FIT Contract. And he 16 corrected me. That's not his entire case, 16 Just on your point, something taken that did not 17 exist. The FIT Contract did exist. 17 expropriation of the entire Project. 18 18 MS. DOSMAN: It existed. MS. DOSMAN: So I guess then 19 19 PRESIDING ARBITRATOR MILES: the question is the, FIT Contract, with all of its 20 20 termination rights, one of which was clearly Right. 21 21 arising eight months after the Windstream I Award, So, presumably, your 22 22 submission is not they are alleging something was even if we are talking just about the piece of 23 23 paper, what was that worth? taken that did not exist. But, rather, it's they 24 24 are alleging something was taken that did exist We know from Ms. Powell that 25 that an earlier Tribunal said wasn't worth 25 financing wasn't available against it because it

	Page 397		Page 398
1	couldn't be built the Project under it could	1	contract.
2	not be built by the commercial operation date.	2	PRESIDING ARBITRATOR MILES:
3	PRESIDING ARBITRATOR MILES:	3	Subject to its \$6 million security.
4	Coming back to your submission is that they're	4	MS. DOSMAN: Correct, yes.
5	alleging that something was taken that did not	5	PRESIDING ARBITRATOR MILES:
6	exist.	6	There were rights and obligations.
7	MS. DOSMAN: We heard this	7	MS. DOSMAN: Yes, exactly.
8	morning that they say that Ontario was required to	8	PRESIDING ARBITRATOR MILES:
9	create value and the Tribunal pressed them on	9	All rights and obligations continued so it's more
10	this. Where does that appear? Where in the	10	than a piece of paper.
11	Windstream I Tribunal Award is that stated? It is	11	MS. DOSMAN: It's more than a
12	not.	12	piece of paper but it is not a right to build a
13	Where, in the FIT Contract, is	13	wind farm.
14	that stated? It is not.	14	PRESIDING ARBITRATOR MILES:
15	PRESIDING ARBITRATOR MILES:	15	And that was on one analysis and the Claimant will
16	Now but the FIT Contract did exist.	16	tell us whether or not this is their case.
17	MS. DOSMAN: It did exist. It	17	But, on one analysis, a thing
18	was in force majeure as it had been.	18	that was capable of being taken, leave aside how
19	PRESIDING ARBITRATOR MILES:	19	much you value that thing.
20	It had not been terminated.	20	MS. DOSMAN: Right.
21	MS. DOSMAN: It had not been	21	PRESIDING ARBITRATOR MILES:
22	terminated.	22	It's a thing capable of being taken. And leave
23	PRESIDING ARBITRATOR MILES:	23	aside your vested interests argument, so all of
24	And it was still	24	your reasons why that thing wasn't.
25	MS. DOSMAN: It was a valid	25	MS. DOSMAN: Sure.
	Page 399		Page 400
1	•	1	_
1 2	But I guess where I struggle	1 2	it became more efficient, I think was the
2	But I guess where I struggle is that the FIT Contract existed. Coming out of	2	it became more efficient, I think was the argument. The need arose. And so, all of a
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Page 401 Page 402 1 PRESIDING ARBITRATOR MILES: 1 we say none of these have merit. 2 2 Just a quick time check. First of all, the Claimant 3 MS. DOSMAN: Could I ask just 3 says the third parties were interested. But, as 4 how much time we have used. 4 Ms. Squires will address, no third party even MR. ARAGÓN CARDIEL: One hour 5 expressed interest in valuing the Project. And 5 6 that makes sense, given that, in eight months' 6 and 30 minutes excluding Tribunal questions. 7 7 MS. DOSMAN: I probably need time, either party could terminate the contract. 8 another 15 and then Ms. Squire will address Second, the Claimant points to 9 9 damages. So she will need another half hour. internal calculations that Ontario performed in 10 the context of receiving the Windstream I Award. 10 PRESIDING ARBITRATOR MILES: 11 Immediately after receiving 11 All right. So we will let you finish and then we the Award, the Ontario officials sought to 12 might just take a five minute. 12 13 --- Off-the-record discussion re timing 13 understand the decision. They undertook some 14 MS. DOSMAN: Okay. So, 14 theoretical calculations based on assumptions that 15 15 turning to Professor Gotanda's interest, let's we know were impossible, including that the 16 move into the factors that feed into this 16 Project would have entered into commercial 17 17 operation that very same year. fact-specific determination about whether or not 18 18 there's been an indirect expropriation. These calculations do not 19 19 purport to and nor do they reflect any indication The first factor -- and this of value in the real world or reflect valuation, 20 is agreed with the Claimant -- is what was the 20 21 21 economic impact of the government action. as understood by the Windstream I Tribunal. 22 22 So we know it had no value in The Claimant also argues that 23 September 2016. And the Claimant points to 23 an agreement between the Government of Ontario and 24 three -- makes three points about why, after the 24 a third party, White Pines, indicates that its 25 25 Windstream I Award, the FIT Contract had value and investment had value. Page 403 Page 404 1 1 Even if this type of specific representation to the Claimant in order 2 comparison was relevant, the two situations are 2 to induce an investment. And I don't think any of 3 fundamentally unlike. The White Pines Project was 3 those factors are established here. 4 4 cancelled by way of legislation, which also set I will come back to it, 5 out the principles of compensation. It was an 5 though. 6 onshore wind facility for which permitting was 6 The third factor: Was the 7 7 complete and financing was in place. It was character of the government action, including its 8 8 partially built. object, context and intent, expropriatory. 9 9 So that situation provides no So I just want to zoom in on 10 10 indication that the FIT Contract, again, in its what is the government action here. 11 11 seventh year of force majeure had any value The government action was the 12 12 whatsoever. refusal to interfere in a contract between WWIS 13 Turning to the next factor in 13 and the IESO. And we don't have anything on the 14 the fact-specific inquiry. 14 record that indicates that Ontario's decision to 15 15 Does the government action stand by, to not create value, was expropriatory interfere with the Claimant's distinct, 16 16 in nature. 17 reasonable, investment-backed expectations? 17 Because, from Ontario's 18 18 I will come back to these also perspective, the Windstream I Award had resolved 19 19 in Article 1105, so shortly. But, for the its dispute with Windstream. 20 20 moment -- and I believe this is where, Professor This week, we will hear from 21 Gotanda, you may have been going. 21 Mr. Teliszewsky, who was chief of staff to the 22 22 In the absence of an Minister of Energy in 2016 and '17. And he 23 23 investment, there can't have been recalls that the Award was discussed as an 24 investment-backed expectations. 24 information or awareness piece, not as an item 25 25 So there needs to be a requiring particular Ministerial decision.

	Page 405		Page 406
1	Beyond the payment of the	1	decision itself to terminate.
2	Award, nothing further was required.	2	There is nothing here to
3	And we have nothing on the	3	indicate that this was expropriatory.
4	record	4	We have talked about
5	PRESIDING ARBITRATOR MILES:	5	Section 10.1(g) of the FIT Contract which entitled
6	Yes, quickly.	6	either party to terminate if, as a result of a
7	Had resolved the had	7	force majeure, commercial operation had not been
8	resolved whose dispute with Windstream; Ontario's,	8	achieved within 24 months of the milestone
9	the state?	9	commercial operation date.
10	MS. DOSMAN: Correct, yes.	10	And we have already seen the
11	PRESIDING ARBITRATOR MILES:	11	extensive termination rights available in the FIT
12	Not Canada's, not IESO's?	12	contract.
13	MS. DOSMAN: Sorry, had	13	It wasn't required to do so
14	resolved all of the measures that were challenged	14	but the IESO undertook a reasoned evaluation based
15	in that Windstream I arbitration, so, yes, Canada.	15	on the best available evidence at the time to
16	PRESIDING ARBITRATOR MILES:	16	determine whether it should waive its right to
17	So Canada qua Ontario	17	terminate. And that analysis is at Exhibit
18	MS. DOSMAN: Yes, shorthand.	18	R-0808.
19	PRESIDING ARBITRATOR MILES:	19	The IESO reviewed the terms of
20	not necessarily the IESO qua contracting party.	20	the contract, how it had acted in other situations
21	MS. DOSMAN: Right.	21	in which termination rights arose in the context,
22	So the Windstream I Tribunal	22	and concluded that it should not waive its right
23	did not make any decision with respect to the	23	to terminate.
24	IESO.	24	The contract management team
25	Turning now to the IESO's	25	also consulted internal forecasting experts whose
	Page 407		Page 408
1	analysis supported non-waiver of the right to	1	party.
2	terminate.	2	And that the concept of fair
3	We have no evidence that the	3	and equitable treatment does not require treatment
4	IESO's decision to terminate was anything but the	4	in addition to or beyond that which is required by
5	exercise of a contractual right.	5	the customary international law minimum standard
6	Those will conclude my	6	of treatment.
7	submissions on 1110. If you will permit me to	7	And we know, from Article
8	move to 1105, I can go through that a little bit	8	1131(2) of NAFTA, that that interpretation is
9	quicker, I think.	9	binding on this Tribunal.
10	Perhaps I will leave for the	10	Other NAFTA Tribunals have
11	slides much of the legal discussion.	11	recognized that the threshold for a breach of
12	But we know that Article	12	Article 1105 is high.
13	1105(1) of the NAFTA establishes a floor for	13	Perhaps just two quick points
14	treatment to be accorded to investments of	14	on the legal test.
15	investors of another party.	15	Contrary to the Claimant's
16	And that floor is set at the	16	submissions, a general protection against
17	customary international law minimum standard of	17	discrimination does not form part of the customary
18	treatment, or MST. As was clarified by the NAFTA	18	international law minimum standard of treatment.
19	parties in the 2001 note of arbitration sorry,	19	The treaty parties, Canada,
20	interpretation.	20	the US and Mexico, all agree that the minimum
21	This note confirmed that	21	standard of treatment does not incorporate a
22	Article 1105(1) prescribes the customary	22	general obligation of non-discrimination.
23	international law minimum standard of treatment of	23	Nationality-based
24	aliens as the minimum standard of treatment to be	24	discrimination falls under the exclusive purview
25	afforded to investments of investors of another	25	of Articles 1102 and 1103 and there is no overall
	or michigal michigal		

Page 409 Page 410 1 prohibition on economic discrimination or 1 the FIT Contract itself and that condition did not 2 2 differential treatment. change as between the Windstream I Award and the 3 With respect to legitimate 3 termination date. 4 expectations, the Claimant has confirmed its 4 So let's though still get into 5 5 the weeds of what is alleged to be grossly agreement that not meeting expectations itself does not give rise to a breach and, importantly, 6 unfair -- arbitrary and grossly unfair. 6 7 7 So the Claimant makes four that any such expectations must arise from 8 8 specific commitments made to the investor to points. 9 9 induce the investment. First, they allege that -- it 10 10 alleges that Canada has provided no legitimate And of course expectations rationale for Ontario's refusal to do anything to must be objectively reasonable. 11 11 12 So let's turn to the 12 make good on its promises and representations, and 13 13 Claimant's allegations of the breach of Article that the Ontario government appeared to adopt an 14 1105. 14 obstructionist attitude as a matter of reflex. 15 15 The Claimant argues that the Here are the facts. 16 16 Ontario government created the conditions that led With respect to the so-called 17 to the termination of the FIT Contract, including 17 promises -- and I suspect we will come back to 18 18 this in closing because we have heard a lot of by failing to intervene with the IESO and failing 19 19 to conduct any studies to lift the moratorium. interesting information this morning -- I just 20 20 I'll recall that the condition first recall that, and I am quoting here, 21 21 Windstream is not arguing that the continued that led to the termination of the FIT Contract 22 22 application of the moratorium to the Project is, was the fact that it had been in force majeure for 23 23 in and of itself, a breach of the NAFTA. 24 months past its milestone date of commercial 24 24 I will also note, with respect operation. 25 That condition was embedded in 25 to the decision not to meet, Ontario is not Page 411 Page 412 1 required to have a legitimate rationale for not 1 went above and beyond and did undertake a reasoned 2 engaging. But, in any event, it had one. As 2 analysis about whether it should waive its right Mr. Teliszewsky testified, Ontario viewed the 3 to terminate in this circumstance. It even 3 4 matter as concluded. invited additional information from WWIS and it 4 5 5 Regardless, as you can see in decided not to waive its contractual right to detail in Canada's rejoinder at paragraph 111, the 6 6 termination. 7 7 Ministries of Energy and the Environment responded Again, it's impossible to see to Windstream's correspondence, Mr. Teliszewsky 8 anything here that is unreasonable, let alone 8 9 9 met with one of its representatives and Windstream something that would meet the high threshold for a 10 breach of the minimum standard of treatment. 10 met directly with the IESO. 11 11 It's difficult to see anything Third, the Claimant states 12 12 here that is unreasonable, let alone grossly that Ontario has failed to conduct additional 13 unfair or in violation of international law. 13 studies and has no rationale for refusing to 14 The second allegation is that 14 advance the research, and that this contributes to 15 there was no legitimate rationale for the IESO's 15 the arbitrariness of the conduct and the 16 decision to terminate the FIT Contract. 16 circumstances that led to the termination of the 17 17 Here are the facts. FIT Contract. 18 18 Here are the facts. Termination, in these 19 19 circumstances, was guaranteed by the contract Ontario had confirmed, in the 20 20 itself. WWIS agreed to that right when it signed Windstream I proceeding, that further studies were 21 21 the contract. The IESO is not required to have not planned. 22 22 other reasons for exercising its right to Ontario was in a good position terminate. The reason was the Project had not met 23 23 in terms of energy supply. And I'd also note that the 24 the contractual requirements. 24 25 25 As I noted, though, the IESO Claimant states, and I am quoting, that it has not

Page 413 Page 414 1 1 alleged that the failure to do the work necessary expectations that the FIT Contract would be 2 2 to lift the moratorium is, itself, a breach of the amended and the Project would be built. 3 NAFTA. 3 Why? 4 The Claimant had been This allegation then provides 5 5 no support for the charge of arbitrary or grossly compensated for the value of its investment, via 6 6 unfair conduct. the Windstream I Award, and its security deposit 7 7 Fourth, the Claimant alleges had been returned. 8 8 that the only purported rationale provided by Ontario was in a strong energy 9 9 Canada for Ontario's deliberate decision not to position at that time and was moving away from 10 10 intervene is that Ontario decided not to interfere standard offer procurement contracts. 11 The FIT Contract allowed 11 in the contractual relationship and that that was 12 flawed. 12 either party to terminate in these circumstances. 13 13 The fact is that Ontario's And, as early as June 2015, the Claimant itself 14 power to direct the IESO does not result in an 14 recognized that termination due to this extended 15 15 obligation to do so, and that Ontario's force majeure was inevitable. 16 non-interference was particularly reasonable in 16 I know we will hear from 17 this case, given that it had already been ordered 17 witnesses this week about their disappointment 18 to pay damages to the Claimant. 18 that the Project did not move forward, but that 19 19 And I will add a final word does not amount to a treaty breach. 20 20 about the Claimant's expectations. The IESO terminated a contract 21 21 Based on the evidence, even if it had a right to terminate. Ontario did not 22 there had been a new investment, and even if 22 interfere. Nothing on the record supports a 23 23 general statements or statements to the media finding of internationally wrongful conduct here. 24 24 could be taken as specific inducements to this That will conclude my 25 Claimant, the Claimant cannot have had reasonable 25 submissions on liability. Page 415 Page 416 1 1 PRESIDING ARBITRATOR MILES: Claimant had a simple straightforward burden to 2 2 prove: Show how the measures it alleged breached Excellent. Thank you. 3 the NAFTA caused it the actual loss it seeks to 3 That is one hour and 45, which 4 4 leaves -- you had 45 minutes but you only used 30. recover. 5 5 MS. SQUIRES: I will take the Instead, what you have before 6 6 30. Maybe 22. you is a claim based on a fundamentally flawed 7 7 PRESIDING ARBITRATOR MILES: theory of damages that is lacking in causation and 8 8 22 is magic. Okay, so off you go. is completely divorced from the breaches alleged 9 9 As we said, if anybody needs a in this arbitration. 10 10 break other than Ms. Squires, we won't be On many occasions in the 11 11 offended. Windstream I proceeding, the Claimant argued that 12 12 Okay, we will press on. its Project could be built within the timelines 13 Ms. Squires, the graveyard 13 required by the FIT Contract. It has done so 14 14 again in this proceeding. shift. 15 15 OPENING STATEMENT BY MS. SQUIRES: It has once again hired some 16 16 MS. SQUIRES: Everyone's of the world's leading technical experts in the 17 favourite six o'clock topic, damages. 17 offshore wind industry to come before with you so 18 18 Good evening, members of the that it could continue to relay the same message 19 19 Tribunal. that it did there. Trust us, we can get this 20 20 Over the course of the next done. 21 21 half an hour or 22 minutes, I hope to provide you Despite not having any prior 22 22 with some additional guidance on why the Claimant experience in the offshore wind development and 23 23 is not entitled to any damages even if you being in a market where there are no other 24 determine there has been a breach of the NAFTA. 24 offshore wind farms and we will do it faster than 25 25 Now, as far as damages go, the any other offshore wind developer has ever done

Page 417 Page 418 1 1 it. This litigation strategy must 2 2 Yet, no matter how many be rejected. 3 experts the Claimant puts forward or how many 3 Now let's look at the details 4 experts -- how many exhibits it collects on 4 as to why. 5 5 To assess the damages in this offshore wind farms around the world, the reality 6 6 is the Claimant's ability to develop and construct arbitration, two fundamental questions must be 7 7 its Project within the timelines of the FIT asked. 8 8 contract remained highly uncertain. First, has the Claimant proven 9 9 But that point is also that any of the challenged measures caused it any 10 10 irrelevant to this proceeding. actual loss, let alone the specific losses the 11 That very issue is at the 11 Claimant seeks? 12 forefront of the Windstream I damages case, was 12 And, second, if causation has 13 extensively litigated and squarely addressed by 13 been proven, what is the specific valuation methodology that this Tribunal should have used in 14 that Tribunal when it failed to accept the 14 15 15 Claimant's request that it be rewarded damages on addressing the quantum of damages. 16 16 a discounted cash flow model. I will answer that first 17 Unsatisfied with that outcome. 17 question in two parts. 18 18 the Claimant has now put forward arguments of a First, I will explain that the 19 19 new breach, allegedly based on post Windstream I Claimant has not demonstrated that it had an 20 20 measures, a new alleged loss, but with the same investment of any value as of the valuation date, 21 21 Windstream I damages ask, hoping that this such that it could suffer any further loss. In 22 22 Tribunal arrives at a different result. And, in that context, I will answer the question of 23 23 doing so, is asking the Tribunal to Award it a Mr. Professor John Gotanda. 24 24 windfall of damages it properly failed to receive With the exception of the 25 25 in 2016. \$6 million security deposit that has since been Page 419 Page 420 returned to the Claimant, the Claimant's 1 1 the second question that I pose with respect to investment, its FIT Contract, its Project and its 2 2. quantum. 3 enterprise was already valueless as of May of 2012 3 For the sake of completeness 4 due to the breach found in Windstream I. only, I will demonstrate that, as Canada did in 4 5 And, second, by demonstrating Windstream I, that the value of the Claimant's 5 6 investment cannot properly be assessed on a 6 that the Claimant's but-for scenario, the only 7 7 discounted cash flow basis. But, as the Tribunal ones that they have put forward here, is entirely 8 8 inappropriate and, therefore, leaves the Tribunal will see shortly, it need not even entertain the 9 9 without a proper method to evaluate causation and Claimant or Canada's arguments in that regard. 10 10 the Claimant's alleged damages. So let's turn to the issue of 11 11 Following this, I will address causation. 12 12 the fifth question of the Tribunal posed by the At international law, an Award 13 13 parties last week. of monetary damages should repair the wrongful 14 PRESIDING ARBITRATOR MILES: 14 conduct by returning the Claimant to the position 15 15 it would have been in absent that wrongful Would you like me to ask Ms. Squires to slow down 16 16 a tiny bit? conduct. 17 17 --- Off-record discussion re the transcript This follows the reasoning of 18 18 MS. SQUIRES: That's okay. the Permanent Court of International Justice in PRESIDING ARBITRATOR MILES: 19 the Chorzow Factory case. The Claimant and Canada 19 20 20 It's a balance. 22 minutes too fast to get on the agree in this regard. 21 21 transcript is not going to achieve our purpose. PRESIDING ARBITRATOR MILES: 22 22 MS. SQUIRES: It's also in my Just on Chorzow, is there a difference, in your 23 23 genes of a lot of Irish heritage so I will knock submission, to the standard or purpose of 24 24 compensation in the case of expropriation, which it down. 25 25 Chorzow was an expropriation case, versus fair and Okay. So I will then address

Page 421 Page 422 1 1 equitable treatment breach? variables for the valuation methodology, such as 2 2 MS. SQUIRES: I think, the valuation date and some other variables. 3 fundamentally, no. The idea would always be to 3 So would that qualify your 4 return the Claimant to the position it would have 4 answer as well? 5 5 been absent the breach. MS. SQUIRES: Yes, exactly. 6 6 The distinction between 1110 So Article 1110 would be the 7 7 only provision in the NAFTA that gives you those and 1105 is that it's almost certainly the case 8 8 with 1110, the expropriation claim, that you are criteria for how to calculate the loss of a full 9 looking to value the full value of the Claimant's value of an investment. You would not see that, investment. So putting them back in that place 10 10 for example, in 1105. they would have been, absent the breach, would be 11 11 PRESIDING ARBITRATOR MILES: that full investment value. 12 12 Right. So you have extra elements for 13 expropriation under NAFTA. 13 With 1105, it could be the 14 case that the full value of the Project or the 14 MS. SQUIRES: That's right. 15 15 investment has been lost. But, in other So a fundamental --16 circumstances, it's not. 16 PRESIDING ARBITRATOR MILES: 17 And, in that case, to put the 17 But, to be clear, in your damages assessment, 18 Claimant or the investor back in the position it 18 there's no distinction. You have not separated 19 19 would have been absent the breach, you would be them out. You have treated them as a single, a 20 20 giving them back damages to the investment but not single damages assessment. 21 21 the full value of the investment. MS. SQUIRES: I would say the 22 answer to that is, if Claimant has treated it as 22 So continuing with 23 23 one single damages assessment, Canada has causation --24 24 responded to their one single damages assessment. PRESIDING ARBITRATOR MILES: 25 And also to your point, 1110 provides some of the 25 And given that it is the Claimant's burden to Page 423 Page 424 1 1 prove their losses in this case, should this as well. 2 Tribunal find that there's been a breach of 1105 2 For example, the Tribunal in and that that loss only resulted in damages to the 3 Biwater Gauff v. Tanzania refused to Award any 3 4 4 investment but not loss of the whole value of compensation for the identified breach because the 5 5 investment, the Claimant has not met its burden Project was already valueless by the time of the because it has not provided the Tribunal with a 6 6 breaching measure and, thus, there was no 7 7 method of quantifying that damage. causation. 8 8 PRESIDING ARBITRATOR MILES: As that Tribunal explained, 9 9 But you've not made any submission that we should compensation for any violation of the BIT, whether 10 10 approach damages differently in expropriation, as in the context of lawful expropriation or the 11 11 opposed to fair and equitable treatment. breach of any other treaty standard, will only be 12 12 MS. SOUIRES: Not in this due if there is a sufficient causal link between 13 submission, no. We have made those comments with 13 the actual breach of the BIT and the loss 14 respect to Article 1105 and 1110 in Windstream I. 14 sustained. 15 But, in this submission, no. 15 One can simply not allege a 16 16 we have just made submission, the general breach on one hand and then make a claim of 17 principle of returning the party to the position 17 damages on the other. The two must be connected. 18 18 it would have been in, absent the breach. The Tribunal must be satisfied 19 19 PRESIDING ARBITRATOR MILES: that any loss claimed by the Claimant arises out 20 20 of the specific breach alleged in this arbitration Okay. 21 21 and that breach alone. Not some other breach and MS. SQUIRES: So I am just 22 22 going to skip ahead two slides there, the Biwater not an intervening event. 23 23 Nor can damages flow from an Gauff. 24 So we see the notion of 24 investment which is already valueless as of the causation reflect in decisions of other Tribunals 25 25 date of the breach due to a different measure.

Page 425 Page 426 1 Simply put, an investment that 1 would have to go back and check. I am not 2 2 was worthless to start with cannot suffer further entirely sure. 3 damages as a result of additional breaches. 3 PRESIDING ARBITRATOR MILES: And that means that this 4 And we do have both in our record, don't we, the 5 Claimant must prove that, first, after the 5 majority Award and the dissent? 6 6 Windstream I Award, the Claimant had an investment MS. SQUIRES: I believe so. 7 7 of some value; and, second, that a new breach, not PRESIDING ARBITRATOR MILES: 8 the breach at issue in Windstream I, caused the Okay. Thank you. 9 9 specific loss suffered by that investment. MS. SQUIRES: So, first, the 10 10 The Claimant has failed on Claimant has failed to demonstrate that it held an 11 investment of any value as of the date of the 11 both accounts. 12 12 First, the Claimant has failed breach. 13 13 to demonstrate that its investment had any value And, second, the Claimant has 14 at the time of the alleged breach. 14 failed to put forward the appropriate but-for 15 analysis that would allow this Tribunal to isolate 15 PRESIDING ARBITRATOR MILES: I 16 16 know I am not helping us get away. damages arising after the Windstream I Award. 17 But, Biwater Gauff, has the 17 The Claimant's failure to 18 quantify its alleged losses, based on only 18 dissenting opinion in that case been picked up in 19 measures which arose after the Windstream I Award. 19 the reasoning of any subsequent awards that you're 20 means that its damages claim collapses on that 20 aware of? 21 MS. SQUIRES: Not that I am ground alone. 21 22 I will turn to each of these 22 aware of offhand. 23 23 PRESIDING ARBITRATOR MILES: in turn. 24 24 As I previously mentioned, an What about the majority Award? 25 investment that was worth zero on the date of the 25 MS. SQUIRES: I am not -- I Page 427 Page 428 1 1 Award and continues to be worth nothing as of breach. 2 February 18th, 2020, cannot suffer further losses 2 And, second, because there 3 when the FIT Contract termination took effect on 3 were alleged meetings, invites and emails between 4 the Claimant and several industry participants, 4 that date. 5 many of which the Claimant's own arbitration 5 The Claimant is fully aware of 6 6 the finding of its Tribunal in its statements -experts after the Windstream I -- many of which 7 7 the Claimant is fully aware of the finding of the were the Claimant's own arbitration experts after Tribunal that, as a result of the breach in 8 8 the Windstream I Award. 9 9 Windstream I, by May 2012, the Project had reached Now, neither of these help the 10 10 a point at which it was no longer financeable. Claimant overcome its issues with causation. 11 11 The Claimant's investment. Neither demonstrate that the Claimant's investment 12 12 had any value as at the valuation date. with the exception of a \$6 million security 13 deposit that it still retained at that time, had 13 Now, before I get to the two 14 been rendered worthless. 14 points that the Claimant has argued specifically, 15 So the Claimant, fully aware 15 I would like to answer the question from Professor 16 16 Gotanda about the increase in the market between of this finding and its statements to the same 17 effect in the Windstream I proceeding, now argues 17 2010 and 2020 with respect to offshore wind. 18 18 that, following the Windstream I Award, its And I think there are three 19 investment increased in value such that losses 19 important points for the Tribunal to keep in mind 20 20 arose upon the termination of the FIT Contract. here. And there is no dispute, I think, that 21 21 And it does so by first there was a decrease in things like capital 22 22 stating that their damages valuation in this expenditures, operating expenditures, and things 23 23 arbitration conclude that the Project is worth like this in the offshore wind market during that 24 almost \$300 million on the valuation date and, 24 time period. 25 25 therefore, it must have had value prior to the And I think Canada's expert,

Page 429 Page 430 1 1 Dr. Guillet, will testify to that as well. 40 percent increase in costs. 2 2 There are a couple of problems In fact, world leading experts 3 with that, though, in terms of how the Claimant 3 in offshore wind, Vattenfall, DONG Energy, all of 4 can take advantage of that. 4 them saw projects cancelled, modified, price 5 5 The first is the Claimant's reductions taken, because of the increase in the 6 6 financial close date is not in 2020. It's in costs. 7 7 February of 2023. Second, Windstream, right now, 8 8 So, as of the but-for world, at the time they would have restarted Project 9 9 when the Claimant is going to restart its Project operation or Project development, was so far out 10 10 construction, it has to go through all its from financial close that we are not even sure permitting, it has to get all of that done. It 11 11 they could have taken advantage of any of those 12 gets a notice -- it gets some kind of financing 12 lower costs. 13 plan. 13 And this is exactly the reason 14 And, in that process, it is 14 why a DCF is not appropriate. We don't know what 15 15 going to be signing procurement contracts. It is their CAPEX would have been. We don't know what 16 going to be looking for a supplier of turbines. 16 their OPEX would have been. They, themselves, 17 It is going to sign a contract to have foundations 17 don't even know what turbines they would have 18 built. It is going to sign contracts with Jakob 18 used. 19 19 vessels. They also don't know where 20 It hasn't signed or done any 20 they Project would have been placed. They don't of this work. That is going to start in 2020, not 21 21 know what kind of vessels they need. 22 in 2010 to 2020. 22 So to say they would take 23 And what did we see in 2020? 23 advantage of the market is a bit -- a 10,000 view 24 The evidence on the record 24 of things, when, really, they should have been on 25 demonstrates that the offshore wind industry saw 25 the ground. Page 431 Page 432 1 1 The other thing I will note is If all it took to prove 2 that, even if the market increased, we can't 2 causation of loss due to a specific breach was a 3 damages expert's quantification of alleged loss, 3 divorce ourselves from the specifics of the 4 the causation analysis would be rendered obsolete. 4 Project. 5 The Claimant's attempt to 5 Even if we take a but-for world, for example, where the Claimant Project is 6 prove causation through quantum cannot hold. Even 6 7 7 frozen, the Project remained, subject to the more so given the but-for analysis the Claimant 8 8 IESO's termination rights under Section 10.1(g). has put forward. 9 9 So even if the market The Claimant's second argument 10 10 elsewhere around the world is developing, the is equally as unfailing. 11 Following the Windstream I 11 Claimant here still has a termination -- a FIT 12 12 contract subject to a termination right. Award, the Claimant set up a data room with 13 So I think there's a real 13 KeyBanc to try and attract interest in its 14 question there about what value that has. 14 Project. It filled that data room with the 15 speculative expert reports from the first 15 So I think all of those things 16 Windstream I arbitration, including its already 16 speak to the fact that the Claimant, as it's done 17 17 tossed out discounted cash flow. many cases, as it's done by hiding behind many 18 18 expert reports in the arbitration and exhibits, None of the correspondence 19 19 they are trying to hide behind the specific detail that occurred between Windstream and third parties 20 20 by pointing to more general concepts and this as a result of this or otherwise, after the 21 21 Tribunal should reject that altogether. Windstream I Award, supports the Claimant's 22 position that there was value in the investment as 22 I am going to turn back now to 23 23 the two points that the Claimant actually argued at the valuation date. 24 24 for why they think they have value and I can Additionally, despite alleging 25 25 dismiss that first point very quickly. this increase in value, the Claimant has not made

Page 433 Page 434 1 any attempt to quantify such an increase and has 1 it. 2 2 failed its burden in this regard. The Claimant has not 3 This Tribunal cannot derive a 3 demonstrated that its investment increased in numerical value for damages based on Outlook 4 value since the Windstream I Award. The 5 5 invites and one-line emails. Claimant's damages claim must be rejected. 6 Turning now to the second Nor has the Claimant 6 7 point that, even if the Claimant can demonstrate 7 demonstrated any quantifiable value that arose out 8 8 of the three repurposed studies my colleague it had an investment with value after the 9 9 Ms. Dosman had mentioned a few moments ago, two of Windstream I Award, the Claimant has not provided 10 10 which do not even use the same turbines or layouts the Tribunal with any manner in which to determine as the Project designed in this arbitration. 11 the required causation. 11 12 12 It's hard to see how studies PRESIDING ARBITRATOR MILES: 13 13 used for a different Project than the one in this Can I just check that I understand your causation 14 arbitration could further the Project they want 14 case thus far. 15 15 you to value here. As I understand, your 16 16 Therefore, even if the causation case is based on the fact that there is 17 17 no loss. Therefore, there can't be any cause of Tribunal finds these arguments from the Claimant 18 any loss. 18 have the potential to demonstrate value after the 19 19 So you haven't really Windstream I Award, it makes no difference to 20 addressed causation at all. You have gone to end 20 Canada's arguments on causation. There are no 21 game, ala Biwater Gauff, to say, if you haven't 21 numbers here for the Tribunal to work with. 22 lost anything, there can't have been causation. 22 And I cannot emphasize this 23 Am I understanding you right? 23 point enough. 24 Because you have been calling it causation but you 24 It is not Canada or the 25 have actually been coming back to the same point 25 Tribunal's job to make the Claimant's case out for Page 435 Page 436 1 1 causation. Sorry. that nothing is lost? 2 2 In this arbitration, the MS. SQUIRES: It's possibly a 3 3 distinction without a difference, in effect. Claimant argues, and it did as well this morning, 4 4 The point we are trying to that certain measures and facts that arose after make here is that, in order to have loss, you must 5 the Windstream I Award are the source of loss in 5 6 this arbitration. 6 have had something of value to begin with. 7 7 And, if the investment in The Claimant also argues it 8 suffered damages after the Windstream I Award and 8 question is already rendered valueless, something 9 9 else caused that. So the proper causation to those damages arose when the FIT Contract 10 10 assess here or the breach that's at issue here termination took effect. 11 11 could not have caused that loss. Despite this, the Claimant's 12 12 So, by determining that there counterfactual world assumes that, instead of the 13 was already a valueless assessment, that 13 FIT Contract being terminated and alleged damages 14 necessarily means that there was an intervening 14 accruing, the following additional events occurred 15 15 event or some other reason that the investment was and you can see them on your screen. 16 --- Off-the-record discussion re external noise. 16 valueless that was not the breach at issue here. 17 17 MS. SQUIRES: As you can see I'd like to turn now to the 18 18 second point with respect to causation, which I by looking at the slide here, and I do apologize, 19 19 think is a bit more clear in terms of the there is quite a bit of text here. 20 20 But the but-for world of the causation world. 21 21 And that's that even if the Claimant assumes that the moratorium itself has 22 22 been lifted and has reversed what seems to be Claimant can demonstrate it had an investment with 23 23 every event related to offshore wind in Ontario value after the Windstream I Award, the Claimant 24 24 has not provided the Tribunal with any way to and the effect it had on the Project since its FIT 25 25 contract entered into force majeure status in quantify that, or to determine the required

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Page 437 Page 438 1 November of 2010. This is untenable. 1 is the finding of the Windstream I Tribunal that, 2 It fails to address only new 2 aside from the \$6 million security deposit which 3 measures and facts that arose after Windstream I. 3 it has had -- which has since been returned to the Simply put, a counterfactual 4 Claimant, the Claimant's investment was already 5 5 world in this arbitration, which alleges breaches rendered valueless. that occurred after the Windstream I Award, cannot 6 6 It needs the Tribunal to go 7 7 erase the effect of the moratorium on the Claimant back to a point in time when its investment had 8 8 investment before the Windstream I Award. value. It wants the Tribunal to go back to May of 9 9 In this arbitration, the 2012. 10 10 Claimant has presented the same counterfactual And that point leads me to the scenario it presented in Windstream I, a 11 Tribunal's fifth question, which I will address 11 12 counterfactual world which reverses the full 12 before dealing specifically with the issue of 13 13 effects of the moratorium. quantum. 14 If both the Windstream I 14 Now the Tribunal has asked 15 15 arbitration and this arbitration allege different both parties about the relationship between the 16 breaches arising out of different measures during 16 damages model applied by the Tribunal in 17 different periods of time, as the Claimant 17 Windstream I and the methodologies open to the 18 alleges, the counterfactual world in both disputes 18 Tribunal here should it find a new breach. 19 19 must be different. And, also, whether the 20 20 So why does the Claimant do Tribunal must apply the same methodology, 21 21 irrespective of whether Canada is found to be in this? 22 22 breach of Article 1110 or 1105. Because without this 23 23 assumption, without erasing the breach that I am going to address both of 24 24 these questions in part now and will revisit them occurred in Windstream I, it is abundantly clear 25 that the starting point of any damages assessment 25 in Canada's closing arguments once we have heard Page 439 Page 440 1 1 from witnesses and experts this week. discounted cash flow, due to the early stage 2 2 development of the Project. Now in the Windstream I 3 3 Tribunal calculated damages incurred by the The Tribunal then deducted 4 4 Claimant's investment defined by the Claimant as from the full value what it referred to as the the Project, the FIT Contract, and its enterprise, 5 5 substantial portion of the Claimant's investment 6 that the Claimant had not lost, the \$6 million 6 as Ms. Dosman just explained, as a result of the 7 7 failure to insulate its investment from the security deposit. 8 8 effects of the 2011 moratorium, the Tribunal had The Tribunal made no further 9 9 already determined that there had been a breach of deductions because, in its view, in the real 10 world, the FIT Contract was rendered worthless. 10 1105 but not Article 1110. 11 11 It found that the full value The Tribunal then arrived at 12 12 of the Claimant's investment had not been taken damages to the Claimant's investment of just over 13 and proceeded to calculate damages to the 13 25 million Canadian dollars. 14 14 Now, it's not open for this investment rather than Award the Claimant that 15 15 full value. Tribunal to revisit or the Claimant to reargue 16 16 But it's how it got there those findings. 17 17 The Windstream Tribunal found that's important. 18 18 The Windstream I Tribunal's that the value of the Claimant's investment, the 19 19 calculation of damages started with the FIT Project, the contract, its enterprise, but-for 20 20 calculation of the full value of the Claimant's the breach was \$31 million and that the investment on a market comparables basis, as of 21 21 appropriate way to arrive at that value was 22 decisively not a discounted cash flow. 22 the valuation day, as \$31 million. 23 23 In doing so, it rejected the But whether or not that is 24 Claimant's request that the full value of its 24 barred from being reargued by the Claimant in this 25 25 investment be valued at \$300 million based on a proceeding, by the doctrine of res judicata or

Page 441 Page 442 1 collateral estoppel, is not something the Tribunal 1 Claimant is arguing here, if they are correct that 2 even needs to consider. 2 new value arose, new value arose which was then, 3 And you'd be forgiven to think 3 in fact, lost, to Award damages in this 4 otherwise because of the damage valuation the 4 arbitration, the Tribunal faces a different 5 Claimant has put forward: A damages analysis that 5 question than that which was decided by the looks strikingly similar to that which was done in 6 6 Windstream I Tribunal. 7 7 Windstream I, because it is. The counterfactual The Tribunal will be charged 8 scenarios you just saw confirms that. with assessing the value that was created after 9 9 Windstream I and, of that value, what has been Now, despite this, the 10 10 Claimant is adamant that its alleged losses arise lost. out of new alleged breaches which took place after 11 The Windstream I Tribunal did 11 12 12 the Windstream I Award when new value was created not consider this, nor could it. 13 13 and subsequently lost when the FIT Contract As a result of this, it's open 14 termination took effect. 14 for the Tribunal to apply a new valuation 15 methodology should it find a new breach. 15 The Windstream I Tribunal did 16 16 CO-ARBITRATOR GOTANDA: Just not consider that breach. Nor did it consider the 17 17 let me clarify that. specific increase in value the Claimant alleges it 18 18 So you're agreeing then with gained or any subsequent loss. 19 19 the Claimant that, should a breach be found that This exercise will necessarily 20 it's -- we don't have to, we are not bound by 20 be different than the one undertaken by the 21 collateral estoppel on the approach? 21 Windstream I Tribunal when it determined that the 22 MS. SQUIRES: Canada's 22 full value of the Claimant's investment, prior to 23 position is, if there is a new breach being found 23 the breach in 2016, was \$31 million based on the 24 24 and the Tribunal is looking at new damages that market comparables approach. 25 accrued as a result of a new measure, then you are 25 And such, if, indeed, what the Page 443 Page 444 1 1 not bound by the doctrine of res judicata or point is a little different and it's a little more 2 2 nuanced than simply saying everything of the collateral estoppel. 3 3 But I will say that does not, Windstream I Tribunal is not res judicata. 4 4 in any way, mean that Canada concedes that a What we are saying here is the 5 Tribunal will be looking at different damages. 5 discounted cash flee is appropriate in the 6 6 scenario. So they -- the Claimant has 7 7 CO-ARBITRATOR GOTANDA: Got alleged that there was an increase in value after 8 8 the Windstream I Award and then that value was you. Okay. 9 9 then lost. MS. SQUIRES: And I will get 10 10 to that shortly. So how do you quantify that? 11 11 That is the damages at issue here. So the second part of the 12 12 Tribunal's question is whether it can use a The Windstream I Tribunal 13 different methodology. 13 never quantified that damage and they couldn't 14 PRESIDING ARBITRATOR MILES: 14 because it happened after the Award. 15 15 And that issue estoppel or -- I call it issue If, for the sake of argument, 16 16 estoppel, relates to every element of that this Tribunal decides that the Project has not 17 methodology finding? 17 advanced at all since the Windstream I decision, 18 18 I mean, there's a finding by it's still in early stage development Project, 19 19 the Tribunal that the Project was at early stage there is no reason for the Tribunal to depart from 20 20 development. the Windstream I Tribunal's reasoning that a DCF 21 21 Are you saying that's not res is appropriate. 22 22 judicata and, therefore, a conclusion that you And we would say that the 23 23 must use a market comparable approach because it's Tribunal is bound by the Windstream I Tribunal's 24 early stage, is not res judicata, or? 24 finding that, as of 2016, a DCF was not 25 25 MS. SQUIRES: No. So our appropriate to value the Project.

Page 445 Page 446 1 But we are not talking about 1 the Project was in an early stage of development 2 2 valuing that here and that's the difference. and, thus, could not be valued on a discounted 3 3 PRESIDING ARBITRATOR MILES: I cash flow at that time. 4 am not sure I follow that. 4 PRESIDING ARBITRATOR MILES: 5 5 As at 27 September 2016, the You just said the opposite. Tribunal found that the Project was in early stage 6 6 CO-ARBITRATOR GOTANDA: Yes. 7 7 PRESIDING ARBITRATOR MILES: development; correct? 8 8 MS. SQUIRES: That's correct. With respect. 9 9 CO-ARBITRATOR MCLACHLIN: I That's correct. 10 10 PRESIDING ARBITRATOR MILES: probably will mess it up further. If nothing has changed in the Project between the 11 But, if I understand, you're 11 12 27th of September 2016 and today or the date of 12 saying if the Tribunal were to accept the 13 13 our Award, are we then, in your submission, bound, Claimant's position and say that we are now in a 14 as a matter of res judicata, that the Project is 14 totally different situation, post 2016, than at early stage development? 15 Windstream I was, well, then, we would apply 15 16 16 Or could we say, actually, we different -- we wouldn't be bound and we would 17 think you had an FIT and we don't think a Project 17 apply the appropriate approach. 18 with an FIT can ever be an early stage. We think 18 If we don't, then we may be 19 19 it must be a late stage? bound by whatever. I mean, it's whatever applies. 20 20 MS. SQUIRES: I want to think So isn't that what you're 21 21 about it a little bit further in terms of parsing saying? MS. SQUIRES: I think the 22 22 it out like that. 23 But the Tribunal is bound by 23 question of the methodology to apply is very 24 24 the Windstream I Tribunal's finding, by the specific to what investment you're valuing, what 25 doctrine of res judicata or issue estoppel, that 25 damages you say are accruing. Page 447 Page 448 1 1 PRESIDING ARBITRATOR MILES: CO-ARBITRATOR MCLACHLIN: 2 2 The methodology, according to the first Windstream That's what I am saying, yeah. 3 MS. SQUIRES: And what -- so 3 Tribunal, the methodology that's appropriate in 4 4 offshore wind depends on, according to the it's a difficult question to answer given how the 5 Tribunal, the stage of the Project. 5 Claimant has pled its case. 6 6 We are not entirely clear on They accepted Mr. Guillet's 7 7 what the breach is. We are not entirely clear on evidence that an early stage development Project 8 8 is not appropriate for DCF. That's what the what damages they are after because of the but-for 9 9 world they have put forward. Tribunal found and they found, as a matter of 10 10 If we are in a world, for the fact, this was an early stage development. 11 11 sake of argument, where the Tribunal only has to Now, if I understand the 12 value, as a matter -- if we are in a world where, 12 Claimant's case, they have said the world's moved 13 for example, the Tribunal has made a finding of 13 on. The world's moved on and the basis by which 14 fact that the investment increased in value after 14 the Tribunal concluded that DCF wasn't appropriate 15 the Windstream I Award --15 for an early stage development for offshore wind. 16 PRESIDING ARBITRATOR MILES: 16 Those circumstances have 17 17 No, no. It's the wrong question. changed now. We know more now. And we know they 18 With respect, it's the wrong 18 are used all the time. I am paraphrasing. I am 19 question. And I had this discussion with the 19 probably exaggerating their case. But that's the 20 20 Claimants as well. nub of it. 21 You need to decouple valuation 21 It may or my not be right and, 22 methodology from valuation quantum. So the 22 if that's their case, they will need to establish 23 methodology is the process by which you reach the 23 the facts on that and why that would then release 24 quantum. The value is the quantum that you reach. 24 us from the binding findings of the earlier 25 MS. SQUIRES: Yes. 25 Tribunal.

Page 449 Page 450 1 But the question of how much 1 it cannot use a DCF if the Claimant's investment 2 2 is a separate and secondary question to how do you is still considered an early stage Project. 3 get to how much. And how do you get to how much 3 As a matter of fact, we would is a temporal point, at least according to the 4 say that remains the case. 5 5 first Tribunal. I think the Claimant, in terms 6 MS. SQUIRES: Yes, yes. So I of -- sorry. agree. I follow. Please correct me if I am not 7 7 Sorry, it's all good. It's 8 8 then following in my response. I do agree with really late in the day. 9 9 what you have said. So, yes, if the Tribunal finds 10 10 that this is an early stage Project and it remains The Windstream I Tribunal found that the Project was an early stage the same today, then the Tribunal is bound by the 11 11 12 development Project and, as a result of that, no 12 Windstream I Tribunal's finding that a discounted 13 13 DCF. I think everyone agrees with that finding of cash flow analysis is not appropriate. 14 the Windstream I Tribunal. 14 PRESIDING ARBITRATOR MILES: 15 15 PRESIDING ARBITRATOR MILES: So you're saying what we would need to be released 16 16 Are we bound by that, is the question? from that methodology option only is additional 17 MS. SQUIRES: So the effect of 17 facts that bring along the stage of development of 18 that on this Tribunal. 18 the Project since that Award? 19 19 I would -- so. MS. SQUIRES: That's correct. 20 20 PRESIDING ARBITRATOR MILES: I guess there's two things that could change the 21 21 methodology. Mr. Neufeld has an urgently bright orange note 22 behind you. 22 The first is, yes, the Project 23 23 has advanced somehow, such that, for example, MS. SQUIRES: So if the 24 24 Tribunal -- our position is that the Tribunal is imagine the Project advanced enough to have 25 bound by the Windstream I Tribunal's finding that 25 turbines in the ground. I think the experts would Page 451 Page 452 1 1 agree that a DCF is appropriate there. today, a DCF is not appropriate. 2 The other way that the 2 CO-ARBITRATOR GOTANDA: Just 3 Tribunal is released -- and I don't even know if 3 to clarify. 4 4 it's released. You don't have to turn your mind And the reason why this is so to that as if you're valuing a different 5 5 important and the reason why I focused on whether 6 6 this is jurisdictional or not, is because you can investment. 7 7 So if you're not valuing the waive the application of collateral estoppel or 8 8 full value of the investment, the Project, the FIT res judicata; right. 9 9 contract, so if you're just looking at an increase So I want to be -- I want to 10 10 in value that occurred after and you're trying to make sure that, if you're waiving it, that we 11 figure out what that value or that the Claimant 11 understand what, what that entails. 12 12 has established that there has been some increase MS. SOUIRES: That's right. 13 due to something, then how do you determine what 13 We are -- so I can say we are 14 14 not waiving the application of res judicata or was taken? 15 15 And the Tribunal never looked collateral estoppel. 16 16 at how do you determine loss to an investment in Our position is that those 17 17 doctrines may not apply, depending on what the that stage -- in that type of scenario. 18 18 I think it really depends on, Tribunal is then looking at to apply a methodology 19 19 at the end of the day, what investment we are 20 20 talking about here and what you're looking to And that would be very 21 21 value which I know I fully appreciate is a contextual, will depend on the investment at 22 22 issue, what losses are being evaluated and the question of quantum. 23 23 characteristics of the investment and that sort of So to get, I think, 24 24 fundamentally, if we are at an early stage thing. 25 25 development Project and that remains in effect So I'll move ahead a bit now

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to discuss quantum. I don't think I have a whole lot more to say on causation or the question from the Tribunal but we will return to it in closing, I think.

But what I will say is that we can spend many hours discussing what the Claimant should have put forward as its damages case. We can postulate on whether its investment was worthless or gained value or whether a new investment arose.

But the outcome of those discussions does not change the fundamental fact that the Claimant has not put forward anything but a repeat of its damages request in Windstream I. And that wholly inappropriate approach cannot satisfy the burden the Claimant must meet to be awarded damages here for an alleged breach that occurred after that arbitration.

So let's turn now to address the quantum arguments the Claimant did put forward.

And I have already explained why the Tribunal, maybe, need not engage with the specifics of this valuation but this means -- so where does it leave us?

And I don't want to spend a lot of time on this point because the Claimant and Canada have extensively talked about this in their written submissions on the applicability of the DCF. And I will encourage the Tribunal to read through the transcripts in Windstream I and Windstream II on this. There is a lot of testimony on this point.

But, for the sake of completeness, I will point you to some specific arguments that we have made on quantum.

And, first, I will respond to the Claimant's argument that a discounted cash flow model should be used to value the Claimant's investment but for the breach. And this should be in a world where it's not bound by the Windstream I's Tribunal's findings of course.

And I will demonstrate why
there is absolutely nothing on the facts of this
case that provides this Tribunal with a reason to
depart from the well established line of
jurisprudence on the record, including that of the
Windstream I Tribunal or the evidentiary record.
And, second, I will

demonstrate that, when the appropriate damages

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methodology is applied, the value of the Claimant's investment is nowhere near the \$300 million it says it is.

As international Tribunals have noted, where an investment is still in the preoperational stage or has no history of profits, awarding any amount of future profits would require an impermissible degree of speculation.

As the Tribunal in PSEG v. Turkey noted, a Tribunal should be reluctant to Award loss profits for a beginning industry and unperformed work.

This is consistent with the positions taken by other Tribunals where they have held that the sufficient certainty standards associated with using a discounted cash flow method to determine lost profits is usually quite difficult to meet in the absence of a going concern or a proven record of profitability.

Now the Claimant has not put forward a single legal authority that supports the use of a DCF here.

In fact, as Canada has explained in its written submissions, the authorities the Claimant has put forward, many of

which were dismissed by the Windstream I Tribunal, expressly disagree with such an approach.

Now, prior to the termination of the FIT Contract, let me tell you what the Claimant did not have.

It did not have an operating asset. It did not have a record of profits. It did not have a single one of the over 40 permits it needed from the ten regulatory agencies at the federal and provincial level that would allow development.

It was operating in a market
-- it intended to operate in a market with no
prior development in offshore wind. It would have
been the first.

It did not have a financing

plan.

It did not have a single contract required to build the Project.

And other than the technical experts hired for its NAFTA proceeding, not a single experienced offshore wind developer on the payroll.

And the FIT Contract it did have, its revenue certainty depended entirely on

Page 457 Page 458 1 the Claimant satisfying numerous milestones it had 1 brought you to the Grasshopper decision, which 2 2 not yet met. Canada has relied on, for the proposition that the 3 Now, the Claimant has spent a 3 IESO can terminate the FIT Contract on failure to 4 lot of time and money hiring the leading offshore 4 meet your MCOD or your milestone date commercial 5 wind experts so it could continue to argue that 5 operation. the risks associated with the Project reaching 6 6 They have said that that case 7 7 commercial operation do not trump the use of a is irrelevant to the FIT Contract held by the 8 8 Claimant because that case dealt with FIT projects DCF. 9 9 in phases 2, 3 and 4 and the FIT Contract was in With time, money, resources 10 10 and an ability to tolerate lengthy delays and Phase 1. unplanned failures and major setbacks, could the 11 11 However, the Court's finding 12 wind turbines be placed on the shoals of Wolfe 12 with respect to Article 9.1 of the FIT Contract 13 Island off Lake Ontario? Sure. But that is a 13 and with respect to the ability to terminate upon 14 completely irrelevant question in this 14 failure to meet the MCOD, did not turn on anything 15 15 arbitration. in Article 8 of the FIT Contract. And that's the 16 The Claimant did not have 16 distinguishing factor the Claimant relies on. 17 unlimited time, money and resources. It could not 17 What it did turn on, what that 18 tolerate lengthy delays. 18 decision was looking at was identical wording that 19 The FIT Contract required the 19 can be found in the FIT 1 contracts and the FIT 2, 20 Claimant to reach commercial operation within five 20 3 and 4 contracts. years. There was no flexibility in the FIT 21 21 In fact, the court held, at 22 contract on this point. Meet your milestone date 22 paragraph 43, that if the IESO terminates the 23 of commercial operation or risk termination. 23 contract under Section 9.1(b) for failure to 24 Now, this morning, or perhaps 24 achieve commercial operation by the milestone date 25 this afternoon, in their pleadings, the Claimant 25 of operation, then Section 8.1, which the Claimant Page 459 Page 460 1 1 relies on, will not even come into play. It is a little bit important 2 Now, in the Claimant's mind, 2 here, the heading on these slide is "DCF is not 3 3 the Tribunal is to ignore this reality and value how offshore wind projects are valued"; that is 4 not your submission; is it? 4 its investment as if it was an operating asset. 5 5 As the overwhelming majority MS. SQUIRES: So the 6 submission is the DCF is not how offshore wind 6 of Tribunals have, this Tribunal should reject the 7 7 Claimant's invitation to speculation. projects are valued if the Project is at the early 8 8 Now, before Î leave the DCF, stage of development. 9 9 one final point. PRESIDING ARBITRATOR MILES: 10 10 Even leaving the legal point Right. 11 11 aside, the DCF is simply not how offshore wind And then, subsequently, in 12 12 projects, at the development stage of the Project, your submission, you said development stage 13 are valued in real life. And this goes to 13 offshore wind, but you just qualified that 14 President Miles' question earlier. 14 further. 15 As Dr. Guillet notes, prior to 15 We are talking about early 16 16 the time at which they are ready to begin stage development. Not late stage development. 17 construction, projects are not usually valued on 17 Early stage development. That was the limit of 18 18 the basis of future cash flows. They are still the Tribunal's finding? 19 19 viewed as highly speculative due to the absence of MS. SQUIRES: That's correct. 20 20 financial close, up to the actual date for such an PRESIDING ARBITRATOR MILES:

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Okay.

MS. SQUIRES: The Claimant

argues to the contrary. That the DCF is used to

value early stage development projects. And its

evidence to support this, one Project. Deepwater

event.

Okay.

That was true in Windstream I.

PRESIDING ARBITRATOR MILES:

That remains true as of today.

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Page 461 Page 462 1 wind was valued by Ørsted using a DCF model prior 1 However, as Dr. Guillet notes, 2 2 to its purchase. the Claimant's selective approach with 3 And who is Ørsted? Those in 3 inappropriate weight given to the fact that the the room may know them by their former name, DONG 4 Project had a FIT Contract does not lend any 5 5 Energy, the global market leader in offshore wind. validity to the Claimant's market comparable A company that, unlike the Claimant, doesn't even 6 valuation. 6 7 7 require bank financing for its projects, from the Absent validity on these other 8 Claimant's own admission. milestones, like permits and site control, the 9 9 revenue regime, even if settled early, has limited Corporate differences aside, 10 10 though, why did we see -- what did we see with relevance to the valuation of a Project. Deepwater Wind in the end. Dr. Guillet explains. 11 And I will not repeat the 11 12 12 debate between the parties with respect to which A massive 2 billion euro 13 13 charge in its accounts related to these projects, comparables are properly included in that 14 cruelly underlining how inaccurate the original 14 analysis. This is laid out in the submissions of 15 15 valuation was. Even the global leaders get a DCF both parties and the reports of the various 16 16 wrong for early stage development projects. experts and you will hear from them on this point 17 The Claimant's overstated 17 this week. 18 18 But, as the week progresses, reliance on this single Project must be rejected. 19 19 the Tribunal will be left with a clear message: Let's then turn to look at an 20 The Claimant's skewed valuation must be rejected. 20 appropriate valuation method for the full value of 21 A FIT Contract with a revenue 21 the Claimant's investment, as it was defined by 22 22 the Claimant. The market comparables approach. stream that is contingent on obtaining all permits 23 and financing cannot be afforded the weight the 23 Both the Claimant and Canada 24 Claimant so wishes to place on it, even in a 24 have provided market comparables valuations for 25 properly situated but-for world. 25 the Tribunal. Page 463 Page 464 1 1 While the contract had revenue and resume our nightshift. 2 2 clarity, it knew what price it could get for its And we are in your hands in 3 terms of the rest of the organization. 3 resource if it could build a Project. It simply 4 4 does not have any revenue certainty and that is PRESIDING ARBITRATOR MILES: 5 the argument upon which the Claimant hangs its 5 Good instruct. Thank you. 6 6 hat, that it had revenue certainty. Thank you very much, 7 7 Real world valuations everybody, today. Spectacular presentations and 8 8 demonstrate that, absent access to the Project incredibly useful. 9 9 site and given the Claimant's lack of progress And thank you also, I think we 10 10 towards obtaining even a single permit required to were evenhanded in our level of interruptions so I 11 11 move the Project forward, both at the federal and don't apologize for that. It's been incredibly 12 12 provincial level, the Claimant's Project had no useful as an exercise for us. So I do thank you 13 material value on the market. 13 for your patience though. 14 I will now turn the floor back 14 Right, Lisa, you may go. We 15 15 can go off record. to my colleague Mr. Neufeld. He wanted to give a 16 16 couple final thoughts. --- Off-the-record discussion 17 17 PRESIDING ARBITRATOR MILES: --- Whereupon matter adjourned at 7:03 p.m., to 18 18 They will have to be tiny because you have about resume Tuesday, February 6, 2024, at 19 19 three and a half minutes. 9:00 a.m. 20 20 MR. NEUFELD: I had such 21 21 clever thoughts to wrap up. I think the most 22 22 clever thing to do is not to give any thoughts to 23 23 wrap up. 24 24 So I think we should probably 25 25 go home and/or back to our hotels, in our case,

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